

**INDIANA REAL ESTATE EDUCATION
ADVISORY COUNCIL**

December 13, 2022

1:30 p.m. (local time)

TO BE HELD THROUGH WEBEX

TO JOIN, CALL: (240) 454-0887

MEETING CODE: 610915440 OR

<https://IndianaEnhanced.Webex.com/join/PLAWebex>

- I.** Carpenter Realtors (CE21200006)
- a. Finance 101 Loan Programs (Zoom) 2 hrs.
 - b. Finance 101 Loan Programs 2 hrs.
- II.** Cressy & Everett Real Estate (CE20900914)
- a. Sharpening the finer Title and Escrow skills in Today's Market 2 hrs.
 - b. Unlocking the Mystery of Title Commitments 2 hrs.
- III.** Greater Northwest IN Association of Realtors (CE10600438)
- a. Role of the Assessor, Assessment Basics, & Property Tax Exemptions 3 hrs.
 - b. Funding Local Governments & Your Tax Bill 3 hrs.
 - c. Property Taxes & The ABC to Z of Title Work 3 hrs.
 - d. Managing the Electronic Real Estate Transaction (MB) 2 hrs.
 - Tabled at the 11/7/2022 meeting for timed outline due to being 30 minutes short
- IV.** Indiana Commercial Board of Realtors (CE10600375)
- a. Impact of Changes to Healthcare and Education on Commercial Real Estate 2 hrs.
- V.** InterNACHI (CE21600012)
- a. Introduction to Home Inspections for Real Estate Professionals 9 hrs.
- VI.** Lighthouse School of Real Estate (CE22200018)
- a. Managing the Electronic Real Estate Transaction 2 hrs.
 - b. Advertising and Fair Housing (MB and RB) 2 hrs.
 - c. Understanding Contingencies (MB and RB) 2 hrs.
 - d. Antitrust and Real Estate (MB and RB) 2 hrs.
 - e. Residential Forms (MB and RB) 4 hrs.
 - f. Representing Seller Clients 2 hrs.
 - g. Closing Short Sales 2 hrs.
 - h. Embracing an Ethical Environment 3 hrs.
 - i. Creating a Diversity Equity and Inclusion Plan for Your Brokerage (MB and RB) 4 hrs.

- VII.** Mutual of Omaha Mortgage – new provider
 - a. The FACTS about the FHA HECM for Purchase Program 2 hrs.
- VIII.** PDH Academy (CE21600004)
 - a. Boo! Don't Be Scared of Stigmatized Properties (RB) 4 hrs.
 - b. Indiana Managing Brokers: Avoid the Top Violations (MB) 4 hrs.
 - c. Buyer and Seller Representation with a Focus on Industry Trends (RB) 4 hrs.
- IX.** Real Estate Certification Program (CE10600303)
 - a. Bias Override: Overcoming Barriers to Fair Housing 4 hrs.
- X.** Real University, Inc. (CE21100008)
 - a. Instructor Continuing Education Course 4 hrs.
- XI.** Upstate Alliance of Realtors (CE10600435)
 - New instructor – Jennifer Reif INST201062
- XII.** WebCE, Inc. (CE21900012)
 - a. Fair Housing: It's Just Good Business 3 hrs.

Next Scheduled Meeting
January 17, 2023