# EXHIBIT 1
# SCOPE OF USE
# (E300 9/05B)

ESRI, 380 New York St., Redlands, CA 92373-8100 USA • TEL 909-793-2853 • FAX 909-793-5953

The scope of use for each ESRI Software identified below is described in the applicable footnotes listed in parentheses.

**Desktop Software**

- ArcGIS Desktop
  - ArcReader (1 and 18)
  - ArcView (1, 2, 6, and 14)
  - ArcEditor (1, 2, 6, and 14)
  - ArcInfo (2, 6, and 14)
  - ArcInfo Workstation Extensions (2 and 6)
  - ArcGIS Desktop Extensions (1, 2, and 6)
- Production Line Tool Set for ArcGIS (PLTS); GIS Data ReViewer; Job Tracking for ArcGIS (1 and 2)
- ArcView GIS 3.x
  - ArcView and Extensions (1)
- ArcPad (1, 9, and 10)
- ArcPad StreetMap (1, 9, and 19)
- ArcLogistics Route (1 and 8)
- BusinessMAP (1)
- Maplex (1)
- MOLE (1)
- ArcExplorer (1 and 18)
- Data Sets (1)

**Server Software**

- ArcGIS Server
  - ArcGIS Server Base License (3, 5, 7, and 22)
  - Extensions (3, 6, 7, and 22)
- ArcSDE
  - ArcSDE Application and Connection Server (3, 5, 7, 17, and 22)
  - ArcSDE for Coverages (3, 5, 7, 17, and 22)
  - ArcSDE Client Access (2, 17, and 22)
  - ArcSDE CAD Client (2, 17, and 22)
- ArcIMS
  - ArcIMS and Extensions (3, 5, 6, 7, 12, and 22)
  - ArcIMS ArcMap Server (3, 5, 7, 12, and 22)
  - RouteMap IMS (3, 5, 7, 12, and 22)
- Tracking Server (7 and 22)
- ESRI Image Server
  - ESRI Image Server Base License (3, 5, 7, and 22)
  - Extensions (3, 6, 7, and 22)

**Developer Software**

- ArcGIS Schematics SDK (1, 4, 12, and 15)
- ArcGIS Engine
  - ArcGIS Engine Developer Kit (1, 12, and 21)
  - ArcGIS Engine Runtime (1, 12, and 21)
  - Extensions (1, 6, 12, and 21)
- MOLE SDK (1, 4, and 12)
- ArcPad Application Builder (1)
- MapObjects—Windows Edition (1, 4, 11, 12, and 15)
- MapObjects—Java Edition (1, 3, 4, 5, 7, 12, 15, 16, and 22)
- MapObjects LT (1, 4, 11, and 12)
- NetEngine (1, 5, and 12)
- NetEngine Internet (3, 5, and 13)
- Geocoding Development Kit (1)

**ESRI Software, Data, and Documentation**

- ArcGIS Business Analyst (1, 2, and 20)
- ArcView Business Analyst (1 and 20)
- Demographic Data (1 and 20)
  - CommunityInfo
  - Retail Marketplace
  - Consumer Expenditure
- Community Tapestry Data (1 and 20)
- Third Party Data (1 and 20)
- Community Coder (1 and 20)
- Sourcebook America (included with ArcReader) (1, 18, and 20)
- Portfolio
  - Allocate (1 and 20)
  - Solocast (1 and 20)

1. "Single use license" means a license must be dedicated for each computer or network access point that has use rights for the Software, Data, or Documentation. Licensee may make a second copy for Licensee's exclusive use on a portable computer so long as only one (1) copy of the Software, Data, and Documentation is in use at any one time.
2. "Concurrent use license" means a license that permits execution of the Software on any computer on the network. The number of simultaneous/concurrent users may be controlled by a License Manager to access and use the Software, Data, or Documentation.
3. "Server license" means a license for (server-side) Software that (i) resides on a server computer and provides services to multiple users and/or client computers in a distributed computing environment, or (ii) resides on an individual desktop computer and provides services to that computer in conjunction with ArcGIS Desktop or other Server Software. For

example, an ArcSDE direct connection with an ArcGIS Desktop application, or an ArcSDE direct connection with ArcIMS or ArcGIS Server is a server license.

4. A "Stand-alone Deployment license " grants the right to Licensee to redistribute a stand-alone application to end users, provided the application is installed on each computer on which the application is run. The Stand-alone Deployment license requires payment of redistribution or deployment fees, except for MapObjects LT.
5. A "Server Deployment license" grants the right to Licensee to redistribute an application via a network, the Internet, or Intranet to end users of the application (also known as an "Internet Redistribution license"). The Server Deployment license does not require payment of additional deployment or redistribution fees, except for MapObjects—Java Edition.
6. Extensions to Software programs follow the same scope of use as that granted for the corresponding Software programs. For example, if Licensee orders Concurrent Use ArcInfo, then any associated extension is also licensed for concurrent use or if Licensee orders an ArcGIS Server extension, that extension is also licensed for use on a server.
7. MapObjects—Java Edition and "Server Software" licenses are licensed per Server/CPU. Each Server Software license may be installed on up to 2 CPUs in one server; licenses for additional CPUs are available. Server licenses include the rights to develop, test, and deploy applications to end users via a network, the Internet, or Intranet on or from the same licensed server, provided the source and object code are not accessible to users of the application and that Licensee does not generate revenue directly by charging for access to the site or service by selling data, pay-per-view, subscription fee, or similar means by utilization of the Software. Licensee shall not use any type of development or testing licenses, including those licenses installed in a staging server environment (Staging Server licenses) to deploy applications for production use by end users. The administration tools for ArcIMS, ArcSDE, ESRI Image Server, and MapObjects—Java Edition may be copied and redistributed throughout Licensee's organization. User developed ArcGIS Server administration tools may be copied throughout Licensee's organization, but the ArcCatalog application (found in the ArcGIS Desktop (ArcView, ArcEditor, or ArcInfo) may not be copied unless part of a licensed ArcGIS Desktop installation. The ArcIMS license includes the right to deploy MapObjects—Windows Edition applications on the Internet or Intranet. Licensee shall not develop client/server solutions with the ArcIMS Java Archive (JAR) files without a license for the MapObjects—Java Edition Developer Kit.
8. ESRI and its licensor(s) grant Licensee a nonexclusive, nontransferable, limited license to use, copy, and prepare derivative works by

   (a) Translating "alroute.mld" (hereinafter "Dictionary") from the original text in the English language;
   (b) Editing Geographic Data Technology (GDT) Data included within ArcLogistics Route; and
   (c) Adding Data (owned by Licensee or others) to ArcLogistics Route Software.

   The license grant is conditioned as follows:

   (a) The derivative works are for Licensee's internal use only;
   (b) ESRI and its licensor(s) retain all exclusive right, title, and interest in and benefits from the derivative works, except Data owned by Licensee or others; and
   (c) Licensee expressly waives and relinquishes any and all ownership including, but not limited to, copyright, moral rights, or any other statutory or common law claims to the derivative works, except for Data owned by Licensee or others.

   Licensee shall not translate, modify, or edit in any way the software name "ArcLogistics Route," software logo, any third party software, any text other than the Dictionary, or any Data other than GDT's.

   The amount of Data used by Licensee is limited by Data credits purchased. Additional license fees are required if ArcLogistics Route with Data is to be accessed by more than one (1) ArcLogistics Route license.

9. ArcPad SOFTWARE IS NOT LICENSED FOR NAVIGATIONAL USE.
10. This is a "Dual Use License," meaning the Software may be installed on a desktop computer and may be used simultaneously with either a Personal Digital Assistant (PDA) or handheld mobile computer provided that the Software is only used by a single individual at any one (1) time.
11. Licensee shall not redistribute or disclose the MapObjects developer license file (*.lic). Developers must attribute as follows: "Portions of this computer program are owned by LizardTech, Inc., and are Copyright © 1995–2002 LizardTech, Inc., and/or the University of California. All rights reserved. U.S. Patent No. 5,710,835."

12. Redistribution rights for standard or Internet application(s) may be subject to payment of additional license fees. Other restrictions notwithstanding, Licensee may redistribute commercial applications to its sublicensee(s) provided Licensee uses a written sublicense agreement that protects ESRI's rights in its Software, Data, and Documentation to the same extent as the ESRI License Agreement, and that includes the following terms, as a minimum:

    (a) Sublicensee may not reverse engineer, decompile, or disassemble the ESRI Software, Data, or Documentation, except to the extent permitted by applicable law, copy for commercial use, transfer, or assign its rights under the license grant; and
    (b) Sublicensee may not use any ESRI Software, Data, or Documentation, in whole or in part, separate from Licensee's executable application.
    (c) Third party dependent or required components are redistributable subject to permission from the owner or author.

