# Quantity Purchase Agreement With The State Of Indiana

| Qty Purchase Agreement QPA Number | Page |
|---|---|
| 0000000000000000000013251 | 1 of 5 |
| **Requisition Nbr.:** | **Salt-Pavement & Water Softener** |
| **Effective Date:** | **11/01/2014** |
| **Expiration Date:** | **10/31/2016** |
| **Agency Number:** | |
| **Facility:** | **ASA-15-003** |
| **Vendor ID:** | **0000000291** |
| **Vendor Telephone Nbr:** | **812-235-4444** |
| **Name Of Contact Pers:** | **RICHARD SMITH** |
| **Contact Email:** | **dsmith@grahamfeed.com** |
| **FAX Number:** | **812-235-1157** |

Vendor Remit to: GRAHAM FEED COMPANY
200 VOORHEES STREET
TERRE HAUTE IN 47802

Name and Address of Vendor: GRAHAM FEED COMPANY
200 VOORHEES STREET
TERRE HAUTE IN 47802

In accordance with your bid, submitted in response to the above referenced solicitation, the Vendor agrees that the Indiana Department of Administration, Procurement Division, has the option to purchase the items listed below under the terms of this agreement.
The Vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration of the QPA but issued prior to the expiration date.
The quantity listed herein is an estimate of the requirements. The state may order substantially more or substantially less pursuant to the terms of this agreement.
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| Line Number | Quantity | UNIT | Article and Description | Unit Price |
|---|---|---|---|---|
| | | | QPA can be mutually renewed yearly for two additional years.<br><br>***Magnesium Chloride Crystal ice melt is subject to limited availability. Contractor should be contacted to determine availability. Contractor can deliver less than full pallet if also delivering full pallets of water conditioning salt or other ice melt products. ***<br><br>The Southern Zone is defined as the following counties: Bartholomew, Brown, Clark, Crawford, Daviess, Dearborn, Decatur, Dubois, Floyd, Franklin, Gibson, Greene, Harrison, Jackson, Jefferson, Jennings, Knox, Lawrence, Martin, Monroe, Ohio, Orange, Perry, Pike, Posey, Ripley, Scott, Spencer, Sullivan, Switzerland, Vanderburgh, Warrick, Washington<br><br>The Central Zone is defined as the following counties: Benton , Blackford, Boone, Clay, Clinton, Delaware, Fayette, Fountain, Hamilton, Hancock, Hendricks, Henry, Howard, Jay, Johnson, Madison, Marion, Montgomery, Morgan, Owen, Parke, Putnam, Randolph, Rush, Shelby, Tippecanoe, Tipton, Union, Vermillion, Vigo, Warren, Wayne<br><br>The Northern Zone is defined as the following counties: Adams, Allen, Carroll , Cass, Dekalb, Elkhart, Fulton, Grant, Huntington, Jasper, Kosciusko, LaGrange, Lake, LaPorte, Marshall, Miami, Newton , Noble, Porter, Pulaski, St. Joseph, Starke, Steuben, Wabash, Wells, White, Whitley<br><br>AGENCIES: When ordering from this contract be sure to use the correct pricing based on the delivery location. The listing of the counties is below.<br><br>Quantities are estimates and could be more or less.<br><br>The vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration date, but issued prior to the expiration date, and postmarked no later than 14 business days after the QPA's expiration date.<br><br>The vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration date, but issued prior to the expiration date, and postmarked no later than 14 business days after the QPA's expiration date.<br><br>To order, please contact Janice Uselman at 812-235-4444 or email: juselman@grahamfeed.com. | |
| 1 | 99,999,999.00 | BG | 000000000100228978 North Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, truck, approximately 882 bags | 4.8100 |
| 2 | 99,999,999.00 | BG | 000000000100228979 North Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, skid, 49 bags per skid | 5.3600 |
| 3 | 99,999,999.00 | BG | 000000000100228980 North Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, truck, approximately 1071 bags | 5.0500 |
| 4 | 99,999,999.00 | BG | 000000000100228981 North Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, skid, 63bag per skid | 5.2500 |
| 5 | 99,999,999.00 | BG | 000000000100228982 North Zone, Water Softener Salt, evaporated, cube/pellet, high purity, truck, approximately 882 bags | 5.7100 |
| 6 | 99,999,999.00 | BG | 000000000100228983 North Zone, Water Softener Salt, evaporated, cube/pellet, high purity, skid, 49 bags per skid | 6.0100 |

