



STATE OF INDIANA

Michael R. Pence, Governor

DEPARTMENT OF ADMINISTRATION
Commissioner's Office

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: May 19, 2013

To: Justin Weidner, Director of Strategic Sourcing *SW*
Indiana Department of Administration

From: Mark A. Hempel

Subject: Recommendation for Virtual Tape System Cache

Total Purchase Price: \$137,258.96

Based on the evaluation of the bid received, Mainline Information Systems, Inc. is recommended for award. Terms of this recommendation are included in this letter.

The State of Indiana received one (1) proposal:

- Mainline Information Systems, Inc.

When necessary, the state clarified with the respondent to ensure specifications were met for each item. Additionally, the respondent was given the opportunity to improve the pricing from their original bid.

Mainline Information Systems, Inc. met all specifications and is recommended for the award. The final evaluation is itemized as shown in the table below.

AWARD SUMMARY

TS7720: Bloomington (9HYQFY-1-1)						
Product Code	Product Name	Quantity	List Price	Discount	State Cost	
3952-F05	Tape Frame	1	\$21,635.00	63%	\$8,004.95	
1903	Dual AC Power	1			\$0.00	
5551	Plant Install 3956-CS9	1			\$0.00	
7332	TS7720 Encryption Capable Expansion Frame	1			\$0.00	
9954	NEMA L6-30 Power Cord	1			\$0.00	
AGGA	Shipping and Handling F05	1			\$0.00	
3956-C59	TS7720 Cache Controller	1	\$75,009.00	61%	\$30,423.12	
7115	36 TB SAS Storage	1			\$0.00	
9352	Plant Install in F05	1			\$0.00	
3952-F05	Tape Frame	1			\$0.00	
9323	Expansion Frame Attach	1			\$0.00	
3957-VEB	TS7720 Virtualization Engine Server	1	\$9,800.00	61%	\$3,822.00	
5241	Dual Port FC HBA	1			\$0.00	
Subtotal						\$42,250.07
SERVICES						
	Maintenance					
ATTHWMA	Co-termed maintenance with existing contract	1	\$2,740.00	0%	\$2,493.40	
	MES SN H5815 (assumes new FC with full warranty)				\$0.00	
	New 3952-F05	1			\$0.00	
	New 3956-CS9	1			\$0.00	
Subtotal						\$2,493.40
Total						\$44,743.47

TS7720: Indianapolis (9HYQFY-1-2)						
Product Code	Product Name	Quantity	List Price	Discount	State Cost	
3952-F05	Tape Frame	2	\$21,604.00	60%	\$17,283.20	
1903	Dual AC Power	2			\$0.00	
5551	Plant Install 3956-CS9	2			\$0.00	
7332	TS7720 Encryption Capable Expansion Frame	2			\$0.00	
9954	NEMA L6-30 Power Cord	2			\$0.00	
AGGA	Shipping and Handling F05	2			\$0.00	
3956-C59	TS7720 Cache Controller	2	\$78,009.00	60%	\$62,405.40	
7115	36 TB SAS Storage	2			\$0.00	
9352	Plant Install in F05	2			\$0.00	
3952-F05	Tape Frame	1			\$0.00	
9323	Expansion Frame Attach	1			\$0.00	
3952-F05	Tape Frame	1			\$0.00	
9323	Expansion Frame Attach	1			\$0.00	
3957-VEB	TS7720 Virtualization Engine Server	1	\$9,800.00	60%	\$3,920.00	
5241	Dual Port FC HBA	1			\$0.00	
3957-VEB	TS7720 Virtualization Engine Server	1	\$9,800.00	60%	\$3,920.00	
5241	Dual Port FC HBA	1			\$0.00	
Subtotal						\$87,529.60
SERVICES						
	Maintenance					
ATTHWMA	Co-termed maintenance with existing contract	1	\$5,479.00	9%	\$4,985.89	
	MES SN H5451 (assumes new FC with full warranty)				\$0.00	
	MES SN H5902 (assumes new FC with full warranty)				\$0.00	
	New 3952-F05	2			\$0.00	
	New 3956-CS9	2			\$0.00	
Subtotal						\$4,985.89
Total						\$92,515.49
Grand Total						\$137,269.96

Award Summary

During the course of evaluation, the state scrutinized the proposal to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the proposal based on the stipulated criteria outlined in the bid documents.