13. Subject to an annual renewal fee.
14. Licensee may use Business Objects Crystal Reports software only with the ESRI Software with which it was acquired and subject to the Crystal Reports Professional License Agreement available on the media. However, for use of Crystal Reports software with Concurrent Use ArcGIS Software licenses, Licensee may install and use a Crystal Reports license on any computer on the network on which the ArcGIS Desktop Concurrent Use Software is used, but it may only be used with the ESRI Software with which it was acquired, as previously noted. Licensee may not use a software program or system to cache or queue report requests.
15. The Redistribution Stand-alone (or Deployment) license is per application per computer. For MapObjects—Windows Edition, Internet or Intranet Deployment requires an ArcIMS Internet Deployment License. Except for ArcIMS licenses, one (1) Internet Deployment license is required for each ArcIMS server/CPU that runs Web mapping applications built with MapObjects—Windows Edition. For MapObjects—Java Edition, Internet or Intranet Deployment requires a MapObjects—Java Internet Deployment License. An application upgrade is not a redeployment as long as it uses the same major revision of ArcGIS Schematics SDK, MapObjects—Windows Edition, or MapObjects—Java Edition.
16. The MapObjects—Java Edition contains Java Archive (JAR) files, which indicate they are authentic ESRI-certificated files when used over the Internet. Any Licensee certificate placed on the modified "re-jarred" files cannot reference ESRI as a source of trusted content. In addition to any other rights and restrictions in the Agreement, Licensee may use the MapObjects—Java Edition on a single computer to

    (a) Build applet(s) that are used only as an internal component in end user interfaces, and to copy the applet(s) to additional computers (e.g., Web Server) from which Licensee may deploy the applet(s) to end users via download in the course of browsing or interacting with Licensee's Web pages. End user redistribution of the applet(s) is not allowed; and
    (b) Build stand-alone Java Applications. Licensee may deploy the Java class ESRI certificated libraries as an integral part of Licensee's application(s); and
    (c) Build servlets and/or Enterprise JavaBeans with MapObjects—Java components, requiring a MapObjects—Java Internet Deployment License for each server configuration; and
    (d) Distribute MapObjects Java applets, provided (i) Licensee's Web pages or software application(s) is targeted at end users and not as a development tool; (ii) Licensee does not use ESRI's name, logos, or trademark to market Licensee's Web pages or application(s); and (iii) Licensee includes a valid Licensee copyright notice on Licensee's Web pages and software application(s).

17. ArcSDE is licensed on a Server/CPU basis and on a one-to-one basis with a relational database. Licensee may run ArcSDE on a Server to connect to a DBMS, or may connect directly to a DBMS by running ArcSDE on an individual desktop computer. Each ArcSDE Server license permits multiple ArcSDE instances on one (1) server or one (1) desktop computer if Licensee has multiple database instances on the corresponding database Server. Licensee may not connect to more than one (1) database server with an ArcSDE license. ArcSDE for Coverages is licensed only in conjunction with ArcView, ArcEditor, or ArcInfo concurrent use licenses, or ArcSDE Server or ArcIMS Server licenses. Licensee may reproduce and redistribute ArcSDE for Coverages for its internal use.
18. Licensee may reproduce and redistribute the ArcReader and/or ArcExplorer Software provided all of the following occur:

    (a) The ArcReader or ArcExplorer Software is reproduced and redistributed in its entirety whether as a stand-alone application or as an embedded GIS viewing tool on Licensee's own deliverable;
    (b) An Agreement accompanies each copy of the ArcReader or ArcExplorer Software that protects the ArcReader or ArcExplorer Software to the same extent as the ESRI License Agreement, and the recipient agrees to be bound by the terms and conditions of the Agreement;
    (c) All copyright and trademark attributions/notices are reproduced;

(d) There is no charge or fee attributable to the use of the ArcReader or ArcExplorer Software; and
(e) Sourcebook America may not be redistributed.

19. Data provided with ArcPad StreetMap may be used for mapping, geocoding, and routing purposes but may not be used for dynamic routing purposes. Dynamic routing or "real-time guidance" is predictive routing and is not included in the ArcPad StreetMap functionality. For instance, ArcPad StreetMap may not be used to alert a user about upcoming maneuvers (such as warning of an upcoming turn) or calculating an alternate route if a turn is missed.
20. Notwithstanding the Term and Termination provision of the General License Terms and Conditions, Tapestry and Community Coder are term licenses. ESRI Software, Data, and Documentation shall be subject to the Permitted Uses and Uses Not Permitted described below

"Permitted Uses:

(a) Licensee is granted permission to include resultant maps, reports, or other data output derived from ESRI Software, Data, and Documentation only as part of Licensee's value-added products and/or services (e.g., Licensee's client reports, presentation packages, marketing studies, etc.) to current or prospective clients, so long as the resultant maps, reports, or other data output derived from ESRI Software, Data, and Documentation comprises less than twenty percent (20%) of the total value of the Licensee's client reports, presentation packages, or marketing studies.
(b) If Licensee orders a license for ArcGIS Business Analyst with a subset of the national data set (i.e., Region, State, Local), Licensee may use only the licensed subset, and may not use any other portion of the national data set.

Uses Not Permitted:

(a) Licensee shall not sell; rent; lease; sublicense; lend; assign; time-share; or act as a service bureau or Application Service Provider (ASP) of full, complete, stand-alone reports, maps, or data output created from ESRI Software, Data, and Documentation without first entering into an appropriate reseller-type agreement with ESRI.
(b) Unless Licensee has separately licensed a copy of Community Coder, or ESRI Data that permits appending of the Community Tapestry market segmentation system codes ("Tapestry Codes"), Licensee shall not use the ESRI Data to assign or append Tapestry Codes to addresses or geographical data not included with ESRI Software, Data, and Documentation. If Licensee is granted the right to assign Tapestry Codes to Licensee's own files or records (i.e., profiling), Tapestry Codes shall not be disclosed to or used for the benefit of third parties nor shall Licensee provide any third party with mapping, indexing or delivery services made possible through the use of the deliverables without ESRI's express written permission.
(c) Licensee shall not use, copy, redistribute, publicly display, rebroadcast, or otherwise retransmit the ESRI Software, Data, and Documentation on the Internet without first entering into an appropriate Internet/Intranet Deployment-type agreement with ESRI.
(d) Licensee shall not withhold any substantial right (e.g., extension of credit) from any individual based solely on the Community Tapestry market segmentation systems type of said individual's place of residence.

21. The ArcGIS Engine Developer Kit grants the right to develop an unlimited number of applications on a single computer and to deliver the applications with or without the Engine Runtime Software to end users. The ArcGIS Engine Developer Kit licenses and Engine Runtime licenses may be licensed independent of the other. Licensee shall not redistribute the Engine Developer Kit authorization file. The Engine Runtime licenses shall not be used for development of Engine applications. Internet and Server development and deployment is not permitted. An end user must license either ArcGIS Engine Runtime Software or other ArcGIS Desktop Software (ArcView, ArcEditor, or ArcInfo) to obtain the right to run an unlimited number of applications built from the ArcGIS Engine Developer Kit on one (1) computer. The ArcGIS Engine Runtime Extensions shall not be used in combination with ArcGIS Desktop Software to run ArcGIS Engine applications. Developers must attribute as follows: "Portions of this computer program are owned by LizardTech, Inc., and are Copyright © 1995–2002 LizardTech, Inc., and/or the University of California. All rights reserved. U.S. Patent No. 5,710,835."
22. Server Software may be used in logical, virtual, and "on-demand" server configurations. When counting the number of CPU licenses required for each type of server configuration, ESRI counts all the physical CPUs in a server where the Server Software is installed and/or running. In logical server configurations each Server Software license may be installed on up to two (2) CPUs in one (1) logical server. For "on-demand computing" dormant CPUs do not need to be licensed until they are activated. In virtual server configurations all CPUs in the server must be licensed.

ESRI, 380 New York St., Redlands, CA 92373-8100 USA • TEL 909-793-2853 • FAX 909-793-5953

## General Information and Disclaimers

1. The following software items and related products are offered to Licensee and its qualified agencies for use only within the United States of America, its possessions, and territories.

2. The listed prices are exclusive of shipping, handling and any applicable taxes. Shipping and handling will be prepaid and charged back, i.e. included in the invoice as a separate item. If desired, shipping and handling charges can be quoted to the customer prior to the placement of the order. Your ESRI Sales Representative can provide a specific quote including applicable shipping and handling charges.

