

| | OCTOBER | NOVEMBER | DECEMBER | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | TOTAL |
|---------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|--------------------|
| TOTAL PATIENT DAYS BY PA | 389 | 349 | 395 | 472 | 353 | 460 | 373 | 445 | 488 | 546 | 578 | 485 | 5333 |
| AVERAGE DAILY CENSUS | 12.5 | 11.6 | 12.7 | 15.2 | 12.6 | 14.8 | 12.4 | 14.4 | 16.3 | 17.6 | 18.6 | 16.2 | 14.6 |
| Patient Revenue: | | | | | | | | | | | | | |
| Inpatient Routine | 579,284 | 519,564 | 589,735 | 704,696 | 525,536 | 686,780 | 556,889 | 664,385 | 728,584 | 815,178 | 862,954 | 740,898 | 7,974,483 |
| Inpatient Ancillary | 1,023,462 | 923,441 | 986,287 | 1,282,981 | 959,990 | 1,321,718 | 1,243,856 | 1,358,484 | 1,249,315 | 1,508,024 | 1,520,514 | 1,281,175 | 14,659,247 |
| Outpatient | 2,275 | 650 | (325) | 650 | 650 | 2,275 | 2,615 | 975 | 2,275 | 1,300 | 325 | 2,078 | 15,743 |
| Total Patient Revenue | 1,605,021 | 1,443,655 | 1,575,697 | 1,988,327 | 1,486,176 | 2,010,773 | 1,803,360 | 2,023,844 | 1,980,174 | 2,324,502 | 2,383,793 | 2,024,151 | 22,649,473 |
| Deductions From Revenue: | | | | | | | | | | | | | |
| I/P - M/M Contractual | 485,346 | 489,565 | 334,545 | 697,099 | 332,749 | 691,591 | 1,189,620 | 697,055 | 760,993 | 929,904 | 1,008,627 | 660,129 | 8,277,223 |
| Other Contractual Adj. | 452,252 | 524,224 | 495,814 | 672,736 | 521,524 | 688,595 | 138,773 | 929,862 | 573,115 | 561,072 | 576,332 | 570,604 | 6,704,903 |
| Prior Year Adjustments | 0 | 0 | 0 | (96,848) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (96,848) |
| Total Deductions From Re | 937,598 | 1,013,789 | 830,359 | 1,272,987 | 854,273 | 1,380,186 | 1,328,393 | 1,626,917 | 1,334,108 | 1,490,976 | 1,584,959 | 1,230,733 | 14,885,278 |
| Net Pt Rev Before Bad Db | 667,423 | 429,866 | 745,338 | 715,340 | 631,903 | 630,587 | 474,967 | 396,927 | 646,066 | 833,526 | 798,834 | 793,418 | 7,764,195 |
| Provision for Bad Dbt | 16,830 | 25,200 | 85,722 | 117,666 | 38,496 | 90,876 | (48,424) | (86,899) | (12,724) | (21,949) | 39,898 | 62,351 | 307,043 |
| Net Pt Rev After Bad Dbt | 650,593 | 404,666 | 659,616 | 597,674 | 593,407 | 539,711 | 523,391 | 483,826 | 658,790 | 855,475 | 758,936 | 731,067 | 7,457,152 |
| Other Revenue | 7,430 | 6,512 | 3,568 | 45,652 | (31,247) | 10,221 | 3,024 | 10,514 | 7,692 | 3,378 | 7,241 | 7,732 | 81,717 |
| Net Revenue | 658,023 | 411,178 | 663,184 | 643,326 | 562,160 | 549,932 | 526,415 | 494,340 | 666,482 | 858,853 | 766,177 | 738,799 | 7,538,869 |
| Operating Expenses: | | | | | | | | | | | | | |
| Salaries & Wages | 410,124 | 389,944 | 390,874 | 440,289 | 344,209 | 409,126 | 371,912 | 428,097 | 414,905 | 412,032 | 421,602 | 412,634 | 4,845,748 |
| Benefits | 96,407 | 83,540 | 98,263 | 112,300 | 98,603 | 102,029 | 98,174 | 85,509 | 98,335 | 102,399 | 100,322 | 96,924 | 1,172,805 |