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| Line Number | Quantity | UNIT | Article and Description | Unit Price |
|---|---|---|---|---|
| 7 | 99,999,999.00 | STN | 000000000100228984 North Zone, Rock Salt, 99% pure bulk Southern, water conditioning salt, truck, about 25 tons, delivered by pneumatic truck | 113.0000 |
| 8 | 99,999,999.00 | BG | 000000000100228985 North Zone, Rock Salt, 99% pure bulk Southern, water conditioning salt, skid, 49 bags per skid | 5.4100 |
| 9 | 99,999,999.00 | BG | 000000000100228986 North Zone, Urea/carbamide, working temperature 25° Fahrenheit, skid, 40 bags per skid | 20.5500 |
| 10 | 99,999,999.00 | BG | 000000000100228987 North Zone, Urea/carbamide, working temperature 25° Fahrenheit, truck, approximately 840 bags | 19.9000 |
| 11 | 99,999,999.00 | BG | 000000000100228988 North Zone, Halite Salt, working temperature 5° Fahrenheit, truck, approximately 882 bags | 4.6700 |
| 12 | 99,999,999.00 | BG | 000000000100228989 North Zone, Halite Salt, working temperature 5° Fahrenheit, skid , 49 bags per skid | 5.3200 |
| 13 | 99,999,999.00 | BG | 000000000100228990 North Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, skid, 49 bags per skid | 7.3600 |
| 14 | 99,999,999.00 | BG | 000000000100228991 North Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, truck, approximately 882 bags | 6.7600 |
| 15 | 99,999,999.00 | BG | 000000000100228992 North Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, skid, 50 bags per skid | 9.0100 |
| 16 | 99,999,999.00 | BG | 000000000100228993 North Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, truck, approximately 850 bags | 8.7600 |
| 17 | 99,999,999.00 | BG | 000000000100228994 North Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, skid, 55 bags per skid | 12.9000 |
| 18 | 99,999,999.00 | BG | 000000000100228995 North Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, truck, approximately 880 bags | 12.7000 |
| 19 | 99,999,999.00 | BG | 000000000100228996 Central Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, truck, approximately 882 bags | 4.8600 |
| 20 | 99,999,999.00 | BG | 000000000100228997 Central Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, skid, 49 bags per skid | 5.1600 |
| 21 | 99,999,999.00 | BG | 000000000100228998 Central Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, truck, approximately 1071 bags | 4.9000 |
| 22 | 99,999,999.00 | BG | 000000000100228999 Central Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, skid, 63bag per skid | 5.1000 |
| 23 | 99,999,999.00 | BG | 000000000100229000 Central Zone, Water Softener Salt, evaporated, cube/pellet, high purity, truck, approximately 882 bags | 5.5600 |

