



Indiana Early Learning Advisory Committee

Family & Social Services Administration
Department of Education

Ivy Tech Community College
200 Daniels Way
Bloomington, IN

September 2023
1 p.m. – 2:30 p.m.

Meeting Agenda

- ▶ Call to Order
- ▶ Chair & Director's Reports
- ▶ Approval of Agenda and July Minutes
- ▶ Dolly Parton's Imagination Library
- ▶ Community Spotlight: Monroe County Sub Pool Pilot
- ▶ ELAC Priorities: Updates and Discussion
 - ▶ Improve Learning and Readiness for Kindergarten
 - ▶ Increase Affordability, Particularly for Vulnerable Families
 - ▶ Improve and Increase System Capacity
- ▶ Public Comment



Chair's Report

Recent State Updates and Accomplishments

Maureen Weber

ELAC Chairwoman

Dolly Parton Imagination Library

Overview

Marcus Whited

Program Director, Community Foundation of Bloomington and Monroe County

Director's Report

2023 Recommendations Report Update

Courtney Hott
Early Learning Advisory Committee Director

Improve Learning & Kindergarten Readiness

- Define Kindergarten Readiness & update standards **Completed**
- Build & Deploy an assessment system **In process**
- Update PTQ to incorporate objective measures of quality **In process**
- After update, require PTQ participation for all providers receiving public funding **In process**
- Design & implement a strategy to strengthen kindergarten readiness across the mixed delivery system **In process**
- Adopt or develop data systems & technology to improve analytics across the birth-school continuum **In process**

Increase the Supply & Sustainability of High-Quality Providers

- Increase reimbursement rates to improve provider sustainability **Completed, additionally provide development to providers to accurately calculate their true cost of care**
- Encourage and reward operational efficiency and scale for HQ providers **In process**
- Create a streamlined pathway to enable LEA's to qualify on PTQ to then accept OMWPK dollars **In process, high priority for 2024**
- Enable new models of care to meet demand, especially in high-need areas
- Target financial incentives to grow capacity for high-need areas and populations **In process**
- Design and implement strategy to encourage new workforce training models **In process**
- Increase scholarship supports for EC workers **In process**
- Use matching workforce funds or other incentives to support recruitment and competitive compensation and working conditions for effective early learning educators **In process**

Increase Affordability for families, particularly vulnerable families

- Expand income eligibility for CCDF vouchers **Completed, continue to advocate for more expansion and funding**
- Expand income eligibility and remove work requirement for On my Way Pre-K **Income increased, continue advocating to remove work requirement**
- Align OMWPK voucher process to K-12 when possible for ease of administration **In process**
- Improve business sector support through technical assistance and tax credits **Completed and continue to expand**

Improve & Increase System Capacity

- Focus on system-level improvements to be carried out by government **In process**
- Enable blanket waivers in place of frequent variances **In process**
- Modernize the statutory and regulatory environment **In process**
- Update licensing systems to increase automation & streamline reporting **In process**
- Refine licensing compliance with efficient and abbreviated inspections **In process**
- Evaluate structures and processes for determining eligibility and establish user-centered systems and approaches to build equity **In process**
- Establish targets for percentage of subsidies allocated through providers qualifying under “agreement center” contracts **In process**

Discussion

Provider and Community Spotlight

Monroe County Early Learning Substitute Educator Pool

Jennifer Myers

Director, Monroe Smart Start

Courtney Penn

Director, Office of Early Childhood & Out-of-School Learning
Family and Social Services Administration



Monroe
Smart Start
A Birth-to-Five Initiative

Ready for School ▶ Ready for Life.

Celebrating 16 Years!

A leadership initiative of

**COMMUNITY
FOUNDATION**
BLOOMINGTON • MONROE COUNTY





Ready for School ▶ Ready for Life.



Shared Services Hub

Bloomington, Indiana

Stronger Together

Our shared service model is part of the **Stronger Together Initiative**.

With support from **Early Learning Indiana**, Stronger Together grants **institute the creation of regional shared service offerings** that provide **economies of scale** for providers' **operating expenses** and allows them to **focus their limited time and resources on the business of learning**.



