Quantity Purchase Agreement With The State Of Indiana

Qty Purchase Agreement QPA Number		Page
0000000000000000000011563		1 of 2
Requisition Nbr.:	ASA-10-035 Road Salt	
Effective Date:	07/23/2010	
Expiration Date:	07/22/2011	
Agency Number:		
Facility:	ROAD SALT	
Vendor ID:	0000000577	
Vendor Telephone Nbr:	800-323-1641	
Name Of Contact Pers:	LINDA WINTER	
FAX Number:	913-338-7945	

Vendor Remit to:
NORTH AMERICAN SALT COMPANY
PO BOX 277043
ATLANTA GA 30384-7043

Name and Address of Vendor:
NORTH AMERICAN SALT COMPANY
Cntct: LINDA WINTER
9900 W 109TH ST STE 600
OVERLAND PARK KS 66210

In accordance with your bid, submitted in response to the above referenced solicitation, the Vendor agrees that the Indiana Department of Administration, Procurement Division, has the option to purchase the items listed below under the terms of this agreement.
The Vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration of the QPA but issued prior to the expiration date.
The quantity listed herein is an estimate of the requirements. The state may order substantially more or substantially less pursuant to the terms of this agreement.
Orders are to be delivered only upon receipt of properly approved Quantity Purchase Award Release.

Line Number	Quantity	UNIT	Article and Description	Unit Price
			This is an award of a Quantity Purchase Agreement for Road Salt. QPA can be mutually renewed yearly for three additional years. The vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration date, but issued prior to the expiration date, and postmarked no later than 14 business days after the QPA's expiration date. Quantities are estimates and could be more or less. The awarded vendor must maintain, at a minimum the information listed below in excel format and supplied to the State within one week of the request. The report must include purchases from State Agencies and any Political Subdivision's purchases. * Entity Name * Entity Address * Date of Order * Purchase Order Number * Description of Goods Ordered * Quantity * Order Total See exhibit below for location and tonnage details, or visit http://www.in.gov/idoa/2624.htm.	
1	99,999,999.00	STN	000000000100122218 Salt, Road, District 10, Crawfordsville, Untreated, Delivered -- 80/150	62.0000
2	99,999,999.00	STN	000000000100122219 Salt, Road, District 10, Crawfordsville, Untreated, Delivered and Conveyed -- 80/150	65.1000
3	99,999,999.00	STN	000000000100122220 Salt, Road, District 20, Fort Wayne, Untreated, Delivered -- 80/150	61.5000
4	99,999,999.00	STN	000000000100122221 Salt, Road, District 20, Fort Wayne, Untreated, Delivered and Conveyed -- 80/150	64.6000
5	99,999,999.00	STN	000000000100122222 Salt, Road, District 40, LaPorte, Untreated, Delivered -- 80/150	55.9800
6	99,999,999.00	STN	000000000100122223 Salt, Road, District 40, LaPorte, Untreated, Delivered and Conveyed -- 80/150	59.0800
7	99,999,999.00	STN	000000000100122224 Salt, Road, LOCALS, District 40, LaPorte, Untreated, Delivered -- 80/120	52.5000
8	99,999,999.00	STN	000000000100122225 Salt, Road, District 50, Seymour, Untreated, Delivered -- 80/150	56.9900
9	99,999,999.00	STN	000000000100122226 Salt, Road, District 50, Seymour, Untreated, Delivered and Conveyed -- 80/150	60.0900
10	99,999,999.00	STN	000000000100122227 Salt, Road, District 50, Seymour, Untreated,	1.0000

