Quantity Purchase Agreement With The State Of Indiana

Qty Purchase Agreement QPA Number		Page
0000000000000000000012775		1 of 2
Requisition Nbr.:	Road Salt	
Effective Date:	08/12/2011	
Expiration Date:	08/11/2012	
Agency Number:		
Facility:	ASA-11-024	
Vendor ID:	0000000577	
Vendor Telephone Nbr:	800-323-1641	
Name Of Contact Pers:	LINDA WINTER	
FAX Number:	913-338-7945	

Vendor Remit to:
NORTH AMERICAN SALT COMPANY
NORTH AMERICAN SALT CO
PO BOX 277043
ATLANTA GA 30384-7043

Name and Address of Vendor:
NORTH AMERICAN SALT COMPANY
9900 W 109TH ST STE 600
OVERLAND PARK KS 66210

In accordance with your bid, submitted in response to the above referenced solicitation, the Vendor agrees that the Indiana Department of Administration, Procurement Division, has the option to purchase the items listed below under the terms of this agreement.
The Vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration of the QPA but issued prior to the expiration date.
The quantity listed herein is an estimate of the requirements. The state may order substantially more or substantially less pursuant to the terms of this agreement.
Orders are to be delivered only upon receipt of properly approved Quantity Purchase Award Release.

This is an award of a Quantity Purchase Agreement for Road Salt.

QPA can be mutually renewed yearly for three additional years.

The vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration date, but issued prior to the expiration date, and postmarked no later than 14 business days after the QPA's expiration date.

Quantities are estimates and could be more or less.

SEE TABLE BELOW FOR ENTITY AND TONNAGE DETAILS. TO VIEW THE ENTIRE CONTRACT DETAILS, VISIT http://www.in.gov/idoa/2624.htm.

Line Number	Quantity	UNIT	Article and Description	Unit Price
1	99,999,999.00	STN	000000000100152786 Salt, Road, Crawfordsville District 10, Untreated, INDOT & Other State Agencies, Delivered	74.3500
2	99,999,999.00	STN	000000000100152787 Salt, Road, Crawfordsville District 10, Untreated, INDOT, Delivered + Loaded	78.7000
3	99,999,999.00	STN	000000000100152788 Salt, Road, Crawfordsville District 10, Untreated, Locals, Delivered	74.3500
4	99,999,999.00	STN	000000000100152789 Salt, Road, Crawfordsville District 10, Treated, Locals & Other State Agencies, Delivered	76.2800
5	99,999,999.00	STN	000000000100152790 Salt, Road, Fort Wayne District 20, Untreated, INDOT, Delivered	66.9900
6	99,999,999.00	STN	000000000100152791 Salt, Road, Fort Wayne District 20, Untreated, INDOT, Delivered + Loaded	71.3400
7	99,999,999.00	STN	000000000100152792 Salt, Road, LaPorte District 40, Treated, Locals, Delivered	70.7100
8	99,999,999.00	STN	000000000100152793 Salt, Road, Seymour District 50, Treated, Locals, Delivered	72.7000
9	99,999,999.00	STN	000000000100152794 Salt, Road, Vincennes District 60, Untreated, INDOT, Delivered	66.7100
10	99,999,999.00	STN	000000000100152795 Salt, Road, Vincennes District 60, Untreated, INDOT, Delivered + Loaded	71.0600
11	99,999,999.00	STN	000000000100152796 Salt, Road, Vincennes District 60, Untreated, INDOT, Dedicated Pile Fee	1.0000
12	99,999,999.00	STN	000000000100152797 Salt, Road, Vincennes District 60, Untreated, INDOT, Pick Up	66.2400
13	99,999,999.00	STN	000000000100152798 Salt, Road, Vincennes District 60, Untreated, Locals, Delivered	64.2500

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Line Number	Quantity	UNIT	Article and Description	Unit Price
			The following UN/CEFACT Unit of Measure Common Codes are used in this document: STN Short Ton, 2000 lbs	

