Meet the Governor’s Commission on Minority & Women’s Business Enterprises

In 1983, the Governor’s Commission on Minority Business Enterprises (now the Governor’s Commission on Minority & Women’s Business Enterprises) was formed to explore opportunities and implement activities that would enable minority business enterprises to fully participate in the state’s procurement system.

Today, the 18 member commission works to cultivate an environment that provides contracting opportunities for minority and women business enterprises across the state of Indiana. Members represent northern, central and southern Indiana for four year terms. Specific responsibilities include: advocating for MWBE goals in state contracting, promoting minority and women business enterprises in their regions, overseeing the Division of Supplier Diversity to ensure compliance with state and federal legislation concerning contract awards to minority and women business enterprises, overseeing the state’s disparity study every five years and establishing annual MWBE goals.

board of trustee’s meeting room, STEW326
128 Memorial Mall, West Lafayette, IN 47907
September 14
1:00 p.m. – 3:00 p.m.
Indiana Government Center South
Conference Center, Conference Rooms 4 & 5
402 W. Washington St.
Indianapolis, IN 46204

December 14
1:00 p.m. – 3:00 p.m.
Indiana Government Center South
Conference Center, Conference Rooms 4 & 5
402 W. Washington St.
Indianapolis, IN 46204

2015 Commission Meetings
March 9
1:00 p.m. – 3:00 p.m.
Ivy Tech Community College, Auditorium
3501 N. First Ave.,
Evansville, IN 47710

June 8
1:00 p.m. – 3:00 p.m.
Purdue University, Stewart Hall

The Governor’s Commission on Minority and Women’s Business Enterprises meets quarterly throughout the state of Indiana. Commission meetings are free and open to the public.

Small businesses have a huge impact on our economy so I thought it would be interesting to share a few facts about just how much.

Did You Know…

• The SBA defines a small business as an enterprise having fewer than 500 employees
• There are almost 28 million small businesses in the United States

Source: SBA.gov and Businessinsider.com

Tools for Success

By: Terrie Daniel
Division of Supplier Diversity
Deputy Commissioner

Terrie Daniel
Division of Supplier Diversity
Deputy Commissioner
Business Voice: CORE Planning Strategies

In late 2012, Debra S. Kunce anticipated that many organizations may need to hire third-party, independent vendors to assist with their facility projects, in lieu of hiring their own staff. So, after 20 years of helping organizations realize their ideal facilities, she started CORE Planning Strategies, a management consulting company delivering facility planning and project implementation services.

Within 18 months, CORE exceeded their 5-year business goals. Within 24-months, the staff grew to seven talented people. CORE is a team of project management experts technically trained as architects, engineers, and construction experts. You could say they are at the CORE of successful facility projects!

CORE Planning Strategies helps organizations realize and construct the ideal facility for their needs. They don’t design or build the buildings themselves, rather they serve as project coaches, translators and, on occasion, psychiatrists. They listen to all of the stakeholders, help define the parameters, and work to develop a plan that keeps everything on schedule, on budget, and on target with the mutually-agreed-upon objectives.

CORE endeavors to represent all the players involved—from facility reps and boards of directors to architects and general contractors; CORE communicates what needs to be said for the greater good (and outcome) of the project.

When asked what does she find most challenging about running her own business, Debra said, "Like all new business owners, the joy and the challenge of running your own business is the opportunity to do everything. This can be both exhilarating and exhausting! The magic happens when you’re surrounded by a team of great people, targeted to fill key roles (including employees, contract staff, and vendors). When everyone is doing what they do best, success is realized."

Debra added, "Supplier diversity gives diverse businesses the opportunity to present their credentials in circles that may not have been possible otherwise. Supplier diversity can open doors, but it doesn’t guarantee contracts. Diverse businesses must do their job of promoting their own company, outlining their services and value, and securing the relationships necessary to obtain contracts.

Join Debra at the upcoming NAWBO “Trailblazing Women’s Panel: Empower, Inspire, Educate” event on April 8.

For more information on CORE Planning Strategies, visit coreplanningstrategies.com

Debra S. Kunce, Founder

Business Reads


By: Katty Kay and Claire Shipman

The authors of the bestselling Womenomics provide an informative and practical guide to understanding the importance of confidence—and learning how to achieve it—for women of all ages and at all stages of their career.