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Line Number	Quantity	UNIT	Article and Description	Unit Price
			Dedicated Pile, (Price to build a pile per ton)	
11	99,999,999.00	STN	000000000100122228 Salt, Road, District 50, Seymour, Untreated, Dedicated Pile, (Price for INDOT to pickup per ton)	57.6000
12	99,999,999.00	STN	000000000100122229 Salt, Road, LOCALS, District 50, Seymour, Untreated, Delivered -- 80/120	59.3400
13	99,999,999.00	STN	000000000100122230 Salt, Road, District 60, Vincennes, Untreated, Delivered -- 80/150	59.3400
14	99,999,999.00	STN	000000000100122231 Salt, Road, District 60, Vincennes, Untreated, Delivered and Conveyed - 80/150	62.4400
15	99,999,999.00	STN	000000000100122232 Salt, Road, District 60, Vincennes, Untreated, Dedicated Pile, (Price to build a pile per ton)	1.0000
16	99,999,999.00	STN	000000000100122233 Salt, Road, District 60, Vincennes, Untreated, Dedicated Pile, (Price for INDOT to pickup per ton)	58.6000
17	99,999,999.00	STN	000000000100122234 Salt, Road, LOCALS, District 60, Vincennes, Untreated, Delivered - 80/120	59.3400
18	99,999,999.00	STN	000000000100122235 Salt, Road, LOCALS AND OTHER STATE AGENCIES, District 10, Crawfordsville, Treated - 80/120	72.6500
19	99,999,999.00	STN	000000000100122236 Salt, Road, LOCALS AND OTHER STATE AGENCIES, District 40, LaPorte, Treated, Delivered -- 80/120	70.7800
20	99,999,999.00	STN	000000000100122237 Salt, Road, LOCALS AND OTHER STATE AGENCIES, District 50, Seymour, Treated, Delivered -- 80/120	72.7700

The following UN/CEFACT Unit of Measure Common Codes are used in this document:
STN Short Ton, 2000 lbs

Signature of Purchasing Officer	Typed Name	Signature Of Approval Office Of the State Attorney General	
	Date Signed	Typed Name	Date Signed
Authorized Signature	Indiana Department Of Administration Procurement Division 402 West Washington Street, Rm W468 Indianapolis, Indiana 46204 Telephone: (317) 232-3150		

INDOT DISTRICT	SALT TYPE	ENTITY NAME	TOTAL QUANTITY (100%)	2010-2011 PRICE
Local Entities				
Crawfordsville	Treated Road Salt	City of Covington	40	$72.65
Crawfordsville	Treated Road Salt	City of Greencastle	650	$72.65
Crawfordsville	Treated Road Salt	Fountain Co. Highway	220	$72.65
Crawfordsville	Treated Road Salt	Hendricks County Engineer	1,500	$72.65
Crawfordsville	Treated Road Salt	Terre Haute Street Department	1,000	$72.65
Crawfordsville	Treated Road Salt	Tippecanoe County	1,000	$72.65
Crawfordsville	Treated Road Salt	Town of Avon	1,000	$72.65
Crawfordsville	Treated Road Salt	Town of Battle Ground	50	$72.65
Crawfordsville	Treated Road Salt	Town of Boswell	30	$72.65
Crawfordsville	Treated Road Salt	Town of Clermont	50	$72.65
Crawfordsville	Treated Road Salt	Town of Plainfield	2,100	$72.65
Crawfordsville	Treated Road Salt	Town of Rockville	25	$72.65
LaPorte	Treated Road Salt	Cass County Highway Department	875	$70.78
LaPorte	Treated Road Salt	Chesterton Street Department	500	$70.78
LaPorte	Treated Road Salt	City of Gary	4,000	$70.78
LaPorte	Treated Road Salt	City of Hammond	5,700	$70.78
LaPorte	Treated Road Salt	City of La Porte	1,500	$70.78
LaPorte	Treated Road Salt	City of Mishawaka	3,000	$70.78
LaPorte	Treated Road Salt	City of Valparaiso	2,300	$70.78
LaPorte	Treated Road Salt	City of Whiting	500	$70.78
LaPorte	Treated Road Salt	Jasper County Highway Department	900	$70.78
LaPorte	Treated Road Salt	Monticello	300	$70.78
LaPorte	Treated Road Salt	New Prairie United School Corp	50	$70.78
LaPorte	Treated Road Salt	Town of Kouts	100	$70.78
LaPorte	Treated Road Salt	Town of Long Beach	500	$70.78
LaPorte	Treated Road Salt	Town of St John	1,500	$70.78
LaPorte	Treated Road Salt	Town of Winamac	100	$70.78
LaPorte	Treated Road Salt	Town of Winfield	500	$70.78
LaPorte	Treated Road Salt	Twin Lakes School Corp	50	$70.78
LaPorte	Untreated Road Salt	Carroll County Highway Department	600	$52.50
LaPorte	Untreated Road Salt	Chesterton Street Department	1,800	$52.50
LaPorte	Untreated Road Salt	City of Crown Point	3,000	$52.50
LaPorte	Untreated Road Salt	City of East Chicago Street Dept.	2,500	$52.50
LaPorte	Untreated Road Salt	City of Hobart	3,500	$52.50
LaPorte	Untreated Road Salt	City of Knox	150	$52.50
LaPorte	Untreated Road Salt	City of Plymouth Street Dept	1,500	$52.50
LaPorte	Untreated Road Salt	City of Portage	7,000	$52.50
LaPorte	Untreated Road Salt	City of South Bend	3,000	$52.50
LaPorte	Untreated Road Salt	City of Valparaiso	1,700	$52.50
LaPorte	Untreated Road Salt	Duneland School Corporation	140	$52.50
LaPorte	Untreated Road Salt	Fulton County Highway Department	600	$52.50
LaPorte	Untreated Road Salt	Lake Central School Corporation	250	$52.50
LaPorte	Untreated Road Salt	Lake County Highway Department	7,000	$52.50

