NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY FINANCIAL STATEMENTS DECEMBER 31, 2013 and 2012

NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY

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INDEPENDENT AUDITORS' REPORT

Board of Directors Northwest Indiana Regional Development Authority:

We have audited the accompanying financial statements of the Northwest Indiana Regional Development Authority (the "RDA" or the "Authority"), as of December 31, 2013 and 2012, and the related statements of changes in net assets and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Authority as of December 31, 2013 and 2012, and the results of its operations, and its cash flows, for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Required Supplementary Information and Supplementary Information

The Management's Discussion and Analysis on pages 3 through 9 and Budgetary Schedule on page 27 is not a required part of the basic financial statements, but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures that consisted principally of inquiries of management regarding methods of measurement and presentation of the required supplementary information. However, we did not audit the information and we express no opinion or any other form of assurance on it.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The additional information listed in the foregoing table of contents, which is also the responsibility of the Authority's management, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such additional information (page 26) has been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, is fairly presented, in all material respects, when considered in relation to the financial statements taken as a whole.

Malittaku & Coripany, PLIC Gary, Indiana

Whittaker & Company, PLLC

February 7, 2014

The following discussion and analysis of Northwest Indiana Regional Development Authority's (the "Authority") financial performance provides an introduction and overview of the Authority's financial activities for the year ended December 31, 2013. Please read this discussion in conjunction with the Authority's financial statements and the notes to financial statements immediately following this section.

FINANCIAL HIGHLIGHTS

2013

- Operating revenues for 2013 of \$27,521,072 decreased by \$77,870 compared to fiscal year 2012. This decrease is due to the Authority receiving less federal funding from the USDA Forest Service program to fund the Valparaiso PES project.
- Operating expenses for 2013 of \$1,873,049 decreased by \$29,849,123 compared to fiscal year 2012. This decrease is primarily due to the Authority approving a grant for an Airport expansion project in 2012 and smaller funded projects in the prior year.

2012

- Operating revenues for 2012 of \$27,598,942 decreased by \$162,028 compared to fiscal year 2011. This decrease is primarily due to the Authority receiving less federal funding from the USDA Forest Service program to fund the Valparaiso PES project.
- Operating expenses for 2012 of \$31,722,172 increased by \$23,411,772 compared to fiscal year 2011. This increase is primarily due to the Authority approving a grant for an Airport expansion project in the amount of \$30,000,000 and other smaller funded projects.

2011

- Operating revenues for 2011 of \$27,760,970 increased by \$260,970 compared to fiscal year 2010. This increase is due to receiving a refund from the Valparaiso Express Bus grant and the RDA being the recipient of USDA Forest Service grant monies. The RDA is serving as the fiscal agent for the USDA Forest Service grant and makes payments directly to the contractor for their services related to this grant. Altogether, these statutory operating revenues continue to be affected by the growing receivables for the City of Gary, due to that unit's well documented fiscal crisis.
- Operating expenses for 2011 of \$8,310,400 decreased by \$12,133,320 compared to fiscal year 2010. This decrease is primarily due to the Authority approving fewer projects as compared to fiscal year 2010.

OVERVIEW OF THE BASIC FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the Authority's basic financial statements. The Authority's basic financial statements are comprised of the Financial Statements and the Notes to the Basic Financial Statements. In addition to the basic financial statements this report also presents Additional Information after the Notes to the Basic Financial Statements.

The *Statements of Financial Position* present all Authority's assets and liabilities using the accrual basis of accounting, which is similar to the accounting used by private-sector companies. The difference between assets and liabilities is reported as net assets. The increase or decrease in net assets may serve as an indicator, over time, whether the Authority's financial position is improving or deteriorating. However, the consideration of other non-financial factors such as changes within the Northwest Indiana community may be necessary in the assessment of overall financial position and health of the Authority.

The Statements of Activities present all current fiscal year revenues and expenses, regardless of when cash is received or paid, and the ensuing change in net assets.

The *Statements of Cash Flows* report how cash and cash equivalents were provided and used by the Authority's operating, investing, and financing activities. These statements are prepared on a cash basis and present the cash received and disbursed, the net increase or decrease in cash for the year, and the cash balance at year end.

The *Notes to the Basic Financial Statements* are an integral part of the financial statements; accordingly, such disclosures are essential to a full understanding of the information provided in the financial statements. The Notes to Financial Statements begin on page 13.

In addition to the basic financial statements, this report includes Additional Information. The Additional Information section presents the 2013 Supplemental Schedule for Supporting Services on page 26 and Budgetary Comparison Schedule on page 27.

FINANCIAL ANALYSIS

The Authority receives substantially all of its revenue from state, city and county agencies. Beginning in 2006, the fiscal officer of each city and county described in IC 36-7.5-2-(b) (other than the (2) largest cities in a county described in IC 36-7.5-2-3 (b) (1) (Lake County, Porter County, East Chicago, Gary, and Hammond) shall each transfer three million five hundred thousand dollars (\$3,500,000) each year to the Authority for deposit in the Authority's fund.

In 2013, 2012 and 2011, the state of Indiana provided \$10,000,000 of funding to the Authority. Revenue is ear-marked for projects targeted for development in the RDA Comprehensive Strategic Development Plan. Based on this plan the following projects were identified:

- The Regional Bus Authority To increase opportunities for senior citizens, the handicapped community and Hoosiers without their own transportation.
- The Gary/Chicago International Airport Runway Expansion and EJ&E Railroad Re-Routing Plan To provide access to Chicago's business districts, Northwest Indiana, and surrounding Midwest states. The 715 acre site has an FAA approved expansion plan adding 320 acres ensuring long term growth for the airport and the Northwest Indiana economy.
- Commuter Rail Transportation Plans to extend the South Shore rail line to Lowell and Valparaiso are being reviewed.
- Lake Michigan Shoreline Development A reinvestment strategy for the Lake Michigan shoreline to provide balance between nature, industry, restoration and redevelopment while reclaiming the shoreline for public access.