3. Eligible customers may at any time request a specific quote based on this contract from an ESRI sales representative. When selecting items from this contract without assistance from an ESRI sales representative, be aware of the following general rules:

   (a) Volume pricing applies on a per-order and per-item basis unless otherwise indicated. The listed prices must be multiplied by the order quantity to determine the total price for any given order.
   (b) Some products have prerequisites and interdependencies so that one may not be purchased, or may not be functional, without prior or simultaneous purchase of another product. For example, software upgrades can only be licensed by customers who have already acquired the corresponding earlier version of the software, and extension software is only functional in combination with the corresponding core software. If you have questions regarding your configuration, please contact your ESRI representative for additional information.
   (c) System requirements and platform support vary from item to item. If in doubt whether your system will support a desired item, please contact your ESRI sales representative for additional information.
   (d) Some items are not offered to all potential customers. For example, certain software upgrades are only offered to customers who have acquired the most recent versions of the software and local government licenses are only offered to local government customers.
   (e) Customer must provide adequate facilities for client site training. Certain other restrictions apply. See the Learning Center On-site training information at ESRI's Web site (www.esri.com/training/site_training.html) for details.
   (f) ESRI Site Training (i.e. Training at one of ESRI's Training Centers) requires a completed registration application form from each student. Registrations are processed on a first-come, first-served basis. We recommend that you submit this registration information at least one month prior to the start date of your class. See the Learning Center registration information at ESRI's Web site (www.esri.com/training/register.html) for details.

4. Support services are defined at ESRI's Web site (www.esri.com) within the user support section. Particular attention should be paid to the fact that some ESRI software comes with complimentary maintenance for the first year and other software features different support plans.

5. New software releases for most software products are provided exclusively through maintenance programs. In these cases, software upgrades are not sold separately.

**MPA Price List**

E404M 4/6/2006

| Section | Description | Price |
|---|---|---|
| 1 | **ArcGIS Concurrent Use Licenses** | |
| | ArcInfo Concurrent Use License (existing user) | $7,100 |
| | ArcInfo Concurrent Use License Annual Maintenance (Primary 1st, 11th, 21st, 31st...) | $3,000 |
| | ArcInfo Concurrent Use License Annual Maintenance (Secondary 2-10, 12-20...) | $1,200 |
| | ArcEditor Concurrent Use License | $5,600 |
| | ArcView Concurrent Use License | $2,800 |
| | ArcGIS Spatial Analyst Concurrent Use License | $2,000 |
| | ArcGIS 3D Analyst Concurrent Use License | $2,000 |
| | ArcGIS Geostatistical Analyst Concurrent Use License | $2,000 |
| | ArcGIS Publisher Concurrent Use License | $2,000 |
| | ArcGIS Survey Analyst Concurrent Use License | $2,000 |
| | ArcGIS Tracking Analyst Concurrent Use License | $2,000 |
| | ArcGIS ArcScan Concurrent Use License | $2,000 |
| | ArcGIS Maplex Concurrent Use License | $2,000 |
| | ArcGIS Data Interoperability Concurrent Use License | $2,000 |
| | ArcGIS Network Analyst Concurrent Use License | $2,000 |
| | ArcGIS Schematics Concurrent Use License | $2,000 |
| | Primary Maintenance for ArcView Concurrent Use License | $700 |
| | Secondary Maintenance for ArcView Concurrent Use License | $500 |
| | Primary Maintenance for ArcGIS Spatial Analyst Concurrent Use License | $500 |
| | Secondary Maintenance for ArcGIS Spatial Analyst Concurrent Use License | $200 |
| | Primary Maintenance for ArcGIS 3D Analyst Concurrent Use License | $500 |
| | Secondary Maintenance for ArcGIS 3D Analyst Concurrent Use License | $200 |
| | Primary Maintenance for ArcGIS Geostatistical Analyst Concurrent Use License | $500 |
| | Secondary Maintenance for ArcGIS Geostatistical Analyst Concurrent Use License | $200 |
| | Primary Maintenance for ArcGIS Publisher Concurrent Use License | $500 |
| | Secondary Maintenance for ArcGIS Publisher Concurrent Use License | $200 |
| | Primary Maintenance for ArcGIS Survey Analyst Concurrent Use License | $500 |
| | Secondary Maintenance for ArcGIS Survey Analyst Concurrent Use License | $200 |
| | Primary Maintenance for ArcGIS Tracking Analyst Concurrent Use License | $500 |
| | Secondary Maintenance for ArcGIS Tracking Analyst Concurrent Use License | $200 |
| | Primary Maintenance for ArcGIS ArcScan Concurrent Use License | $500 |
| | Secondary Maintenance for ArcGIS ArcScan Concurrent Use License | $200 |
| | Primary Maintenance for ArcGIS Maplex Concurrent Use License | $500 |
| | Secondary Maintenance for ArcGIS Maplex Concurrent Use License | $200 |
| | Primary Maintenance for ArcGIS Data Interoperability Concurrent Use License | $500 |
| | Secondary Maintenance for ArcGIS Data Interoperability Concurrent Use License | $200 |
| | Primary Maintenance for ArcGIS Network Analyst Concurrent Use License | $500 |
| | Secondary Maintenance for ArcGIS Network Analyst Concurrent Use License | $200 |
| | Primary Maintenance for ArcGIS Schematics Concurrent Use License | $500 |
| | Secondary Maintenance for ArcGIS Schematics Concurrent Use License | $200 |
| | Primary Maintenance for ArcEditor Concurrent Use License | $1,500 |
| | Secondary Maintenance for ArcEditor Concurrent Use License | $1,200 |

| Section | Description | Price |
|---|---|---|
| 1 | **ArcGIS Single Use Licenses** | |
| | ArcEditor Single Use License | $5,600 |
| | ArcGIS ArcView Single Use License | $1,200 |
| | ArcGIS Spatial Analyst Single Use License | $2,000 |
| | ArcGIS 3D Analyst Single Use License | $2,000 |
| | ArcGIS Geostatistical Analyst Single Use License | $2,000 |
| | ArcGIS Publisher Single Use License | $2,000 |
| | ArcGIS Survey Analyst Single Use License | $2,000 |
| | ArcGIS Tracking Analyst Single Use License | $2,000 |
| | ArcGIS ArcScan Single Use License | $2,000 |
| | ArcGIS Maplex Single Use License | $2,000 |
| | ArcGIS Data Interoperability Single Use License | $2,000 |
| | ArcGIS Network Analyst Single Use License | $2,000 |
| | ArcGIS Schematics Single Use License | $2,000 |
| | Primary Maintenance for ArcGIS ArcView Single Use License (Core Only) | $400 |
| | Secondary Maintenance for ArcGIS ArcView Single Use License (Core Only) | $300 |
| | Primary Maintenance for ArcGIS ArcView Single Use License (Core plus Extensions) | $1,000 |
| | Secondary Maintenance for ArcGIS ArcView Single Use License (Core plus Extensions) | $900 |
| | Primary Maintenance for ArcEditor Single Use (Without Extensions) | $1,500 |
| | Secondary Maintenance for ArcEditor Single Use (Without Extensions) | $1,200 |
| | Primary Maintenance for ArcEditor Single Use with Extensions | $2,100 |
| | Secondary Maintenance for ArcEditor Single Use with Extensions | $1,800 |
| | **Maintenance Activation Program** | |
| | Primary Maintenance Activation Fee for ArcView 8.1, 8.2, 8.3, or 9.x Single Use License for Windows, Core Only | $600 |
| | Secondary Maintenance Activation Fee for ArcView 8.1, 8.2, 8.3, or 9.x Single Use License for Windows, Core Only | $400 |
| | Primary Maintenance Activation Fee for ArcView 8.1, 8.2, 8.3, or 9.x Single Use License for Windows, Core plus Extensions | $1,500 |
| | Secondary Maintenance Activation Fee for ArcView 8.1, 8.2, 8.3, or 9.x Single Use License for Windows, Core plus Extensions | $1,300 |
| | Primary Maintenance Activation Fee for ArcView 3.2 or 3.3 Single Use License for Windows, Core Only | $600 |
| | Secondary Maintenance Activation Fee for ArcView 3.2 or 3.3 Single Use License for Windows, Core Only | $400 |
| | Primary Maintenance Activation Fee for ArcView 3.2 or 3.3 Single Use License for Windows, Core plus Extensions | $1,500 |
| | Secondary Maintenance Activation Fee for ArcView 3.2 or 3.3 Single Use License for Windows, Core plus Extensions | $1,300 |
| | Primary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Core Only | $1,050 |
| | Secondary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Core Only | $750 |
| | Primary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Each Extension | $750 |
| | Secondary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Each Extension | $300 |
| | **ArcGIS Upgrades** | |
| | ArcGIS ArcView Single Use License Upgrade to ArcGIS ArcView Concurrent Use License (Single use license must be on maintenance to qualify) | $1,600 |