Early Learning
INDIANA

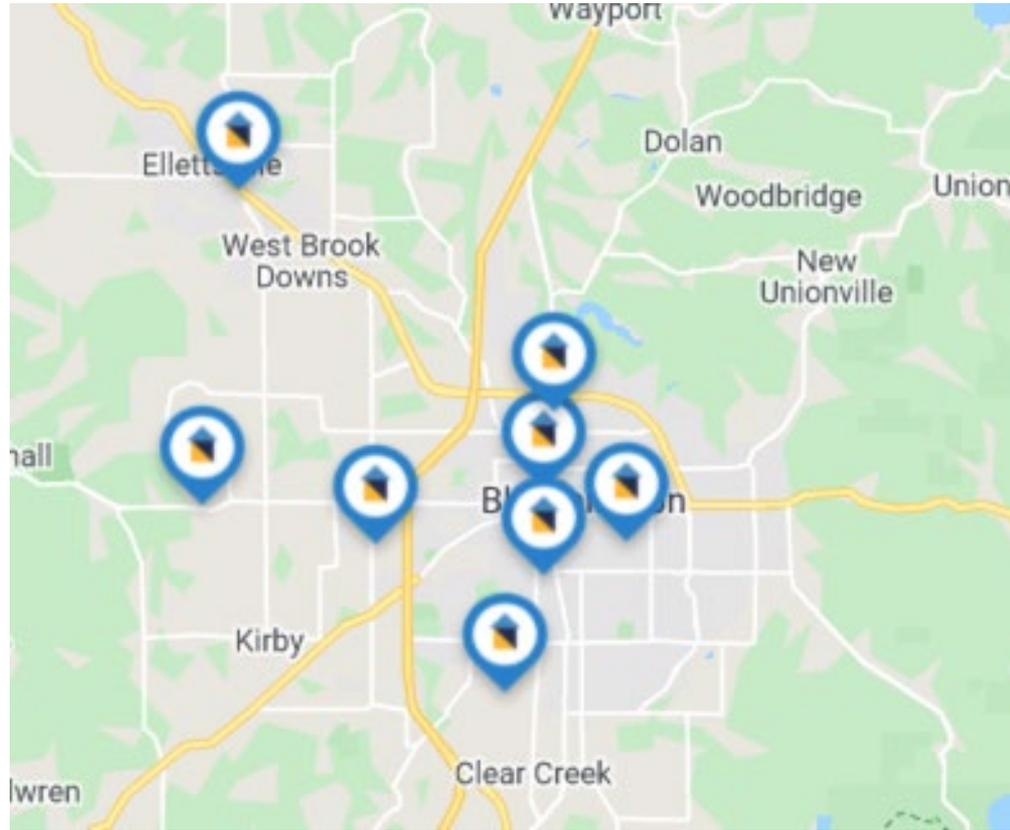
Provider Profiles

14 Level 3 & 4 PTQ programs participating:

- 7 FCCHs
- 6 Centers
- 1 Ministry

Total capacity:

- 770 children
- Infants- age 5



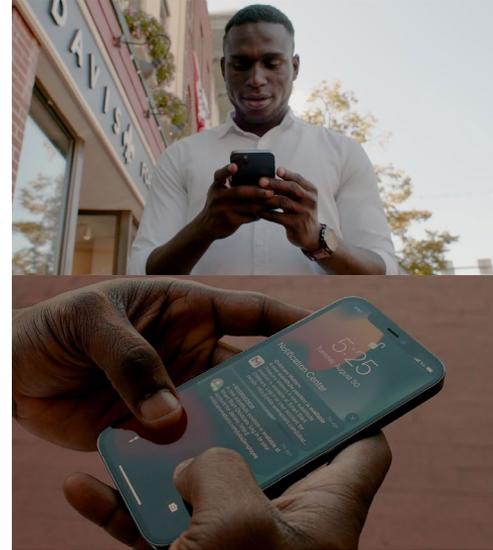
Childcare Management Software Solutions

Wonderschool

- Hub members develop business leadership that helps to ensure full enrollment, tuition collection, reporting, marketing and accounting support.

ChildcareMatters

- Helps resolve staffing issues through a substitute pool which also serves as a means for staff recruitment.



We Know Childcare Matters

High-quality care for young children is a **foundational need** for their **development and well-being**:

- Children need **consistency of care** with familiar faces;
- Directors need substitute **staff that is available and well-trained**;
- Families need **assurance that staff is well-prepared**; and
- Staff need the **opportunity to be away from the classroom for professional development and personal needs**.