A comparative condensed summary of the Authority's net assets at December 31, 2013, 2012, and 2011 is as follows:

		Net Assets	
	2013	2012	2011
Current assets	\$ 88,754,244	\$ 83,395,650	\$ 92,079,835
Total current assets	88,754,244	83,395,650	92,079,835
Property and equipment			
Furntiure & Fixtures, net	3,287	6,883	7,885
Long-term assets	2,110,000	3,570,000	6,000,000
Total assets	90,867,531	86,972,533	98,087,720
Current liabilities	30,887,760	52,797,824	59,975,385
Total current liabilities	30,887,760	52,797,824	59,975,385
Total liabilities	30,887,760	52,797,824	59,975,385
Unrestricted	59,979,771	34,174,709	38,112,335
Total liabilities and net assets	\$ 90,867,531	\$ 86,972,533	\$ 98,087,720

2013

Current assets increased by \$5,385,594 primarily due to an increase in the overall amount of funds received to the Authority from the City of Gary, which in the past had been delinquent on payments. Increase also due to the Authority receiving the loan repayment relating the Little Calumet River Basin Development Commission. The amount due within one year has been reclassified from long-term to current in the amount of \$1,460,000.

The 2013 decrease in current liabilities of \$21,910,064 was due to a decrease in grants payable due to the Authority awarding new grants in smaller amounts in the current year.

The 2013 long-term assets decreased due to the outstanding loan to the Little Calumet River Basin Development Commission being repaid in the first installment in July 2013 in the amount of \$2,430,000. Also the amount due in July 2014 has been recorded as a current asset.

2012

Current assets decreased by \$11,114,185 primarily due to an increase in the overall amount of funds the Authority used on current projects.

The 2012 decrease in current liabilities \$7,197,563 was due to a decrease in accounts payable and grants payable.

The 2012 long-term assets decreased from 2011 due to the outstanding loan to the Little Calumet River Basin Development Commission schedule for payment to occur within the next year. Because of this, the amount has been reclassified to short-term in the amount of \$2,430,000.

2011

Current assets increased by \$6,144,405 primarily due to a decrease in the overall amount of funds the Authority used on current projects. The Authority also experienced an increase of \$475,000 in the accounts receivable from the City of Gary.

The 2011 increase in current liabilities of \$14,473,820 was due to the Authority approving projects in the current and prior fiscal years and payments being due within one year according to grant schedules which were approved at the time of awarding the grant.

The 2011 long-term assets remained the same as the prior fiscal year due to the outstanding loan to the Little Calumet River Basin Development Commission not having been repaid.

The 2011 decrease in long-term liabilities of \$28,001,133 is due to a decrease in grants payable according to the schedule of draws from the grantees.

Changes in Net Assets

	2013	2012	2011
Operating revenues Operating expenses Operating income	\$ 27,521,072 1,873,049 25,648,023	\$ 27,598,942 31,722,172 (4,123,230)	\$ 27,760,970 8,310,401 19,450,569
Non-operating revenue	117,039	149,401	217,100
Period Restatement	40,000	36,202	0
Change in net assets	\$ 25,805,062	\$ (3,937,627)	\$ 19,667,669

2013

Operating revenues for year 2013 were \$27,521,072 while operating expenses for 2013 were \$1,873,049 resulting in operating income for 2013 of \$25,648,023. A period restatement in the amount of \$40,000 was made due to the initial grant award to the Town of Pines being made for \$200,000 but the final amount awarded being \$160,000, resulting in a net adjustment of \$40,000. The overall net increase of \$29,742,689 was primarily due to a decrease in the Authority's program expenses due to fewer grants with lower amounts being awarded during the year.

Non-operating revenue of \$117,039 was due to investment interest income.

2012

Operating revenues for year 2012 were \$27,598,942. Operating expenses for 2012 were \$31,722,172. Operating loss for 2012 was (\$3,937,627). This decrease was primarily due to an increase in the Authority's program expenses.

Non-operating revenue of \$149,401 was due to investment interest income. Period restatement in the amount of \$36,202 was made to properly report grants payable for grants which closed.

2011

Operating revenues for year 2011 were \$27,760,970. Operating expenses for 2011 was \$8,310,401. Operating income for 2011 was \$19,450,569 resulting in an increase of \$12,394,289 from prior fiscal year 2010. This increase in operating income was primarily due to a decrease in the Authority's program services expenses.

Non-operating revenue of \$217,100 was due to investment interest income.

Operating Expenses					
	2013	2012	2011		
Salaries and wages	\$ 556,380	\$ 437,054	\$ 362,259		
Professional fees	593,337	764,708	699,307		
Program Services	618,729	30,413,737	7,165,936		
Other	104,603	106,673	82,899		
Total operating expenses	\$ 1,873,049	\$ 31,722,172	\$ 8,310,401		

2013

The increase in salaries and wages of \$119,326 in 2013 was due to a prepayment for payroll services being made to the State Budget Agency in the amount of \$42,000 during December 2013. The increase was also due to an accrual of approximately \$38,900 being made for accrued payroll and vacation. Additionally, the increase related to the hiring of the Executive Assistant, whom, in the past, was an independent contractor. Finally, the increase in salaries and wages resulted from staff cost of living adjustments.

The decrease in professional fees in 2013 of \$171,371 is due to the Authority's decreased use of project planning and due diligence services.

2012

The increase in salaries and wages of \$74,795 in 2012 was due to staffing the Communication Manager position.