| Section | Description | Price |
|---|---|---|
| 1 | **Upgrade from One ArcGIS Product to Another** | |
| | Upgrade from ArcView Single Use to ArcEditor | $4,400 |
| | Upgrade from ArcView Single Use to ArcInfo | $5,900 |
| | Upgrade from ArcView Concurrent Use to ArcEditor | $2,800 |
| | Upgrade from ArcView Concurrent Use to ArcInfo | $4,300 |
| | Upgrade from ArcEditor to ArcInfo | $1,500 |
| | **ArcInfo 7.x or 8.0.x Software—UNIX/Windows NT** | |
| | ArcInfo 7.x or 8.0.x Node Locked 3-Pak License Annual Maintenance (Primary 1st, 11th, 21st, 31st...) | $4,000 |
| | ArcInfo 7.x or 8.0.x Node Locked 3-Pak License Annual Maintenance (Secondary 2–10, 12–20...) | $1,600 |
| | ArcCOGO 7.x or 8.0.x Extension Floating License | $2,000 |
| | ArcCOGO 7.x or 8.0.x Extension Floating License Annual Maintenance (each) (Primary 1st, 11th, 21st, 31st...) | $500 |
| | ArcCOGO 7.x or 8.0.x Extension Floating License Annual Maintenance (each) (Secondary 2–10, 12–20...) | $200 |
| | ArcInfo 7.x or 8.0.x Network Extension Node Locked 3-Pak License Annual Maintenance (each) (Primary 1st, 11th, 21st, 31st...) | $1,100 |
| | ArcInfo 7.x or 8.0.x Network Extension Node Locked 3-Pak License Annual Maintenance (each) (Secondary 2-10, 12-20...) | $440 |
| | ArcInfo 7.x or 8.0.x COGO Extension Node Locked 3-Pak License Annual Maintenance (each) (Primary 1st, 11th, 21st, 31st...) | $1,100 |
| | ArcInfo 7.x or 8.0.x COGO Extension Node Locked 3-Pak License Annual Maintenance (each) (Secondary 2-10, 12-20...) | $440 |
| | ArcInfo 7.x or 8.0.x ArcScan Extension Node Locked 3-Pak License Annual Maintenance (each) (Primary 1st, 11th, 21st, 31st...) | $1,100 |
| | ArcInfo 7.x or 8.0.x ArcScan Extension Node Locked 3-Pak License Annual Maintenance (each) (Secondary 2-10, 12-20...) | $440 |
| | ArcStorm First License (3 seats) Annual Maintenance | $500 |
| | ArcStorm Additional License (each additional seat) Annual Maintenance | $100 |
| | **ArcPress for ArcView** | |
| | ArcPress for ArcView UNIX License | $295 |
| | ArcPress for ArcView Windows/Windows NT License | $295 |
| 2 | **ArcView 3.x and Extensions** | |
| | **UNIX** | |
| | ArcView 3.x for UNIX License Qty. 1-5 (each) | $1,756 |
| | ArcView 3.x for UNIX License Qty. 6-25 (each) | $1,581 |
| | ArcView 3.x for UNIX License Qty. 26+ (each) | $1,405 |
| | ArcView 3.x for UNIX License Primary Maintenance | $700 |
| | ArcView 3.x for UNIX License Secondary Maintenance | $500 |
| | Transfer of ArcView 3.x for UNIX to ArcView 3.x for Windows/Windows NT | $500 |
| | ArcView Network Analyst Extension for UNIX License Qty. 1-5 (each) | $2,246 |
| | ArcView Network Analyst Extension for UNIX License Qty. 6-25 (each) | $2,121 |
| | ArcView Network Analyst Extension for UNIX License Qty. 26+ (each) | $1,871 |
| | ArcView Network Analyst Extension for UNIX License Primary Maintenance | $500 |
| | ArcView Network Analyst Extension for UNIX License Secondary Maintenance | $200 |
| | ArcView Tracking Analyst Extension for UNIX License Qty. 1-5 (each) | $2,246 |
| | ArcView Tracking Analyst Extension for UNIX License Qty. 6-25 (each) | $2,121 |
| | ArcView Tracking Analyst Extension for UNIX License Qty. 26+ (each) | $1,871 |

| Section | Description | Price |
|---|---|---|
| 2 | ArcView Tracking Analyst Extension for UNIX License Primary Maintenance | $500 |
| | ArcView Tracking Analyst Extension for UNIX License Secondary Maintenance | $200 |
| | ArcView Spatial Analyst Extension for UNIX License Qty. 1-5 (each) | $2,696 |
| | ArcView Spatial Analyst Extension for UNIX License Qty. 6-25 (each) | $2,546 |
| | ArcView Spatial Analyst Extension for UNIX License Qty. 26+ (each) | $2,246 |
| | ArcView Spatial Analyst Extension for UNIX License Primary Maintenance | $500 |
| | ArcView Spatial Analyst Extension for UNIX License Secondary Maintenance | $200 |
| | ArcView 3D Analyst Extension for UNIX License Qty. 1-5 (each) | $2,696 |
| | ArcView 3D Analyst Extension for UNIX License Qty. 6-25 (each) | $2,546 |
| | ArcView 3D Analyst Extension for UNIX License Qty. 26+ (each) | $2,246 |
| | ArcView 3D Analyst Extension for UNIX License Primary Maintenance | $500 |
| | ArcView 3D Analyst Extension for UNIX License Secondary Maintenance | $200 |
| | **Windows/Windows NT** | |
| | ArcView 3.x for Windows/Windows NT Single Use License Qty. 1-5 (each) | $956 |
| | ArcView 3.x for Windows/Windows NT Single Use License Qty. 6-25 (each) | $861 |
| | ArcView 3.x for Windows/Windows NT Single Use License Qty. 26+ (each) | $765 |
| | Primary Maintenance for ArcView 3.3 Single Use License (Core Only) | $400 |
| | Secondary Maintenance for ArcView 3.3 Single Use License (Core Only) | $300 |
| | Primary Maintenance for ArcView 3.3 Single Use License (Core plus Extensions) | $1,000 |
| | Secondary Maintenance for ArcView 3.3 Single Use License (Core plus Extensions) | $900 |
| | ArcView Network Analyst Extension for Windows/Windows NT License Qty. 1-5 (each) | $1,346 |
| | ArcView Network Analyst Extension for Windows/Windows NT License Qty. 6-25 (each) | $1,271 |
| | ArcView Network Analyst Extension for Windows/Windows NT License Qty. 26+ (each) | $1,121 |
| | ArcView Tracking Analyst Extension for Windows/Windows NT License Qty. 1-5 (each) | $1,346 |
| | ArcView Tracking Analyst Extension for Windows/Windows NT License Qty. 6-25 (each) | $1,271 |
| | ArcView Tracking Analyst Extension for Windows/Windows NT License Qty. 26+ (each) | $1,121 |
| | ArcView Spatial Analyst Extension for Windows/Windows NT Single Use License Qty. 1-5 (each) | $2,246 |
| | ArcView Spatial Analyst Extension for Windows/Windows NT Single Use License Qty. 6-25 (each) | $2,121 |
| | ArcView Spatial Analyst Extension for Windows/Windows NT Single Use License Qty. 26+ (each) | $1,871 |
| | ArcView 3D Analyst Extension for Windows/Windows NT Single Use License Qty. 1-5 (each) | $2,246 |
| | ArcView 3D Analyst Extension for Windows/Windows NT Single Use License Qty. 6-25 (each) | $2,121 |
| | ArcView 3D Analyst Extension for Windows/Windows NT Single Use License Qty. 26+ (each) | $1,871 |
| | **ArcView StreetMap** | |
| | ArcView StreetMap 1.x for Windows/Windows NT License (U.S. data) | $495 |
| 3 | **MapObjects** | |
| | **MapObjects--Windows Edition** | |
| | MapObjects--Windows Edition Stand-Alone Developer's Kit (includes MapObjects--Windows Edition and 50 Stand-Alone Deployments) | $4,000 |
| | MapObjects--Windows Edition Internet Developer Kit (includes 2 MapObjects Windows Edition Developer Licenses, 2 ArcIMS Developer Licenses, and one ArcIMS Server Deployment License for up to 2 CPUs) | $9,600 |
| | Additional MapObjects--Windows Edition Developer License | $800 |

