

PHYSICIANS' MEDICAL CENTER, LLC

Financial Report

December 31, 2018 and 2017

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INDEPENDENT AUDITOR'S REPORT



**HARDING, SHYMANSKI
& COMPANY, P.S.C.**

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An Independently
Owned Member,
RSM US Alliance

Board of Directors
Physicians' Medical Center, LLC

Report on the Financial Statements

We have audited the accompanying financial statements of Physicians' Medical Center, LLC, which comprise the balance sheets as of December 31, 2018 and 2017, the related statements of income, changes in members' capital, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Opinion

In our opinion, the financial statements referred to on the previous page present fairly, in all material respects, the financial position of Physicians' Medical Center, LLC as of December 31, 2018 and 2017, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Warding, Szymanski & Company, P. S. C.

Louisville, Kentucky
May 16, 2019

PHYSICIAN'S MEDICAL CENTER, LLC

BALANCE SHEETS

December 31, 2018 and 2017

| | 2018 | 2017 |
|---|----------------------|----------------------|
| ASSETS | | |
| Current Assets | | |
| Cash | \$ 904,310 | \$ 245,599 |
| Patient accounts receivable, net of allowance for uncollectible accounts | 9,940,898 | 8,247,550 |
| Inventories | 1,213,380 | 1,041,310 |
| Prepaid expenses and other current assets | 1,712,750 | 1,417,293 |
| Total current assets | 13,771,338 | 10,951,752 |
| Long-Term Patient Accounts Receivable, Net of Allowance for Uncollectible Accounts | 0 | 3,300,000 |
| Goodwill, Net | 7,500,131 | 8,536,831 |
| Other Intangible Assets | 33,334 | 66,667 |
| Property and Equipment, Net | 7,638,723 | 5,781,468 |
| | \$ 28,943,526 | \$ 28,636,718 |
| LIABILITIES AND MEMBERS' CAPITAL | | |
| Current Liabilities | | |
| Line of credit | \$ 1,060,000 | \$ 560,000 |
| Note payable due to seller | 500,000 | 500,000 |
| Current maturities of long-term debt | 1,016,597 | 881,160 |
| Current maturities of capitalized lease obligations | 648,168 | 1,041,376 |
| Current portion of lab recoupment liabilities | 1,888,889 | 0 |
| Accounts payable | 1,611,585 | 2,095,072 |
| Accrued expenses and other current liabilities | 3,108,141 | 1,622,753 |
| Due to United States Medical Scientific Indiana (USMSI), LLC | 0 | 4,296,863 |
| Total current liabilities | 9,833,380 | 10,997,224 |
| Long-Term Debt | 1,461,820 | 2,150,147 |
| Capitalized Lease Obligations | 2,483,445 | 737,019 |
| Lab Recoupment Liabilities | 1,111,111 | 2,858,601 |
| Total liabilities | 14,889,756 | 16,742,991 |
| Members' Capital | 14,053,770 | 11,893,727 |
| | \$ 28,943,526 | \$ 28,636,718 |

See notes to the financial statements.

PHYSICIANS' MEDICAL CENTER, LLC

STATEMENTS OF INCOME

Years Ended December 31, 2018 and 2017

| | 2018 | | 2017 | |
|---|----------------------------|----------------------|----------------------------|----------------------|
| Net patient service revenue, net of contractual allowance and discounts | \$ 64,338,100 | 100.0 % | \$ 60,278,055 | 100.0 % |
| Provision for bad debts | <u>(4,955,809)</u> | <u>(7.7)</u> | <u>(4,916,558)</u> | <u>(8.2)</u> |
| Net patient service revenue less provision for bad debts | <u>59,382,291</u> | <u>92.3</u> | <u>55,361,497</u> | <u>91.8</u> |
| Operating Expenses | | | | |
| Salaries and other personnel expenses | 13,190,099 | 20.5 | 12,297,631 | 20.4 |
| Employee benefits and payroll taxes | 2,299,026 | 3.6 | 2,354,444 | 3.9 |
| Purchased services | 10,443,845 | 16.2 | 12,507,515 | 20.7 |
| Medical supplies | 15,153,201 | 23.6 | 13,443,155 | 22.3 |
| Professional fees | 820,534 | 1.3 | 1,047,484 | 1.7 |
| Insurance | 139,271 | 0.2 | 91,331 | 0.2 |
| Rent | 2,225,462 | 3.5 | 1,650,816 | 2.7 |
| Utilities | 750,222 | 1.2 | 699,242 | 1.2 |
| Depreciation and amortization | 807,408 | 1.3 | 1,303,559 | 2.2 |
| Repairs and maintenance | 1,223,514 | 1.9 | 1,099,179 | 1.8 |
| Hospital assessment fee | 700,554 | 1.1 | 170,202 | 0.3 |
| Advertising | 323,245 | 0.5 | 274,989 | 0.5 |
| Other operating expenses | <u>1,982,939</u> | <u>3.1</u> | <u>1,775,093</u> | <u>2.9</u> |
| | <u>50,059,320</u> | <u>78.0</u> | <u>48,714,640</u> | <u>80.8</u> |
| Operating income before impairment and loss on disposals | 9,322,971 | 14.3 | 6,646,857 | 11.0 |
| Loss on impairment of goodwill | (1,036,700) | (1.6) | 0 | 0.0 |
| Loss on disposal of equipment | <u>(216,069)</u> | <u>(0.3)</u> | <u>0</u> | <u>0.0</u> |
| Operating income | <u>8,070,202</u> | <u>12.4</u> | <u>6,646,857</u> | <u>11.0</u> |
| Other Expense | | | | |
| Interest, net | <u>(249,998)</u> | <u>(0.4)</u> | <u>(102,111)</u> | <u>(0.2)</u> |
| Net income | <u>\$ 7,820,204</u> | <u>12.0 %</u> | <u>\$ 6,544,746</u> | <u>10.8 %</u> |