Combining cutting-edge research in genetics, gender, behavior, and cognition—with examples from their own lives and those of other successful women in politics, media, and business—Kay and Shipman go beyond admonishing women to "lean in." Instead, they offer the inspiration and practical advice women need to close the gap and achieve the careers they want and deserve.

Subcontractor & Other Business Opportunities

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<tr>
<th>Project Name</th>
<th>Due Date</th>
<th>Contact Information</th>
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<tr>
<td>West Lafayette Campus Projects</td>
<td>Thursday, March 12</td>
<td>Purdue University - James Keefe 401 S. Grant Street, West Lafayette, IN 47907-2024 (765) 494-8000</td>
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<tr>
<td>Indiana State Museum Expansion</td>
<td>Tuesday, March 17</td>
<td>F.A. Wilhelm Construction Co. Phone: (317) 359-5411 <a href="mailto:JasonWeitzel@FAWilhelm.com">JasonWeitzel@FAWilhelm.com</a></td>
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<tr>
<td>North Central Campus – South Road Improvements</td>
<td>Thursday, March 19</td>
<td>Purdue University - James Keefe 401 S. Grant Street, West Lafayette, IN 47907-2024 (765) 494-8000</td>
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</table>

Did You Know?

In 1987, Congress declared March as National Women’s History Month, honoring the extraordinary achievements of American women.
Ivy Tech Community College Recognized for Its Commitment to Diversity

Ivy Tech Community College has been recognized for its commitment to diversity from several groups, including the NAACP, Indiana Minority Business Magazine and the Indianapolis Mayor’s Office.

Most recently, Ivy Tech’s Office of Diversity, Equity and Inclusion earned the Diversity Award for Leadership at the 14th Annual City of Indianapolis Mayor’s Celebration of Diversity Awards Luncheon held January 26 in downtown Indianapolis. The Leadership Award is granted to organizations that address, support and encourage diversity. It is also granted to organizations with a diverse group of top management professionals and those with a commitment to diverse vendors and suppliers, including minority-owned business enterprises, women-owned business enterprises and veteran-owned business enterprises. The Award also recognizes innovative initiatives and partnerships regarding diversity.

Ivy Tech President Thomas J. Snyder was also selected as a 2015 Champion of Diversity by the Indiana Minority Business Magazine. The award is given to individuals who have exhibited the true meaning of diversity with their respective field, or have broken racial or gender barriers.

Snyder was also granted an Outstanding Achievement Award by The Greater Indianapolis Branch NAACP 3053. The award was presented at the organization’s 45th Annual Freedom Fund banquet held in October at the JW Marriott in downtown Indianapolis. This year’s theme was “All in for Justice and Equality.”

In addition, Ivy Tech was the recipient of three awards at the NAACP State Convention held this Fall in Bloomington. The Corporate/Partnership Award was presented to President Snyder. This award is given to a company, corporation, institution or organization that supports the NAACP through a number of activities including participation in NAACP initiatives and programs, support of the Indiana State Conference (ISC), collaboration with NAACP locally and statewide and donation of resources and participation in NAACP functions.

Doris McDougal, an academic advisor at Ivy Tech’s Central Indiana region, received the WIN Lifetime Achievement Award (Women in NAACP) for her years of service with the organization.

Deb Vance, Executive Director for Diversity and Outreach at Ivy Tech’s Bloomington campus, received the Achievement Award. The award is presented to an individual that has shown unusual success in achievements or services benefiting the State Conference.

Indiana Chamber Announces Best Places to Work

In February, the Indiana Chamber of Commerce announced its 2015 “Best Places to Work.” Nearly 200 companies applied for the coveted “Best Places to Work” distinction from the Chamber.

These top companies in the state were determined through employer reports and comprehensive employee surveys. The Best Companies Group, which handled the selection process, oversees similar programs in 26 other states.

Winners were selected from four categories: small companies of between 15 and 74 U.S. employees; medium companies of between 75 and 249 U.S. employees; large companies of between 250 and 999 U.S. employees; and major companies with 1,000 or more U.S. employees. Out-of-state parent companies were eligible to participate if at least 15 full-time employees are in Indiana.

The Division of Supplier Diversity congratulates our state certified minority-, women and veteran-owned businesses that achieved this year’s “Best Places to Work” distinction.