LaPorte	Untreated Road Salt	LaPorte County Highway	4,000	$52.50
LaPorte	Untreated Road Salt	Logansport Street Dept	700	$52.50
LaPorte	Untreated Road Salt	Marshall County Highway Department	1,200	$52.50
LaPorte	Untreated Road Salt	Merrillville Community School Crporation	200	$52.50
LaPorte	Untreated Road Salt	Michigan City	4,800	$52.50
LaPorte	Untreated Road Salt	New Prairie United School Corp	80	$52.50
LaPorte	Untreated Road Salt	Porter County Highway Dept	3,000	$52.50
LaPorte	Untreated Road Salt	St. Joseph County Highway Dept	8,000	$52.50
LaPorte	Untreated Road Salt	Town of Bremen	175	$52.50
LaPorte	Untreated Road Salt	Town of Camden	30	$52.50
LaPorte	Untreated Road Salt	Town of Cedar Lake Public Works	1,000	$52.50
LaPorte	Untreated Road Salt	Town of Dyer	2,200	$52.50
LaPorte	Untreated Road Salt	Town of Flora	100	$52.50
LaPorte	Untreated Road Salt	Town of Griffith	1,600	$52.50
LaPorte	Untreated Road Salt	Town of Highland	2,000	$52.50
LaPorte	Untreated Road Salt	Town of Lowell	800	$52.50
LaPorte	Untreated Road Salt	Town of Merrillville	2,400	$52.50
LaPorte	Untreated Road Salt	Town of Munster	3,000	$52.50
LaPorte	Untreated Road Salt	Town of New Carlisle	100	$52.50
LaPorte	Untreated Road Salt	Town of North Judson	100	$52.50
LaPorte	Untreated Road Salt	Town of Schererville	2,000	$52.50
LaPorte	Untreated Road Salt	Town of Walkerton	250	$52.50
LaPorte	Untreated Road Salt	Town of Winfield	300	$52.50
LaPorte	Untreated Road Salt	Tri-Creek School Corporation	80	$52.50
LaPorte	Untreated Road Salt	White County Highway	1,500	$52.50
Seymour	Treated Road Salt	City of Charlestown	400	$72.77
Seymour	Treated Road Salt	City of Greendale	500	$72.77
Seymour	Treated Road Salt	City of Greensburg	200	$72.77
Seymour	Treated Road Salt	City of Rising Sun	180	$72.77
Seymour	Treated Road Salt	City of Seymour	500	$72.77
Seymour	Treated Road Salt	Clarksville Street Department	1,200	$72.77
Seymour	Treated Road Salt	Floyd County Road Dept	4,000	$72.77
Seymour	Treated Road Salt	Lawrenceburg Community School Corp	20	$72.77
Seymour	Treated Road Salt	Monroe County Highway Department	1,500	$72.77
Seymour	Treated Road Salt	Town of Bargersville	150	$72.77
Seymour	Treated Road Salt	Town of Brooklyn	75	$72.77
Seymour	Treated Road Salt	Town of Brookville	40	$72.77
Seymour	Treated Road Salt	Town of Lanesville	50	$72.77
Seymour	Treated Road Salt	Town of Princes Lakes	60	$72.77
Seymour	Treated Road Salt	Town of Sellersburg	100	$72.77
Seymour	Treated Road Salt	Town of Whiteland	350	$72.77
Seymour	Untreated Road Salt	Bartholomew County Highway	1,200	$59.34
Seymour	Untreated Road Salt	Brown County Highway Dept	1,500	$59.34
Seymour	Untreated Road Salt	City of Madison	700	$59.34
Seymour	Untreated Road Salt	City of New Albany	500	$59.34
Seymour	Untreated Road Salt	City of Salem	50	$59.34
Seymour	Untreated Road Salt	Dearborn County	3,200	$59.34