| Section | Description | Price |
|---|---|---|
| 3 | Annual Renewal of MapObjects Internet Deployment License (for licenses obtained under a discontinued program) | $1,000 |
| | MapObjects--Windows Limited Deployment Site License Kit | $16,000 |
| | Maintenance for MapObjects--Windows Edition Stand-Alone Developer Kit | $1,000 |
| | Maintenance for MapObjects--Windows Edition Internet Developer Kit | $2,400 |
| | Maintenance for Additional MapObjects--Windows Edition Developer License | $200 |
| | Maintenance for MapObjects--Windows Limited Deployment Site License Kit | $3,000 |
| | 25-Pak Additional MapObjects--Windows Edition Stand-Alone Deployments | $2,000 |
| | **MapObjects LT** | |
| | MapObjects LT 2 License | $1,000 |
| | **MapObjects--Java Edition** | |
| | MapObjects--Java Edition Stand-Alone Developer Kit (includes MapObjects--Java Edition Developer License and 50 Stand-Alone Deployment Licenses) | $4,000 |
| | MapObjects--Java Edition Internet Developer Kit (Includes 2 MapObjects Java Edition Developer License and Deployment License for One Server with up to two CPUs) | $6,000 |
| | Additional MapObjects--Java Edition Developer License | $800 |
| | Additional MapObjects--Java Edition Server Deployment License for One Server with up to Two CPUs | $4,000 |
| | Additional MapObjects--Java Edition CPU Deployment License | $3,000 |
| | Maintenance for MapObjects--Java Edition Stand-Alone Developer Kit | $1,000 |
| | Maintenance for MapObjects--Java Edition Internet Developer Kit | $1,500 |
| | Maintenance for Additional MapObjects--Java Edition Developer License | $200 |
| | Maintenance for Additional MapObjects-Java Edition Server Deployment License for One Server with up to Two CPUs | $1,000 |
| | Maintenance for Additional MapObjects-Java Edition CPU Deployment License | $750 |
| | 25-Pak Additional MapObjects-Java Edition Stand-Alone Deployments | $2,000 |
| | **MapObjects--Java Edition (Staging Server)** | |
| | MapObjects--Java Edition Internet Developer Kit for Staging Server (includes two MapObjects Java Edition Developer License and Deployment License for one Server with up to two CPUs) | $3,000 |
| | Additional MapObjects-Java Edition Developer Licenses for Staging Server | $400 |
| | Additional MapObjects-Java Edition Staging Server Deployment License for one Server with up to two CPUs | $2,000 |
| | Additional MapObjects-Java Edition CPU Deployment License for Staging Server | $1,500 |
| | Maintenance for MapObjects--Java Edition Internet Developer Kit for Staging Server | $750 |
| | Maintenance for Additional MapObjects--Java Edition Developer Licenses for Staging Server | $100 |
| | Maintenance for Additional MapObjects--Java Edition Staging Server Deployment License for one Server with up to two CPUs | $500 |
| | Maintenance for Additional MapObjects--Java Edition CPU Deployment License for Staging Server | $375 |
| 4 | **ArcGIS Engine** | |
| | ArcGIS Engine Developer Kit License | $4,000 |
| | Primary Maintenance for ArcGIS Engine Developer Kit License | $3,000 |
| | Additional ArcGIS Engine Developer Kit License | $2,400 |
| | Primary Maintenance for Additional ArcGIS Engine Developer Kit License | $3,000 |
| | Secondary Maintenance for Additional ArcGIS Engine Developer Kit License | $1,500 |
| | **ArcGIS Engine Runtime** | |
| | Standard ArcGIS Engine Runtime License | $400 |
| | ArcGIS Engine Runtime 3D Extension License | $800 |

| Section | Description | Price |
|---|---|---|
| 4 | ArcGIS Engine Runtime Spatial Extension License | $800 |
| | ArcGIS Engine Runtime Enterprise Geodatabase (GDB) Update Extension License | $800 |
| | ArcGIS Engine Runtime Network Extension License | $800 |
| | Maintenance for Standard ArcGIS Engine Runtime License without Extensions | $100 |
| | Maintenance for Standard ArcGIS Engine Runtime License with Extensions | $400 |
| 5 | **ArcGIS Server (Production Server)** | |
| | ArcGIS Server License (up to 2 CPUs) | $24,000 |
| | Additional CPUs on a Licensed ArcGIS Server | $12,000 |
| | ArcGIS Server License Spatial Extension (up to 2 CPUs) | $8,000 |
| | Additional CPUs on a Licensed ArcGIS Server Spatial Extension | $4,000 |
| | ArcGIS Server License 3D Extension (up to 2 CPUs) | $8,000 |
| | Additional CPUs on a Licensed ArcGIS Server 3D Extension | $4,000 |
| | ArcGIS Server License Network Extension (up to 2 CPUs) | $8,000 |
| | Additional CPUs on a Licensed ArcGIS Server Network | $4,000 |
| | Maintenance for ArcGIS Server License | $7,500 |
| | Maintenance for Additional CPU on a Licensed ArcGIS Server | $3,750 |
| | Maintenance for ArcGIS Server License Spatial Extension | $2,500 |
| | Maintenance for Additional CPU on a Licensed ArcGIS Server Spatial Extension | $1,250 |
| | Maintenance for ArcGIS Server License 3D Extension | $2,500 |
| | Maintenance for Additional CPU on a Licensed ArcGIS Server 3D Extension | $1,250 |
| | Maintenance for ArcGIS Server License Network Extension | $2,500 |
| | Maintenance for Additional CPU on a Licensed ArcGIS Server Network Extension | $1,250 |
| | **ArcGIS Server (Staging Server)** | |
| | ArcGIS Server Staging Server License (up to 2 CPUs) | $12,000 |
| | Additional CPU on licensed ArcGIS Server Staging Server | $6,000 |
| | ArcGIS Server Staging Server License Spatial Extension (up to 2 CPUs) | $4,000 |
| | Additional CPU on Licensed ArcGIS Server Staging Server Spatial Extension | $2,000 |
| | ArcGIS Server Staging Server License 3D Extension (up to 2 CPUs) | $4,000 |
| | Additional CPU on Licensed ArcGIS Server Staging Server 3D Extension | $2,000 |
| | ArcGIS Server Staging Server License Network Extension (up to 2 CPUs) | $4,000 |
| | Additional CPU on Licensed ArcGIS Server Staging Server Network Extension | $2,000 |
| | Maintenance for ArcGIS Server Staging Server License | $3,750 |
| | Maintenance for Additional CPU on Licensed ArcGIS Server Staging Server | $1,875 |
| | Maintenance for ArcGIS Server Staging Server License Spatial Extension | $1,250 |
| | Maintenance for Additional CPU on Licensed ArcGIS Server Staging Server Spatial Extension | $625 |
| | Maintenance for ArcGIS Server Staging Server License 3D Extension | $1,250 |
| | Maintenance for Additional CPU on Licensed ArcGIS Server Staging Server 3D Extension | $625 |
| | Maintenance for ArcGIS Server Staging Server License Network Extension | $1,250 |
| | Maintenance for Additional CPU on Licensed ArcGIS Server Staging Server Network Extension | $625 |
| 6 | **ArcSDE** | |
| | ArcSDE Installation Pack | $320 |
| | ArcSDE Server and two Processors (incl. License for 1 Server and 2 Processors, 5 Read and Write Connection Licenses) | $8,000 |
| | ArcSDE License for One Additional Processor | $4,000 |
| | ArcSDE Read and Write Server Connection License | $800 |
| | ArcSDE Read-Only Server Connection License | $400 |

