NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY FINANCIAL STATEMENTS DECEMBER 31, 2010 and 2009

# NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY

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### **INDEPENDENT AUDITORS' REPORT**

Board of Directors Northwest Indiana Regional Development Authority:

We have audited the accompanying basic financial statements of the Northwest Indiana Regional Development Authority (the "RDA" or the "Authority"), as of December 31, 2010 and 2009, and the related statements of changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the management of the Authority. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

We believe that our audits provide a reasonable basis for our opinion. As discussed in Note 1, beginning in fiscal year 2008, the Northwest Indiana Regional Development Authority implemented Governmental Accounting Standards Board Statement No. 34.

In our opinion, such basic financial statements present fairly, in all material respects, the financial position of the Authority as of December 31, 2010 and 2009, and the results of its operations, and its cash flows, for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The Management's Discussion and Analysis on pages 3 through 9 and Budgetary Schedule on page 25 is not a required part of the basic financial statements, but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures that consisted principally of inquiries of management regarding methods of measurement and presentation of the required supplementary information. However, we did not audit the information and we express no opinion or any other form of assurance on it.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The additional information listed in the foregoing table of contents, which is also the responsibility of the Authority's management, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such additional information (page 24) has been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, is fairly presented, in all material respects, when considered in relation to the financial statements taken as a whole.

Whittaker & Company PLLC March 25, 2011

The following discussion and analysis of Northwest Indiana Regional Development Authority's (the "Authority") financial performance provides an introduction and overview of the Authority's financial activities for the fiscal year ended December 31, 2010. Please read this discussion in conjunction with the Authority's financial statements and the notes to financial statements immediately following this section.

### FINANCIAL HIGHLIGHTS

#### 2010

- Operating revenues for 2010 of \$27,500,000 remained the same compared to fiscal year 2009. These statutory operating revenues continue to be affected by the growing receivables for the City of Gary, due to that unit's well documented fiscal crisis.
- Operating expenses for 2010 of \$20,443,720 decreased by \$42,446,124 (51.8 percent) compared to fiscal year 2009. This decrease is primarily due to the Authority approving fewer projects as compared to fiscal year 2009.

#### 2009

- Operating revenues for 2009 of \$27,500,000 remained the same compared to fiscal year 2008.
- Operating expenses for 2009 of \$62,859,844 increased by \$34,237,882 (54.5 percent) compared to fiscal year 2008. This increase is primarily due to the Authority continuing to fund existing and newly approved projects.

2008

- Operating revenues for 2008 of \$27,500,000 decreased by \$15,000,000 (54.5 percent) compared to fiscal year 2007.
- Operating expenses for 2008 \$28,621,962 increased by \$7,281,443 (25.4 percent) compared to fiscal year 2007. This increase is primarily due to the Authority continuing to fund existing and newly approved projects.

### **OVERVIEW OF THE BASIC FINANCIAL STATEMENTS**

This discussion and analysis is intended to serve as an introduction to the Authority's basic financial statements. The Authority's basic financial statements are comprised of the Financial Statements and the Notes to Financial Statements. In addition to the basic financial statements this report also presents Additional Information after the Notes to Financial Statements.

The *Statements of Net Assets* present all Authority's assets and liabilities using the accrual basis of accounting, which is similar to the accounting used by private-sector companies. The difference between assets and liabilities is reported as net assets. The increase or decrease in net assets may serve as an indicator, over time, whether the Authority's financial position is improving or deteriorating. However, the consideration of other non-financial factors such as

changes within the Northwest Indiana community may be necessary in the assessment of overall financial position and health of the Authority.

The Statements of Revenue, Expenses, and Changes in Net Assets present all current fiscal year revenues and expenses, regardless of when cash is received or paid, and the ensuing change in net assets.

The *Statements of Cash Flows* report how cash and cash equivalents were provided and used by the Authority's operating, capital financing and investing activities. These statements are prepared on a cash basis and present the cash received and disbursed, the net increase or decease in cash for the year and the cash balance at year end.

The *Notes to Financial Statements* are an integral part of the financial statements; accordingly, such disclosures are essential to a full understanding of the information provided in the financial statements. The Notes to Financial Statements begin on page <u>1</u>3.

In addition to the basic financial statements, this report includes Additional Information. The Additional Information section presents the 2010 Supplemental Schedule for Supporting Services on page  $\underline{2}4$ .

### FINANCIAL ANALYSIS

The RDA receives substantially all of its revenue from state, city and county agencies. Beginning in 2006, the fiscal officer of each city and county described in IC 36-7.5-2-(b) (other than the (2) largest cities in a county described in IC 36-7.5-2-3 (b) (1) (Lake County, Porter County, East Chicago, Gary, Hammond) shall each transfer three million five hundred thousand dollars (\$3,500,000) each year to the Authority for deposit in the Authority's fund.

In 2010 and 2009, the state of Indiana provided \$10,000,000 of funding to the Authority. Revenue is ear-marked for projects targeted for development in the RDA Comprehensive Strategic Development Plan. Based on this plan the following projects were identified:

- The Regional Bus Authority To increase opportunities for senior citizens, the handicapped community and Hoosiers without their own transportation.
- The Gary/Chicago International Airport Runway Expansion and EJ&E Railroad Re-Routing Plan To provide access to Chicago's business districts, Northwest Indiana, and surrounding Midwest states. The 715 acre site has an FAA approved expansion plan adding 320 acres ensuring long term growth for the airport and the Northwest Indiana economy.
- Commuter Rail Transportation Plans to extend the South Shore rail line to Lowell and Valparaiso are being reviewed.
- Lake Michigan Shoreline Development A reinvestment strategy for the Lake Michigan shoreline to provide balance between nature, industry, restoration and redevelopment while reclaiming the shoreline for public access.