# Quantity Purchase Agreement With The State Of Indiana

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|---|---|
| **Qty Purchase Agreement QPA Number** | **Page** |
| **0000000000000000000013251** | **3 of 5** |
| **Requisition Nbr.:** | **Salt-Pavement & Water Softener** |
| **Effective Date:** | **11/01/2014** |
| **Expiration Date:** | **10/31/2016** |
| **Agency Number:** | |
| **Facility:** | **ASA-15-003** |
| **Vendor ID:** | **0000000291** |
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| **Name Of Contact Pers:** | **RICHARD SMITH** |
| **Contact Email:** | **dsmith@grahamfeed.com** |
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|---|---|---|---|---|
| 24 | 99,999,999.00 | BG | 000000000100229001 Central Zone, Water Softener Salt, evaporated, cube/pellet, high purity, skid, 49 bags per skid | 5.8600 |
| 25 | 99,999,999.00 | STN | 000000000100229002 Central Zone, Rock Salt, 99% pure bulk Southern, water conditioning salt, truck, about 25 tons, delivered by pneumatic truck | 113.0000 |
| 26 | 99,999,999.00 | BG | 000000000100229003 Central Zone, Rock Salt, 99% pure bulk Southern, water conditioning salt, skid, 49 bags per skid | 5.2100 |
| 27 | 99,999,999.00 | BG | 000000000100229004 Central Zone, Urea/carbamide, working temperature 25° Fahrenheit, skid, 40 bags per skid | 20.4500 |
| 28 | 99,999,999.00 | BG | 000000000100229005 Central Zone, Urea/carbamide, working temperature 25° Fahrenheit, truck, approximately 840 bags | 19.7500 |
| 29 | 99,999,999.00 | BG | 000000000100229006 Central Zone, Halite Salt, working temperature 5° Fahrenheit, truck, approximately 882 bags | 4.7700 |
| 30 | 99,999,999.00 | BG | 000000000100229007 Central Zone, Halite Salt, working temperature 5° Fahrenheit, skid , 49 bags per skid | 5.1700 |
| 31 | 99,999,999.00 | BG | 000000000100229008 Central Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, skid, 49 bags per skid | 7.3600 |
| 32 | 99,999,999.00 | BG | 000000000100229009 Central Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, truck, approximately 882 bags | 6.8600 |
| 33 | 99,999,999.00 | BG | 000000000100229010 Central Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, skid, 50 bags per skid | 8.8600 |
| 34 | 99,999,999.00 | BG | 000000000100229011 Central Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, truck, approximately 850 bags | 8.6100 |
| 35 | 99,999,999.00 | BG | 000000000100229012 Central Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, skid, 55 bags per skid | 12.7500 |
| 36 | 99,999,999.00 | BG | 000000000100229013 Central Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, truck, approximately 880 bags | 12.5500 |
| 37 | 99,999,999.00 | BG | 000000000100229014 South Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, truck, approximately 882 bags | 4.9100 |
| 38 | 99,999,999.00 | BG | 000000000100229015 South Zone, Water Softener Salt, solar, coarse, minimum 99.5% Sodium Chloride, skid, 49 bags per skid | 5.3600 |
| 39 | 99,999,999.00 | BG | 000000000100229016 South Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, truck, approximately 1071 bags | 5.0500 |
| 40 | 99,999,999.00 | BG | 000000000100229017 South Zone, Water Softener Salt, evaporated, cube/pellet, high purity, with additive to prevent iron buildup, skid, 63bag per skid | 5.2500 |
| 41 | 99,999,999.00 | BG | 000000000100229018 South Zone, Water Softener Salt, evaporated, | 5.7100 |