Signature of Purchasing Officer	Typed Name	Signature Of Approval Office Of the State Attorney General	
	Date Signed	Typed Name	Date Signed
Authorized Signature	Indiana Department Of Administration Procurement Division 402 West Washington Street, Rm W468 Indianapolis, Indiana 46204 Telephone: (317) 232-3150		

Exhibit A
North American

INDOT District	Salt Type	Entity Name	Total Quantity (100%)	Delivery Method	Price Per Ton
Local Entities					
Crawfordsville - 10	Untreated	Attica city	50	Delivered	$74.35
Crawfordsville - 10	Untreated	Avon Community School Corp.	140	Delivered	$74.35
Crawfordsville - 10	Untreated	Boone County	800	Delivered	$74.35
Crawfordsville - 10	Untreated	City of Lafayette	4000	Delivered	$74.35
Crawfordsville - 10	Untreated	City of Lebanon	600	Delivered	$74.35
Crawfordsville - 10	Untreated	City of West Lafayette	1800	Delivered	$74.35
Crawfordsville - 10	Untreated	Clinton County Government	400	Delivered	$74.35
Crawfordsville - 10	Untreated	Crawfordsville Street Dept.	500	Delivered	$74.35
Crawfordsville - 10	Untreated	Purdue University	400	Delivered	$74.35
Crawfordsville - 10	Untreated	Putnam County Highway Dept	500	Delivered	$74.35
Crawfordsville - 10	Untreated	Tippecanoe County Highway Garage	2500	Delivered	$74.35
Crawfordsville - 10	Untreated	Town of Battle Ground	100	Delivered	$74.35
Crawfordsville - 10	Untreated	Town of Brownsburg	1200	Delivered	$74.35
Crawfordsville - 10	Untreated	Town of Oxford	25	Delivered	$74.35
Crawfordsville - 10	Untreated	Town of Shadeland	200	Delivered	$74.35
Crawfordsville - 10	Untreated	Town of Zionsville	1200	Delivered	$74.35
Crawfordsville - 10	Untreated	Vigo County Highway Department	5000	Delivered	$74.35
Crawfordsville - 10	Treated	City of Covington	50	Delivered	$76.28
Crawfordsville - 10	Treated	City of Greencastle	650	Delivered	$76.28
Crawfordsville - 10	Treated	Clay County	100	Delivered	$76.28
Crawfordsville - 10	Treated	Fountain Co. Highway	210	Delivered	$76.28
Crawfordsville - 10	Treated	Hendricks County Engineer	1200	Delivered	$76.28
Crawfordsville - 10	Treated	Montgomery County	800	Delivered	$76.28
Crawfordsville - 10	Treated	Terre Haute Street Department	1000	Delivered	$76.28
Crawfordsville - 10	Treated	Tippecanoe County Highway Garage	1000	Delivered	$76.28
Crawfordsville - 10	Treated	Town of Avon	1200	Delivered	$76.28
Crawfordsville - 10	Treated	Town of Battle Ground	50	Delivered	$76.28
Crawfordsville - 10	Treated	Town of Boswell	30	Delivered	$76.28
Crawfordsville - 10	Treated	Town of Clermont	50	Delivered	$76.28
Crawfordsville - 10	Treated	Town of Danville	1000	Delivered	$76.28
Crawfordsville - 10	Treated	Town of Plainfield	2500	Delivered	$76.28
Crawfordsville - 10	Treated	Town of Whitestown	200	Delivered	$76.28
Crawfordsville - 10	Treated	Zionsville Community Schools	3	Delivered	$76.28
LaPorte - 40	Treated	Cass County	875	Delivered	$70.71
LaPorte - 40	Treated	Chesterton Street Department	400	Delivered	$70.71
LaPorte - 40	Treated	City of Gary	4000	Delivered	$70.71
LaPorte - 40	Treated	City of Hammond	5700	Delivered	$70.71
LaPorte - 40	Treated	City of La Porte	1000	Delivered	$70.71
LaPorte - 40	Treated	City of Mishawaka	3000	Delivered	$70.71
LaPorte - 40	Treated	City of Whiting	500	Delivered	$70.71
LaPorte - 40	Treated	Indiana University-Northwest	75	Delivered	$70.71
LaPorte - 40	Treated	Merrillville Community School Corporation	200	Delivered	$70.71
LaPorte - 40	Treated	Monticello	300	Delivered	$70.71
LaPorte - 40	Treated	Town of Kouts	100	Delivered	$70.71
LaPorte - 40	Treated	Town Of Long Beach	615	Delivered	$70.71
LaPorte - 40	Treated	Town of St John	1800	Delivered	$70.71
LaPorte - 40	Treated	Town of Winamac	100	Delivered	$70.71
LaPorte - 40	Treated	Town of Winfield	500	Delivered	$70.71
LaPorte - 40	Treated	Twin Lakes School Corporation	60	Delivered	$70.71

