



100



Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: Associated R/W, Inc Services Description: NORTH REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					85

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: *[Signature]*

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: BEAM LONGEST & NEFF, LLC Services Des: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	2	5	10
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	85

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: *[Signature]*

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: BURGESS & NIPLE Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	-1	5	-5
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	0	5	0
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Locatlon of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	-5

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Handwritten Signature]

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: ROY BUSKIRK Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0	20	0
	No outstanding unresolved agreement disputes > 3 mos. old.	0			
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.			15	-45
	Timeliness score from performance database.	*	-3		
	Quality/Budget score on similar work from performance database.	*	0		
	Quality/Budget score on all INDOT work from performance database.	*	0		
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.			20	0
	Availability of more than adequate capacity that results in added value to INDOT.	1	0		
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.			15	0
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0		
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.			5	0
	Demonstrated experience in similar type and complexity.	2	2		
	Experience in similar type and complexity shown in resume'.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	0			
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.			10	0
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0		
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.			5	0
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0		
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
For 100% state funded agreements, non-Indiana firms.	-3				
			Weighted Total		-35

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Signature]

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant: INDIANA ACQUISITION, INC Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	1	5	5	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					105

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Signature]

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: TERRY LEITNER Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					110

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Handwritten Signature]

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: MIDWEST LAND AGENTS Services Description: NORTH REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	0	5	0
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					10

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Signature]

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: DAVID PATTERSON Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	0	5	0
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	-1	5	-5
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					45

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Signature]

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: RIGHT OF WAY JONES, INC Services Description: NORTH REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	2	5	10
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	2	10	20
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					135

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

[Signature]

Title: Real Estate Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant: SPECIALIZED LAND SERVICES, INC Services Descrip: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume'.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	55

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Title: Real Estate Manager

Date: 1-26-06

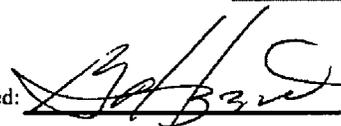
Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: Associated R/W, Inc Services Description: NORTH REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					95

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:


 Title: North Region Real Estate Manager
 Date: 1/20/09

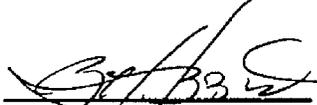
Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: BEAM LONGEST & NEFF, LLC Services Des: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	1	15	15
Quality/Budget score on all INDOT work from performance database.	*	1	10	10	
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	2	5	10
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	1	5	5	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
For 100% state funded agreements, non-Indiana firms.	-3				
			Weighted Total		70

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:


 Title: North Region Real Estate Manager
 Date: 6/2/06

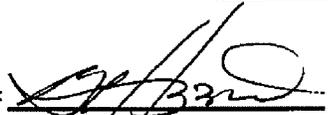
Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: BURGESS & NIPLE Services Description: NORTH REGION RW BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	-1	5	-5
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	0	5	0
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	-5

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: North Region Real Estate Manager

Date: 1/26/04

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: ROY BUSKIRK Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	0	5	0	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	40

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Title: North Region Real Estate Manager

Date: 7/26/00

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant: INDIANA ACQUISITION, INC Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	2	5	10
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	2	5	10
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					100

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Title: North Region Real Estate Manager

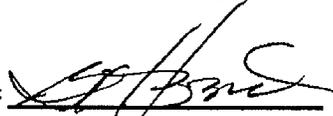
Date: 7/20/06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: TERRY LEITNER Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	0	5	0
	Experience in similar type and complexity shown in resume'.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					85

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: 

Title: North Region Real Estate Manager

Date: 1/20/06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: MIDWEST LAND AGENTS Services Description: NORTH REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	0	5	0
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					20

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: North Region Real Estate Manager

Date: 7/20/00

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: DAVID PATTERSON Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	-1	5	-5
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					60

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Title: North Region Real Estate Manager

Date: 1/20/06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: RIGHT OF WAY JONES, INC Services Description: NORTH REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	2	5	10
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					140

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:



Title: North Region Real Estate Manager

Date: 7/26/06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant: SPECIALIZED LAND SERVICES, INC Services Descrip: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
Quality/Budget score on all INDOT work from performance database.	*	1	10	10	
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	0	5	0
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	1	5	5	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
For 100% state funded agreements, non-Indiana firms.	-3				
			Weighted Total		75

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Title: North Region Real Estate Manager

Date: 4/20/06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: Associated R/W, Inc Services Description: NORTH REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					85

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: Steven P. Pentel

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: BEAM LONGEST & NEFF, LLC Services Des: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	1	20	20
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	0	5	0
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	105