The increase in professional fees in 2012 of \$65,401 is due to the Authority's increased use of project planning and due diligence services.

2011

The increase in salaries and wages of \$44,829 in 2011 was due to a contract employee who began service in September 2011. Additionally, a payment to the State Budget Agency to settle a negative balance was made in June 2011.

The increase professional fees in 2011 of \$126,963 is due to the Authority's increase in project related oversight and planning for new projects. Also, the Authority engaged consultants for federal grant writing purposed in 2011.

Changes in Cash Flows

	2013	2012	2011
Cash from activites: Operating Investing Financing	\$ 5,273,326 117,039 (3,596)	\$ (13,012,875) 149,401 (3,124)	\$ 7,263,924 217,175
Net change in cash	5,386,769	(12,866,598)	7,481,099
Cash: Beginning of the year	 72,322,318	85,188,916	77,707,817
End of the year	\$ 77,709,087	\$ 72,322,318	\$ 85,188,916

2013

As of December 31, 2013, the Authority's available cash of \$77,709,087 increased by \$5,386,769 compared to December 31, 2012. This increase in cash is due to the increase of cash received from the City of Gary for all four installments in the current year as well as the repayment of the Little Calumet River Basin Commission outstanding loan.

2012

As of December 31, 2012, the Authority's available cash of \$72,322,318 decreased by \$12,866,598 compared to December 31, 2011. This decrease in cash is due to the increase in the outlay of cash to fund program services.

2011

As of December 31, 2011, the Authority's available cash of \$85,188,916 increased by \$7,481,099 compared to December 31, 2010. This increase in cash is due to a decrease in the outlay of cash to fund program services.

FACTORS BEARING ON THE FUTURE

During 2014, the Authority awarded grants to NICTD NEPA for Gap Fill (up to \$1M), allocated up to \$8 million annually to Support West Lake, and provided funding awards for NICTD Engineering/Operations Study ("Bikes on Train") in the amount of \$5,000, and a contract award for a Trauma Center and Academic Medical Center Feasibility Studies Grants (up to \$500,000; reimbursable by the State). These awarded funds and contracts are not considered grants until signed by the Chairman of the Board.

The Authority will continue to entertain funding applications from its four targeted investment areas as well as other qualifying economic development projects.

REQUESTS FOR INFORMATION

This financial report is designed to provide the reader with a general overview of the Authority's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Northwest Indiana Regional Development Authority's Office.

NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY STATEMENT OF FINANCIAL POSITION FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

		2013		2012
ASSETS				
Current assets	Φ	77 700 007	Φ.	70 000 040
Cash and cash equivalents (Note 2)	\$	77,709,087	\$	72,322,318
Accounts receivable (Note 1) Note receivable - due within one year (Note 5)		9,521,072 1,460,000		8,625,000 2,430,000
Prepaid expenses		64,085		18,332
Total current assets		88,754,244		83,395,650
Property and equipment		40.457		40.457
Furniture, fixtures & leasehold improvements (Note 3) Total property and equipment	-	49,157 49,157		49,157 49,157
Accumulated depreciation		(45,870)		(42,274)
Total property and equipment (net)	-	3,287		6,883
rotal property and equipment (not)		0,201		0,000
Long-term assets				
Note receivable - due after one year (Note 5)		2,110,000		3,570,000
Total long-term assets		2,110,000		3,570,000
Total assets		90,867,531		86,972,533
LIABILITIES AND NET ASSETS				
Current liabilities				
Accounts payable and accrued expenses		122,447		58,144
Accrued payroll and vacation		38,889		-
Grants payable -due within one year (Notes 1 and 6)		30,726,424		52,739,680
Total current liabilities		30,887,760		52,797,824
Total liabilities		30,887,760		52,797,824
Net assets				
Unrestricted		59,979,771		34,174,709
Total net assets		59,979,771		34,174,709
			_	
Total liabilities and net assets	\$	90,867,531	\$	86,972,533

See accompanying notes to the basic financial statements

NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY STATEMENT OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

	 2013		2012
Unrestricted Net Assets			
Support			
Indiana Finance Authority	\$ 10,000,000	\$	10,000,000
City of East Chicago	3,500,000		3,500,000
Lake County	3,500,000		3,500,000
City of Gary	3,500,000		3,500,000
City of Hammond	3,500,000		3,500,000
Porter County	3,500,000		3,500,000
USDA Forest Service (PES Grant)	-		73,942
Other	 21,072		25,000
Total Support	27,521,072		27,598,942
Expenses Program Services			
1 Togram oct vices			
Sheraton Hotel	200,000		-
NICTD	275,000		-
City of Gary, Phase III	100,000		-
Indiana Landmark	25,000		-
Marquette Plan	18,729		
Town of Pines	-		200,000
USDA Forest Service (PES Grant)	-		93,942
NIRPC	-		119,795
Gary/Chicago International Airport	-		30,000,000
Total Program Services	 618,729		30,413,737
Supporting Services			
Salaries & professional services	1,149,717		1,201,762
Operating expenses	 101,007		102,546
Total Supporting Services	1,250,724		1,304,308
Depreciation expense	3,596		4,127
Total Expenses	 1,873,049	_	31,722,172
Non-operating revenue (expense)			
Interest Income	 117,039		149,401
Total non-operating revenue	117,039		149,401
Change in Net Assets	25,765,063		(3,973,829)
Net Unrestricted Assets - Beginning of Year	34,174,709		38,112,336
Period Restatement (Note 8)	 40,000	_	36,202
Net Unrestricted Assets - End of Year	\$ 59,979,771	\$	34,174,709

See accompanying notes to the basic financial statements

NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY STATEMENT OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