| Contract Labor | 6 | 88 | 103 | 45 | 8 | 28 | (6) | 0 | 0 | 0 | 0 | 0 | 272 |
| Supplies | 37,477 | 26,121 | 35,286 | 41,100 | 41,706 | 35,500 | 51,296 | 40,061 | 33,274 | 44,554 | 54,054 | 36,911 | 477,340 |
| Medical Spec Fees | 33,221 | 15,111 | 24,114 | 15,686 | 34,474 | 35,400 | 49,586 | 21,437 | 27,635 | 26,621 | 103,477 | 40,947 | 427,709 |
| Purchased Services | 17,407 | 38,782 | 46,340 | 36,749 | 42,088 | 62,415 | 42,021 | 49,000 | 30,430 | 50,542 | 46,444 | 42,473 | 504,691 |
| Repairs & Maintenance | 29,148 | 24,802 | 35,808 | 16,310 | 19,453 | 18,547 | 22,023 | 16,218 | 35,912 | 43,954 | 17,469 | 16,730 | 296,374 |
| Marketing | 1,192 | (230) | 426 | 487 | 481 | 789 | 567 | 2,229 | 597 | 524 | 886 | 531 | 8,479 |
| Utilities | 14,268 | 13,630 | 6,866 | 17,119 | 16,192 | 22,400 | 20,916 | 16,398 | 19,012 | 16,907 | 21,031 | 19,023 | 203,762 |
| Other Operating Exp | 13,290 | 11,142 | 16,302 | 7,605 | 8,783 | 11,648 | 9,220 | 15,523 | 8,736 | 7,562 | 8,515 | 12,188 | 130,514 |
| Prop Taxes & Ins | 28,697 | 36,248 | 28,908 | 29,012 | 29,297 | 29,788 | 28,486 | 29,345 | 28,495 | 28,220 | 16,317 | 27,953 | 340,766 |
| Total Operating Expenses | 681,237 | 639,178 | 683,290 | 716,702 | 635,294 | 727,670 | 694,195 | 703,817 | 697,331 | 733,315 | 790,117 | 706,314 | 8,408,460 |
| Operating Margin | (23,214) | (228,000) | (20,106) | (73,376) | (73,134) | (177,738) | (167,780) | (209,477) | (30,849) | 125,538 | (23,940) | 32,485 | (869,591) |
| Rent | 5,000 | (1,700) | 8,947 | 4,036 | 5,285 | 9,776 | 3,668 | 5,850 | 7,258 | 9,377 | 8,409 | 8,646 | 74,552 |
| E.B.I.T.D.A. | (28,214) | (226,300) | (29,053) | (77,412) | (78,419) | (187,514) | (171,448) | (215,327) | (38,107) | 116,161 | (32,349) | 23,839 | (944,143) |
| Depreciation and Amortiz | 33,616 | 33,891 | 38,738 | 38,834 | 38,923 | 38,930 | 38,870 | 38,772 | 38,834 | 38,873 | 38,524 | 38,458 | 455,263 |
| E.B.I.T. | (61,830) | (260,191) | (67,791) | (116,246) | (117,342) | (226,444) | (210,318) | (254,099) | (76,941) | 77,288 | (70,873) | (14,619) | (1,399,406) |
| Pre-Tax Profit | (61,830) | (260,191) | (67,791) | (116,246) | (117,342) | (226,444) | (210,318) | (254,099) | (76,941) | 77,288 | (70,873) | (14,619) | (1,399,406) |
| ===== | | | | | | | | | | | | | |
| TOTAL ADMISSIONS | 43 | 33 | 44 | 48 | 32 | 42 | 31 | 44 | 46 | 48 | 45 | 46 | 502 |
| TOTAL O/P REGS INCL ALL | 7 | 2 | | 2 | 4 | 6 | 6 | 4 | 8 | 3 | 1 | 7 | 50 |
| Total Paid Hours | 14769 | 14110 | 14248 | 15322 | 11979 | 14388 | 12943 | 14902 | 14963 | 14808 | 15087 | 14376 | 171894 |
| Total Contract Hours | | | | 3 | | | | | | | | | 3 |
| Total Paid & Contract Ho | 14769 | 14110 | 14248 | 15326 | 11979 | 14388 | 12943 | 14902 | 14963 | 14808 | 15087 | 14376 | 171898 |
| TOTAL PAID & CONTRACT FT | 83.44 | 82.52 | 80.50 | 86.59 | 74.87 | 81.29 | 75.69 | 84.19 | 87.50 | 83.66 | 85.24 | 84.07 | 82.52 |