

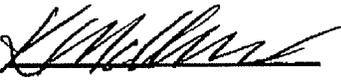
Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: ASSOCIATED R/W, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					85

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:


 Title: Real Estate Manager
 Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: BEAM LONGEST & NEFF Services Description: CENTRAL REGION RW Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					85

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: BURGESS & NIPLE Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	-1	5	-5
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	0	5	0	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2	0	10	0
	High level of understanding and/or viable inovative ideas proposed.	1			
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2	0	5	0
	16 to 50 mi.	1			
	51 to 150 mi.	0			
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total				-5	

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Handwritten Signature]

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: CONVEYANCE GROUP, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	2	5	10
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	2	10	20
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	170

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. _28_

Consultant: INDIANA ACQUISITION, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
Team's Demonstrated Qualifications	Insufficient available capacity to meet the schedule.	-3			
	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
Project Manager	Expertise and resources at appropriate level.				
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
Approach to Project	Demonstrated experience in similar type and complexity.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume'.	0			
	Experience in different type or lower complexity.	-1			
Location	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
Location	Lack of project understanding.	-3			
	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
Location	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	105

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

K. M. ...

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: TERRY LEITNER Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0	20	0
	No outstanding unresolved agreement disputes > 3 mos. old.	0			
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					110

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Signature]

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: MIDWEST LAND AGENTS Services Description: CENTRAL REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	0	5	0	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2	0	10	0
	High level of understanding and/or viable inovative ideas proposed.	1			
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2	0	5	0
	16 to 50 mi.	1			
	51 to 150 mi.	0			
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
For 100% state funded agreements, non-Indiana firms.	-3				
				Weighted Total	10

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: Real Estate Manager

Date: 1-26-04

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: DAVID PATTERSON Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0	20	0
	No outstanding unresolved agreement disputes > 3 mos. old.	0			
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.			20	0
	Availability of more than adequate capacity that results in added value to INDOT.	1	0		
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.			15	30
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2		
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.			5	10
	Demonstrated experience in similar type and complexity.	2	2		
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	0	5	0
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.			10	10
	High level of understanding and viable inovative ideas proposed.	2	1		
	High level of understanding and/or viable inovative ideas proposed.	1			
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.			5	0
	Within 15 mi.	2	0		
	16 to 50 mi.	1			
	51 to 150 mi.	0			
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	50

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: RW ARMSTRONG, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	-1	5	-5
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	0	5	0
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					-5

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Signature]

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: RWS SOUTH, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0	20	0
	No outstanding unresolved agreement disputes > 3 mos. old.	0			
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.			15	15
	Timeliness score from performance database.	*	1		
	Quality/Budget score on similar work from performance database.	*	2		
	Quality/Budget score on all INDOT work from performance database.	*	2		
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.			20	20
	Availability of more than adequate capacity that results in added value to INDOT.	1	1		
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.			15	0
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0		
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.			5	10
	Demonstrated experience in similar type and complexity.	2	2		
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	2			
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.			10	10
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1		
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.			5	0
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0			
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
For 100% state funded agreements, non-Indiana firms.	-3				
Weighted Total					115

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: RIGHT OF WAY JONES, INC Services Description: CENTRAL REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0	20	0
	No outstanding unresolved agreement disputes > 3 mos. old.	0			
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	2			
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2	2	10	20
	High level of understanding and/or viable inovative ideas proposed.	1			
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2	0	5	0
	16 to 50 mi.	1			
	51 to 150 mi.	0			
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
For 100% state funded agreements, non-Indiana firms.	-3				
Weighted Total					135

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: SPECIALIZED LAND SERVICES, INC Services Description: CENTRAL REGION R/W BUYING SER

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0	20	0
	No outstanding unresolved agreement disputes > 3 mos. old.	0			
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.			20	0
	Availability of more than adequate capacity that results in added value to INDOT.	1	0		
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.			15	0
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0		
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.			5	10
	Demonstrated experience in similar type and complexity.	2	2		
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1		
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.			10	0
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0		
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.			5	0
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0		
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					55

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Signature]

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: ASSOCIATED R/W, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					95

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Title: North Region Real Estate Manager

Date: 1/20/00

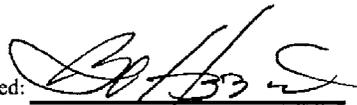
Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: BEAM LONGEST & NEFF Services Description: CENTRAL REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					70

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: North Region Real Estate Manager

Date: 1/26/09

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: BURGESS & NIPLE Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	-1	5	-5
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	0	5	0
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					-5

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Title: North Region Real Estate Manager