ChildcareMatters Platform

Smart Start Child Care is an easy-to-use platform that connects Early Learning Substitute Educators to temporary jobs in local child care programs all from a mobile device or computer.

Substitute positions are posted to the platform and ELSEs get notified via email and text message. With one click from a phone or computer, ELSEs apply for substitute positions. Childcare programs review ELSE profiles; text alerts are sent when they become hired.



Anticipated Outcomes

- **Reduce/eliminate** child care program **waitlists** due to teacher shortages
- Increase the educator **pipeline**
- Increase educator **credentials**
- Increase educator **wages**
- Improve **local economies**
 - Tax implications of **more parents in the workforce**
 - Tax implications of **more educators in the workforce**



Timeline

- **October 2021:** CFBMC licensed the substitute pool technology platform
- **December 2022**
 - Registered as a Coordinating Agency (CA) in Indiana's I-LEAD Portal and paired provider members
 - Signed MOUs with Alliance Hub members to allow use of substitutes
 - Began substitute recruitment marketing efforts
- **January 2023**
 - Held Early Learning Substitute Educator (ELSE) information sessions
 - Hosted mobile service for background checks and fingerprinting services
 - Began offering ELSE onboarding sessions
- **February 2023:** Launched Smart Start Childcare Substitute Service
- **July 2023:** Expansion efforts began



ELSE RECRUITMENT

February 2023

- Completed the onboarding process for one ELSE
- Matched ELSE with provider

March 2023

Onboarded
Two ELSEs

April 2023

Onboarded
Four ELSEs

May-June 2023

- Onboarded 10 new summer ELSEs
- Began expansion efforts

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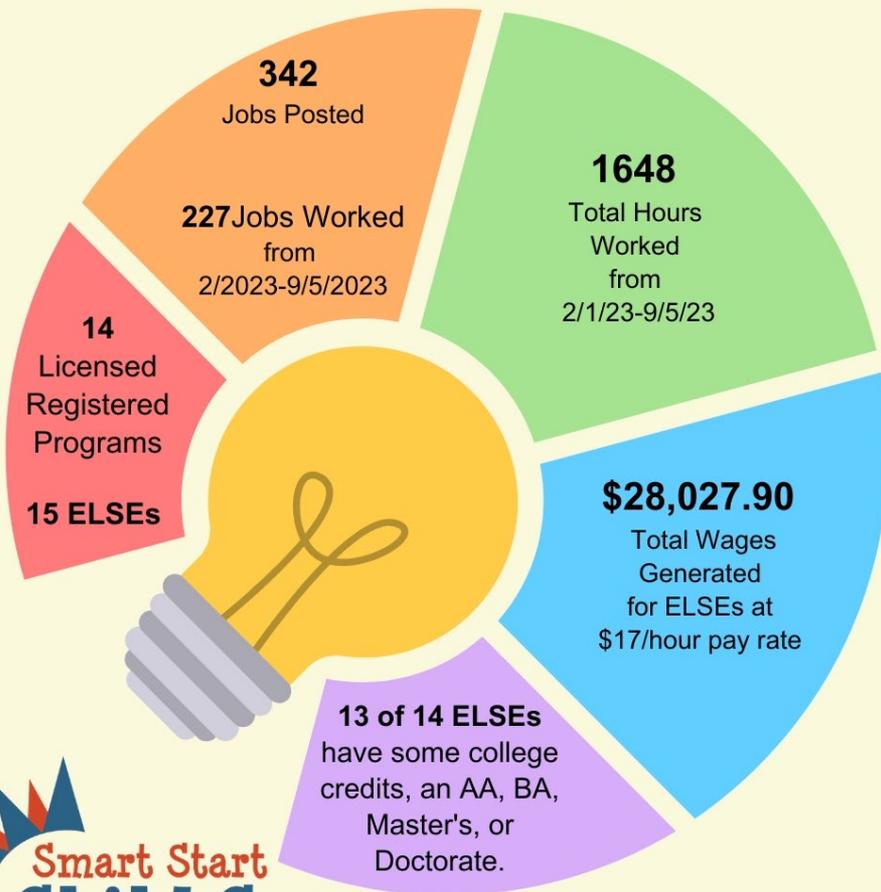
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DATA OVERVIEW



Easy to become a recognized provider with the CFBMC in I-LEAD



100% rated the quality of ELSEs a "5" on a 5-point scale.