	2013	2012
Cash flows from operating activities		
Fee revenue and repayments Little Calument repayment Payments to employees for services Payments to grantees for awarded contracts Payments to other suppliers for goods and services Cash flows from operating activities	\$ 37,004,804 2,430,000 (533,705) (32,971,788) (655,985) 5,273,326	\$ 26,722,521 - (437,054) (38,407,539) (890,803) (13,012,875)
Cash flows from investing activities		
Investment interest income Net cash from investing activities	117,039 117,039	149,401 149,401
Cash flows from financing activities		
Purchase of fixed assets and leasehold improvements Net cash from investing activities	(3,596) (3,596)	(3,124)
Net change in cash and cash equivalents	5,386,769	(12,866,598)
Cash and cash equivalents at beginning of year	72,322,318	85,188,916
Cash and cash equivalents at end of year	\$ 77,709,087	\$ 72,322,318
RECONCILIATION OF OPERATING INCOME TO CASH FLOWS PROVIDED BY OPERATING ACTIVITIES:		
Operating income Interest Income Depreciation expense Changes in assets and liabilities	\$ 25,805,063 (117,039) 3,596	\$ (3,917,832) (149,401) 4,127
(Increase) in accounts receivable Dcrease in notes receivable (Increase) in prepaid expenses Decrease/(Increase) in accounts payable and other accruals	(896,072) 2,430,000 (45,753) 64,304	(1,750,000) - (2,412) (21,148)
(Decrease) in grants payable	(21,970,771)	(7,176,209)
Cash flows from operating activities	\$ 5,273,326	\$ (13,012,875)

See accompanying notes to the basic financial statements

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

The Northwest Indiana Regional Development Authority (the "RDA" or the "Authority") was established as a separate body corporate and politic by House Bill 1120 which identifies the board selection process, powers, duties and sources of funding.

If the RDA issues bonds they are to create two funds, a general fund and a lease rental account. It specifies that the lease rental account shall always maintain a balance that is higher than the highest annual debt service and lease payment.

Mission

The RDA operates with the highest ethical principals to stimulate a significant rebirth in Northwest Indiana and is a catalyst in transforming the economy and quality of life in Northwest Indiana. They are guided by a set of principles directing them to be:

- **BOLD** in their thinking
- **COLLABORATIVE** when working with many groups and organizations without regards to political affiliation, race, or social status
- TRANSPARENT to the public and press as work is done
- NON-PARTISAN as we reach out to all affected parties
- **EFFICIENT** in use of the public's resources
- ACCOUNTABLE for their actions, now and in the future
- **SOCIALLY EQUITABLE** as we conduct business (internal and external) and direct the use of our resources in ways that respect the diversity of our region

The Legislative vision for the RDA from House Bill 1120 is summarized as follows:

Lake and Porter counties face unique and distinct challenges and opportunities related to transportation and economic development. A unique approach is required to fully take advantage of the economic potential of the South Shore, Gary/Chicago Airport, and Lake Michigan shoreline. Powers and responsibilities of the RDA are appropriate and necessary to carry out the public purposes of encouraging economic development and further facilitating the provision of air, rail, and bus transportation services, project, and facilities, shoreline development projects, and economic development projects in eligible counties.

Power and Duties

- Assist in the coordination of local efforts concerning projects
- Assist a commuter district, airport authority, shoreline development commission and regional bus authority in coordinating regional transportation and economic development
- Fund projects identified in the article
- Fund bus services and projects related to bus services (facilities)

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- May issue grants, make loans and loan guarantees, issue bonds or enter into a lease of a project
- Developed a Comprehensive Strategic Development Plan which identified the following:
 - o Projects to be funded
 - o Timeline and budget
 - o Return on investment
 - Need for ongoing subsidy
 - o Expected federal matching funds

Financing

The following identifies the sources of funding for the RDA:

- Riverboat admission, wagering, or incentive payments received by Lake County, Hammond, East Chicago, or Gary
- County economic development income tax received by a county or city
- Amounts from the Toll Road Authority
- Food and beverage tax (the RDA does not have the authority to impose any tax; only the right to receive income in accordance with legislation.)
- Federal Funds
- Appropriations from the general assembly
- Other revenue appropriated to the fund by a political subdivision
- Gifts, Donations or Grants
- Private Equity

Reporting Entity

In evaluating how to define the Organization for financial reporting purposes, management has considered all potential component units. The decision to include a potential component unit in the reporting entity was made by applying the criteria set forth in accounting principles generally accepted in the United States of America. The basic—but not the only—criterion for including a potential component unit within the reporting entity is the governing body's ability to exercise oversight responsibility. The most significant manifestation of this ability is financial interdependency. Other manifestations of the ability to exercise oversight responsibility include, but are not limited to, the selection of governing authority, the designation of management, the ability to significantly influence operations, and accountability for fiscal matters. A second criterion used in evaluating potential component units is the scope of public service. Application of this criterion involves considering whether the activity is conducted within the geographic boundaries of the Organization and is generally available to its citizens. A third criterion used to evaluate potential component units for inclusion or exclusion from the reporting equity is the existence of special financing relationships, regardless of whether the Organization is able to exercise oversight responsibilities. Based upon the application of these criteria, no entities have been considered to be potential component units for the purpose of defining the Organization's reporting entity.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Non-exchange Transactions

Governmental Accounting Standards Board ("GASB") No. 33 defines a nonexchange transaction, as a governmental unit that gives (or receives) value without directly receiving (or giving) equal value in return. Because the RDA distributes money to local governmental units without directly receiving equal value in return, the transactions qualify as a nonexchange transaction. On an accrual basis, expenses to grantees are recognized in the fiscal year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the monies are required to be used or the fiscal year when use is first permitted, and revenue requirements, in which the monies are provided to the qualified agencies on a reimbursement basis. Monies requested by year end but not reimbursed until the following fiscal year are considered grants payable.