A comparative condensed summary of the Authority's net assets at December 31, 2010, 2009, and 2008 is as follows:

	Net Assets		
	2010	2009	2008
Current assets	\$ 85,935,430	\$ 72,364,387	\$ 55,535,831
Total current assets	85,935,430	72,364,387	55,535,831
Property and equipment			
Furntiure & Fixtures, net	11,935	9,999	16,672
Long-term assets	6,000,000	6,000,000	3,082,742
Total assets	91,947,365	78,374,386	58,635,245
Current liabilities	45,501,565	31,003,073	10,403,021
Total current liabilities	45,501,565	31,003,073	10,403,021
Long-term liabilities			
Grants payable	28,001,133	36,371,734	2,298,303
Total long-term liabilities	28,001,133	36,371,734	2,298,303
Total liabilities	73,502,698	67,374,807	12,701,324
Unrestricted	18,444,667	10,999,579	45,933,921
Total liabilities and net assets	\$ 91,947,365	<u>\$ 78,374,386</u>	\$ 58,635,245

#### 2010

Current assets increased by \$13,571,043 primarily due to a decrease in the overall amount of funds the Authority used on current projects. The Authority also experienced an increase of \$2,500,000 in the accounts receivable from the City of Gary, which at year end stands at \$7,350,000.

The 2010 increase in current liabilities of \$14,498,492 was due to the Authority approving projects in the current and prior fiscal years and payments being due within one year according to grant schedules which were approved at the time of awarding the grant.

The 2010 long-term assets remained the same as the prior fiscal year due to the outstanding loan to the Little Calumet River Basin Development Commission not having been repaid.

The 2010 decrease in long-term liabilities of \$8,370,601 is due to a decrease in grants payable according to the schedule of draws from the grantees.

#### 2009

Current assets increased by \$16,828,556 primarily due to a decrease in the overall amount of funds the Authority used on current projects. The Authority also had an increase in accounts receivables from the City of Gary.

The 2009 increase in current liabilities of \$20,600,052 was due to the Authority approving projects in the current and prior fiscal periods and payments being due within one year according to grant schedules which were approved at the time of awarding the grant.

The 2009 increase in long-term assets of \$2,917,258 was due to a loan provided to the Little Calumet River Development Commission. See Note 5 of the financial statements for further details.

The 2009 increase in long-term liabilities of \$34,073,431 was mainly due to the Authority funding grants in larger dollar amounts in the current fiscal year as opposed to lower dollar amount grants in the prior fiscal periods.

#### 2008

Current assets increased by \$15,773,850 primarily due to a decrease in the amount of money the Authority had to spend funding current projects. In the prior period, the Authority funded the South Shore railroad in a significant amount; an expense that was not incurred in 2008.

The 2008 increase in current liabilities of \$3,228,962 was due to the Authority approving projects in the current and prior fiscal periods and payments being due within one year.

The 2008 increase in long-term assets was due to a loan provided to the Little Calumet River Development Commission. See Note 5 of the financial statements for further details.

The 2008 decrease in long-term liabilities of \$1,789,285 was mainly due to the Authority funding grants in smaller dollar amounts in the current fiscal year as opposed to higher dollar amount grants in the prior fiscal periods.

A comparative condensed summary of the Authority's changes in net assets for the years ended December 31, 2010, 2009 and 2008 is as follows:

	2010	2009	2008
Operating revenues Operating expenses Operating income	\$ 27,500,000 20,443,720 7,056,280	\$ 27,500,000 62,859,844 (35,359,844)	\$ 27,500,000 <u>14,317,307</u> <u>13,182,693</u>
Non-operating revenue	285,497	425,502	1,151,480
Change in net assets	<u>\$ 7,341,777</u>	\$ (34,934,342)	\$ 14,334,173

#### **Changes in Net Assets**

#### 2010

Operating revenues for years 2010 and 2009 were \$27,500,000 each year. Operating expenses for 2010 was \$20,443,720. Operating income for 2010 was \$7,056,280 resulting in an increase of \$42,416,214 from prior fiscal year 2009. This increase in operating income was primarily due to a decrease in the Authority's program services expenses.

Non-operating revenue of \$285,497 was due to investment interest income.

#### 2009

Operating revenues for the years 2009 and 2008 were \$27,500,000 each year. Operating expenses for the years 2009, 2008, and 2007 were \$62,859,844, \$14,317,307, and \$25,686,323, respectively. The increase from year 2009 to 2008 was primarily due to the Authority funding the City of Hammond for the Hammond Lakes Area project in the amount of \$31,480,000 and the City of Gary for the Gary East Marquette Park in the amount of \$28,190,000.

Non-operating revenue of \$425,502 was due to investment interest income.

#### 2008

Operating revenues for the years 2008 and 2007 were \$27,500,000 and \$42,500,000, respectively. This decrease of \$15,000,000 in 2008 was directly due to the State of Indiana contributing \$15,000,000 in year 2007 to make up for missed payments in 2006. Operating expense for the years 2008, 2007, and 2006 were \$14,317,307, \$25,686,323, and \$718,295, respectively. The decrease was primarily due to the Authority funding the Gary/Chicago International Airport in the prior period in the amount of \$17,500,000 for the airport expansion project; a cost not incurred during the current fiscal year. Non-operating revenue of \$1,151,480 was due to investment interest income.