Provider Survey



\$17.00 hourly wage helped to recruit high quality ELSE talent



\$17.00 hourly wage requirement and \$19 placement fee will not hinder participation once grant support ceases



Found the time required for training hours to be challenging



Clarity of mandatory requirements & access



ELSE Survey



Uploading documentation into ILEAD was easy



Positive ChildcareMatters experience, Adequate pay, would recommend to others

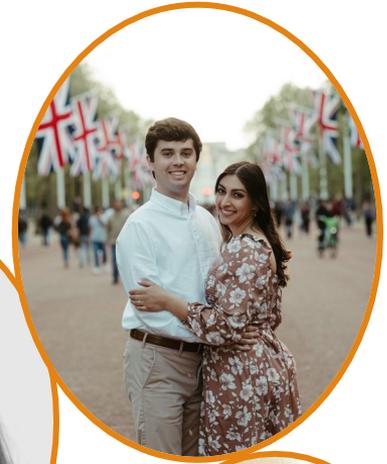


Cost of Turnover

The collective loss among Hub members due to staff turnover from March 2022- March 2023 is between **\$498,767.90** (30% turnover estimate) and **\$831,279.83** (50% turnover estimate).

According to a [2017 Work Institute report](#), staff turnover is estimated to cost 33% of the worker's annual salary. A [study by the Society for Human Resource Management](#) posited that the cost of turnover is equal to 50-75% of the employee's salary, or 6-9 months worth of pay.

Meet Our ELSEs



Voices from the Field



**WHAT IS MOST REWARDING ABOUT
BEING AN EARLY EDUCATOR?**



Follow Our Journey



Jennifer Myers, Director
Monroe Smart Start
jennifer@cfbmc.org

www.monroesmartstart.org



YouTube



Advancing ELAC Priorities

Update and discussion of efforts planned and underway

Courtney Penn

Director, Office of Early Childhood & Out-of-School Learning
Family and Social Services Administration

Courtney Hott

Director, Early Learning Advisory Committee
Family and Social Services Administration

Sue McKinney

OECOSL Director of Operations
Family and Social Services Administration



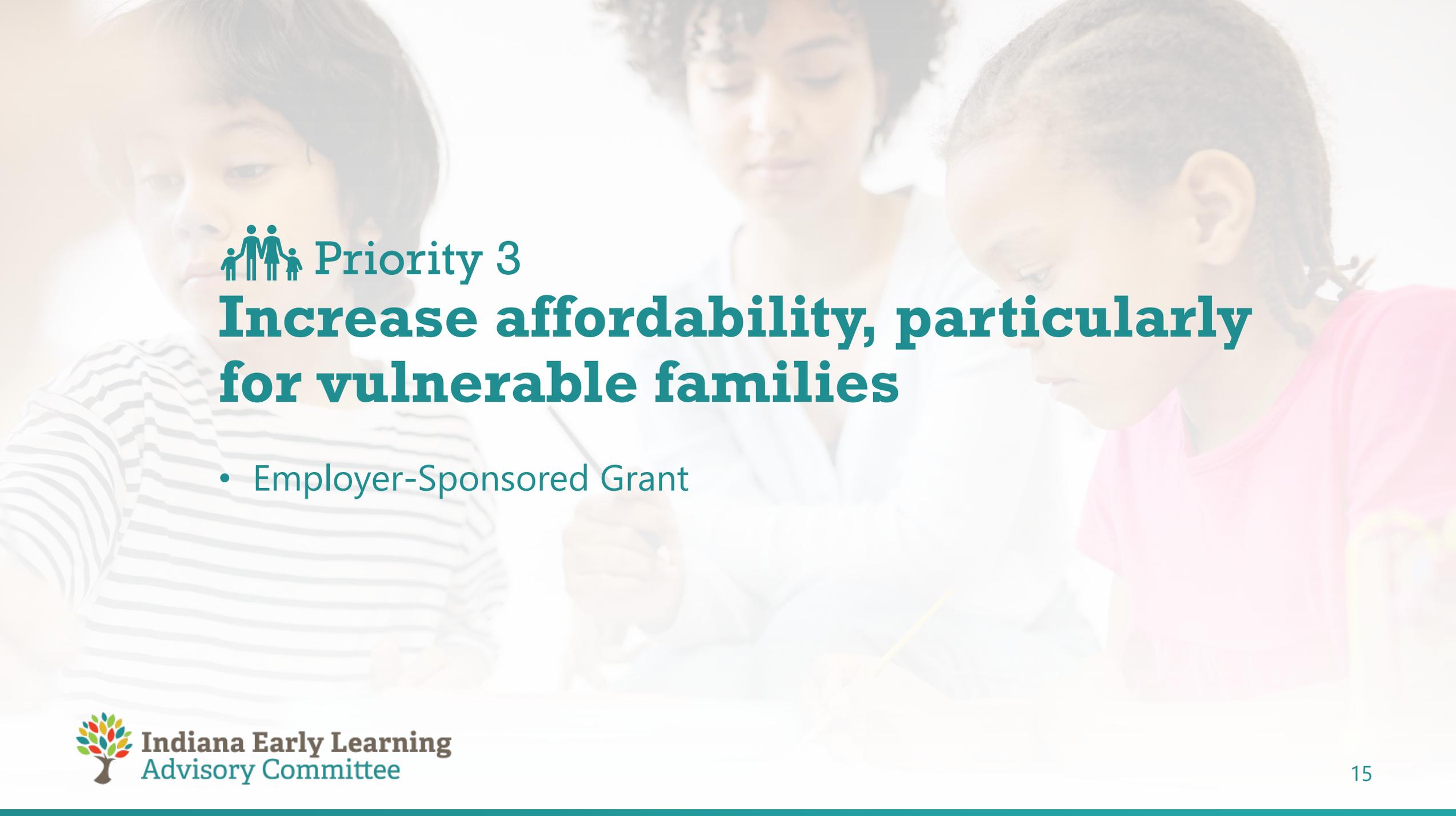
Priority 1
**Improve learning and
readiness for kindergarten**