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: Steven P. Pentel

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: BURGESS & NIPLE Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	0	15	0
	Quality/Budget score on all INDOT work from performance database.	*	0	10	0
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	-1	5	-5
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	0	5	0	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2	0	10	0
	High level of understanding and/or viable inovative ideas proposed.	1			
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2	0	5	0
	16 to 50 mi.	1			
	51 to 150 mi.	0			
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
For 100% state funded agreements, non-Indiana firms.	-3				
Weighted Total					-5

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Steven P. Pentling

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: ROY BUSKIRK Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	0	5	0
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					30

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: Steven P. Pentz

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant: INDIANA ACQUISITION, INC Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	2	5	10
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
				Weighted Total	110

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: Steven P. Pentecost
 Title: Acquisition Manager
 Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: TERRY LEITNER Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	1	15	15
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	2	15	30
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	0	5	0
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	2	5	10
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					115

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Steven P. Panty

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: MIDWEST LAND AGENTS Services Description: NORTH REGION R/W Buying Services

	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	0	15	0
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	1	5	5
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	0	10	0
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					35

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Steven P. Bentley

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: DAVID PATTERSON Services Description: NORTH REGION R/W BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	0	5	0
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	1	5	5	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	-1	5	-5
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
For 100% state funded agreements, non-Indiana firms.	-3				
Weighted Total					65

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Steven P. Pentney

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant Name: RIGHT OF WAY JONES, INC Services Description: NORTH REGION R/W Buying Services

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	2	15	30
	Quality/Budget score on all INDOT work from performance database.	*	2	10	20
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2	2	5	10
	Experience in similar type and complexity shown in resume.	0			
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
Historical Performance of Firm's Project Management from database.	*	2	5	10	
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	2	10	20
	Basic understanding of the Project.	0			
Lack of project understanding.	-3				
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
For 100% state funded agreements, non-Indiana firms.	-3				
Weighted Total					120

See guidelines for this RFP to determine the scale criteria.

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed: Steven P Pentney

Title: Acquisition Manager

Date: 1-26-06

Selection Rating for RFP- No. 05-02 , Item No. 27

Consultant: SPECIALIZED LAND SERVICES, INC Services Descrip: NORTH REGION RW BUYING SERVICES

+	Scoring Criteria	Scale	Score	Weight	Weighted Score
Disputes	Outstanding Agreement Disputes.		0		
	No outstanding unresolved agreement disputes > 3 mos. old.	0		20	0
	Outstanding unresolved agreement disputes more than 3 mos. old.	-3			
Past Performance	Historical Performance.				
	Timeliness score from performance database.	*	2	15	30
	Quality/Budget score on similar work from performance database.	*	1	15	15
	Quality/Budget score on all INDOT work from performance database.	*	1	10	10
Capacity of Team to do Work	Evaluation of the team's personnel and equipment to perform the project on time.				
	Availability of more than adequate capacity that results in added value to INDOT.	1	0	20	0
	Adequate capacity to meet the schedule.	0			
	Insufficient available capacity to meet the schedule.	-3			
Team's Demonstrated Qualifications	Technical expertise: Unique Resources & Equipment that yield a relevant added value or efficiency to the deliverable.				
	Demonstrated unique expertise and resources identified for req'd services for value added benefit.	2	0	15	0
	Expertise and resources at appropriate level.	0			
	Insufficient expertise and/or resources.	-3			
Project Manager	Rating of predicted ability to manage the project, based on: experience in size, complexity, type, subs, documentation skills.				
	Demonstrated experience in similar type and complexity.	2			
	Experience in similar type and complexity shown in resume.	0	0	5	0
	Experience in different type or lower complexity.	-1			
	Insufficient experience.	-3			
	Historical Performance of Firm's Project Management from database.	*	1	5	5
Approach to Project	Understanding and Innovation that gives INDOT cost and/or time savings.				
	High level of understanding and viable inovative ideas proposed.	2			
	High level of understanding and/or viable inovative ideas proposed.	1	1	10	10
	Basic understanding of the Project.	0			
	Lack of project understanding.	-3			
Location	Location of assigned staff to office relative to project.				
	Within 15 mi.	2			
	16 to 50 mi.	1			
	51 to 150 mi.	0	0	5	0
	151 to 500 mi.	-1			
	Greater than 500 mi.	-2			
	For 100% state funded agreements, non-Indiana firms.	-3			
Weighted Total					70

0

The scores assigned above represent my best judgement of the consultant's abilities for the rating categories. Signed:

Steven P. Pentz

Title: Acquisition Manager

Date: 1-26-06