Measurement Focus and Basis of Accounting

The accounting policies of the Authority are based upon accounting principles generally accepted in the United States of America, as prescribed by the Government Accounting Standards Board (GASB). The Authority adopted GASB Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis—for State and Local Governments, GASB Statement No. 37, Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments: Omnibus and GASB Statement No. 38, Certain Financial Statement Disclosures. The primary impact of adopting these GASB statements is the presentation of net assets, which replaces the previous fund equity section of contributed capital and retained earnings, the presentation of Management's Discussion and Analysis (MD&A) as required supplementary information, and the addition of a statement of cash flows. The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. The accounts of the Authority are reported using the flow of economic resources measurement focus.

The accounting policies of the Authority are based upon accounting principles generally accepted in the United States of America, as prescribed by the Government Accounting Standards Board ("GASB"). The Authority uses the accrual basis of accounting, under which revenues are recognized when earned and expenses are recognized when incurred. Enterprise funds may elect to apply Financial Accounting Standards Board ("FASB") pronouncements issued after November 30, 1989, provided that such standards are not in conflict with standards issued by the GASB. The Authority has elected not to apply FASB pronouncements issued after November 30, 1989.

Management's Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from the estimates.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue

The RDA receives substantially all of its support revenue from state, city and county agencies. Beginning in 2006, the fiscal officer of each city and county described in IC 36-7.5-2-(b) (other than the two largest cities in a county described in IC 36-7.5-2-3 (b) (1) (Lake County, Porter County, East Chicago, Gary, Hammond) shall each transfer three million five hundred thousand dollars (\$3,500,000) each year to the development authority for deposit in the development authority fund. The State of Indiana will provide \$110 million over ten years. A specific amount of \$20 million was specifically designated for the Gary/Chicago International Airport and was paid during fiscal year 2007.

The IC 8-15-2-14.7 provides that an appropriation made by the general assembly to the Authority may be distributed to the Authority only if all transfers required from cities and counties to the Authority under IC 36-7.5-4-2 have been made.

Revenue is ear-marked for projects recognized with the development of a Comprehensive Strategic Development Plan. Based on this plan the following projects were identified:

- The Regional Bus Authority To increase opportunities for senior citizens, the handicapped community and Hoosiers without their own transportation.
- The Gary/Chicago International Airport Runway Expansion and EJ&E Railroad Re-Routing Plan To provide access to Chicago's business districts, Northwest Indiana, and surrounding Midwest states. The 715 acre site has an FAA approved expansion plan adding 320 acres ensuring long term growth for the airport and the Northwest Indiana economy.
- Commuter Rail Transportation Plans to extend the South Shore rail line to Lowell and Valparaiso are being reviewed.
- Lake Michigan Shoreline Development A reinvestment strategy for the Lake Michigan shoreline to provide balance between nature, industry, restoration and redevelopment while reclaiming the shoreline for public access and projects related to the Lake Michigan Marina and Shoreline Development Commission. IC36-7.5-2-1 identifies the types of projects eligible for RDA funding.

The RDA was the fiscal agent and recipient of federal funds under the Urban and Community Forestry program sponsored by the United States Department of Agriculture. The funded project is considered a Great Lakes Restoration Initiative (GLRI). The overall grant award at December 31, 2012 was \$73,924 which leveraged local matches from the RDA.

Accounts Receivable

At December 31, 2013 the RDA had outstanding receivables in the amount of \$9,521,072 which related to the Cities of Gary and Hammond being delinquent on installments in the amounts of \$6,875,000 and \$2,625,000, respectively.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Accounts Receivable (Continued)

During 2013, the Authority agreed to perform a feasibility study to determine whether a trauma center and an academic medical center would be beneficial and feasible for Northwest Indiana. In the Authority's determination and research, the State of Indiana agreed to reimburse the Authority up to \$500,000 relating to costs incurred as a result of the study. At December 31, 2013, the Authority had spent \$21,072 for services relating to the study of which is to be reimbursed by the state.

At December 31, 2012 the RDA had outstanding receivables in the amount of \$8,625,000 which comprised of the cities of Gary and Hammond being delinquent on installments.

In accordance with IC 8-15-2-14.7 and IC 36-7.5-4-2, the City of Gary's delinquency could result in the State of Indiana no longer making payments to the RDA. At the time of the issuance of the financial statements, there were no indications that the State of Indiana had such intention.

Prepaid Expenses

Prepaid expenses represent payments to vendors during the current period, which will reflect costs applicable to subsequent accounting periods.

Accounts payable

The December 31st accounts payable balance relates to materials, supplies, taxes or services provided to the Authority during one calendar year, and not paid until the following calendar year. Expenses that have occurred but not invoiced through the financial statement date are considered accrued expenses. At December 31, 2013 and 2012, the Authority had accounts payable and accrued expenses in the amounts of \$122,447 and \$58,144, respectively.

Accrued Payroll

Wages, salaries, and related payroll taxes and benefits that have been earned by the Authority's employees but not yet paid are considered accrued payroll. At December 31, 2013, accrued payroll was \$14,351.

Accrued Vacation

The amount owed to employees as of the financial statement for the amount of vacation pay that has been earned but not taken is considered accrued vacation. At December 31, 2013, accrued vacation was \$24.538.

