

ASA-14-26/QPA# 13142
 STATE OF INDIANA/PITNEY BOWES INC.
 CONTRACT FOR MAILING EQUIPMENT AND MAILING SUPPLIES

MARKET BASKET PRICING

PURCHASE

	Group A Low Volume, Semi-Automatic	Group B Low Volume, Semi-Automatic	Group C Mid Volume, Semi-Automatic	Group D Mid Volume, Automatic	Group E High Volume, Automatic
Make	PITNEY BOWES	PITNEY BOWES	PITNEY BOWES	PITNEY BOWES	PITNEY BOWES
Model #	DM100; 2lb scale; sealer	DM100; 2lb scale; sealer	DM300; 5lb Scale	DM400; 10lb Scale	CONNECT+3000; 15lb Scale
Mail Pieces Per Minute Rating	30	30	65	95	270
Purchase Price	\$ 475.00	\$ 475.00	\$ 1,135.00	\$ 2,065.00	\$ 9,300.00
Postage Meter Rental (\$/Month)	\$ 18.00	\$ 18.00	\$ 18.00	\$ 22.50	\$ 45.00
Maintenance Service Agreement (\$/Month)	Included in price	Included in price	\$ 14.00	\$ 27.00	\$ 145.00

LEASE-RENTAL

	Group A Low Volume, Semi -Automatic	Group B Low Volume, Semi-Automatic	Group C Mid Volume, Semi-Automatic	Group D Mid Volume, Automatic	Group E High Volume, Automatic (Minimum 250/ppm)
Make	PITNEY BOWES	PITNEY BOWES	PITNEY BOWES	PITNEY BOWES	PITNEY BOWES
Model #	DM100; 2lb scale; sealer	DM100; 2lb scale; sealer	DM300; 5lb Scale	DM400; 10lb Scale	CONNECT+3000; 15lb Scale
Mail Pieces Per Minute Rating	30	30	65	95	270
Month-to-Month (\$/Month)	\$ 28.00	\$ 28.00	\$ 97.00	\$ 172.00	\$ 803.00
24 Month Term (\$/Month)	\$ 22.00	\$ 22.00	\$ 52.00	\$ 92.00	\$ 448.00
36 Month Term (\$/Month)	\$ 10.00	\$ 10.00	\$ 36.00	\$ 64.00	\$ 309.00
48 Month Term (\$/Month)	\$ 8.00	\$ 8.00	\$ 28.00	\$ 49.00	\$ 240.00
Postage Meter Rental (\$/Month)	\$ 18.00	\$ 18.00	\$ 18.00	\$ 22.50	\$ 45.00
Maintenance Service Agreement (\$/Month)	Included in price	Included in price	\$ 14.00	\$ 27.00	\$145.00

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STATE OF INDIANA/PITNEY BOWES INC.
CONTRACT FOR MAILING EQUIPMENT AND MAILING SUPPLIES

LEASE-PURCHASE

	Group A Low Volume, Semi-Automatic	Group B Low Volume, Semi-Automatic	Group C Mid Volume, Semi-Automatic	Group D Mid Volume, Automatic	Group E High Volume, Automatic
Make	PITNEY BOWES	PITNEY BOWES	PITNEY BOWES	PITNEY BOWES	PITNEY BOWES
Model #	DM100; 2lb scale; sealer	DM100; 2lb scale; sealer	DM300; 5lb Scale	DM400; 10lb Scale	CONNECT+3000; 15lb Scale
Mail Pieces Per Minute Rating	30	30	65	95	270
Month-to-Month (\$/Month)	\$ 28.00	\$ 28.00	\$ 97.00	\$ 172.00	\$ 803.00
24 Month Term (\$/Month)	\$ 15.00	\$ 15.00	\$ 52.00	\$ 94..00	\$ 422.00
36 Month Term (\$/Month)	\$ 10.00	\$ 10.00	\$ 36.00	\$ 66.00	\$ 293.00
48 Month Term (\$/Month)	\$ 8.00	\$ 8.00	\$ 28.00	\$ 51.00	\$ 228.00
Lease to Purchase Buy-Out (\$/Piece of Equipment)	\$ 0.01	\$ 0.01	\$ 0.01	\$ 0.01	\$ 0.01
Postage Meter Rental (\$/Month)	\$ 18.00	\$ 18.00	\$ 18.00	\$ 22.50	\$ 45.00
Maintenance Service Agreement (\$/Month)	Included in price	Included in price	\$ 14.00	\$ 27.00	\$ 145.00

SUPPLIES

	Group A Low Volume, Semi-Automatic	Group B Low Volume, Semi-Automatic	Group C Mid Volume, Semi-Automatic	Group D Mid Volume, Automatic	Group E High Volume, Automatic
Make	Pitney Bowes	Pitney Bowes	Pitney Bowes	Pitney Bowes	Pitney Bowes
Model #	793-5	793-5	765-9	765-9	787-9
Mail Pieces Per Minute Rating	30	30	65	95	270
Impressions Per Cartridge	Up to 3000	Up to 3000	Up to 8800	up to 8800	up to 18000
Replacement Toner Cartridge (\$/Toner)	\$ 36.37	\$ 36.37	\$ 81.08	\$ 81.08	\$ 50.12