| Section | Description | Price |
|---|---|---|
| 6 | Maintenance for ArcSDE or SDE Server License with Two CPUs | $3,000 |
| | Maintenance for ArcSDE or SDE Additional Processor License | $1,000 |
| | Maintenance for ArcSDE/SDE Read and Write Server Connection License | $150 |
| | Maintenance for ArcSDE/SDE Read-Only Server Connection License | $150 |
| | **ArcSDE (Staging Server)** | |
| | ArcSDE Server and two CPUs for Staging Server (includes License for One Server and up to 2 CPUs and five Read and Write Connection Licenses) | $4,000 |
| | ArcSDE Additional CPU License for Staging Server (does not include additional key code or server connection licenses) | $2,000 |
| | ArcSDE Read and Write Server Connection License for Staging Server | $400 |
| | ArcSDE Read-Only Server Connection License for Staging Server | $200 |
| | Maintenance for ArcSDE Server and two CPUs for Staging Server | $1,500 |
| | Maintenance for ArcSDE Additional CPU License for Staging Server | $500 |
| | Maintenance for ArcSDE Read and Write Server Connection License for Staging Server | $60 |
| | Maintenance for ArcSDE Read-Only Server Connection License for Staging Server | $60 |
| 7 | **ArcIMS** | |
| | ArcIMS Server/CPU License Internet Deployment License for One Server and Two CPUs and ArcIMS Software | $8,000 |
| | ArcIMS Additional CPU License | $4,000 |
| | ArcIMS Single Use Developer License (each) | $800 |
| | ArcIMS Server/CPU Annual Maintenance | $2,000 |
| | ArcIMS Additional CPU Annual Maintenance | $1,000 |
| | ArcIMS Single Use Developer License Annual Maintenance Fee | $200 |
| | ArcIMS Small Local Government Server/CPU License for One Server and Up to 2 CPUs | $5,000 |
| | Maintenance for ArcIMS Small Local Government Server/CPU License | $1,500 |
| | Upgrade of Small Local Government License to ArcIMS Regular Edition License | $5,000 |
| | **ArcIMS (Staging Server)** | |
| | ArcIMS Server/CPU Staging Server License-Internet Deployment License for One Server and Two CPUs and ArcIMS Software | $4,000 |
| | ArcIMS Additional CPU Staging Server License-ArcIMS Internet Deployment License for Additional CPU on a Server Licensed for ArcIMS | $2,000 |
| | Annual Maintenance for ArcIMS Server/CPU Staging Server | $1,000 |
| | Annual Maintenance for ArcIMS Additional CPU Staging Server | $500 |
| | **ArcIMS ASP Commercial Use Pricing** | |
| | ArcIMS Standard Edition Server/CPU License | $20,000 |
| | ArcIMS Standard Edition Additional CPU License | $10,000 |
| | **ArcIMS Route Server** | |
| | ArcIMS Route Server License for One Server and 2 CPUs | $2,400 |
| | Annual Maintenance for ArcIMS Route Server License for One Server and 2 CPUs | $600 |
| | ArcIMS Route Server Additional CPU License | $1,200 |
| | Annual Maintenance for ArcIMS Route Server Additional CPU License | $300 |
| | **ArcIMS Route Server (Staging Server)** | |
| | ArcIMS Route Server Staging Server for One Server and 2 CPUs | $1,200 |
| | Annual Maintenance for ArcIMS Route Server Staging Server for One Server and 2 CPUs | $300 |
| | ArcIMS Route Server Additional CPU Staging Server | $600 |
| | Annual Maintenance for ArcIMS Route Server Additional CPU Staging Server | $150 |

| Section | Description | Price |
|---|---|---|
| 7 | **ArcIMS Route Server Data Options** | |
| | Data Pack - Tele Atlas North America (USA & Canada) Data License for up to 5,000,000 Transactions, Internet Use | $10,000 |
| | Data Pack - Tele Atlas North America (USA & Canada) Data License for up to 20,000,000 Transactions, Internet Use | $25,000 |
| | Data Pack - Tele Atlas North America (USA & Canada) Data License for up to 60,000,000 Transactions, Internet Use | $75,000 |
| | Data Pack - NAVTEQ North America (USA & Canada) Data License for One Server and 2 CPUs | $18,000 |
| | Update Fee for Data Pack - NAVTEQ North America (USA & Canada) Data License for One Server and 2 CPUs | $3,600 |
| | Data Pack - NAVTEQ North America (USA & Canada) Data Additional CPU License | $3,000 |
| | Update Fee for Data Pack - NAVTEQ North America (USA & Canada) Data Additional CPU License | $600 |
| | **ArcIMS Data Delivery Extension** | |
| | ArcIMS Data Delivery Extension License for One Server and 2 CPUs | $4,000 |
| | Annual Maintenance for ArcIMS Data Delivery Extension License for One Server and 2 CPUs | $1,000 |
| | Additional CPU License for ArcIMS Data Delivery Extension | $2,000 |
| | Annual Maintenance for Additional CPU License for ArcIMS Data Delivery Extension | $600 |
| | **ArcIMS Data Delivery Extension (Staging Servers)** | |
| | ArcIMS Data Delivery Extension Staging Server License for One Server/2 CPUs | $2,000 |
| | Annual Maintenance for ArcIMS Data Delivery Extension Staging Server License for One Server/2 CPUs | $500 |
| | ArcIMS Data Delivery Extension Additional Staging Server CPU License | $1,000 |
| | Annual Maintenance for ArcIMS Data Delivery Extension Additional Staging Server CPU License | $300 |
| 8 | **Business Applications Software** | |
| | **ArcView Business Analyst** | |
| | ArcView Business Analyst Extension Software and Data License and One-Year Maintenance (per license) | $14,796 |
| | ArcView Business Analyst Extension Software and Data License and One-Year Maintenance (per license) AGS | $14,796 |
| | Annual Maintenance ArcView Business Analyst Extension (per license) | $14,796 |
| | Annual Maintenance ArcView Business Analyst Extension (per license) AGS | $14,796 |
| | Optional AGS Data Pack (only for ArcView Business Analyst Customers Who has Already Purchased ArcView Business Analyst with the ESRI BIS Data Set) (per license) | $2,500 |
| | Optional ESRI BIS Data Pack (only for ArcView Business Analyst Customers Who has Already Purchased ArcView Business Analyst with the AGS Data Set) (per license) | $2,500 |
| | Annual Maintenance for ArcView Business Analyst Optional ESRI BIS Data Pack (per license) | $2,500 |
| | Annual Maintenance for ArcView Business Analyst Optional AGS Data Pack (per license) | $2,500 |
| | **ArcGIS Business Analyst (Single or Concurrent Use)** | |
| | ArcGIS Business Analyst (National Dataset) Software and Data License and One Year Maintenance (per license) | $14,796 |
| | ArcGIS Business Analyst (One Region Dataset) Software and Data License and One Year Maintenance (per license) | $10,796 |
| | ArcGIS Business Analyst (One State Dataset) Software and Data License and One Year Maintenance (per license) | $6,796 |

| Section | Description | Price |
|---|---|---|
| 8 | ArcGIS Business Analyst Optional Segmentation Module w/Two MRI Categories (National Dataset) Software License and One Year Maintenance (per license) | $14,796 |
| | ArcGIS Business Analyst Optional Segmentation Module w/Two MRI Categories (One Region Dataset) Software License and One Year Maintenance (per license) | $10,796 |
| | ArcGIS Business Analyst Optional Segmentation Module w/Two MRI Categories (One State Dataset) Software License and One Year Maintenance (per license) | $6,796 |
| | ArcGIS Business Analyst Optional Segmentation Module w/ALL MRI Categories (National Dataset) Software License and One Year Maintenance (per license) | $18,000 |
| | ArcGIS Business Analyst Optional Segmentation Module w/ALL MRI Categories (One Region Dataset) Software License and One Year Maintenance (per license) | $12,795 |
| | ArcGIS Business Analyst Optional Segmentation Module w/ALL MRI Categories (One State Dataset) Software License and One Year Maintenance (per license) | $7,920 |
| | Annual Maintenance for ArcGIS Business Analyst (National Dataset) Software License (per license) | $14,796 |
| | Annual Maintenance for ArcGIS Business Analyst (One Region Dataset) Software License and One Year Maintenance (per license) | $10,796 |
| | Annual Maintenance for ArcGIS Business Analyst (One State Dataset) Software License and One Year Maintenance (per license) | $6,796 |
| | Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module w/Two MRI Categories (National Dataset) Software License (per license) | $14,796 |
| | Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module w/Two MRI Categories (One Region Dataset) Software License (per license) | $10,796 |
| | Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module w/Two MRI Categories (One State Dataset) Software License (per license) | $6,796 |
| | Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module w/ALL MRI Categories (National Dataset) Software License (per license) | $18,000 |
| | Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module w/ALL MRI Categories (One Region Dataset) Software License (per license) | $12,795 |
| | Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module w/ALL MRI Categories (One State Dataset) Software License (per license) | $7,920 |
| 9 | **Tracking Server** | |
| | Tracking Server License (up to 2 CPUs) | $10,000 |
| | Additional Tracking Server CPU License | $5,000 |
| | Update Subscription for Tracking Server License | $2,000 |
| | Update Subscription for Additional Tracking Server CPU License | $1,000 |
| | **Tracking Server (Staging Servers)** | |
| | Tracking Server License (up to 2 CPUs) for Staging Server | $5,000 |
| | Additional Tracking Server CPU License for Staging Server | $2,500 |
| | Update Subscription for Tracking Server License (up to 2 CPUs) for Staging Server | $1,000 |
| | Update Subscription for Additional Tracking Server CPU License for Staging Server | $500 |
| 10 | **ESRI Image Server (Estimated Release: 2nd Quarter, 2006)** | |
| | ESRI Image Server Deployment License (Up to two CPUs) | $8,000 |
| | ESRI Image Server - Additional CPUs on a Licensed Deployment Server | $4,000 |
| | ESRI Image Server Orthorectification Extension (Up to two CPUs) | $4,000 |
| | ESRI Image Server Orthorectification Extension - Additional CPU's on a Licensed Deployment Server Already with a Licensed Orthorectification Extension | $2,000 |
| | Maintenance for ESRI Image Server Deployment License (Up to two CPUs) | $2,500 |
| | Maintenance for ESRI Image Server - Additional CPUs on a Licensed Deployment Server | $1,250 |

