



# STATE OF INDIANA

DEPARTMENT OF ADMINISTRATION  
Commissioner's Office

Michael R. Pence, Governor

Indiana Government Center South  
402 West Washington Street, Room W469  
Indianapolis, IN 46204

## Award Recommendation Letter

Date: July 7, 2014

To: Justin Weidner, Director of Strategic Sourcing *JW*  
Indiana Department of Administration

From: Eric Klinefelter, Strategic Sourcing Analyst  
Indiana Department of Administration

Subject: Recommendation for selection of Medical Material Management and Distribution for Indiana State Department of Health (ISDH).

**Total Purchase Price: \$74,053.80**

Based on the evaluation of the bids received, **WW Grainger** is recommended for award. Terms of this recommendation are included in this letter.

The State of Indiana received two (2) proposals from two (2) vendors:

- Tiger Solutions International, LLC
- WW Grainger

When necessary, the state clarified with respondent(s) to ensure specifications were met for each item. Additionally, all respondent(s) were given the opportunity to improve pricing from their original bid.

Tiger Solutions International, LLC and WW Grainger met the required and requested specifications and were evaluated on price and preferences.

Tiger Solutions International, LLC claimed and qualifies for the Indiana Small Business Preference. WW Grainger claimed and qualifies for the Indiana Business Preference and the U.S. Manufactured Preference

The final evaluation is detailed in the table below.

Vendor	Total Bid Amount	Price Preference	Total Evaluation Amount	US Manufactured
Tiger Solutions Intl, LLC	\$81,480.00	ISBP (15%)	\$69,258.00	N
WW Grainger	\$74,053.80	IBP (5%)	\$70,351.11	Y

## Award Summary

Tiger Solutions, Inc.						
LINE ITEM	REFERENCE/ CATALOG NUMBER	PRODUCT DESCRIPTION	MANUFACTURER	UNIT PRICE	QUANTITY	EXTENDED PRICE
1	FFM-50L	<i>Fridge Freeze® FFQ 50 Liter Counter Top Clean Plate or an Approved Equivalent</i>	FRIDGE FREEZE	\$ 3,608.00	20	\$ 72,160.00
2		<i>Fridge Freeze® Large Cart or an Approved Equivalent</i>	FRIDGE FREEZE	\$ 217.00	20	\$ 4,340.00
3		<i>Fridge Freeze® Data Logger or an Approved Equivalent</i>	FRIDGE FREEZE	\$ 249.00	20	\$ 4,980.00
<b>TOTAL BID AMOUNT</b>						<b>\$ 81,480.00</b>

WW Grainger						
LINE ITEM	REFERENCE/ CATALOG NUMBER	PRODUCT DESCRIPTION	MANUFACTURER	UNIT PRICE	QUANTITY	EXTENDED PRICE
1	2021188715-10	<i>Fridge Freeze® FFQ 50 Liter Counter Top Clean Plate or an Approved Equivalent</i>	FRIDGE FREEZE	\$ 3,360.00	20	\$ 67,200.00
2	2PLG6	<i>Fridge Freeze® Large Cart or an Approved Equivalent</i>	GRAINGER	\$ 163.49	20	\$ 3,269.80
3	2021188715-20	<i>Fridge Freeze® Data Logger or an Approved Equivalent</i>	FRIDGE FREEZE	\$ 179.20	20	\$ 3,584.00
<b>TOTAL BID AMOUNT</b>						<b>\$ 74,053.80</b>

During the course of evaluation, the State scrutinized all proposals to determine the viability of each proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated proposals and awarded in accordance with the requirements set forth in the published process and pursuant to Indiana law.

This award will result in a one-time purchase.

  
 Eric Klinefelter  
 Strategic Sourcing Analyst  
 Indiana Department of Administration