- HEA 1591 Update – Paths to Quality Recommendations

HEA 1591 Implementation

- Stakeholder group list is finalized
- Starting process to engage families to participate
 - Short interest form to fill out
 - Communication through eligibility offices, OMWPK managers and policy consultants
- First contact going out this week
- First virtual stakeholder group is with parents on Sept. 22





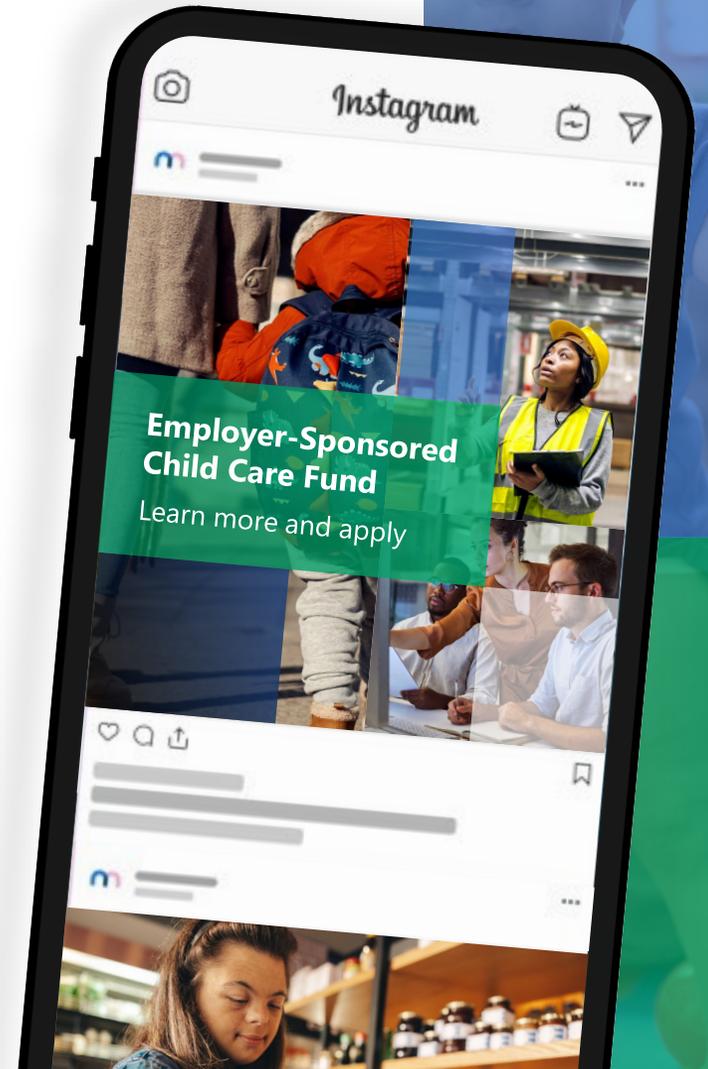
 Priority 3

Increase affordability, particularly for vulnerable families

- Employer-Sponsored Grant

The Employer-Sponsored Child Care Fund

- The \$25M competitive grant effort will launch as a partnership between the Office of Early Childhood and Out-of-School Learning and the Indiana Chamber of Commerce.
- The Fund provides seed funding for employers and nonprofit organizations to create or expand employer-sponsored child care benefits for Hoosier families.
- Funding is available to support the implementation of a range of child care benefit offerings, enabling employers and communities of all sizes to participate.
- Award selections will prioritize support for small-to-mid-sized businesses where data shows both the greatest need and opportunity for impact.



Uses of Funding

- Applicants may request funding to expand or implement a range of child care benefits, empowering them to choose what is most appropriate for their business or local employer community.