A comparative summary of the Authority's operating expenses, as classified in the financial statements, for the years ended December 31, 2010, 2009 and 2008 is as follows:

	Operating Expenses					
	:	2010		2009		2008
Salaries and wages	\$	317,430	\$	241,401	\$	214,090
Contractual services and commodities		572,344		294,085		342,749
Program Services	19	,445,000		62,236,500		27,993,742
Other		108,946		87,858		71,111
Total operating expenses	\$ 20	,443,720	\$	62,859,844	<u>\$</u>	28,621,692

#### 2010

The increase in salaries and wages of \$76,029 in 2010 was due to an additional salaried employee with an employment start date of March 8, 2010.

The increase in contractual services in 2010 of \$278,259 is partly due to an increase in legal services related to the Porter County litigation. Also, the Authority broadened the scope of services for the compliance and special consultants resulting in an increase in the contract amount.

#### 2009

The increase in salaries and wages of \$27,311 in 2009 is due to an additional salaried employee with an employment start date of April 1, 2009. The RDA was not paying the Executive Director salary for the months of January – March 2009. Also, the salary for the Executive Director position increased from the prior year. Contractual services in 2009 and 2008 were \$294,085 and \$342,749, respectively. The decrease in 2009 for contractual services of \$42,664 is primarily due to decreased professional consulting services in the areas of planning consultant, investment, and accounting. Also, the RDA did not utilize a consultant for the Transit Assessment as they did in the prior year. The increase in program services of \$34,242,758 is due to commitment payments made in 2008 which have been accrued and will be paid in subsequent periods.

#### 2008

The increase in salaries and wages of \$38,055 in 2008 is due to a cost of living increase for 2008 as well as salary increases for three employees. Contractual services in 2008 and 2007 were \$346,200 and \$87,689, respectively. The increase in 2008 for contractual services of \$255,060 is primarily due to increased professional consulting services in the areas of general consulting and compliance consulting. Accounting costs also increased for year 2008 due to an increase of the number of audits performed on the Authority. The increase in program services of \$6,974,617 is due to commitment payments made in 2008 which have been accrued and will be paid in subsequent periods.

A comparative summary of the Authority's changes in cash flows for the years ended December 31, 2010, 2009 and 2008 is as follows:

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	2010	2009	2008
Cash from activites: Operating Investing	\$ 11,670,601 285,508	\$ 14,199,006 425,502	\$ 8,025,349 1,151,480
Net change in cash	11,943,430	14,624,508	9,176,829
Cash: Beginning of the year	65,764,387	51,139,879	41,963,050
End of the year	\$ 77,707,817	\$ 65,764,387	\$ 51,139,879

#### **Changes in Cash Flows**

#### 2010

As of December 31, 2010, the Authority's available cash of \$77,707,817 increased by \$11,943,484 compared to December 31, 2009. This increase is cash is due to a decrease in the outlay of cash to fund program services.

#### 2009

As of December 31, 2009, the Authority's available cash of \$65,764,387 increased by \$14,624,508 compared to \$51,139,879 at December 31, 2008 due to a decrease in the outlay of cash to fund program services. Total cash at December 31, 2009 and 2008 was on deposit in interest bearing accounts among three financial institutions insured by the Federal Depository Insurance Corporation (FDIC) and Public Deposit Insurance Fund (PDIF).

#### 2008

As of December 31, 2008, the Authority's available cash of \$51,139,879 increased by \$9,176,829 compared to \$41,963,050 at December 31, 2007 due to inflows of cash from the contributions from the cities of Gary, Hammond, East Chicago and Lake and Porter County. Total cash at December 31, 2008 and 2007 was on deposit in interest bearing accounts among three financial institutions insured by the Federal Depository Insurance Corporation (FDIC) and Public Deposit Insurance Fund (PDIF).

### FACTORS BEARING ON THE FUTURE

The Authority will continue to entertain funding applications from its four targeted investment areas as well as other qualifying economic development projects. The Authority expects to receive funding applications from the Town of Porter, City of East Chicago, and the Gary Chicago International Airport in 2011.

Contracts will be awarded in fiscal year 2011; therefore, the contract amount may increase/decrease depending on the firm(s) chosen.

Until the litigation concludes and a decision by the courts is made in the case filed against the RDA by Porter County, the required annual transfer of \$3,500,000 from Porter County Economic Development Income Tax funds will be escrowed in a reserve by the RDA.

#### **REQUESTS FOR INFORMATION**

This financial report is designed to provide the reader with a general overview of the Authority's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Northwest Indiana Regional Development Authority's Office.

## NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY STATEMENT OF FINANCIAL POSITION FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
ASSETS		
Current assets	•	<b>A</b> 05 704 007
Cash and cash equivalents (Note 2)	\$ 77,707,817	\$ 65,764,387
Accounts receivable (Note 1)	8,225,000	6,600,000
Prepaid expenses	2,613	
Total current assets	85,935,430	72,364,387
Property and equipment		
Furniture, fixtures & leasehold improvements (Note 3)	46,033	33,354
Total property and equipment	46,033	33,354
Accumulated depreciation	(34,098)	(23,355)
Total property and equipment (net)	11,935	9,999
Long-term assets		
Note receivable (Note 5)	6,000,000	6,000,000
Total long-term assets	6,000,000	6,000,000
Total assets	<u> </u>	78,374,386
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable	1,437,651	67,492
Grants payable -Due within one year	44,063,914	30,935,581
Total current liabilities	45,501,565	31,003,073
Long-term liabilities		
Grants payable	28,001,133	36,371,734
Total long-term liabilities	28,001,133	36,371,734
Total liabilities	73,502,698	67,374,807
		01,014,001
Net assets		
Unrestricted	18,444,667	10,999,579
Total net assets	18,444,667	10,999,579
Total liabilities and net assets	<u>\$</u> 91,947,365	\$ 78,374,386