See notes to the financial statements.

PHYSICIANS' MEDICAL CENTER, LLC

STATEMENTS OF CHANGES IN MEMBERS' CAPITAL
Years Ended December 31, 2018 and 2017

| | <u>Capital Contributed</u> | <u>Members' Capital Retained</u> | <u>Total Members' Capital</u> |
|------------------------------|--------------------------------|--------------------------------------|-----------------------------------|
| Balance at December 31, 2016 | \$ 10,007,036 | \$ 5,096,569 | \$ 15,103,605 |
| Capital contributions | 750,000 | | 750,000 |
| Redemption of member's units | (30,000) | (325,800) | (355,800) |
| Distributions | | (10,148,824) | (10,148,824) |
| Net income | | 6,544,746 | 6,544,746 |
| | <hr/> | <hr/> | <hr/> |
| Balance at December 31, 2017 | 10,727,036 | 1,166,691 | 11,893,727 |
| Capital contributions | 600,000 | | 600,000 |
| Redemption of member's units | (627,523) | 306,137 | (321,386) |
| Distributions | | (5,938,775) | (5,938,775) |
| Net income | | 7,820,204 | 7,820,204 |
| | <hr/> | <hr/> | <hr/> |
| Balance at December 31, 2018 | <u>\$ 10,699,513</u> | <u>\$ 3,354,257</u> | <u>\$ 14,053,770</u> |

See notes to the financial statements.

PHYSICIANS' MEDICAL CENTER, LLC

STATEMENTS OF CASH FLOWS

Years Ended December 31, 2018 and 2017

| | 2018 | 2017 |
|--|--------------------|--------------------|
| Cash Flows from Operating Activities | | |
| Net income | \$ 7,820,204 | \$ 6,544,746 |
| Adjustments to reconcile net income to net cash provided by operating activities | | |
| Depreciation | 774,075 | 1,270,226 |
| Amortization | 33,333 | 33,333 |
| Provision for doubtful accounts | 4,955,809 | 4,916,558 |
| Loss on disposal of equipment | 216,069 | 0 |
| Impairment loss | 1,036,700 | 0 |
| Changes in assets and liabilities: | | |
| Decrease (increase) | | |
| Patient accounts receivable | (3,349,157) | (4,623,635) |
| Inventories | (172,070) | (228,391) |
| Prepaid expenses and other current assets | (295,457) | (642,895) |
| Increase (decrease) | | |
| Accounts payable | (483,487) | 563,557 |
| Accrued expenses and other current liabilities | 1,485,388 | (369,250) |
| Lab recoupment liabilities | 141,399 | 2,858,601 |
| Due to USMSI, LLC | (4,296,863) | (1,968,755) |
| Net cash provided by operating activities | 7,865,943 | 8,354,095 |
| Cash Flows from Investing Activities | | |
| Purchase of property and equipment | (2,847,399) | (3,816,942) |
| Acquisition of First Stop Urgent Care Center, LaGrange, PSC | 0 | (1,093,883) |
| Acquisition of First Stop Urgent Care Madison, PSC | 0 | (906,117) |
| Net cash used in investing activities | (2,847,399) | (5,816,942) |
| Cash Flows from Financing Activities | | |
| Net borrowings on line of credit | 500,000 | 560,000 |
| Proceeds from long-term borrowings and capital leases | 1,651,086 | 4,313,269 |
| Principal payments on long-term borrowings and capitalized lease obligations | (1,107,867) | (980,584) |
| Proceeds from issuance of members' units | 600,000 | 750,000 |
| Redemption of member's units | (64,277) | (30,000) |
| Distributions to members | (5,938,775) | (10,148,824) |
| Net cash used in financing activities | (4,359,833) | (5,536,139) |
| Net increase (decrease) in cash | 658,711 | (2,998,986) |
| Cash at beginning of year | 245,599 | 3,244,585 |
| Cash at end of year | \$ 904,310 | \$ 245,599 |
| Supplemental Disclosure of Cash Flow Information | | |
| Cash payments for: | | |
| Interest | \$ 253,400 | \$ 102,161 |
| Supplemental Schedules of Noncash Investing and Financing Activities | | |
| Urgent care centers portion acquired in exchange for a note payable to seller (net of cash paid) | \$ 0 | \$ 500,000 |
| Redemption of member's units in exchange for a note payable (net of cash paid) | \$ 257,109 | \$ 325,800 |

See notes to the financial statements.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 1 – Nature of Business and Significant Accounting Policies

Nature of Business

Physicians' Medical Center, LLC (Company) is a physician-owned hospital located in New Albany, Indiana. Services provided included both inpatient and outpatient healthcare services. The Company was organized as a limited liability company under the laws of the State of Indiana. There is only one class of membership interest. As a result, each membership interest shares equally in the rights, preferences, and privileges of members' capital. Net income or loss is apportioned among the members in accordance with membership interest percentage.