| Section | Description | Price |
|---|---|---|
| 10 | Maintenance for ESRI Image Server Orthorectification Extension (Up to two CPUs) | $1,250 |
| | Maintenance for ESRI Image Server Orthorectification Extension - Additional CPUs on a Licensed Deployment Server Already with a Licensed Orthorectification Extension | $625 |
| | **ESRI Image Server (Staging Server)** | |
| | Staging Server for ESRI Image Server Deployment License (Up to two CPUs) | $4,000 |
| | Staging Server for ESRI Image Server - Additional CPUs on a Licensed Deployment Server | $2,000 |
| | Staging Server for ESRI Image Server Orthorectification Extension (Up to two CPUs) | $2,000 |
| | Staging Server for ESRI Image Server Orthorectification Extension - Additional CPUs on a Licensed Deployment Server Already with a Licensed Orthorectification Extension | $1,000 |
| | Maintenance for ESRI Image Server Deployment License Staging Server (Up to two CPUs) | $1,250 |
| | Maintenance for ESRI Image Server Staging Server - Additional CPUs on a Licensed Deployment Server | $625 |
| | Maintenance for ESRI Image Server Orthorectification Extension Staging Server (Up to two CPUs) | $625 |
| | Maintenance for ESRI Image Server Orthorectification Extension Staging Server - Additional CPUs on a Licensed Deployment Server Already with a Licensed Orthorectification Extension | $300 |
| 11 | **ArcLogistics Route** | |
| | ArcLogistics Route for Windows/Windows NT Single Use License (U.S. data) | $9,600 |
| | ArcLogistics Route Annual Maintenance (U.S. data) | $2,000 |
| | ArcLogistics Route Additional Service Area (U.S. data) | $2,000 |
| | ArcLogistics Route Additional Service Area (U.S. data) Annual Maintenance | $1,000 |
| | ArcLogistics Route No Data License | $8,000 |
| | ArcLogistics Route No Data License Annual Maintenance | $1,000 |
| | ArcLogistics Route for Citrix License (U.S. data) 5-Pak | $24,000 |
| | ArcLogistics Route for Citrix License (U.S. data) 5-Pak Annual Maintenance | $6,000 |
| | ArcLogistics Route for Citrix License (U.S. data) 25-Pak | $80,000 |
| | ArcLogistics Route for Citrix License (U.S. data) 25-Pak Annual Maintenance | $20,000 |
| | ArcLogistics Route No Data License for Citrix 5-Pak | $20,000 |
| | ArcLogistics Route No Data License for Citrix 5-Pak Annual Maintenance | $5,000 |
| | ArcLogistics Route No Data License for Citrix 25-Pak | $60,000 |
| | ArcLogistics Route No Data License for Citrix 25-Pak Annual Maintenance | $15,000 |
| | ArcLogistics Route for Windows/Windows NT Single Use License (U.S. data) for Local Government | $6,000 |
| | ArcLogistics Route Annual Maintenance (U.S. data) for Local Government | $1,600 |
| | ArcLogistics Route No Data License for Local Government | $5,000 |
| | ArcLogistics Route No Data License for Local Government Annual Maintenance | $1,000 |
| | ArcLogistics Route for Citrix License (U.S. data) 3-Pak for Local Government | $18,000 |
| | ArcLogistics Route for Citrix License (U.S. data) 3-Pak for Local Government Annual Maintenance | $3,600 |
| | ArcLogistics Route for Citrix License (U.S. data) 5-Pak for Local Government | $24,000 |
| | ArcLogistics Route for Citrix License (U.S. data) 5-Pak for Local Government Maintenance | $6,000 |
| | ArcLogistics Route for Citrix License (U.S. data) 25-Pak for Local Government | $80,000 |
| | ArcLogistics Route for Citrix Licenses (U.S. data) 25-Pak for Local Government Annual Maintenance | $20,000 |
| | ArcLogistics Route No Data License for Citrix 3-Pak for Local Government | $15,000 |
| | ArcLogistics Route No Data License for Citrix 3-Pak for Local Government Annual Maintenance | $3,000 |
| | ArcLogistics Route No Data License for Citrix 5-Pak for Local Government | $20,000 |

| Section | Description | Price |
|---|---|---|
| 11 | ArcLogistics Route No Data License for Citrix 5-Pak for Local Government Annual Maintenance | $5,000 |
| | ArcLogistics Route No Data License for Citrix 25-Pak for Local Government | $60,000 |
| | ArcLogistics Route No Data License for Citrix 25-Pak for Local Government Annual Maintenance | $15,000 |
| | **BusinessMAP** | |
| | BusinessMAP 4 | $349 |
| | **RouteMAP IMS** | |
| | RouteMAP IMS Server/CPU License | $2,400 |
| | RouteMAP IMS Additional CPU License | $400 |
| | RouteMAP IMS Maintenance Server/CPU License | $1,000 |
| | RouteMAP IMS Maintenance for Additional CPU License | $500 |
| | RouteMAP IMS Data Pack North America Server/CPU License--Includes Data for United States, Canada, and Puerto Rico | $5,200 |
| | RouteMAP IMS Data Pack North America Additional CPU License--Data for United States, Canada, and Puerto Rico | $400 |
| | RouteMAP IMS Data Pack North America Maintenance for Server/CPU License | $3,000 |
| | RouteMAP IMS Data Pack North America Maintenance for Additional CPU License | $500 |
| 12 | **Other Software** | |
| | **NetEngine** | |
| | NetEngine Standard Developer Kit (incl. 1 Developer License and 10 Deployment Licenses) | $10,000 |
| | NetEngine Internet Developer Kit (incl. 2 Developer Licenses and One Deployment License for One Server with Up to Two CPUs) | $6,000 |
| | Additional NetEngine Server/CPU Deployment License (Up to 2 CPUs) | $4,800 |
| | Additional NetEngine CPU Deployment License | $4,000 |
| | Additional NetEngine Developer License | $2,000 |
| | NetEngine Standard Deployment License (each) | $800 |
| | Annual Maintenance for NetEngine Standard Developer Kit | $2,000 |
| | Annual Maintenance for NetEngine Internet Developer Kit | $2,000 |
| | Annual Maintenance for NetEngine Additional Server/CPU Deployment License | $1,200 |
| | Annual Maintenance for Additional NetEngine CPU Deployment License | $1,000 |
| | Annual Maintenance for Additional NetEngine Developer License (each) | $500 |
| | NetEngine Annual Renewal for Network Server Deployment License (Old Program) | $1,000 |
| | **Maplex** | |
| | Maplex First Single Use License | $15,000 |
| | Maplex Second Single Use License | $14,000 |
| | Maplex Third Single Use License | $11,500 |
| | Maplex Single Use License Annual Primary Maintenance | $3,750 |
| | Maplex Single Use License Annual Secondary Maintenance | $1,500 |
| | **PLTS for ArcGIS (Single or Concurrent Use)** | |
| | PLTS for ArcGIS Mapping Agency Solution | $8,500 |
| | Annual Maintenance for PLTS for ArcGIS Mapping Agency Solution | $2,500 |
| | PLTS for ArcGIS Nautical Solution | $8,500 |
| | Annual Maintenance for PLTS for ArcGIS Nautical Solution | $2,500 |
| | PLTS for ArcGIS Defense Solution | $8,500 |
| | Annual Maintenance for PLTS for ArcGIS Defense Solution | $2,500 |
| | PLTS for ArcGIS Aeronautical Solution | $8,500 |
| | Annual Maintenance for PLTS for ArcGIS Aeronautical Solution | $2,500 |