Grants Payable and other related accruals

The Authority is committed to various governmental organizations for reimbursement-based grants in which the organization had fulfilled the terms of the grant and submitted for reimbursement from the Authority. At December 31, 2013 and 2012, the total grants payable amounts were \$30,726,424 and \$52,739,680, respectively.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Beginning	Increase	(Decrease)	Ending Balance	Due within
Balance				one year
\$ 52,739,680	\$ 618,729	\$ (22,631,985)	\$ 30,726,424	\$30,726,424

As of the date of the financial statements, the board had approved the following grants; however, necessary requirements for the grant agreements had not been met. Upon requirements being met, the Organization could incur, if certain grants were signed, a liability in the aggregate amount of approximately \$21,925,000 as follows:

City of Valparaiso (Lift Station Upgrade)	\$	200,000
Town of Munster (Tec-Air)		2,400,000
South Shore Clean Cities (Dunes Transportation)		75,000
Shifting Sands (Documentary)		50,000
City of Hammond (New York Avenue)		200,000
City of East Chicago (Economic Development)]	17,000,000
Town of Kouts (Land Acquisition)		200,000
City of Gary (Canadian National)		<u>1,800,000</u>

Total \$ 21,925,000

Operating Revenue, Operating Expenses, and Non-Operating Revenue and Expenses

The principal operating revenue of the Authority is fee revenue. Operating expenses for the Authority include contractual and administrative expenses. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

Income Tax Status

The RDA is a quasi-government organization that operates as a separate body corporate and politic. An opinion from the Attorney General has been requested regarding the RDA's tax exempt status and Federal and State filing requirements.

Cash and Cash Equivalents

The RDA considers all investments with maturities of three months or less, when purchased, to be cash equivalents. Cash and cash equivalents are stated at fair value and consist of cash bank accounts.

Furniture and Equipment

Furniture and equipment are recorded at cost less accumulated depreciation computed on the straight-line method over the estimated useful life of five to ten years. Leasehold improvements are computed on the straight-line method over the estimated useful life of three years.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets

Net Assets are comprised of the net earnings from operating and non-operating revenues, expenses and capital contributions. Net assets are displayed in three components – invested in capital assets, net of related debt; restricted for debt service, capital projects, passenger facility charges, airport use agreement and other requirements; and unrestricted. Invested in capital assets, net of related debt consists of all capital assets, net of accumulated depreciation and reduced by outstanding debt net of debt service reserve and unspent proceeds.

Restricted net assets consist of net assets for which constraints are placed thereon by external parties (such as lenders and grantors) and laws, regulations and enabling legislation. Unrestricted net assets consist of all other net assets not categorized as either of the above.

At December 31, 2013 and 2012, there were no restricted assets as all assets are unrestricted.

Budgetary Information

Each year, the budget is prepared on or before the first day of December on a basis consistent with generally accepted accounting principles. The budget is adopted by the Board annually and submitted to the state finance committee in January of each year for approval. The legal level of budgetary control is at the total fund expenses level.

Staff and Payroll

Staff salaries, other compensation, and related expenses are paid by the state budget agency and reimbursed by the RDA.

Tuition Expense

The agency offers an incentive for employees to further their education with a tuition expense reimbursement program.

Operating Leases

The agency has a thirty-six month (36) rental agreement for office space and supply reimbursement with a two year option to renew. The RDA has chosen to renew the lease term which will expire May 31, 2015. The monthly lease amount, which is due at the beginning of each month, is \$3,723. The following is the remaining obligation due for the rental agreement:

Year Ended	<u>Amount</u>
December 31, 2014 May 31, 2015	\$ 44,676 22,338
Total	<u>\$ 67,014</u>

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Deposits and Investments

State statutes authorize the RDA to invest in obligations of the U.S. agency, U.S. government securities, U.S. instrumentality obligations, certain highly-rated commercial paper, institutional money market mutual funds, corporate bonds, and repurchase agreements. Changes in fair value of investments are recorded as investment income.

NOTE 2 - CONCENTRATIONS

At December 31, 2013 and 2012, \$800,000 and \$1,000,000, respectively, of the RDA's cash and cash equivalents was insured by the Federal Depository Insurance Corporation ("FDIC"), and therefore classified under Risk Category 1. The Public Deposit Insurance Fund ("PDIF") was created by the Acts of 1937 in the State of Indiana to protect the public funds of the state and its political subdivisions deposited in approved financial institutions. The PDIF insures those public funds deposited in approved financial institutions which exceed the limits of coverage provided by any FDIC. The RDA has funds deposited in PDIF approved financial institutions. At December 31, 2013 and 2012, respectively, the remaining portion of \$76,909,087 and \$71,322,318 was covered by the PDIF and is also considered to be classified in Risk Category 1.

NOTE 3 – PROPERTY AND EQUIPMENT

All furniture & equipment is depreciated using the straight line method. Depreciation expense at December 31, 2013 and 2012 was \$3,596 and \$4,127, respectively. Property and Equipment at year end consist of the following:

	2013	<u>2012</u>
Furniture & Fixtures	\$ 37,655	\$ 34,531
Leasehold Improvements	11,502	11,502
Less: Accumulated Depreciation	<u>(45,870)</u>	(42,274)
Net Furniture & Fixtures	\$ 3,287	<u>\$ 6,883</u>

NOTE 4 – PUBLIC EMPLOYEES' RETIREMENT FUND

The organization offers a Health Savings Plan and PERF. To provide retirement benefits for its full-time employees, the Authority participates in the Public Employees' Retirement Fund of Indiana (PERF), cost-sharing, multiple employer public employees' retirement system. The contribution requirement, which was made by the Authority for employees covered by the PERF, was \$12,634. The Authority is required to and did contribute 3% of their employee's compensation to the PERF. The contribution requirement, which was made by the Authority to fund retirement benefits, was \$44,273. These contributions represent 9.7% of covered payroll for 2013. To obtain more information please visit the Public Employees' Retirement Fund at www.in.gov/perf.