Limited Liability Company

Since the Company is a limited liability company, no member is liable for the debts, obligations, or liabilities of the Company, except as otherwise legally obligated. The term of the Company shall be perpetual unless and until it is dissolved pursuant to state law or as provided in the limited liability company agreement.

Certain Leasing Arrangements with Entity Under Common Control

The Company leases property from a related party, Physicians' Surgical Properties, LLC (PSP) and, as discussed in Note 9, has guaranteed PSP's debt. The Company has adopted the accounting alternative offered to private companies for certain leasing arrangements with entities under common control. In accordance with this alternative, the Company does not consolidate entities that meet the requirements in the variable interest entities subsections of the Financial Accounting Standards Board (FASB) ASC 810-10. Instead, the Company discloses the leasing arrangement as required by the accounting alternative.

Concentrations of Credit Risk

Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of cash and patient accounts receivable. At times, such cash in banks may be in excess of the Federal Deposit Insurance Corporation insurance limit. See Note 3 for further discussion on concentration on patient accounts receivable.

Patient Accounts Receivable and Net Patient Service Revenue

Patient accounts receivable and net patient service revenue are reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered. A provision for uncollectible accounts is recorded based upon management's evaluation of current industry conditions, historical collection experience and other relevant factors which, in the opinion of management, require recognition in estimating the allowance for uncollectible accounts.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 1 – Nature of Business and Significant Accounting Policies (Continued)

Inventories

Inventories consist primarily of medical supplies and are stated at the lower of cost (first-in, first-out method) and net realizable value.

Property, Equipment, and Depreciation

Property and equipment are stated at cost. Provisions for depreciation of property and equipment have been computed on the straight-line and accelerated methods over the estimated useful life.

| | <u>Years</u> |
|-----------------------------------|--------------|
| Improvements to buildings | 7-39 |
| Furniture and furnishings | 5-7 |
| Medical equipment and instruments | 3-15 |
| Computer equipment and software | 3-5 |
| Other equipment | 5-10 |

Construction-in-progress includes direct and indirect expenditures for the construction and expansion of the facilities and is stated at original cost. Construction-in-progress includes certain costs incurred under a construction contract including project management services, engineering and schematic design services, design development, construction services and other construction-related fees, and certain assets not in use. Once a building or expansion project becomes operational, these capitalized costs are allocated to certain property, plant, and equipment categories and are depreciated over the estimated useful life of the underlying assets.

Improvements to leased property owned by related parties are being amortized over the estimated useful life of the improvement rather than the lease term, if shorter. An annual assessment is performed by management to determine the likelihood of whether the carrying value of the improvements has been impaired. Improvements to property under related-party leases had a net book value of \$1,699,244 and \$1,336,675 at December 31, 2018 and 2017, respectively.

Long-Lived Assets

Long-lived assets are reviewed for impairment in accordance with guidance issued by FASB. The Company records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amounts of those assets. Impairment losses are measured by comparing the estimated fair value of the assets to their carrying amount.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 1 – Nature of Business and Significant Accounting Policies (Continued)

Goodwill and Other Intangible Assets

Goodwill and other intangible assets having an indefinite life are tested for impairment, at least annually, using a fair value based approach. Intangible assets with finite lives are being amortized on the straight-line method over their estimated useful life.

Lab Recoupment Liabilities

Lab recoupment liabilities relate to estimated lab charges as further discussed in Note 10.

Due to USMSI, LLC

For the lab operations, the Company had a management services agreement for clinical diagnostic laboratory services with USMSI, LLC. As compensation for the services, the Company paid USMSI, LLC 78 percent of fees collected for the lab services. Fees collected were net of any write-offs, contractual discounts, payor or patient refunds, or recoupments.

Effective October 1, 2018, the Company discontinued the lab operations by terminating the agreement. Net income for the years ended December 31, 2018 and 2017 was \$4,620,127 and \$514,039, respectively.

Advertising

Advertising costs are expensed as incurred. Advertising expense for the years ended December 31, 2018 and 2017 was \$323,245 and \$274,989, respectively.

Subsequent Events Evaluation

The Company has evaluated subsequent events through May 16, 2019, the date on which the financial statements were available to be issued.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Reclassification

Certain items in the December 31, 2017 financial statements have been reclassified to conform to the December 31, 2018 classifications.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 1 – Nature of Business and Significant Accounting Policies (Continued)

Recently Adopted Accounting Standards

Business Combinations Clarification

In January 2017, FASB issued ASU 2017-01, *Business Combinations (Topic 805): Clarifying the Definition of a Business*, which provides guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. ASU 2017-01 requires entities to use a screen test to determine when an integrated set of assets and activities is not a business or if the integrated set of assets and activities needs to be further evaluated against the framework. In the current year, the Company adopted ASU 2017-01 which did not have a material effect on the Company's financial statements.