Exhibit A
North American

LaPorte - 40	Treated	Valparaiso	1500	Delivered	$70.71
Seymour - 50	Treated	City of Greendale	500	Delivered	$72.70
Seymour - 50	Treated	City of New Albany	1000	Delivered	$72.70
Seymour - 50	Treated	City of Rising Sun	240	Delivered	$72.70
Seymour - 50	Treated	Clarksville Street Department	800	Delivered	$72.70
Seymour - 50	Treated	Lawrenceburg Community School Corp	30	Delivered	$72.70
Seymour - 50	Treated	Town of Brooklyn	75	Delivered	$72.70
Seymour - 50	Treated	Town of Brookville	23	Delivered	$72.70
Seymour - 50	Treated	Town of Holton	10	Delivered	$72.70
Seymour - 50	Treated	Town of Lanesville	50	Delivered	$72.70
Seymour - 50	Treated	Town of Princes Lakes	60	Delivered	$72.70
Seymour - 50	Treated	Town of Whiteland	350	Delivered	$72.70
Vincennes - 60	Untreated	City of Evansville-Vanderburgh County	3000	Delivered	$64.25
Vincennes - 60	Untreated	City of Huntingburg street dept	120	Delivered	$64.25
Vincennes - 60	Untreated	City of Jasper Street Department	1100	Delivered	$64.25
Vincennes - 60	Untreated	Darmstadt town	120	Delivered	$64.25
Vincennes - 60	Untreated	Daviess County Highway Department	100	Delivered	$64.25
Vincennes - 60	Untreated	Dubois County Highway Department	500	Delivered	$64.25
Vincennes - 60	Untreated	Evansville Vanderburgh School Corp.	150	Delivered	$64.25
Vincennes - 60	Untreated	Ferdinand	75	Delivered	$64.25
Vincennes - 60	Untreated	Martin County	100	Delivered	$64.25
Vincennes - 60	Untreated	Town of Bloomfield	40	Delivered	$64.25
Vincennes - 60	Untreated	Town of Orleans	22	Delivered	$64.25
Vincennes - 60	Untreated	University of Southern Indiana	200	Delivered	$64.25
Vincennes - 60	Untreated	Vanderburgh County Hwy. Dept	3000	Delivered	$64.25
Vincennes - 60	Untreated	Vincennes Street Department	190	Delivered	$64.25
Vincennes - 60	Untreated	Warrick County Highway Dept	2600	Delivered	$64.25
Vincennes - 60	Untreated	Washington city	300	Delivered	$64.25
IN Dep of Transportation					
Crawfordsville - 10	Untreated	INDOT	35000	Delivered	$74.35
				Delivered + Loaded	$78.70
Fort Wayne - 20	Untreated	INDOT	55000	Delivered	$66.99
				Delivered + Loaded	$71.34
Vincennes - 60	Untreated	INDOT	22500	Delivered	$66.71
				Delivered + Loaded	$71.06
				Dedicated Pile Fee	$1.00
				Pick Up	$66.24
Other State Agencies					
Crawfordsville - 10	Untreated	DOC-Short Term Offender Program	200	Delivered	$74.35
Crawfordsville - 10	Untreated	DOC-Indiana Women's Prison	40	Delivered	$74.35
Crawfordsville - 10	Treated	DOC-Rockville Correctional Facility	20	Delivered	$76.28
Crawfordsville - 10	Treated	DOC-Putnamville Correctional Facility	60	Delivered	$76.28