NOTE 5 – NOTE RECEIVABLE

In 2006, the RDA agreed to loan \$6,000,000 to the Little Calumet River Basin Development Commission. The amount due to the Authority from the Little Calumet River Basin Development Commission at December 31, 2013 and 2012 was \$3,570,000 and \$6,000,000, respectively.

The Indiana General Assembly passed and the Governor signed, Public Law 106 – 2012 which established a revenue mechanism for the Little Calumet River Basin Development Commission and a repayment schedule for the Commission's \$6,000,000, "no interest" loan currently outstanding from the RDA. Providing that no "fiscal emergency" [as defined in IC 14-13-2-18.6 (g)] exists for the Commission, the remaining repayment schedule is as follows: July 1, 2014, \$1,460,000; on July 1, 2015, \$920,000; on July 1, 2016, \$690,000; and on July 1, 2017, \$500,000.

NOTE 6 - COMMITMENTS

Since the inception of the RDA, there have been contracts awarded for approved projects within Northwest Indiana. Because not all awarded contracts have been completed, the RDA has remaining commitments of \$30,726,424 at December 31, 2013 as follows:

Project Name:	Shoreline Park Gateway & Community
	Gateway
Nature of Project:	Shoreline Restoration
Date Awarded:	03/25/2008
Initial Total Project Cost:	\$3,900,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2013:	\$2,115,043.50
Remaining balance at 12-31-2013	\$1,784,956.50
Percent (%) Complete as of 12-31-2013:	54%
Expected Completion Date:	December 2014

Project Name:	Water Filtration Plant Demolition
Nature of Project:	Shoreline Restoration
Date Awarded:	11/13/2008
Initial Total Project Cost:	\$1,980,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2013:	\$ 225,000
Remaining balance at 12-31-2013	\$1,755,000
Percent (%) Complete as of 12-31-2013:	11%
Expected Completion Date:	December 2014

NOTE 6 – COMMITMENTS (Continued)

Project Name:	Hammond Lakes Area
Nature of Project:	Shoreline Restoration
Date Awarded:	January 8, 2009
Initial Total Project Cost:	\$31,480,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2013:	\$26,850,051.29
Remaining balance at 12-31-2013	\$ 4,629,948.81
Percent (%) Complete as of 12-31-2013:	85%
Expected Completion Date:	December 2014

Project Name:	Marquette Park Lakefront East
Nature of Project:	Shoreline Restoration
Date Awarded:	June 23, 2009
Initial Total Project Cost:	\$28,190,000
Add-ons or Change Orders:	\$ 100,000
Cost Through 12-31-2013:	\$ 27,970,708.16
Remaining balance at 12-31-2013	\$ 219,291.84
Percent (%) Complete as of 12-31-2013:	96%
Expected Completion Date:	December 2014

Project Name:	Porter Gateway to the Dunes
Nature of Project:	Shoreline Restoration
Date Awarded:	November 17, 2009
Initial Total Project Cost:	\$1,816,500
Add-ons or Change Orders:	N/A
Cost Through 12-31-2013:	\$1,799,900.18
Remaining balance at 12-31-2013	\$ 16,599.82
Percent (%) Complete as of 12-31-2013:	100%
Expected Completion Date:	December 2014

Project Name:	Porter Gateway to the Dunes (Grant 2)
Nature of Project:	Shoreline Restoration
Date Awarded:	July 7, 2011
Initial Total Project Cost:	\$3,915,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2013:	\$1,629,186.10
Remaining balance at 12-31-2013	\$2,285,813.90
Percent (%) Complete as of 12-31-2013:	42%
Expected Completion Date:	December 2014

NOTE 6 – COMMITMENTS (Continued)

Project Name:	Whiting Lakefront Park
Nature of Project:	Shoreline Restoration
Date Awarded:	April 20, 2010
Initial Total Project Cost:	\$19,445,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2013:	\$13,903,366.91
Remaining balance at 12-31-2013	\$ 5,541,633.09
Percent (%) Complete as of 12-31-2013:	72%
Expected Completion Date:	December 2014

Project Name:	Gary International Airport
Nature of Project:	Runway Expansion/Railroad Relocation
Date Awarded:	December 14, 2012
Initial Total Project Cost:	\$30,000,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2013:	\$16,121,664.14
Remaining balance at 12-31-2013	\$13,878,335.86
Percent (%) Complete as of 12-31-2013:	85%
Expected Completion Date:	December 2014

Project Name:	Town of Pines
Nature of Project:	Challenge Grant – Studies/Due Diligence
Date Awarded:	November 20, 2012
Initial Total Project Cost:	\$200,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2013:	\$ 0.00
Remaining balance at 12-31-2013	\$160,000.00
Percent (%) Complete as of 12-31-2013:	100%
Expected Completion Date:	December 2014

Project Name:	Sheraton Hotel Challenge Grant
Nature of Project:	Soils and Materials
Date Awarded:	November 27, 2013
Initial Total Project Cost:	\$200,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2013:	\$ 45,154.25
Remaining balance at 12-31-2013	\$154,845.75
Percent (%) Complete as of 12-31-2013:	45%
Expected Completion Date:	July 2014

NOTE 6 – COMMITMENTS (Continued)

Project Name:	NICTD
Nature of Project:	Strategic Business Plan
Date Awarded:	May 7, 2013
Initial Total Project Cost:	\$275,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2013:	\$ 0.00
Remaining balance at 12-31-2013	\$275,000.00
Percent (%) Complete as of 12-31-2013:	100%
Expected Completion Date:	April 2014

Project Name:	Indiana Landmarks
Nature of Project:	Indiana Landmarks
Date Awarded:	October 29, 2013
Initial Total Project Cost:	\$25,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2013:	\$ 0.00
Remaining balance at 12-31-2013	\$25,000.00
Percent (%) Complete as of 12-31-2013:	0%
Expected Completion Date:	November 2014

NOTE 7 – OTHER MATTERS

The City of Gary remains delinquent in payment of its membership assessment to the RDA. The City of Gary has been designated a "distressed city" under Indiana Law and the Distressed City Governing Board has required Gary to employ an outside monitor to assist in resolving the city's ongoing financial problems. The City of Gary's current delinquent balance equals \$6,875,000. Gary did make payments of \$3.5 million during 2012 and 2013. Payment of the delinquent amount which has accrued over the last four to five years will be evaluated and determined on the basis of what occurs with the Majestic Star Casino revenue settlement. The City of Gary makes RDA payments from its casino revenue.