Test for Goodwill Impairment

In January 2017, FASB issued ASU 2017-04, *Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*. The ASU simplifies the measurement of goodwill impairment by eliminating the requirement that an entity compute the implied fair value of goodwill based on the fair values of its assets and liabilities to measure impairment. Instead, goodwill impairment will be measured as the difference between the fair value of the reporting unit and the carrying value of the reporting unit. The ASU also clarifies the treatment of the income tax effect of tax deductible goodwill when measuring goodwill impairment loss. In the current year, the Company adopted ASU 2017-04 which did not have a material effect on the Company's financial statements.

Recent Accounting Pronouncements

Leases

In February 2016, FASB issued ASU 2016-02, *Leases (Topic 842)*. The guidance in this ASU supersedes the leasing guidance in Topic 840, *Leases*. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard is effective for fiscal years beginning after December 15, 2019, and interim periods for years beginning after December 15, 2020. A modified retrospective transition approach is required. An entity may adopt the guidance, as well as certain practical expedients, either (1) retrospectively to each prior reporting period presented in the financial statements with a cumulative-effect adjustment recognized at the beginning of the earliest comparative period presented, or (2) retrospectively at the beginning of the period of adoption through a cumulative-effect adjustment. The Company is currently evaluating the impact the adoption of this guidance will have on the financial statements.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 1 – Nature of Business and Significant Accounting Policies (Continued)

Recent Accounting Pronouncements (Continued)

Revenue Recognition from Contracts with Customers

In May 2014, FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative-effect transition method. It also requires additional disclosures. In August 2015, FASB issued ASU 2015-14 which defers the effective date of ASU 2014-09 one year making it effective for annual reporting periods beginning after December 15, 2018. The Company has not yet selected a transition method and is currently evaluating the effect that the new standard will have on the financial statements.

Note 2 – Acquisitions

In January 2017, the Company acquired certain assets of First Stop Urgent Care Center LaGrange, PSC (LaGrange) and First Stop Urgent Care Madison, PSC (Madison), urgent care centers in Kentucky and Indiana, respectively. The transaction was recorded under the purchase method of accounting and the operations of the acquired business were included as of the date of acquisition.

The purchase price allocation was as follows:

| Purchase price: | <u>LaGrange</u> | <u>Madison</u> | <u>Total</u> |
|---------------------------------------|---------------------|---------------------|---------------------|
| Cash payment | \$ 1,093,883 | \$ 906,117 | \$ 2,000,000 |
| Note payable to seller | <u>250,000</u> | <u>250,000</u> | <u>500,000</u> |
| | <u>\$ 1,343,883</u> | <u>\$ 1,156,117</u> | <u>\$ 2,500,000</u> |
| Fair value purchase price allocation: | | | |
| Non-compete agreements | \$ 50,000 | \$ 50,000 | \$ 100,000 |
| Property and equipment | 375,533 | 187,767 | 563,300 |
| Goodwill | <u>918,350</u> | <u>918,350</u> | <u>1,836,700</u> |
| | <u>\$ 1,343,883</u> | <u>\$ 1,156,117</u> | <u>\$ 2,500,000</u> |

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 2 – Acquisitions (Continued)

As a result of the acquisitions, the Company has expanded their presence in the urgent care market and has additional referral sources for the other services provided by the Company. Due to the walk-up nature of the patients of the urgent care centers, the value associated with the patients is included in goodwill. Since acquiring the LaGrange and Madison urgent care centers, the Company has made changes to how the urgent care centers would operate. As a result, the volume of urgent care visits and net patient service revenue has decreased. During the Company's annual goodwill impairment testing for the year ended December 31, 2018, it was indicative that the fair value of the LaGrange and Madison urgent care centers was less than the carrying value. Refer to Note 4 for further disclosures regarding the fair value of the urgent care centers.

Note 3 – Patient Accounts Receivable

The Company records an estimated provision for uncollectible accounts in the year of service for self-pay accounts receivable, which includes patient receivables associated with self-pay patients and deductible and copayment balances for which third-party coverage provides for a portion of the services provided. As of December 31, 2018 and 2017, patient accounts receivable consisted of the following:

| | <u>2018</u> | <u>2017</u> |
|--------------------------------------|---------------------|----------------------|
| Patient accounts receivable | \$ 92,114,062 | \$ 106,825,260 |
| Less allowances for: | | |
| Contractual adjustments | 77,114,727 | 89,146,249 |
| Uncollectible accounts | <u>5,058,437</u> | <u>6,131,461</u> |
| Patient accounts receivable, net | <u>\$ 9,940,898</u> | <u>\$ 11,547,550</u> |
| Amounts expected to be collected in: | | |
| Less than one year | \$ 9,940,898 | \$ 8,247,550 |
| One to two years | <u>0</u> | <u>3,300,000</u> |
| | <u>\$ 9,940,898</u> | <u>\$ 11,547,550</u> |