See accompanying notes to the basic financial statements

#### NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY STATEMENT OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
Unrestricted Net Assets		
Support		
Indiana Finance Authority	\$ 10,000,000	\$ 10,000,000
City of East Chicago	3,500,000	3,500,000
Lake County	3,500,000	3,500,000
City of Gary	3,500,000	3,500,000
City of Hammond	3,500,000	3,500,000
Porter County	3,500,000	3,500,000
Total Support	27,500,000	27,500,000
Expenses Program Services		
Program Services		
Town of Porter	-	1,816,500
Gary East Marquette Park	-	28,190,000
Gary/Chicago Int'l Airport	-	290,000
City of Hammond	-	31,480,000
Regional Bus Authority	-	500,000
Whiting Lakefront Park - Phase I	19,445,000	-
Total Program Services	19,445,000	62,276,500
Supporting Services		
Salaries & professional services	889,774	535,486
Operating expenses	108,946	87,858
Total Supporting Services	998,720	623,344
Total Expenses	20,443,720	62,899,844
Non-operating revenue (expense)		
Interest expense	(11)	-
Interest Income	285,508	425,502
Total non-operating revenue (expense)	285,497	425,502
Change in Net Assets	7,341,777	(34,974,342)
Net Unrestricted Assets - Beginning of Year	10,999,579	45,933,921
Period Restatement (Note 7)	103,311	<u>-</u>
Net Unrestricted Assets - End of Year	<u> </u>	<u>\$ 10,999,579</u>

See accompanying notes to the basic financial statements

### NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
Cash flows from operating activities		
Fee revenue Payments to employees for services Payments to grantees for awarded contracts Payments to other suppliers for goods and services Cash flows from operating activities	\$ 25,875,000 (292,958) (13,214,207) (697,234) 1,670,601	\$ 25,275,000 (211,449) (10,470,150) (394,395) 
Cash flows from investing activities		
Investment interest income Net cash from investing activities Cash flows from financing activities	<u>285,508</u> 285,508	<u>425,502</u> 1,151,480
Purchase of fixed assets and leasehold improvements Net cash from investing activities	<u>(12,679)</u> (12,679)	425,502 1,151,480
Net change in cash and cash equivalents	11,943,430	14,624,508
Cash and cash equivalents at beginning of year	65,764,387	51,139,879
Cash and cash equivalents at end of year	\$ 77,707,817	\$ 65,764,387
RECONCILIATION OF OPERATING INCOME TO CASH FLOWS PROVIDED BY OPERATING ACTIVITIES:		
Operating income Interest Income Depreciation expense Changes in assets and liabilities (Increase) in accounts receivable (Increase) in notes receivable Decrease/(Increase) in prepaid expenses (Decrease)/Increase in accounts payable and other accruals Increase in grants payable	\$ 7,341,777 (285,508) 10,743 (1,625,000) (2,613) 1,370,159 4,861,043	\$ (34,934,342) (425,502) 6,673 (2,225,000) (2,917,258) 20,952 (631,599) 55,305,082
Cash flows from operating activities	<u>\$ 11,670,601</u>	<u>\$ 14,199,006</u>

See accompanying notes to the basic financial statements

### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Nature of Activities

The Northwest Indiana Regional Development Authority (the "RDA" or the "Authority") was established as a separate body corporate and politic by House Bill 1120 which identifies the board selection process, powers, duties and sources of funding.

If the RDA issues bonds they are to create two funds, a general fund and a lease rental account. It specifies that the lease rental account shall always maintain a balance that is higher than the highest annual debt service and lease payment.

### Mission

The RDA operates with the highest ethical principals to stimulate a significant rebirth in Northwest Indiana and is a catalyst in transforming the economy and quality of the life in northwest Indiana. They are guided by a set of principles directing them to be:

- **BOLD** in their thinking
- **COLLABORATIVE** when working with many groups and organizations without regards to political affiliation, race, or social status
- **TRANSPARENT** to the public and press as work is done
- NON-PARTISAN as we reach out to all affected parties
- **EFFICIENT** in use of the public's resources
- ACCOUNTABLE for their actions, now and in the future
- **SOCIALLY EQUITABLE** as we conduct business (internal and external) and direct the use of our resources in ways that respect the diversity of our region

The Legislative vision for the RDA from House Bill 1120 is summarized as follows:

Lake and Porter counties face unique and distinct challenges and opportunities related to transportation and economic development. A unique approach is required to fully take advantage of the economic potential of the South Shore, Gary/Chicago Airport, and Lake Michigan shoreline. Powers and responsibilities of the RDA are appropriate and necessary to carry out the public purposes of encouraging economic development and further facilitating the provision of air, rail, and bus transportation services, project, and facilities, shoreline development projects, and economic development projects in eligible counties.