- Allowable expense categories have been determined and supporting materials are being developed to assist applicants in understanding each model option.
- Allowable uses of funding prioritizes investments in high-quality child care where possible.

Allowable Uses of Funding:



Dependent Care Assistance Plans (DCAPs)



Near-Site Child Care



Priority Waitlist Partnerships



Tuition Benefits



Reserved Seats in Local Child Care Programs



Backup Care Options



TriShare Programs



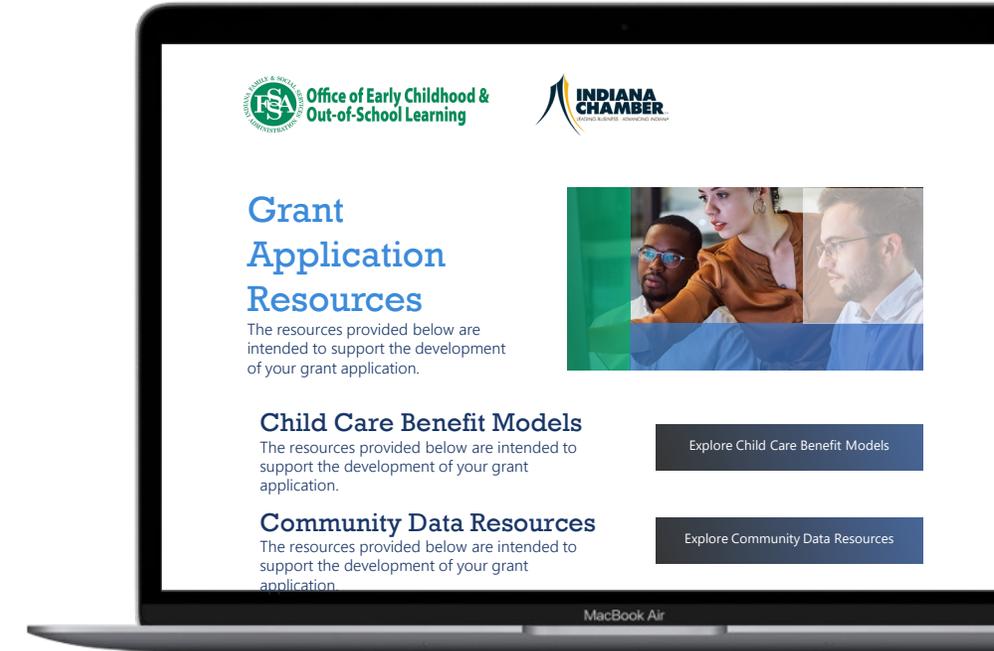
Community Infrastructure Investments



Planned Applicant Supports

Robust supports will be provided to eligible applicants as they consider and act on this grant opportunity. Planned supports include:

- Case-making resources for employer-supported child care
- Tools and resources for employers to assess the child care needs of their workforce
- Information and data regarding the current state of access and quality in a specific community
- Information and resources for different child care benefit models
- Connections to model experts and/or local child care providers
- Information on the requirements of operating a licensed child care center at or near the workplace
- Tuition benefit models and implementation practices, including tri share models
- Examples of current employer-supported models within Indiana



While created for this effort, these assets will remain available to employers after the grant period to further support.