# Quantity Purchase Agreement With The State Of Indiana

| Qty Purchase Agreement QPA Number | Page |
|---|---|
| 0000000000000000000013251 | 4 of 5 |
| **Requisition Nbr.:** | **Salt-Pavement & Water Softener** |
| **Effective Date:** | **11/01/2014** |
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| Line Number | Quantity | UNIT | Article and Description | Unit Price |
|---|---|---|---|---|
| | | | cube/pellet, high purity, truck, approximately 882 bags | |
| 42 | 99,999,999.00 | BG | 000000000100229019 South Zone, Water Softener Salt, evaporated, cube/pellet, high purity, skid, 49 bags per skid | 6.0100 |
| 43 | 99,999,999.00 | STN | 000000000100229020 South Zone, Rock Salt, 99% pure bulk Southern, water conditioning salt, truck, about 25 tons, delivered by pneumatic truck | 113.0000 |
| 44 | 99,999,999.00 | BG | 000000000100229021 South Zone, Rock Salt, 99% pure bulk Southern, water conditioning salt, skid, 49 bags per skid | 5.4100 |
| 45 | 99,999,999.00 | BG | 000000000100229022 South Zone, Urea/carbamide, working temperature 25° Fahrenheit, skid, 40 bags per skid | 20.5500 |
| 46 | 99,999,999.00 | BG | 000000000100229023 South Zone, Urea/carbamide, working temperature 25° Fahrenheit, truck, approximately 840 bags | 19.9000 |
| 47 | 99,999,999.00 | BG | 000000000100229024 South Zone, Halite Salt, working temperature 5° Fahrenheit, truck, approximately 882 bags | 4.9900 |
| 48 | 99,999,999.00 | BG | 000000000100229025 South Zone, Halite Salt, working temperature 5° Fahrenheit, skid , 49 bags per skid | 5.3200 |
| 49 | 99,999,999.00 | BG | 000000000100229026 South Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, skid, 49 bags per skid | 7.3600 |
| 50 | 99,999,999.00 | BG | 000000000100229027 South Zone, Ice Melt, Sodium Chloride/Magnesium Chloride blend, working temperature -5°Fahrenheit, truck, approximately 882 bags | 7.0300 |
| 51 | 99,999,999.00 | BG | 000000000100229028 South Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, skid, 50 bags per skid | 9.0100 |
| 52 | 99,999,999.00 | BG | 000000000100229029 South Zone, Ice Melt, Calcium Chloride/Magnesium Chloride blend, working temperature -10°Fahrenheit, truck, approximately 850 bags | 8.7600 |
| 53 | 99,999,999.00 | BG | 000000000100229030 South Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, skid, 55 bags per skid | 12.9000 |
| 54 | 99,999,999.00 | BG | 000000000100229031 South Zone, Ice Melt, Calcium Chloride, working temperature -25°Fahrenheit, truck, approximately 880 bags | 12.7000 |
| 55 | 99,999,999.00 | LB | 000000000100229032 Inside delivery | 0.0200 |
| 56 | 99,999,999.00 | LB | 000000000100229033 Flat bed delivery covered with tarp | 0.0100 |
| 57 | 99,999,999.00 | BG | 000000000100247587 South Zone, Ice Melt, Magnesium Chloride Crystal, working temperature -25°Fahrenheit, skid, 50 bags per skid | 15.1000 |
| 58 | 99,999,999.00 | BG | 000000000100247588 North Zone, Ice Melt, Magnesium Chloride Crystal, working temperature -25°Fahrenheit, skid, 50 bags per skid | 15.1000 |
| 59 | 99,999,999.00 | BG | 000000000100247589 Central Zone, Ice Melt, Magnesium Chloride Crystal, working temperature -25°Fahrenheit, skid, 50 bags per skid | 14.9000 |

# Quantity Purchase Agreement With The State Of Indiana

| | |
|---|---|
| **Qty Purchase Agreement QPA Number** | **Page** |
| **0000000000000000000013251** | 5 **of** 5 |
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|---|---|---|---|---|
| | | The following UN/CEFACT Unit of Measure Common Codes are used in this document:<br>BG Bag<br>LB Pound<br>STN Short Ton, 2000 lbs | | |

| | | | |
|---|---|---|---|
| **Signature of Purchasing Officer** | **Typed Name** | **Signature Of Approval Office Of the State Attorney General** | |
| | **Date Signed** | **Typed Name** | **Date Signed** |
| **Authorized Signature** | **Indiana Department Of Administration<br>Procurement Division<br>402 West Washington Street, Rm W468<br>Indianapolis, Indiana 46204<br>Telephone: (317) 232-3150** | | |