#### **Power and Duties**

- Assist in the coordination of local efforts concerning projects
- Assist a commuter district, airport authority, shoreline development commission and regional bus authority in coordinating regional transportation and economic development
- Fund projects identified in the article
- Fund bus services and projects related to bus services (facilities)

## **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

- May issue grants, make loans and loan guarantees, issue bonds or enter into a lease of a project
- Developed a Comprehensive Strategic Development Plan which identified the following:
  - Projects to be funded
  - Timeline and budget
  - Return on investment
  - Need for ongoing subsidy
  - o Expected federal matching funds

#### Financing

The following identifies the sources of funding for the RDA:

- Riverboat admission, wagering, or incentive payments received by Lake County, Hammond, East Chicago, or Gary
- County economic development income tax received by a county or city
- Amounts from the Toll Road Authority
- Food and beverage tax (the RDA does not have the authority to impose any tax only the right to receive income in accordance with legislation.)
- Federal Funds
- Appropriations from the general assembly
- Other revenue appropriated to the fund by a political subdivision
- Gifts, Donations or Grants
- Private Equity

#### **Reporting Entity**

In evaluating how to define the Organization for financial reporting purposes, management has considered all potential component units. The decision to include a potential component unit in the reporting entity was made by applying the criteria set forth in accounting principles generally accepted in the United States of America. The basic-but not the only-criterion for including a potential component unit within the reporting entity is the governing body's ability to exercise oversight responsibility. The most significant manifestation of this ability is financial interdependency. Other manifestations of the ability to exercise oversight responsibility include, but are not limited to, the selection of governing authority, the designation of management, the ability to significantly influence operations, and accountability for fiscal matters. A second criterion used in evaluating potential component units is the scope of public service. Application of this criterion involves considering whether the activity is conducted within the geographic boundaries of the Organization and is generally available to its citizens. A third criterion used to evaluate potential component units for inclusion or exclusion from the reporting equity is the existence of special financing relationships, regardless of whether the Organization is able to exercise oversight responsibilities. Based upon the application of these criteria, no entities have been considered to be potential component units for the purpose of defining the Organization's reporting entity.

#### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

#### **Non-exchange Transactions**

Governmental Accounting Standards Board ("GASB") No. 33 defines a nonexchange transaction, as a governmental unit that gives (or receives) value without directly receiving (or giving) equal value in return. Because the RDA distributes money to local governmental units without directly receiving equal value in return, it qualifies as a nonexchange transaction. On an accrual basis, expenses to grantees are recognized in the fiscal year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the monies are required to be used or the fiscal year when use is first permitted, and revenue requirements, in which the monies are provided to the qualified agencies on a reimbursement basis. Monies requested by year end but not reimbursed until the following fiscal year are considered grants payable.

#### **Measurement Focus and Basis of Accounting**

The accounting policies of the Authority are based upon accounting principles generally accepted in the United States of America, as prescribed by the Government Accounting Standards Board (GASB). For the year ended December 31, 2008, the Authority adopted GASB Statement No. 34, *Basic Financial Statements and Management's Discussion and Analysis—for State and Local Governments,* GASB Statement No. 37, *Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments,* GASB Statement Disclosures. The primary impact of adopting these GASB statements is the presentation of net assets, which replaces the previous fund equity section of contributed capital and retained earnings, the presentation of Management's Discussion and Analysis (MD&A) as required supplementary information, and the addition of a statement of cash flows. The accounting and financial reporting treatment applied to a fund is determined by its measurement focus.

The accounting policies of the Authority are based upon accounting principles generally accepted in the United States of America, as prescribed by the Government Accounting Standards Board ("GASB"). The Authority uses the accrual basis of accounting, under which revenues are recognized when earned and expenses are recognized when incurred. Enterprise funds may elect to apply Financial Accounting Standards Board ("FASB") pronouncements issued after November 30, 1989, provided that such standards are not in conflict with standards issued by the GASB. The Authority has elected not to apply FASB pronouncements issued after November 30, 1989.

#### Management's Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from the estimates.

### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Revenue

The RDA receives substantially all of its support revenue from state, city and county agencies. Beginning in 2006, the fiscal officer of each city and county described in IC 36-7.5-2-(b) (other than the (2) largest cities in a county described in IC 36-7.5-2-3 (b) (1) (Lake County, Porter County, East Chicago, Gary, Hammond) shall each transfer three million five hundred thousand dollars (\$3,500,000) each year to the development authority for deposit in the development authority fund. The State of Indiana will provide \$110 million over ten years. A specific amount of \$20 million was specifically designated for the Gary/Chicago International Airport and was paid during fiscal year 2007.

The IC 8-15-2-14.7 provides that an appropriation made by the general assembly to the Authority may be distributed to the Authority only if all transfers required from cities and counties to the Authority under IC 36-7.5-4-2 have been made.

Revenue is ear-marked for projects recognized with the development of a Comprehensive Strategic Development Plan. Based on this plan the following projects were identified:

- The Regional Bus Authority To increase opportunities for senior citizens, the handicapped community and Hoosiers without their own transportation.
- The Gary/Chicago International Airport Runway Expansion and EJ&E Railroad Re-Routing Plan – To provide access to Chicago's business districts, Northwest Indiana, and surrounding Midwest states. The 715 acre site has an FAA approved expansion plan adding 320 acres ensuring long term growth for the airport and the Northwest Indiana economy.
- Commuter Rail Transportation Plans to extend the South Shore rail line to Lowell and Valparaiso are being reviewed.
- Lake Michigan Shoreline Development A reinvestment strategy for the Lake Michigan shoreline to provide balance between nature, industry, restoration and redevelopment while reclaiming the shoreline for public access.

#### Accounts Receivable

At December 31, 2010 the RDA had outstanding receivables in the amount of \$8,225,000 which comprised of the Cities of Gary and East Chicago being delinquent on installments in the amounts of \$7,350,000 and \$875,000, respectively. The outstanding receivable due from Porter County is currently being placed in an interest bearing savings account due to litigations with Porter County as further discussed in Note 7 below.