Learn More & Get Engaged

- Additional details regarding the fund, including award formulas and caps, will be shared via the fund webpage.
- Promotional toolkits will also be made available to support partners in promoting the opportunity within local communities.



Indiana's Employer-Sponsored Child Care Fund
August 2023

Early childhood education plays a vital role in our state, preparing children with critical learning experiences to support their school and life readiness while supporting their families in working or seeking further education and training, ultimately improving their economic and social mobility. Unfortunately, Hoosier families often face barriers in accessing child care due to local access gaps, affordability challenges or misalignments between program offerings and needs. This dynamic leaves parents in difficult positions as they manage patchwork child care coverage, make trade-offs about care decisions or leave the workforce altogether. These adverse effects trickle over into the business community, costing Indiana employers billions in recruitment challenges, absenteeism and high turnover rates.¹

Amid these challenges, employers are uniquely positioned to help address child care barriers while generating business returns that stand to positively impact their workforce and, ultimately, their bottom line. Recognizing this opportunity, the state of Indiana announced a \$25M innovative grant program aimed at mobilizing Indiana's employer community to support the state's growing child care needs by increasing the presence of employer-sponsored care. The effort, which Gov. Holcomb detailed in his 2023 Next Level Agenda², launches this fall in partnership with the Indiana Chamber of Commerce using a portion of the state's remaining federal relief funds from the COVID-19 pandemic.

To be eligible, applicants must be located in Indiana and be:

- a business or corporation employing 20 or more employees;
- a group of employers with a total of 20 or more employees; OR
- a 501(c)(3) organization (e.g., Community Foundation, United Way, Coalition organizations) applying on behalf of local employers.

Child care providers are not eligible for this opportunity.

Additionally, applicants must be willing to meet the terms and conditions of the grant which include, but are not limited to, implementing project plans within the grant period (12 months), contributing a portion of the total project cost and sustaining efforts post-grant.

Eligible applicants may request funding to expand or implement a wide range of child care benefits, empowering them to choose what is most appropriate for their business or local employer community. Examples include:



Prepared by Mapt Solutions 1

Upcoming OECOSL Engagements

Stay tuned for upcoming quarterly OECOSL Townhalls in mid-October for child care providers and community stakeholders. There will be three opportunities for engagement including an evening offering.

Topics Include:

- Fiscal Update of Federal Relief Dollars
- Grant Updates
- OECOSL Upcoming Initiatives

Stay tuned to Monday Must Know and email messages for registration information!

For questions please email: [**oeoslproviderinquiry@fssa.in.gov**](mailto:oeoslproviderinquiry@fssa.in.gov)



Priority 4

Improve and increase system capacity

- Licensing Work Group – Next Steps
- Alignment of Proposed Federal Rulemaking & Indiana's Priorities

Regulatory Review: Licensing Workgroup Update

- Analysis of licensing rules and regulations (health & safety vs quality)
- Reconnect with Licensing Workgroup members
- Emerging Provider Specialists
- Recommendation mapping
- Internal policy, procedures and practices

Alignment of Proposed Federal Rulemaking & Indiana's Priorities

Sue McKinney, OECOSL Director of Operations



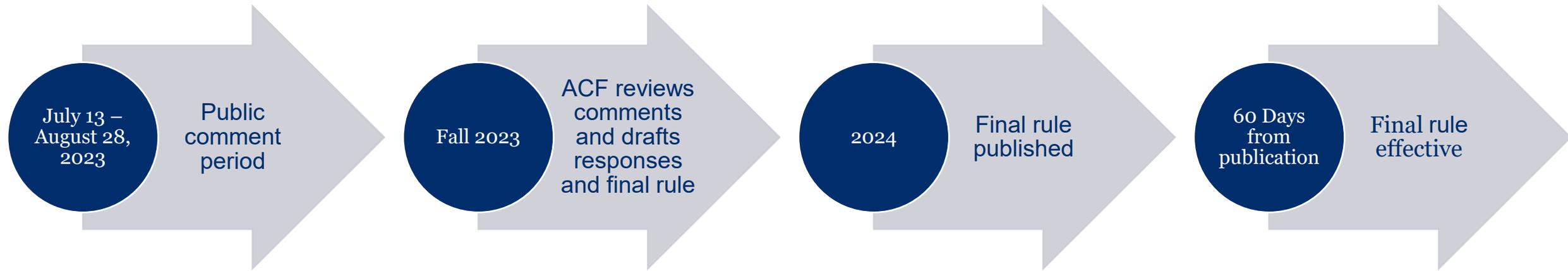
Office of Early Childhood &
Out-of-School Learning