In 2017, approximately \$3.3 million of the net amount of patient accounts receivable reported above had not been collected as of the report date and was classified as long-term patient accounts receivable. As of December 31, 2018, the Company has collected or written off the entire balance of long-term patient accounts receivables that were recorded as of December 31, 2017.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 3 – Patient Accounts Receivable (Continued)

The Company grants credit without collateral to its patients, most of whom are local residents and are insured under third-party payor agreements. Net patient service revenue and receivables before the provision for uncollectible accounts by major payor source for the years ended December 31, 2018 and 2017 are as follows:

| | 2018 | | 2017 | |
|----------------------|-----------------|--------------------|-----------------|--------------------|
| | <u>Revenues</u> | <u>Receivables</u> | <u>Revenues</u> | <u>Receivables</u> |
| Medicare | 26 % | 23 % | 29 % | 16 % |
| Medicaid | 15 | 7 | 29 | 25 |
| Blue Cross | 23 | 23 | 22 | 20 |
| Commercial and other | 31 | 39 | 18 | 33 |
| Self-pay | 5 | 8 | 2 | 6 |
| | <u>100 %</u> | <u>100 %</u> | <u>100 %</u> | <u>100 %</u> |

Note 4 – Goodwill and Other Intangible Asset

Goodwill represents the excess of purchase price over the fair value of assets and liabilities as part of the 2017 acquisition of certain assets of First Stop Urgent Care Center LaGrange, PSC and First Stop Urgent Care, PSC (Madison) and the 2012 purchase of Southern Indiana Endoscopy, LLC. The carrying value of goodwill is tested annually to determine if facts and circumstances suggest that the assets may be impaired or that the useful lives may need to be changed. The Company considers internal and external factors, including cash flow, contract changes, and other trends. If these factors and the projected discounted cash flows of the Company over the remaining useful life indicate that goodwill will not be recoverable, the carrying value will be adjusted to the estimated fair value. As noted in Note 2, the Company determined goodwill related to the LaGrange and Madison urgent care centers was impaired and a reduction to goodwill for approximately \$1,037,000 was recorded for the year ended December 31, 2018.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 4 – Goodwill and Other Intangible Asset (Continued)

Intangible assets at December 31, 2018 and 2017 consisted of the following:

| | 2018 | | |
|---|---------------------|-------------------------------------|---------------------|
| | <u>Gross</u> | <u>Accumulated Amortization</u> | <u>Net</u> |
| Intangible assets, subject to amortization: | | | |
| Non-competition agreements, net | <u>\$ 100,000</u> | <u>\$ (66,666)</u> | <u>\$ 33,334</u> |
| Intangible assets, not subject to amortization: | | | |
| Goodwill, net of impairment | <u>\$ 7,500,131</u> | <u>\$ 0</u> | <u>\$ 7,500,131</u> |
| | | | |
| | 2017 | | |
| | <u>Gross</u> | <u>Accumulated Amortization</u> | <u>Net</u> |
| Intangible assets, subject to amortization: | | | |
| Non-competition agreements, net | <u>\$ 100,000</u> | <u>\$ (33,333)</u> | <u>\$ 66,667</u> |
| Intangible assets, not subject to amortization: | | | |
| Goodwill | <u>\$ 8,536,831</u> | <u>\$ 0</u> | <u>\$ 8,536,831</u> |

Amortization expense for the years ended December 31, 2018 and 2017 was \$33,333. The estimated amortization expense expected to be charged to income over the next year is \$33,334.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 4 – Goodwill and Other Intangible Asset (Continued)

Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the assets and liabilities are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following table represents the asset carried on the balance sheet by level within the valuation hierarchy as of December 31, 2018, for which a nonrecurring change in fair value has been recorded during the years ended December 31, 2018 and 2017.

| | <u>Fair Value</u> | <u>Fair Value Measurements Using</u> | | | <u>Total Losses</u> |
|--------------------------|-------------------|--------------------------------------|----------------|----------------|-----------------------|
| | | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | |
| <u>December 31, 2018</u> | | | | | |
| Goodwill | 7,500,131 | 0 | 0 | 8,536,831 | <u>\$ (1,036,700)</u> |
| <u>December 31, 2017</u> | | | | | |
| Goodwill | 8,536,831 | 0 | 0 | 8,536,831 | <u>\$ 0</u> |

In accordance with FASB guidance related to goodwill impairment, goodwill related to the urgent care centers with a carrying amount of \$1,836,700 was written down to its implied fair value of \$800,000, resulting in an impairment charge of \$1,036,700, which was included in earnings for the year ended December 31, 2018.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 5 – Property and Equipment