In addition to the "Local Funding" received by the RDA, the RDA enabling legislation provides that the RDA would receive ten million dollars per year for a period of ten years from the proceeds of the lease of the Indiana Toll Road. Under that original allocation, the last ten million dollar payment from the State of Indiana is due in 2015. The RDA is currently engaged in an effort to secure "reauthorization" of the State of Indiana allocation from the Indiana General Assembly. Obviously the result of that effort is not yet known but the Authority remains confident that the effort will result in a reallocation of state funding.

NOTE 8 – PERIOD RESTATEMENT

The Town of Pines grant was originally approved for \$200,000. Upon completion of the signed grant agreement, the total amount awarded amounted to \$160,000 resulting in a net adjustment of (\$40,000) to the Authority.

During the 2012, several adjustments were made to various accounts to properly report grants payable. The net affect of the adjustments amounts to \$36,202 to net assets.

NOTE 9 – SUBSEQUENT EVENTS

In accordance with FASB ASC Topic 855, *Subsequent Events*, the Organization has evaluated subsequent events through February 27, 2014 which is the date these financial statements were available to be issued. Subsequent events requiring recognition as of December 31, 2013 have been incorporated into these financial statements.

During 2014, the Authority awarded grants to NICTD NEPA for Gap Fill (up to \$1M), allocated up to \$8 million annually to Support West Lake, and provided funding awards for NICTD Engineering/Operations Study ("Bikes on Train") in the amount of \$5,000, and a contract award for a Trauma Center and Academic Medical Center Feasibility Studies Grants (up to \$500,000; reimbursable by the State). These awarded funds and contracts are not considered grants until signed by the Chairman of the Board.

NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY SUPPLEMENTAL SCHEDULE OF SUPPORTING SERVICES FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

Salaries & Professional Services

	2013		2012	
Professional Fees				
Accounting	\$	36,120	\$	29,750
Communucations/marketing consultant		405		21,349
Compliance consultant		50,800		63,500
Federal/State consultant		191,641		-
Finanacial Advisor		103,325		140,142
Human resources consultant		4,500		17,851
Legal		88,070		75,483
Planning consultant		21,250		
Project specific consultant		28,310		174,745
Public awareness and education		68,916		-
Salaries and related personnel costs		556,380		437,054
Special consultant		-		241,888
Total Salaries & Professional Services	\$ 1,	149,717	\$ 1	,201,762

Operating Expenses

Bank charges	\$ -	\$ 111
Background check		\$ 68
Conferences	(500)	817
Fees and licenses	69	-
Insurance	15,417	12,998
Meals and entertainment	8,502	8,723
Membership dues	-	520
Office supplies	4,893	13,634
Postage	668	96
Professional development	2,126	-
Rent	48,074	38,118
Telephone, phone and fax services	5,959	5,391
Travel	7,888	12,594
Tuition reimbursement	 7,910	 9,477
	\$ 101,007	\$ 102,546

See accompanying notes to basic financial statements

NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY BUDGETARY COMPARISON SCHEDULE - BUDGET TO ACTUAL FOR THE YEAR ENDED DECEMBER 31, 2013

	Original Budget	Final Budget	Actual	Variance
Revenue by Source				
State	\$ 10,000,000	\$ 10,000,000	\$ 10,000,000	\$ -
City of East Chicago	3,500,000	3,500,000	3,500,000	-
City of Hammond	3,500,000	3,500,000	3,500,000	-
City of Gary	3,500,000	3,500,000	3,500,000	-
Lake County	3,500,000	3,500,000	3,500,000	-
Porter County	3,500,000	3,500,000	3,500,000	-
Other income	<u> </u>		21,072	21,072
Total Revenue by Source	27,500,000	27,500,000	27,521,072	21,072
Program Expenses				
Sheaton Hotel	-	-	200,000	200,000
Indiana Landmarks	-	-	25,000	25,000
NICTD	-	-	275,000	275,000
City of Gary			118,729	118,729
Total Program Expenses	-	-	618,729	618,729
Administrative Expenses				
Professional Services	682,350	636,860	593,337	(43,523)
Salaries and Benefits	588,938	588,938	556,380	(32,558)
Rent	52,380	52,380	48,074	(4,306)
Professional Development	900	3,900	2,126	(1,774)
Tuition Reimbursement	10,500	10,500	7,910	(2,590)
Travel/Meals	21,500	21,500	7,888	(13,612)
Office Supplies and Equipment	13,676	13,676	4,893	(8,783)
Insurance	14,280	14,280	15,417	1,137
Other administrative expenses	163,733	206,223	18,295	(187,928)
Total Administrative Expenses	\$ 1,548,257	\$ 1,548,257	\$ 1,254,320	\$ (293,937)

RECONCILIATION OF BUDGETARY BASIS TO GAAP BASIS:

Change in Net Assets - GAAP basis	\$ 25,805,062
Grantee awards/payments, net	 38,184,484
Prepaid expenses	64,085
Accounts receivable	9,521,072
Note receivable	3,570,000
Interest Income	117,039
Depreciation Expense	\$ (3,596)