Proposed Federal Rulemaking

- This Notice of Proposed Rulemaking (NPRM) proposes policies designed to:
 - Lower family costs for child care
 - Increase child care options for families
 - Strengthen payment practices for providers
 - Make program enrollment easier and faster for families
- This is the first proposed rule change since 2016.



Estimated Timeline



Encourage States to Pay the Established Subsidy Rate

Status:

- Cost-based reimbursement rates effective July 31, 2024
- Subsidy reimbursement rate is paid even if higher than provider rate
- Additional data collection and analysis beginning this month to further refine model estimates
- Tiered reimbursement in place for QRIS engagement and advancement
- Applies to all 4 ELAC priorities



Expand Sustainable Payment Practices

Status:

- Current attendance tracking and reporting is a barrier to provider participation
- Transition to Pay by Enrollment system (DDI) is underway and includes delinking payments and occasional child absences
- Applies to all 4 ELAC priorities



Prohibit Family Co-payments That Are a Barrier to Child Care Access

Status:

- Proposed cap is 7% for all co-pays
- Currently, they range from 5%-26% with an average payment of 9% of income
- No co-pay for families with incomes at or below 100% of FPL
- Applies to all 4 ELAC priorities



Allow Lead Agencies to Waive Co-Payments for Additional Families

Status:

- On My Way Pre-K Family Co-Pays are waived
- Additional co-pay waivers for licensed foster families & CPS referrals
- Applies to all 4 ELAC priorities



Build Supply with Grants and Contracts

Status:

- Currently there are 31 contracts with providers for slots in 9 counties with
- Plan to implement a new contracted slot model to include provision to address acute lack of supply for types of care (infants and toddlers, children with disabilities, and nontraditional hour care)
- Applies to all 4 ELAC priorities



Encourage Faster Eligibility and Verification

Status:

- Multiple state eligibility systems in use across FSSA and are not currently integrated
- Various levels of eligibility across state agencies
- Contracting is in progress with an experienced vendor to assess opportunities to implement presumptive eligibility
- Applies to all 4 ELAC priorities



Minimize Disruptions to Families

Status:

- Online application (EEC) available to all families
- Family Navigator partnerships with 211 and Covering Kids & Families
- Applies to all 4 ELAC priorities



Public Comment

Adjourn

Information regarding today's meeting, including slides and materials, can be found at www.elacindiana.org

Next Business Meeting:

- Date: November 8, 2023
- Location: Indianapolis, IN



Thank you!

Substitute Educator Project



Office of Early Childhood &
Out-of-School Learning

The Need

- Indiana understood the need more ECE workforce staffing in child care programming.
- Issues with citations by licensing for temp staff or subs at programs without the correct or current documentation.
- OECOSL needed an organization already doing work in the overall shared services space to assist with the needs of the field for a pilot.



The Opportunity

- The Community Foundation of Bloomington Monroe County (CFBMC)/Monroe Smart Start (MSS) partnered with OECOSL to become the pilot site for Substitute Educator Project in early 2022 as our first Coordinating Agency (CA).
- Within 2022, in collaboration with our team and partners updates were made to I-LEAD to accommodate Coordinating Agency registration, associations to be made between the CA and providers, associations between providers and Early Learning Substitute Educators (ELSE), and all document uploads.



Where We're Going:

- We are beginning Phase II of the project with Monroe Smart Start expanding to serve more providers within their area.
- Phase II will also include expansion into SDA 1 (Lake County) and SDA 5 (Vanderburgh County)
- Our goal for SDA 1 and SDA 5 is to have an identified coalition or organization to become the Coordinating Agency for their respective counties and have identified associated providers.