Property and equipment at December 31, 2018 and 2017 consisted of the following:

| | <u>2018</u> | <u>2017</u> |
|-----------------------------------|----------------------------|----------------------------|
| Medical equipment and instruments | \$ 7,505,185 | \$ 6,876,211 |
| Other equipment | 357,224 | 350,554 |
| Furniture and furnishings | 673,946 | 618,512 |
| Building improvements | 1,783,711 | 1,423,315 |
| Software | 393,793 | 388,035 |
| Computer equipment | 482,814 | 380,987 |
| Construction-in-progress | <u>2,887,728</u> | <u>1,478,348</u> |
| | 14,084,401 | 11,515,962 |
| Accumulated depreciation | <u>(6,445,678)</u> | <u>(5,734,494)</u> |
| | <u><u>\$ 7,638,723</u></u> | <u><u>\$ 5,781,468</u></u> |

Assets listed above acquired under capital leases was approximately \$3,505,514 and \$1,000,000 for the years ended December 31, 2018 and 2017, respectively. Accumulated depreciation related to those assets was \$310,418 and \$6,410 for the years ended December 31, 2018 and 2017, respectively.

Depreciation expense, which includes depreciation on capitalized leases, for the years ended December 31, 2018 and 2017 was \$774,075 and \$1,270,226, respectively.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 6 – Line of Credit

The Company has an operating line of credit with maximum borrowings of \$3,000,000. The note provides for interest at a floating rate per annum equal to two percent in excess of the one-month London Interbank Offered Rate (LIBOR), is secured by all business assets, and is due December 2019. The outstanding borrowings on this line of credit at December 31, 2018 and 2017 were \$1,060,000 and \$560,000, respectively. The loan with the bank contains certain restrictive financial covenants, which among other things require the Company, jointly with PSP, to maintain net worth and certain key ratios.

The Company and PSP are jointly and severally liable on the line. The full amount of the outstanding obligation has been recorded on the Company's financial statements.

Note 7 – Long-Term Debt

Long-term debt at December 31, 2018 and 2017 consisted of the following:

| | <u>2018</u> | <u>2017</u> |
|---|---------------------|---------------------|
| Note payable to bank, 4.15%, \$9,167 monthly, secured by Company assets, due February 2020 | (A) 128,334 | 238,333 |
| Note payable to bank, interest at LIBOR plus 2.35%, \$16,667 monthly, secured by Company assets, due April 2020 | (A) 266,669 | 466,667 |
| Note payable to bank, interest at LIBOR plus 2.00%, \$41,667 monthly, secured by Company assets, due January 2022 | (A) 1,541,665 | 2,041,667 |
| Notes payable to former members, 4.75%, \$135,437 annually, unsecured, due various dates through May 2022 | (B) <u>541,749</u> | <u>284,640</u> |
| | 2,478,417 | 3,031,307 |
| Current maturities | <u>(1,016,597)</u> | <u>(881,160)</u> |
| | <u>\$ 1,461,820</u> | <u>\$ 2,150,147</u> |

(A) The note contains certain financial and non-financial covenants, including tangible net worth and operating ratios. The Company and PSP are jointly and severally liable on the notes. The full amount of these obligations has been recorded in the Company's financial statements.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 7 – Long-Term Debt (Continued)

(B) In 2018 and 2017, the Company redeemed 200 and 100 Class A Membership Units of Company, respectively, from former members. The consideration for the purchase and sale of the Class A Units and for the member's release of all member's rights will be approximately \$677,000 in total. The Company paid cash of approximately \$64,000 in 2018 and \$71,000 in 2017.

Long-term debt maturities are as follows:

| | |
|------|----------------------------|
| 2019 | \$ 1,016,597 |
| 2020 | 720,440 |
| 2021 | 635,437 |
| 2022 | <u>105,943</u> |
| | <u><u>\$ 2,478,417</u></u> |

Total interest expense for the years ended December 31, 2018 and 2017 was \$253,400 and \$102,161, respectively.

Note 8 – Note Payable to Seller

The Company entered into a closing promissory note in the amount of \$500,000 for the purchases of the LaGrange and Madison Urgent Care Centers in 2017. The note provides for interest at a floating rate per annum equal to two percent in excess of the one-month LIBOR, unsecured, and was due October 2018, but due to an unresolved dispute, the note has not yet been paid.

Note 9 – Commitments and Contingencies

Professional Liability

The Company insures for medical malpractice losses through a claims-made policy and provides an estimated reserve for deductibles for outstanding claims, which in the opinion of management, is adequate to cover losses, if any. Should the current claims-made policy not be renewed or replaced with equivalent insurance, claims based upon occurrences during their terms but reported subsequently will be uninsured. The Company intends to continue carrying such insurance.

The Corporation maintains medical professional liability insurance with a limit of \$400,000 per occurrence (\$1,200,000 annual aggregate) pursuant to the Indiana Medical Malpractice Act (Act). The Act provides coverage of \$1,650,000 per occurrence (\$8,250,000 annual aggregate), of which the first \$400,000 per occurrence would be covered by the Corporation's medical professional liability insurance and the remainder by the State of Indiana Patient Compensation Fund (Fund).

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 9 – Commitments and Contingencies (Continued)

PSP, a Related Party – Debt Guarantees

At December 31, 2018, the Company guarantees the following debt of PSP in which the Company is jointly and severally liable with PSP.

