Quantity Purchase Agreement With The State Of Indiana

Vendor PHILIPS ELECTRONICS NORTH AMER

Remit to: PHILIPS HEALTHCARE 3000 MINUTEMAN RD

ANDOVER MA 01810

Name and PHILIPS ELECTRONICS NORTH AMER

Address PHILIPS HEALTHCARE of Vendor: 3000 MINUTEMAN RD ANDOVER MA 01810

Qty Purchase Agreement QPA Number Page 00000000000000000000013881 1 of 3 Requisition Nbr.: Defibrillators & Accessories

Effective Date: 08/05/2015 Expiration Date: 03/31/2017

Agency Number:

Facility: ASA - NASPO ValuPoint SW300

Vendor ID: 0000006835

Vendor Telephone Nbr: Name Of Contact Pers: Contact Email: FAX Number:

In accordance with your bid, submitted in response to the above referenced solicitation, the Vendor agrees that the Indiana Department of Administration, Procurement Division, has the option to purchase the items listed below under the terms of this agreement.

The Vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration of the QPA but issued prior to the expiration date. The quantity listed herein is an estimate of the requirements. The state may order substantially more or substantially less pursuant to the terms of this agreement.

Orders are to be delivered only upon receipt of properly approved Quantity Purchase Award Release.

Line Number Quantity UNIT Article and Description Unit Price

Please send all POs to the Customer Fulfillment Center Fax 1-800-947-3299 or Email Healthcare.Orders@philips.com

This is an award of a Quantity Purchase Agreement for AED DEFIBRILLATORS & SUPPLIES awarded through NASPO ValuePoint (Formerly known as the Western States Contracting Alliance or WSCA). The Master Contract is SW-300 and the State of Indiana takes part on the master contract through a signed Participation Addendum. This sub-contract can be found at http://www.naspovaluepoint.org. This QPA is being issued solely to provide a payment and tracking method for purchases being made by the State of Indiana.

Additional discounts may apply for quantities greater than 10 per purchase order. Please contact the Contract Manager, Laura Hays at 978.659.2512 for assistance.

Please contact the listed sales representative for further information.

IDOA Contract Manager: David Brandon-Friedman

E-Mail: dbrandonfriedman@idoa.in.gov

Phone: 317.234.0067

Philips Contract Manager:

Laura Hays

E-Mail: laura.hays@philips.com

Phone:978.659.2512

Philips District Manager for Indiana:

Jeff Adams

E-Mail: Jeff.adams@philips.com

Phone: 630.423.2397

Requests for quotes may be sent to: aed.market@philips.com.

If Mr. Adams is unavailable, please contact Ryan MacZura at ryan.maczura@philips.com. This contract is a catalog award so if you need items that are not listed, please contact David Brandon-Friedman or Laura Hays for availability and pricing.

1	99,999,999.00 EA	A 00000000100034397 Defibrilator/Philips FRX AED Model 861304	1,268.8000
2	99,999,999.00 EA	A 00000000100242861 Defibrilator/Philips FRX Ready-Pack to include carrying case, and spare HeartStart SMART Pads II (Catalog # Option R01)	113.7500
3	99,999,999.00 EA	A 00000000100193971 Replacement Set of Pads for Philips HeartStart FRX Model 861304 (Catalog # 989803139261)	35.1000
4	99,999,999.00 EA	A 00000000100193972 Pediatric Key for Philips HeartStart FRX Model 861304 (Catalog # 989803139311)	68.2500
5	99,999,999.00 EA	A 00000000100193973 Replacement Battery for Philips HeartStart FRX Model 861304 (Catalog # M5070A)	106.6000
6	99,999,999.00 EA	A 00000000100193974 Basic Surface Mount Cabinet for Philips HeartStart FRX Model 861304 (Catalog # TL1)	164.4500

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Qty Purchase Agreement QPA Number Page 00000000000000000013881 2 **of** 3

Defibrillators & Accessories Requisition Nbr.:

Effective Date: 08/05/2015 03/31/2017 **Expiration Date:**

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Line Number	Quantity UN	T Article and Description	Unit Price
7	99,999,999.00 EA	00000000100193975 AED Training Unit for Philips HeartStart FRX Model 861304 (Catalog # 861306)	239.8500
8	99,999,999.00 EA	00000000100193976 Replacement Training Pads for Philips HeartStart FRX Model 861304 (Catalog # 989803139291)	21.4500
9	99,999,999.00 EA	00000000100193977 Instruction Toolkit for Philips HeartStart FRX Model 861304 (Catalog # 989803139341)	21.4500
10	99,999,999.00 EA	00000000100193978 Event Review Software for single PC for Philips HeartStart FRX Model 861304(Catalog # M3834A)	264.5500
11	99,999,999.00 EA	00000000100193979 Data Cable for AED to PC connection for Philips HeartStart FRX Model 861304 (Catalog # ACT-IR)	87.1000
12	99,999,999.00 EA	00000000100193980 Soft-Sided Carrying Case for Philips HeartStart FRX Model 861304 (Catalog # 989803139251)	92.9500
13	99,999,999.00 EA	00000000100193981 Hard-Shell Carrying Case for Philips HeartStart FRX Model 861304 (Catalog # YC)	143.0000
14	99,999,999.00 EA	00000000100220294 Battery, Long Life Replacement for Philips HeartStart AED FR/FR2/FR2+ Catalog #M3863A	159.9000
15	99,999,999.00 PK	00000000100220295 Pads, Adult Replacement Pads (1 pack) for Philips HeartStart AED FR/FR2/FR2+ Catalog #989803158211	25.3500
16	99,999,999.00 PK	00000000100220296 Pads, Adult Replacement Pads (5 pack) for Philips HeartStart AED FR/FR2/FR2+ Catalog #989803158221	100.1000
17	99,999,999.00 PK	00000000100220297 Pads, Infant/Child Replacement Pads (1 pack) for Philips HeartStart AED FR/FR2/FR2+ Catalog #M3870A	63.7000
18	99,999,999.00 PK	00000000100220298 Pads, Training (1 pack) for Philips HeartStart AED FR/FR2/FR2+ Catalog #07-10900	16.9000
19	99,999,999.00 EA	00000000100220299 Case, Carrying for Philips HeartStart AED FR/FR2/FR2+Catalog #M3868A	110.0000
20	99,999,999.00 EA	0000000100242862 Defibrilator/Philips, Fast Response Kit contains: 2 pairs of hypoallergenic nitrile gloves, a Laerdal pocket breathing mask, paramedic scissors, a Gallant chest hair razor, and a large extra-absorbent paper towel (Catalog # 68-PCHAT)	29.2500
21	99,999,999.00 EA	00000000100242863 Defibrilator/Philips, Wall Mount Bracket specifically for housing a Philips HeartStart Defibrillator and its accessories. 10.5"W x 8"H x 6.9"D (Catalog # 989803170891)	61.7500
22	99,999,999.00 EA	00000000100242864 Defibrilator/Philips, AED Wall Sign to give easy visibility to the defibrillator. This sign can be mounted three different ways: T-mount, V-mount or Corner-mount 9"H x 6"D (Catalog # 989803170921	22.7500
23	99,999,999.00 PK	00000000100242865 Defibrilator/Philips, Pack of four posters, 2 each of "Are You Ready?" and "It's Easy as 1-2-3". Posters are for employees or the public to raise their awareness about AEDs. Available in English or Spanish. (Catalog # 861476)	13.6500
		0144 F 0055(D40/T 00) Flores to March 1 A	. D O. A

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UNIT **Unit Price** Line Number Quantity **Article and Description**

> The following UN/CEFACT Unit of Measure Common Codes are used in this document:

EΑ Each PΚ Package

Signature of Purchasing Officer	Typed Name	Signature Of Approval Office Of the State Attorney General	
	Date Signed	Typed Name	Date Signed
Authorized Signature Indiana Department Of Administration Procurement Division 402 West Washington Street, Rm W468 Indianapolis, Indiana 46204			

Telephone: (317) 232-3150