In accordance with IC 8-15-2-14.7 and IC 36-7.5-4-2, the City of Gary is delinquency could result in the State of Indiana no longer making payments to the RDA. At the time of the issuance of the financial statements, there were no indications that the State of Indiana had such intention.

At December 31, 2009 the City of Gary and Porter County were delinquent on installments in the amounts of \$4,850,000 and \$1,750,000, respectively.

### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

### **Prepaid Expenses**

Prepaid expenses represent payments to vendors, which will reflect costs applicable to subsequent accounting periods.

#### Accounts payable

The December  $31^{st}$  accounts payable balance relates to materials, supplies, taxes or services provided to the Authority during one calendar year, and not paid until the following calendar year. At December 31, 2010 and 2009, the Authority had accounts payable in the amounts of \$1,437,651 and \$67,492, respectively.

### Grants Payable and other related accruals

The Authority is committed to various governmental organizations for reimbursement-based grants in which the organization had fulfilled the terms of the grant and submitted for reimbursement from the Authority. At December 31, 2010 and 2009, the total grants payable amounts were \$72,065,047 and \$66,812,185, respectively.

Beginning Balance	Increase	(Decrease)	Ending Balance	Due within one year
\$ 66,812,185	\$ 19,445,000	\$ (14,192,138)	\$ 72,065,047	\$44,063,914

### Non-Operating, Operating Revenue and Operating Expenses

The principal operating revenue of the Authority is fee revenue. Operating expenses for the Authority include contractual and administrative expenses. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

### **Income Tax Status**

The RDA is a quasi-government organization that operates as a separate body corporate and politic. An opinion from the Attorney General has been requested regarding the RDA's tax exempt status and Federal and State filing requirements.

### Cash and Cash Equivalents

The RDA considers all investments with maturities of three months or less, when purchased, to be cash equivalents. Cash and cash equivalents are stated at fair value and consist of cash bank accounts and Certificates of Deposits.

### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Furniture and Equipment

Furniture and equipment are recorded at cost less accumulated depreciation computed on the straight-line method over the estimated useful life of five years. Leasehold improvements are computed on the straight-line method over the estimated useful life of three years.

### **Temporarily Restricted Net Assets**

At December 31, 2010 and 2009, there were no restricted assets as all assets are unrestricted.

### Net Assets

Net Assets are comprised of the net earnings from operating and non-operating revenues, expenses and capital contributions. Net assets are displayed in three components – invested in capital assets, net of related debt; restricted for debt service, capital projects, passenger facility charges, airport use agreement and other requirements; and unrestricted. Invested in capital assets, net of related debt consists of all capital assets, net of accumulated depreciation and reduced by outstanding debt net of debt service reserve and unspent proceeds.

Restricted net assets consist of net assets for which constraints are placed thereon by external parties (such as lenders and grantors) and laws, regulations and enabling legislation. Unrestricted net assets consist of all other net assets not categorized as either of the above.

### **Budgetary Information**

Each year, the budget is prepared on or before the first day of December on a basis consistent with generally accepted accounting principles. The budget is adopted by the Board annually and submitted to the state finance committee in January of each year for approval. The legal level of budgetary control is at the total fund expenses level.

#### **Staff and Payroll**

Staff salaries, other compensation, and related expenses are paid by the state budget agency and reimbursed by the RDA.

#### **Tuition Expense**

The agency offers an incentive for employees to further their education with a tuition expense reimbursement program.

### **Operating Leases**

The agency has a 1-year rental agreement for office space and supply reimbursement with a two year option to renew. This agreement is renewable. The amount to be paid in fiscal year 2011 is approximately \$24,714.

### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

#### **Deposits and Investments**

State statutes authorize the RDA to invest in obligations of the U.S. agency, U.S. government securities, U.S. instrumentality obligations, certain highly-rated commercial paper, institutional money market mutual funds, corporate bonds, and repurchase agreements. Changes in fair value of investments are recorded as investment income.

### **NOTE 2 - CONCENTRATIONS**

At December 31, 2010 and 2009, \$1,000,000 of the RDA's cash and cash equivalents was insured by the Federal Depository Insurance Corporation ("FDIC"), and therefore classified under Risk Category 1. On October 3, 2008, the FDIC limits were increased from \$100,000 to \$250,000 through December 31, 2013. The Public Deposit Insurance Fund ("PDIF") was created by the Acts of 1937 in the state of Indiana to protect the public funds of the state and its political subdivisions deposited in approved financial institutions. The PDIF insures those public funds deposited in approved financial institutions which exceed the limits of coverage provided by any FDIC. The RDA has funds deposited in PDIF approved financial institutions. At December 31, 2010 and 2009, respectively, the remaining portion of \$76,707,817 and \$65,014,387 is covered by the PDIF and is also considered to be classified in Risk Category 1.

#### **NOTE 3 – PROPERTY AND EQUIPMENT**

All furniture & equipment is depreciated using the 5-year straight line method. Depreciation expense at December 31, 2010 and 2009 was 10,743 and 6,673, respectively. Property and Equipment at December  $31^{st}$  consist of the following:

	2010	2009
Furniture & Fixtures	\$ 34,531	\$ 33,354
Leasehold Improvements	11,502	-
Less: Accumulated Depreciation	(34,098)	(23,355)
Net Furniture & Fixtures	<u>\$ 11,935</u>	<u>\$ 9,999</u>

### **NOTE 4 – PUBLICE EMPLOYEES' RETIREMENT FUND**

To provide retirement benefits for its full-time employees, the Authority participates in the Public Employees' Retirement Fund of Indiana (PERF), cost-sharing, multiple employer public employees' retirement system. The PERF benefit has two parts: an Annuity Savings Account (3% contributions and accumulated interest) and an employer financed pension. All PERF-covered state employees have 3% of their gross wages (regular and overtime) contributed by their employer-the State of Indiana-to an individual Annuity Savings Account.