- \$2,352,600 of LIBOR plus 2.75 percent, secured long-term borrowings. The Company entered into a reimbursement agreement with PSP to guarantee a bond issued by PSP for the construction of the facility used by the Company. Payments of \$20,200 are due monthly with a final payment due in September 2023.
- \$1,360,000 of LIBOR plus 2.25 percent, a secured term note. The borrowings were for the construction of the facility used by the Company. Payments of \$8,889 are due monthly with a final payment due in September 2023.
- \$6,656,916 of LIBOR plus 2.05 percent, a construction draw payable. The borrowings were for the expansion and renovation of the facility used by the Company. Payments of \$28,000 are due monthly with a final payment due in September 2024.

The agreements with PSP call for PSP to pay all the required payments. The Company is obligated under the terms of the notes to perform if PSP should fail to meet its requirements under the debt agreements. The maximum potential amount of future payments the Company would be required to make if this guarantee was invoked subsequent to December 31, 2018, is dependent on the related outstanding balance plus any accrued interest. The Company has not been called upon to perform under these guarantees and has suffered no losses as a result of the guarantees. Accordingly, the Company has recorded no additional debt related to this guarantee for both 2018 and 2017. Should the Company be required to pay any portion of the total amount of the loans it has guaranteed, the Company could attempt to recover some or the entire amount from PSP. The Company holds no collateral in respect of the guarantee. The loan agreements contain covenants which require PSP jointly with the Company to maintain net worth and certain key ratios.

Pursuant to our policy to apply the accounting alternative to certain lessor entities under common control, the Company does not consider consolidation of the accounts of PSP into the Company's financial statements.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 10 – Litigation

The Company is involved in lawsuits, claims, investigations, and proceedings, which arise in the ordinary course of business. If management believes that a loss arising from these matters is probable and can be reasonably estimated, a loss is recorded. As additional information becomes available, these matters are assessed and the estimates are revised, if necessary.

The Company was performing lab services for which several audits were conducted. Management has identified billing errors with payors that the Company has corrected on an ongoing basis. Additional payors have inquired about the lab charges as well and have requested information and/or resolution.

Mediation between one payor and the Company was completed in February 2019 and it was settled that the Company will pay the payor \$3,000,000. Management has accrued a liability at December 31, 2018 representing the known settlement.

In 2018, a second payor has made a recoupment claim against the Company of approximately \$1.5 million due to alleged overpayments by the Company for lab drug screens. It is the opinion of management that the lawsuit is without merit and the Company intends to vigorously defend the claim. The Company has not included an accrual for potential losses.

The Company has not quantified an estimated exposure amount for additional payors that have not filed a claim related to lab audits. The Company is no longer providing lab services for drug screens, as of October 1, 2018. As the paid claims age, any risk of overpayment claims by payors will decrease.

While the Company believes it has meritorious defenses against the suits, the ultimate resolution of these matters listed above, or claims from additional payors in the future, could result in a liability larger than the amount accrued by the Company at December 31, 2018.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 11 – Income Taxes

The limited liability company is not a tax-paying entity for income tax purposes and, thus, no income tax expense has been recorded in the statements. Income from the limited liability company is taxed to the members on their individual returns. Local and miscellaneous state taxes which do not recognize the tax treatment described above are reported in operating expenses.

Management evaluated the Company's uncertain tax positions and concluded that the Company had taken no uncertain tax positions that require adjustment to the financial statements.

Note 12 – Related Party Transactions

The Company leases property on a triple net lease from PSP dated June 30, 2008. The majority of the Company's primary members are also members of PSP. The lease is for ten years and has an option to renew under the same terms for four additional five-year terms. On July 1, 2018, the Company exercised its option to renew under the same terms for an additional five-year term. Rental expense was \$1,552,000 and \$1,072,881 in 2018 and 2017, respectively.

The Company has a balance due from PSP of \$221,000 and \$10,000 at December 31, 2018 and 2017, respectively.

The Company is required to pay Indiana income tax on behalf of its non-resident members. The amount paid on behalf of non-resident members was \$165,740 and \$305,933 in 2018 and 2017, respectively.

Several members indirectly own a portion of Louisville Lithotripsy, LLC. The Company entered into an agreement with Louisville Lithotripsy, LLC for the use of a mobile extracorporeal shock wave lithotripter. The agreement is for a one-year period and unless terminated, will be automatically renewed for successive one-year terms. The Company had a balance due to Louisville Lithotripsy, LLC of \$115,700 as of December 31, 2017 that was included in accounts payable. There was no balance due at December 31, 2018. The Company paid \$1,418,800 and \$1,713,688 for the years ended December 31, 2018 and 2017, respectively, under the agreement.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 13 – Leasing Arrangements as Lessee

The Company leases certain property and equipment under cancelable and noncancelable operating lease agreements expiring at various dates through June 2023. Generally, the Company is required to pay executory costs such as property taxes, maintenance, and insurance.