Seymour	Untreated Road Salt	Decatur County Hwy. Dept	200	$59.34	
Seymour	Untreated Road Salt	Harrison County Highway Department	2,000	$59.34	
Seymour	Untreated Road Salt	Jackson County Highway	400	$59.34	
Seymour	Untreated Road Salt	Jefferson County Highway Dept	150	$59.34	
Seymour	Untreated Road Salt	Jennings County Highway Department	200	$59.34	
Seymour	Untreated Road Salt	Johnson County Highway	2,100	$59.34	
Seymour	Untreated Road Salt	Morgan County Highway	2,000	$59.34	
Seymour	Untreated Road Salt	Nashville Street Dept	60	$59.34	
Seymour	Untreated Road Salt	Ripley County	600	$59.34	
Seymour	Untreated Road Salt	Scott Co. Highway Dept	150	$59.34	
Seymour	Untreated Road Salt	Town of Hanover	140	$59.34	
Seymour	Untreated Road Salt	Town of Mooresville	450	$59.34	
Seymour	Untreated Road Salt	Town of New Whiteland	500	$59.34	
Seymour	Untreated Road Salt	Washington County Highway Dept	400	$59.34	
Vincennes	Untreated Road Salt	City of Evansville-Vanderburgh County	3,000	$59.34	
Vincennes	Untreated Road Salt	City of Huntingburg Street Dept	120	$59.34	
Vincennes	Untreated Road Salt	City of Jasper Street Department	1,000	$59.34	
Vincennes	Untreated Road Salt	Daviess County Highway Department	100	$59.34	
Vincennes	Untreated Road Salt	Dubois County Highway Department	400	$59.34	
Vincennes	Untreated Road Salt	Evansville Vanderburgh School Corp.	100	$59.34	
Vincennes	Untreated Road Salt	Ferdinand	80	$59.34	
Vincennes	Untreated Road Salt	Martin County	75	$59.34	
Vincennes	Untreated Road Salt	Town of Bloomfield	40	$59.34	
Vincennes	Untreated Road Salt	Town of Darmstadt	40	$59.34	
Vincennes	Untreated Road Salt	Vanderburgh County Hwy. Dept	2,800	$59.34	
Vincennes	Untreated Road Salt	Vincennes Street Department	250	$59.34	
Vincennes	Untreated Road Salt	Washington City	300	$59.34	
IN Dep of Transportation					
Crawfordsville	Untreated Road Salt	INDOT	51,000	$62.00	Delivered
				$65.10	Delivered+ Loaded
Fort Wayne	Untreated Road Salt	INDOT	46,000	$61.50	Delivered
				$64.60	Delivered+ Loaded
LaPorte	Untreated Road Salt	INDOT	65,000	$55.98	Delivered
				$59.08	Delivered+ Loaded
Seymour	Untreated Road Salt	INDOT	37,000	$56.99	Delivered
				$60.09	Delivered+ Loaded
Vincennes	Untreated Road Salt	INDOT	25,000	$59.34	Delivered
				$62.44	Delivered+ Loaded
Other State Agencies					
Crawfordsville	Treated Road Salt	DOC-Rockville Correctional Facility	12	$72.65	
Crawfordsville	Untreated Road Salt	DOC-Short Term Offender Program	25	$62.00	Delivered
				$65.10	Delivered+ Loaded

Crawfordsville	Untreated Road Salt	DOC-Indiana Women's Prison	40	$62.00	Delivered
				$65.10	Delivered+ Loaded
Crawfordsville	Untreated Road Salt	DOC-Putnamville Correctional Facility	30	$62.00	Delivered
				$65.10	Delivered+ Loaded
Fort Wayne	Untreated Road Salt	DOC-Miami Correctional Facility	50	$61.50	Delivered
				$64.60	Delivered+ Loaded
LaPorte	Untreated Road Salt	DOC-Indiana State Prison	100	$55.98	Delivered
				$59.08	Delivered+ Loaded
LaPorte	Untreated Road Salt	DOC-Westville Correctional Facility	150	$55.98	Delivered
				$59.08	Delivered+ Loaded
Seymour	Untreated Road Salt	DOC-Madison Correctional Facility	150	$56.99	Delivered
				$60.09	Delivered+ Loaded
Seymour	Untreated Road Salt	Madison State Hospital	75	$56.99	Delivered
				$60.09	Delivered+ Loaded
Vincennes	Untreated Road Salt	DOC-Wabash Valley Correctional Facility	100	$59.34	Delivered
				$62.44	Delivered+ Loaded