



# STATE OF INDIANA

Michael R. Pence, Governor

DEPARTMENT OF ADMINISTRATION  
Commissioner's Office

Indiana Government Center South  
402 West Washington Street, Room W469  
Indianapolis, IN 46204

## Award Recommendation Letter

Date: March 13<sup>th</sup>, 2015

To: Stan Judson, Director of Strategic Sourcing  
Indiana Department of Administration 

From: Eric Klinefelter, Strategic Sourcing Analyst  
Indiana Department of Administration

Subject: Recommendation selection for Negotiated Bid 100-15-27336, ISP Pickup Trucks for Indiana State Police (ISP).

**Total Purchase Price: \$201,700.00**

Based on the evaluation of the bids received, **Town & Country Chrysler Dodge Jeep** is recommended for award. Terms of this recommendation are included in this letter.

The State of Indiana received proposals from two (2) vendors:

- John Jones Auto Group
- Town & Country Chrysler Dodge Jeep

When necessary, the state clarified with respondent(s) to ensure specifications were met for each item. Additionally, all respondent(s) were given the opportunity to improve pricing from their original bid.

John Jones Auto Group and Town & Country Chrysler Dodge Jeep met the required and requested specifications and were evaluated on price and preferences.

John Jones Auto Group and Town & Country Chrysler Dodge Jeep both claimed and qualified for the Indiana Business Preference and the U.S. Manufactured Preference.

The final evaluation is detailed in the table below.

Vendor	Total Bid Amount	Price Preference	Total Evaluation Amount	US Manufactured
John Jones Auto Group	\$218,691.00	IBP (5%)	\$207,756.45	Y
Town & Country CDJ	\$201,700.00	IBP (5%)	\$191,615.00	Y

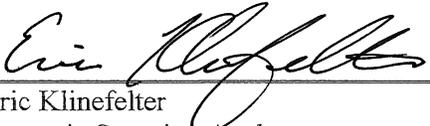
**Award Summary**

<b>John Jones Auto Group</b>				
ITEM DESCRIPTION	QUANTITY	UOM	UNIT PRICE	EXTENDED PRICE
<i>2015 Dodge 1500 1/2 ton Crew Cab Pickup Truck or approved equal</i>	4	EA	\$26,368.00	\$105,472.00
<i>2014 or newer Dodge 2500 3/4 ton 4 door Super Crew Cab 4x4 Pickup Truck or approved equal</i>	3	EA	\$28,573.00	\$85,719.00
<i>2014 or newer Dodge 2500 3/4 ton Regular cab Pickup Truck or approved equal</i>	1	EA	\$27,500.00	\$27,500.00
<i>TOTAL BID AMOUNT</i>	\$218,691.00			

<b>Town &amp; Country Chrysler Dodge Jeep</b>				
ITEM DESCRIPTION	QUANTITY	UOM	UNIT PRICE	EXTENDED PRICE
<i>2015 Dodge 1500 1/2 ton Crew Cab Pickup Truck or approved equal</i>	4	EA	\$24,224.25	\$96,897.00
<i>2014 or newer Dodge 2500 3/4 ton 4 door Super Crew Cab 4x4 Pickup Truck or approved equal</i>	3	EA	\$26,250.25	\$78,750.75
<i>2014 or newer Dodge 2500 3/4 ton Regular cab Pickup Truck or approved equal</i>	1	EA	\$26,052.25	\$26,052.25
<i>TOTAL BID AMOUNT</i>	\$201,700.00			

During the course of evaluation, the State scrutinized all proposals to determine the viability of each proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated proposals and awarded in accordance with the requirements set forth in the published process and pursuant to Indiana law.

This award will result in a one-time purchase.



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Eric Klinefelter  
 Strategic Sourcing Analyst  
 Indiana Department of Administration