



STATE OF INDIANA

Michael R. Pence, Governor

DEPARTMENT OF ADMINISTRATION
Commissioner's Office

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: May 19, 2015

To: Mark Hempel, Director of Account Management
Indiana Department of Administration

From: John E. Helmer IV, Account Manager
Indiana Department of Administration

Subject: Negotiated Bid #67-15-11187, IBM Mainframe zSecure Software licenses, Subscription and Support

Total Purchase Price: \$758,802.56

Based on the evaluation of the bids, Mainline Information Systems, Inc. is recommended for award. Terms of this recommendation are included in this letter.

The State of Indiana received two (2) responses from the following bidders:

- International Business Machines Corporation
- Mainline Information Systems, Inc.

The bids were evaluated by the Indiana Office of Technology (IOT) and the Indiana Department of Administration (IDOA) according to the criteria established in the bid documents. When necessary, the State clarified with bidders to ensure specifications were met.

Purchasing Preferences Claimed

- No purchasing preferences were claimed by either bidder.

Bidders were given the opportunity to lower their price during a round of target pricing. See Appendix A for a detailed cost comparison.

IOT elected to move forward with the original items requested and no alternatives. The final evaluation is detailed in the table below.

	International Business Machines Corporation	Mainline Information Systems, Inc.
TOTAL EXTENDED PRICE	\$831,411.00	\$758,802.56

Award Summary

During the course of evaluation, the State scrutinized all bids to determine the viability of the proposed business solutions to meet the needs of the state. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

This award will result in a one-time purchase.

John E. Helmer IV
Account Manager
Indiana Department of Administration