

Alliance Agreement

Sheet Metal and Air Conditioning Contractors National
Association, Indiana Chapters,
Sheet Metal Workers International Association, Local 20,
and the
Indiana Department of Labor

July 9, 2010



The Indiana Department of Labor (hereinafter "IDOL") and the Sheet Metal and Air Conditioning Contractors National Association, Indiana Chapters, and the Sheet Metal Workers International Association Local 20 (hereinafter collectively referred to as "SMACNA"), agree that entering into an Alliance Agreement is a benefit to all groups. The Alliance shall be a cooperative agreement involving the IDOL and participating SMACNA members.

SMACNA member companies may request consultation services from the IDOL's OSHA Consultation Division, INSafe and shall be given priority in scheduling on-site visits. INSafe may provide safety programs, site safety consulting and/or field services in accordance with its standard operating procedures. INSafe may also provide site-specific or strategic industrial hygiene services in accordance with its standard practices.

The IDOL recognizes the longstanding relationship between SMACNA and Safety Resources, Inc. This agreement also recognizes that Safety Resources, Inc. will play a vital and continuing role in the delivery of services and development of programs for SMACNA.

INSafe shall consult with Safety Resources, Inc. to develop a strategic industrial hygiene plan for SMACNA membership.

INSafe will provide speakers, as available, for any SMACNA or SMWIA Local 20 meetings, seminars, trainings, events, etc., as requested.

SMACNA shall provide a list of member companies that wish to participate in the Alliance to the IDOL. SMACNA members who wish to seek consultation services from INSafe may initiate their request by completing the INSafe Online Request Form available at www.in.gov/dol/insafeconsultation. Annually, the Alliance participants shall report their Total Recordable Case Rate (TRC) and Days Away Restricted and Transferred (DART) Rate to SMACNA. SMACNA shall in-turn report these numbers in an aggregate form to the IDOL for the purpose of tracking overall trends in occupational safety and health injury and illness rates for SMACNA.

The IDOL and SMACNA will work together to achieve the following outreach and communication goals:

- The IDOL will provide expertise in developing information on the recognition and prevention of occupational safety and health hazards, and to provide expertise in developing ways of communicating such information. The IDOL will speak, exhibit or appear at SMACNA conferences, meetings and major industry trade shows as requested, subject to availability.

- INSafe will consult and work with Safety Resources, Inc. and participate in the delivery of current safety and health group-wide training programs.
- SMACNA will share information with personnel from the IDOL and industry safety and health professionals regarding SMACNA best practices or effective approaches and publicize results through outreach by SMACNA and through IDOL events, print media, etc.
- SMACNA will actively promote and encourage member companies to participate in INSafe consultation as well as the Indiana Safety and Health Achievement Recognition Program (INSHARP).
- INSafe will provide strategic industrial hygiene assistance to SMACNA members at no cost. This will be provided using a common exposure picture for similar work applications within member companies.

The IDOL's Alliances provide vested parties an opportunity to participate in a voluntary cooperative relationship with the Indiana Occupational Safety and Health Administration (IOSHA) for purposes such as training and education, outreach and communication and promoting a national dialogue on occupational safety and health. These Alliances have proven to be valuable tools for both the IDOL and its Alliance participants. By entering into a strategic Alliance with a vested party, IOSHA is not endorsing any of that party's products or services; nor does the IDOL enter into an Alliance with the purpose of promoting a particular party's products or services.

An implementation team made up of representatives from each signatory will further meet to develop a plan of action, determine working procedures and identify the roles and responsibilities of the Alliance participants. In addition, the implementation team will meet at least two times per year to track and share information on activities and results in achieving the goals of the Alliance. The team members will include representatives of the IDOL and SMACNA.

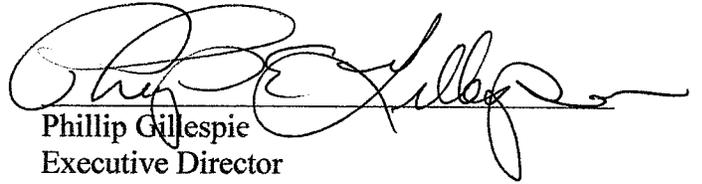
This Alliance agreement will remain in effect for two (2) years. Any signatory may terminate this Alliance agreement for any reason, at any time, provided 30 days written notice is given. This Alliance agreement may be modified at any time during the period with the concurrence of the signatories.

All Alliance signatories appear on the page that follows.

Dated this 9th day of July, 2010



Lori Torres
Commissioner
Indiana Department of Labor



Phillip Gillespie
Executive Director
Sheet Metal and Air Conditioning
Contractors Association of Indiana Chapters



Jeffry Carter
Deputy Commissioner
IOSHA



Scott Parks
Business Manager
Sheet Metal Workers International
Association Local #20



Michelle L. Ellison
Director of INSafe
Indiana Department of Labor



Kristen Van Soest
President
Safety Resources