| Section | Description | Price |
|---|---|---|
| 12 | PLTS Foundation | $4,275 |
| | Annual Maintenance for PLTS Foundation | $1,250 |
| | **GIS Data ReViewer (Single or Concurrent Use)** | |
| | GIS Data ReViewer | $2,125 |
| | Annual Maintenance for GIS Data ReViewer | $625 |
| | Map Production System Atlas | $2,125 |
| | Annual Maintenance for Map Production System Atlas | $625 |
| | **Job Tracking for ArcGIS (JTX)** | |
| | Job Tracking for ArcGIS (JTX) Concurrent Use License | $2,000 |
| | Primary Maintenance Job Tracking for ArcGIS (JTX) Concurrent Use License | $500 |
| | Secondary Maintenance Job Tracking for ArcGIS (JTX) Concurrent Use License | $200 |
| | **ArcPad** | |
| | ArcPad Single Use License | $396 |
| | ArcPad Single Use License Technical Support | $295 |
| | ArcPad Application Builder Single Use License | $1,200 |
| | ArcPad Application Builder Primary Maintenance | $500 |
| | ArcPad Application Builder Secondary Maintenance | $300 |
| | ArcPad 5.x/6.x Upgrade to 7.x | $150 |
| | **ESRI Data & Maps** | |
| | ESRI Data & Maps- StreetMap Pro, U.S. & Canada, Single Use per Seat License | $3,500 |
| | ESRI Data & Maps- StreetMap Pro, U.S. & Canada, Concurrent Use per Internal Intranet User | $3,500 |
| 13 | **Reserved** | |
| 14 | **ESRI Developer Network (EDN)** | |
| | Annual Subscription for ESRI Developer Network (EDN) | $1,500 |
| | DSG Support (10 calls) for ESRI Developer Network (EDN) | $2,000 |
| | Instructor-Led Training (5 days) for ESRI Developer Network (EDN) | $2,000 |
| 15 | **Software Media Kits and Hardware Keys** | |
| | Additional Install Kit for ArcGIS (Parallel) | $320 |
| | Additional Install Kit for ArcGIS (USB) | $320 |
| | Additional ArcGIS Hardware Key (USB) | $50 |
| | Additional ArcGIS Hardware Key (Parallel) | $50 |
| 16 | **Developer Support Program** | |
| | ArcIMS Developers Priority Support | $1,495 |
| | ArcIMS Developers Pay-As-You-Go Support (per incident) | $300 |
| | MapObjects LT Developers Priority Support | $395 |
| | MapObjects LT Pay-As-You-Go Support (per incident) | $60 |
| | ArcInfo Workstation Developers Priority Support | $2,000 |
| | ArcInfo Workstation Developers Pay-As-You-Go Support (per incident) | $300 |
| | ArcGIS Desktop Developers Priority Support | $2,000 |
| | ArcGIS Desktop Developers Pay-As-You-Go Support | $300 |
| | Cross Product Plan Developers Priority Support | $2,000 |
| | Annual Premium Support Services | $75,000 |
| | Premium Support Services at an Hourly Rate--Minimum 36 Hours | $7,500 |
| | **Installation Services** | |
| | Tracking Server Installation and Support Service | $20,000 |
| | ArcIMS Installation Service | $3,500 |
| | ArcSDE Installation Service | $3,500 |

| Section | Description | Price |
|---|---|---|
| 16 | **Training** | |
| | ESRI Site Training per Student, per Day at ESRI Learning Centers in the USA | $450 |
| | Client Site Training per Class, per Day (12 Students) at Client Locations in the USA | $3,500 |
| 17 | **Virtual Campus** | |
| | **Individual Courses** | |
| | ESRI Virtual Campus Training Course Pricing (1 paid modules) per seat | $25 |
| | ESRI Virtual Campus Training Course Pricing (2 paid modules) per seat | $50 |
| | ESRI Virtual Campus Training Course Pricing (3 paid modules) per seat | $75 |
| | ESRI Virtual Campus Training Course Pricing (4 paid modules) per seat | $100 |
| | ESRI Virtual Campus Training Course Pricing (5 paid modules) per seat | $125 |
| | ESRI Virtual Campus Training Course Pricing (6 paid modules) per seat | $150 |
| | ESRI Virtual Campus Training Course Pricing (7 paid modules) per seat | $175 |
| | ESRI Virtual Campus Training Course Pricing (8 paid modules) per seat | $200 |
| | ESRI Virtual Campus Training Course Pricing (9 paid modules) per seat | $225 |
| | **ESRI Virtual Campus Subscription Pricing** | |
| | **Education Subscriptions (for all Virtual Campus courses)** | |
| | Annual Premium Subscription ($2,500 Virtual Campus Dollar Value) | $2,250 |
| | Annual Premium Subscription ($5,000 Virtual Campus Dollar Value) | $4,250 |
| | Annual Premium Subscription ($10,000 Virtual Campus Dollar Value) | $7,000 |
| | Annual Premium Subscription ($50,000 Virtual Campus Dollar Value) | $30,000 |
| | Annual Premium Subscription ($100,000 Virtual Campus Dollar Value) | $50,000 |
| | Annual Standard Subscription ($2,500 Virtual Campus Dollar Value) | $2,125 |
| | Annual Standard Subscription ($5,000 Virtual Campus Dollar Value) | $4,000 |
| | Annual Standard Subscription ($10,000 Virtual Campus Dollar Value) | $6,000 |
| | Annual Standard Subscription ($50,000 Virtual Campus Dollar Value) | $25,000 |
| | Annual Standard Subscription ($100,000 Virtual Campus Dollar Value) | $40,000 |
| | **ESRI Virtual Campus Web Workshop** | |
| | ESRI Virtual Campus Web Workshop (per seat) | $30 |

# TIME AND MATERIALS RATE SCHEDULE

***Effective January 1, 2006***

Hourly time and materials labor rates have been provided for each labor category for calendar year 2006. The hourly labor rates for services that are performed after 2006 may be escalated in an amount not to exceed seven and one-half percent (7.5%) each year. Other direct costs, such as travel, reproduction, subcontractor, telecommunication/freight, or materials, will be charged a material handling fee and invoiced.

ESRI reserves the right to provide fixed price quotations for professional services requests that require deliverables other than hours and/or are more than twenty-five thousand dollars ($25,000). Work performed under fixed price orders will require additional terms and conditions and will be invoiced monthly based on percent complete.

**Principal** **Hourly Rate: $301/Hour**

These staff members work as program directors or project advisors providing project vision, strategic consulting, and program management for all types of geographic information system (GIS) projects. They apply market/ application domain expertise and have extensive experience in GIS and related technologies. Consulting activities may include strategic planning, review and oversight of requirements definition, application and database design, and system integration consulting. Management activities may include defining program requirements, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. These staff members work with senior client staff and have the support of senior ESRI corporate staff to ensure successful project completion.

**Senior Consultant** **Hourly Rate: $228/Hour**

These staff members work as project managers or project advisors providing strategic consulting and program management for all types of GIS projects. They apply market/application domain expertise and have extensive experience in GIS and related technologies. Consulting activities may include strategic planning, GIS workshops and seminars, requirements definition, application and database design and development, and system integration consulting. Management activities may include defining program requirements, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. They design comprehensive work plans that employ structured systems methodologies, which define project deliverables, milestones, and realistic schedules.

**Consultant** **Hourly Rate: $181/Hour**

These staff members provide day-to-day consulting and management of contracted projects within ESRI. They work under the guidance of senior ESRI consulting staff and support the design and implementation of defined work plans. They provide traditional consulting services and design and management support to application development projects and database conversion projects. They conduct detailed requirements interviews, document application requirements, develop logical and physical database designs using CASE tools and entity-relationship (E-R) diagramming methodologies, design and develop software and database QA/QC programs, and provide management oversight of daily technical activities. They work with senior consulting and technical staff to design comprehensive work plans that employ structured systems methodologies, which define project deliverables, milestones, and realistic schedules. These staff members also work with ESRI administrative staff to ensure that progress and financial reporting is provided according to contract requirements.

**Senior Technical Designer** **Hourly Rate: $235/Hour**

These staff members are the senior technical staff at ESRI. They provide the overall technical vision and system architecture for large complex systems. They apply sound software engineering principles and life cycle methodologies to projects. They are actively involved in systems architecture design, application software design, database process design, and all phases of coding including conducting design and code reviews. They may serve as the principal investigator in focused studies or research and development (R&D) projects. While staff members in this category have broad technical knowledge of GIS applications and related technologies, they also provide specific expertise in areas such as Internet applications, data warehousing, spatial analysis, and modeling. They are

proficient in ESRI software languages as well as third-generation programming languages, Internet markup languages, and other technologies.

**Technical Designer** **Hourly Rate: $190/Hour**

GIS system/software developers design technical project plans for the implementation of application software projects and database development projects. They oversee the day-to-day technical activities of the project team and ensure that appropriate systems methodologies are employed. They design and develop QA/QC programs and oversee design and code reviews, database reviews, and other QA/QC activities throughout the project life cycle. They perform detailed software design and detailed database conversion design and are directly involved in the coding and implementation of the more complex and strategic portions of application software and database conversion projects. They are proficient in ESRI software languages as well as third-generation programming languages, Internet markup languages, and other technologies.

**Technical Analyst** **Hourly Rate: $148/Hour**

Staff members in this category work independently to perform software coding and write software documentation to design specifications developed by senior staff. They also design and implement data conversion procedures. These staff members also perform software and database quality control and are proficient in the coding of software and processing of digital databases. They are also proficient in ESRI software languages as well as third-generation programming languages, Internet markup languages, and other technologies.

**Database Analyst** **Hourly Rate: $125/Hour**

These staff members provide database development support in creating cartographic and digital data products. Areas of expertise include performing data conversion, migration, and translation activities utilizing advanced processing techniques in ArcGIS software. In addition, these staff members design and implement efficient production tools and coordinate workflow with project personnel.