Date: 1/26/09

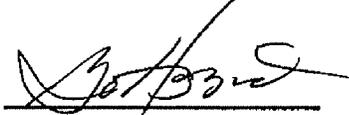
Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: CONVEYANCE GROUP, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	2	5	10
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	2	5	10	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
For 100% state funded agreements, non-Indiana firms.	-3				
Weighted Total					140

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: North Reglon Real Estate Manager

Date: 4/26/06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: INDIANA ACQUISITION, INC Services Description: CENTRAL REGION RW BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume'.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
			Weighted Total		100

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: North Region Real Estate Manager

Date: 7/26/06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: TERRY LEITNER Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	0	5	0
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	1	5	5	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					85

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Signature]

Title: North Region Real Estate Manager

Date: 1/26/04

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: MIDWEST LAND AGENTS Services Description: CENTRAL REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0	20	0
	No outstanding unresolved agreement disputes > 3 mos. old.	0			
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.			15	0
	Timeliness score from performance database.	*	0		
	Quality/Budget score on similar work from performance database.	*	0		
	Quality/Budget score on all INDOT work from performance database.	*	1		
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.			20	0
	Availability of more than adequate capacity that results in added value to INDOT.	1	0		
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.			15	0
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0		
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.			5	10
	Demonstrated experience in similar type and complexity.	2	2		
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.			10	0
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0		
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.			5	0
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0		
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	20

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Title: North Region Real Estate Manager

Date: 7/26/09

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: DAVID PATTERSON Services Description: CENTRAL REGION RW BUYING SERVICES

	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					65

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Title: North Region Real Estate Manager

Date: 7/26/04

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: RW ARMSTRONG, INC Services Description: CENTRAL REGION RW BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume'.	0	-1	5	-5
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	0	5	0	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
0 ighted Total					-5

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Title: North Region Real Estate Manager

Date: 7/26/00

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: RIGHT OF WAY JONES, INC Services Description: CENTRAL REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	2	5	10	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	140

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: North Region Real Estate Manager

Date: 1/26/09

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: RWS SOUTH, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	0	5	0
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	1	5	5	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					75

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:


 Title: North Region Real Estate Manager
 Date: 7/26/09

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: SPECIALIZED LAND SERVICES, INC Services Description: CENTRAL REGION R/W BUYING SER1

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					55

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: 

Title: North Region Real Estate Manager

Date: 7/26/04

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: ASSOCIATED R/W, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	2	5	10
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project. Lack of project understanding.	0 -3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi. For 100% state funded agreements, non-Indiana firms.	-2 -3			
Weighted Total					85

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Steven P. Pentz

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: BEAM LONGEST & NEFF Services Description: CENTRAL REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	0	5	0
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative idcas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					105

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: Steven P Pentz

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: BURGESS & NIPLE Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	-1	5	-5
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	0	5	0	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					-5

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: Steven P. Pentel

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: CONVEYANCE GROUP, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	0	5	0
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	2	5	10	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					130

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Steven P. Bentley

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: INDIANA ACQUISITION, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	110

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: Steven P Pentel

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: TERRY LEITNER Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	0	5	0
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	2	5	10
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					115

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Steven P. Pent

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: MIDWEST LAND AGENTS Services Description: CENTRAL REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	1	15	15
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	1	5	5
	Experience in different type or lower complexity.	-1			
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
			Weighted Total		35

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: Steven P. Penney

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: DAVID PATTERSON Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	1	15	15
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	0	5	0
	Experience in similar type and complexity shown in resume'.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
			Weighted Total		70

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: Steven P. Reist

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: RW ARMSTRONG, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	-1	5	-5
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	0	5	0	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2	0	10	0
	High level of understanding and/or viable inovative ideas proposed.	1			
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2	0	5	0
	16 to 50 mi.	1			
	51 to 150 mi.	0			
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
For 100% state funded agreements, non-Indiana firms.	-3				
Weighted Total					-5

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Steven P. Lentz

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: RIGHT OF WAY JONES, INC Services Description: CENTRAL REGION RW Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume'.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	2	5	10
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2	2	10	20
	High level of understanding and/or viable inovative ideas proposed.	1			
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					120

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Steven Pentecost

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant Name: RWS SOUTH, INC Services Description: CENTRAL REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	2	5	10
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	2	5	10
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	2	10	20
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					125

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Steven Plentel

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 28

Consultant: SPECIALIZED LAND SERVICES, INC Services Description: CENTRAL REGION R/W BUYING SER

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	0	5	0
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	70

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: Steven Plentz

Title: Acquisition Manager

Date: 1-26-06