### **NOTE 4 – PUBLICE EMPLOYEES' RETIREMENT FUND**

The payroll for employees covered by the PERF was \$176,988. The contribution requirement, which was made by the Authority, was \$16,150. These contributions represent 9.1% of covered payroll for 2010. To obtain more information please visit the Public Employees' Retirement Fund at <u>www.in.gov/perf</u>/

### **NOTE 5 – NOTE RECEIVABLE**

The Authority received a letter from Governor Daniels and Congressman Visclosky asking the RDA to grant a loan for the purpose of completing the Little Calumet River Basin project, which would remove a large number of homes and businesses from the flood plan. The funding is considered an advance, to be repaid over the next several years through state appropriations contained in the biennial state budget for the project.

The RDA agreed to loan \$6 million to the Little Calumet River Basin Development Commission. During fiscal year 2009, a total of \$2,917,258 was provided to the Little Calumet River Basin Development Commission. The amount due to the Authority from the Little Calumet River Basin Development Commission at December 31, 2010 and 2009 was \$6,000,000.

### **NOTE 6 - COMMITMENTS**

Since the inception of the RDA, there have been contracts awarded for approved projects within Northwest Indiana. Because not all awarded contracts have been completed, the RDA has remaining commitments of \$75,065,047 at December 31, 2010 as follows:

Project Name:	Lake Michigan Shoreline Restoration
Nature of Project	Whiting Lakefront Park – Phase I
Date Awarded:	03/25/2008
Initial Total Project Cost:	2,563,225
Add-ons or Change Orders:	N/A
Cost Through 12-31-2010:	\$2,490,825
Percent (%) Complete as of 12-31-2010:	97%
Expected Completion Date:	Unknown

Project Name:	Shoreline Park Gateway & Community
	Gateway
Nature of Project:	Marquette Greenway Plan: Shoreline
	Restoration
Date Awarded:	03/25/2008
Initial Total Project Cost:	\$3,900,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2010:	\$1,059,728
Percent (%) Complete as of 12-31-2010:	27%
Expected Completion Date:	June 2010

## NOTE 6 – COMMITMENTS (Continued)

Project Name:	Water Filtration Plant Demolition				
Nature of Project:	Marquette Greenway Plan: Existing				
	water plant facilities demolition				
Date Awarded:	11/13/2008				
Initial Total Project Cost:	\$1,980,000				
Add-ons or Change Orders:	N/A				
Cost Through 12-31-2010:	\$225,000				
Percent (%) Complete as of 12-31-2010:	11%				
Expected Completion Date:	June 2011				

Project Name:	Valparaiso Redevelopment Commission				
	Bus Acquisition				
Nature of Project:	Buses: Local match of 4 buses and				
	parking lot				
Date Awarded:	02/12/2008				
Initial Total Project Cost:	\$1,862,000				
Add-ons or Change Orders:	N/A				
Cost Through 12-31-2010:	\$1,778,085				
Percent (%) Complete as of 12-31-2010:	95%				
Expected Completion Date:	Unknown				

Project Name:	Operating Costs
Nature of Project:	Operating Costs – 2 year plan
Date Awarded:	06/19/2007
Initial Total Project Cost:	\$6,500,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2010:	\$6,370,000
Percent (%) Complete as of 12-31-2010:	98%
Expected Completion Date:	Unknown

Project Name:	City of Hammond
Nature of Project:	Lakefront Project
Date Awarded:	January 8, 2009
Initial Total Project Cost:	\$31,480,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2010:	\$11,616,250
Percent (%) Complete as of 12-31-2010:	37%
Expected Completion Date:	December 2011

## NOTE 6 – COMMITMENTS (Continued)

Project Name:	City of Gary
Nature of Project:	Marquette East Project
Date Awarded:	June 23, 2009
Initial Total Project Cost:	\$28,190,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2010:	\$1,075,165
Percent (%) Complete as of 12-31-2010:	24%
Expected Completion Date:	Unknown

Project Name:	Town of Porter
Nature of Project:	Porter Gateway to the Dunes
Date Awarded:	November 17, 2009
Initial Total Project Cost:	\$1,816,500
Add-ons or Change Orders:	N/A
Cost Through 12-31-2010:	\$1,121,191
Percent (%) Complete as of 12-31-2010:	57%
Expected Completion Date:	August 2011

Project Name:	Gary Chicago International Airport
Nature of Project:	GCIA – Business Plan
Date Awarded:	June 23, 2009
Initial Total Project Cost:	\$290,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2010:	\$225,434
Percent (%) Complete as of 12-31-2010:	78%
Expected Completion Date:	Unknown

Project Name:	City of Whiting
Nature of Project:	Hammond Transit
Date Awarded:	April 20, 2010
Initial Total Project Cost:	\$19,445,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2010:	\$0
Percent (%) Complete as of 12-31-2010:	0%
Expected Completion Date:	September 2012

### **NOTE 7 – PERIOD RESTATEMENT**

During 2010, several projects were completed. As a result of the completed projects, some grants had not been fully expended but had remaining funds. The funds were, in previous periods, recorded as grants payable. Because the grants are "closed" and will no longer require payment, the committed dollars have been reclassified from grants payable to unrestricted net assets at December 31, 2010 in the amount of \$103,311.