Since June 30, 2008, the Company has leased its operating facilities from PSP under a ten-year lease with an option to renew under the same terms for four additional five-year terms. On July 1, 2018, the Company exercised its option to renew under the same terms for an additional five-year term. At December 31, 2018, aggregate future minimum rental payments required under the noncancelable operating leases are as follows:

| <u>Years Ending December 31,</u> | <u>Related Party</u> | <u>Other</u> | <u>Total</u> |
|----------------------------------|----------------------|---------------------|---------------------|
| 2019 | \$ 1,574,928 | \$ 539,765 | \$ 2,114,693 |
| 2020 | 1,574,928 | 471,943 | 2,046,871 |
| 2021 | 1,574,928 | 398,400 | 1,973,328 |
| 2022 | 1,574,928 | 382,800 | 1,957,728 |
| 2023 | 787,464 | 100,000 | 887,464 |
| Thereafter | 0 | 422,400 | 422,400 |
| | <u>\$ 7,087,176</u> | <u>\$ 2,315,308</u> | <u>\$ 9,402,484</u> |

Total rental expense under the operating leases was \$2,225,462 and \$1,650,816 for the years ended December 31, 2018 and 2017, respectively.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 13 – Leasing Arrangements as Lessee (Continued)

The Company leases property and equipment under capital leases expiring in October 2023. The property and equipment and the related liabilities have been recorded at the present value of the future payments discounted at a rate ranging from 3.37 to 5.28 percent.

Future minimum lease payments, by year and in the aggregate, under the capital lease are as follows:

| <u>Years Ending December 31,</u> | <u>Capitalized Lease</u> |
|----------------------------------|------------------------------|
| 2019 | \$ 791,905 |
| 2020 | 791,905 |
| 2021 | 791,905 |
| 2022 | 702,579 |
| 2023 | <u>439,142</u> |
| Total minimum lease payments | 3,517,436 |
| Amount representing interest | <u>(385,823)</u> |
| | 3,131,613 |
| Current maturities | <u>(648,168)</u> |
| Long-term | <u><u>\$ 2,483,445</u></u> |

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 14 – Net Patient Service Revenue

The Company has agreements with third-party payors which provide for payments to the Company at amounts different from its established rates. A summary of the payment arrangements with major third-party payor follows:

Medicare

The Company is a provider of services to patients entitled to coverage under Title XVIII (Medicare) of the Health Insurance Act. The Company is reimbursed for Medicare inpatient services based on a fixed price per discharge for each diagnosis related grouping and Medicare outpatient services based on a fixed price per clinical unit of service. Differences between the total program billed charges and the payments received are reflected as deductions from revenue. At the Company's year-end, a cost report is filed with the Medicare program computing reimbursement amounts related to Medicare patients. The difference between computed reimbursement and interim reimbursements is reflected as a receivable from or payable to the third-party program. The Company's classification of patients under the Medicare program and the appropriateness of their admissions are subject to an independent review by a peer review organization under contract with the Company. As of December 31, 2018, the Company's submitted Medicare cost reports have been final settled with the Fiscal Intermediary through December 31, 2016.

Medicaid

The Company is a provider of services to patients entitled to coverage under the Title XIX (Medicaid) of the Health Insurance Act. The Company is reimbursed for Medicaid inpatient services based on a fixed price per discharge for each diagnosis related grouping and Medicaid outpatient services based on a fixed price per clinical unit of service. Differences between the total program billed charges and the payments received are reflected as deductions from revenue. At the Company's year-end, a cost report is filed with the Medicaid program computing reimbursement amounts related to Medicaid patients. There is no cost settlement for either of the inpatient or outpatient programs.

Laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility recorded estimates will change by a material amount in the near-term. Final determination of compliance of such laws and regulations is subject to future government review and interpretation. Violations may result in significant regulatory action including fines, penalties, and exclusions from Medicare and Medicaid programs. The Company believes it is in compliance with all applicable laws and regulations.

The Company has also entered into payment agreements with certain commercial insurance carriers. Payment arrangements to the Company under these agreements included discounted charges and fee schedule payments.

PHYSICIANS' MEDICAL CENTER, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

Note 14 – Net Patient Service Revenue (Continued)

Commercial Carriers - Contractual Allowances

The Company has contractual agreements with certain third-party payors that include payment rates that reflect significant discounts from billed charges.

Estimated contractual allowances are accrued for services billed to third-party payors until payment has been received and the contractual difference applied to individual patient accounts.

Note 15 – Hospital Assessment Fee

The purpose of the HAF Program is to fund the state share of enhanced Medicaid payments and Medicaid Disproportionate Share payments for Indiana hospitals. Previously, the state share was funded by government entities through intergovernmental transfers. The Medicaid enhanced payments relate to both fee for service and managed care claims. The Medicaid enhanced payments are designed to follow the patients and result in increased Medicaid rates. The Company recognized HAF program expense of \$700,554 and \$170,202 for the years ended December 31, 2018 and 2017, respectively.

Note 16 – Bonuses and Profit-Sharing

The Company pays discretionary bonuses to its officers and key employees and profit-sharing to all employees. The amount of these bonuses and profit-sharing charged to expense was \$755,790 and \$570,348 for the years ended December 31, 2018 and 2017, respectively.