Cripe, MBE
Morales Group, Inc., MBE
SmartIT, MBE

For more information on the Best Places to Work program, visit www.bestplacessworkIN.com.
Governor’s Commission on
Minority & Women Business Enterprises

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2. David Olivencia
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3. Frances Vega-Steele
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11. Jessica Robertson
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17. *Ron Alting
    State Senator
    s22@iga.IN.gov
18. *Jean Breaux
    State Senator
    s34@iga.IN.gov

*non-voting member
Ivy Tech Community College Recognized (Cont.)...

Ivy Tech has the greatest higher education impact on the African-American population of Indiana with more than half of African-Americans enrolled in college in Indiana attending Ivy Tech. The college has a minority student enrollment of over 25,000 students.

The college is committed to fostering diversity and hired the college’s first Vice President for Diversity, Equity and Inclusion and commissioned a study that resulted in a proposal to create a statewide diversity program. The college has also partnered with Historically Black Colleges and Universities in order to hire full-time faculty members, as well as increased the number of African-Americans on the Ivy Tech Foundation Board of Directors. The college has also increased the level of Minority Business Enterprise (MBE) and Woman-Owned Business Enterprise (WBE) purchases by 93 percent since 2007. To drive continued success, the college has recently created a Supplier Diversity Playbook which requires the identification and solicitation of at least 2 MBE’s and 2 WBE’s when seeking proposals, quotes or bids above $25,000.

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317/525-6434

Sudoku

Complete the grid so that every row, column and 3x3 box contains every digit from 1 to 9 inclusive.

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For the full list of certified MBE, WBE & IVBE firms please visit: http://www.in.gov/idoa/mwbe/2743.htm
The Indiana Construction Roundtable: Building Indiana's Future

The Indiana Construction Roundtable (ICR) is a nonprofit organization which serves the construction consumer in Central Indiana, with the assistance and input of all members of the construction team. The mission of the Indiana Construction Roundtable is to improve the quality and cost effectiveness of the construction and major maintenance industries thereby enhancing a facility’s ability to provide added economic value to its organization.

ICR’s President, Lori Dunlap of the Indiana Finance Authority, Executive Director, Chris Price, and the board of directors have decided to focus on a major problem facing the Indiana construction industry, Indiana’s workforce shortage. It is estimated that by 2018 Indiana will be facing a deficit of nearly 70,000 workers in the Building Trades. Indiana construction is growing at an exponential rate and the workforce needs to keep up. ICR, along with the ICR Foundation, is working hard to launch a program called Go Build Indiana. Go Build Indiana’s focus is on reaching teenagers and giving them a well-rounded view of the construction industry and help to encourage those who are interested to either join the trades or to connect them with a university to further their studies in the industry.

ICR also focuses on increasing diversity inside the construction industry. In 2004, ICR decided to focus its efforts on the longstanding issues surrounding the underutilization of traditionally unrepresented groups in the construction industry. In particular, ICR wanted to develop a way to increase the participation in major construction projects by women and minorities. The group felt they were not efficiently using the resources available, and their projects were not representative of the communities in which they reside. Accordingly, ICR launched and developed the ICR Diversity Initiative.

The objective of the ICR Diversity Initiative is to implement a new manner of business in the construction industry that truly encourages, assists in the growth of and continually measures the active participation of minorities and women in the industry. To do so, ICR has developed a program that scores companies across a range of categories designed to reflect the weaknesses and strengths of a company’s attempts at diversity. It provides a standard and system of metrics for comparison and accountability. The program is not designed to impute a punitive function, but rather so owner– members have a mechanism to judge and help encourage diversity.

Specifically, the program has four categories which are intended to impact the participation of women and minorities in the industry. The categories are: M/WBE Project Spend, Workforce Diversity, Mentoring of M/WBE Firms, and Education, Training & Ancillary Programs. Through these categories, the program will measure and report the total number of dollars participating firms spend with MBE/WBEs, it will collect data on the diversity of the participating firms’ entire employee base from craft labor to office management. The ICR Diversity Initiative is available for download through the ICR website.

To learn more about the Indiana Construction Roundtable or to become a member, check out ICR’s website at www.indianaconstruction.org or call 317-686-2669.

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Sudoku Solution

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