### **NOTE 8 – OTHER MATTERS**

In August 2009, the Porter County Council sued the Regional Development Authority seeking withdrawal of its membership. Pursuant to a Court Order, the Porter County annual membership contribution of 3.5 Million Dollars (\$3,500,000) has been placed in an interest bearing savings account administered by the Clerk of the Porter Circuit Court.

The Indiana Attorney General has rendered a legal opinion that the RDA Enabling Legislation prevents Porter County from unilaterally withdrawing membership. Furthermore, Porter County can not withdraw its membership in the RDA absent the Indiana General Assembly amending the Enabling Legislation. This matter was venued to Jasper Circuit Court. Cross motions for summary judgment were filed and oral argument occurred on January 25, 2010. The Jasper Circuit Court rendered an opinion on April 9, 2010 favorable to the Regional Development Authority disallowing withdrawal by Porter County. The Court also ordered Porter County to make its annual membership contribution of 3.5 Million Dollars immediately. That payment has occurred and Porter County has been continuing to make current payments. Porter County has appealed the Jasper Circuit Court decision and the matter has been fully briefed and oral arguments before the Indiana Court of Appeals on January 20, 2011. It is anticipated that the Indiana Court of Appeals will rule within sixty (60) days.

The City of Gary remains delinquent in payment of its membership assessment to the RDA. The City of Gary has been designated a "distressed unit" under IC 6-1.1-20.3 and the Distressed City Governing Board has required Gary to employ an outside monitor to assist in resolving the city's ongoing financial problems. The monies owed to the RDA are included in the overall financial plan for alleviating Gary's financial problems. A "workout" plan for incremental payment of the delinquent membership assessment has been adopted and is being implemented.

## **NOTE 9 – SUBSEQUENT EVENTS**

In January 2011, the RDA awarded a grant to the Regional Bus Authority in the amount of \$3 million.

Project Name:	Regional Bus Authority
Nature of Project:	Northwest Lake County Transit
Date Awarded:	November 17, 2010
Initial Total Project Cost:	\$3,000,000
Add-ons or Change Orders:	N/A
Cost Through 12-31-2010:	\$
Percent (%) Complete as of 12-31-2010:	0%
xpected Completion Date:	September 2011

## NORTHWEST INDIANA REGIONAL DEVELOPMENT AUTHORITY SUPPLEMENTAL SCHEDULE OF SUPPORTING SERVICES FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

#### Salaries & Professional Services

	2010		2009		
Professional Fees					
Salaries and related personnel costs	\$	317,430	\$	241,401	
Investment consultants		-		750	
Legal		81,598		63,331	
Accounting		27,350		26,451	
Special consultants		415,160		181,706	
Compliance consultant		48,236		21,847	
Planning consultant				130,913	
Total Salaries & Professional Services	\$	889,774	\$	666,399	

### **Operating Expenses**

Deale shares a	<i>^</i>	76	•	054
Bank charges	\$	75	\$	251
Office supplies	í	9,635		5,108
Membership dues		70		-
Cleaning		1,170		-
Advertising		85		-
Fees and licenses		78		-
Repairs & maintenance		-		1,430
Depreciation expense	1(	0,743		6,673
Conferences	1 <sup>.</sup>	1,423		178
Insurance	1	1,418		-
Background check		272		-
Job postings		-		549
Postage		-		1,752
Professional development		-		1,200
Legal notice - newspaper		219		1,834
Meals and entertainment	-	7,500		-
Meeting expense		-		22,398
Rent, Telephone, & Technical Support	3:	2,027		32,280
Travel	10	0,100		8,205
Tuition reimbursement	1	4,131		6,000
	\$ 10	8,946	\$	87,858

See accompanying notes to basic financial statements

#### Northwest Indiana Regional Development Authority BUDGETARY COMPARISON SCHEDULE - BUDGET TO ACTUAL For the Year Ended December 31, 2010

		Budget Actual		Variance		
<u>Revenue by Source</u>						
State	\$	10,000,000	\$	10,000,000	\$	-
City of East Chicago		3,500,000		2,750,000		(750,000)
City of Hammond		3,500,000		3,500,000		-
City of Gary		3,500,000		1,000,000		(2,500,000)
Lake County		3,500,000		3,500,000		-
Porter County		3,500,000		3,500,000		
Total Revenue by Source	-	27,500,000		24,250,000		(3,250,000)
Program Expenses						
City of Whiting		19,445,000		19,445,000		-
Regional Bus Authority		3,000,000		3,000,000		-
Total Program Expenses		22,445,000		22,445,000		-
Administrative Expenses						
Professional Services		612,280		572,344		(39,936)
Salaries and Benefits		362,000		317,430		(44,570)
Rent		42,030		32,027		(10,003)
Tuition Reimbursement		12,000		14,131		2,131
Travel		18,000		10,100		(7,900)
Office Supplies and Equipment		27,000		9,635		(17,365)
Professional Conferences		-		11,423		11,423
Insurance		-		11,418		11,418
Legal Advertisements		1,500		219		(1,281)
Other administrative expenses		72,000		9,250		<u>(62,750</u> )
Total Administrative Expenses	\$	1,146,810	\$	987,977	\$	(158,833)

#### **RECONCILIATION OF BUDGETARY BASIS TO GAAP BASIS:**

Depreciation Expense Interest Income Accounts receivable Grantee awards/payments, net	\$ (10,743) 285,497 14,225,000 (7,157,977)
Change in Net Assets - GAAP basis	\$ 7,341,777