

**INDIANA REAL ESTATE EDUCATION
ADVISORY COUNCIL**

January 17, 2023

1:30 p.m. (local time)

TO BE HELD THROUGH WEBEX

TO JOIN, CALL: (240) 454-0887

MEETING CODE: 610915440 OR

<https://IndianaEnhanced.Webex.com/join/PLAWebex>

- | | | |
|------|-------------------------------------------------------|--------|
| I. | Indiana Business and Real Estate Academy (CE21800026) | |
| | a. Did You Really Do That? | 2 hrs. |
| | b. How Did You Think That Was Ok? | 2 hrs. |
| | c. Termite, Ants, Beetles and More | 2 hrs. |
| | d. Racoons, Bets, Rodents and More | 2 hrs. |
| II. | Real Estate Certification Program (CE10600303) | |
| | a. Case Studies From the Code of Ethics (OnDemand) | 3 hrs. |
| | b. Case Studies From the Code of Ethics (Live) | 3 hrs. |
| III. | Southern Indiana Realtors Association (CE21200049) | |
| | a. What is a Short Sale? | 3 hrs. |
| | b. Lessons Learned From Long Island Divided | 3 hrs. |
| | c. Landlord Tenant Law | 3 hrs. |
| | d. Anti-Trust Law and Practice | 3 hrs. |
| | e. Common Defect and Water Damage | 3 hrs. |
| | • New Instructors | |
| | - Eric Hay (INST201066) | |
| | - William Dedman (INST201065) | |
| IV. | Upstate Alliance of Realtors (CE10600435) | |
| | a. At Home With Diversity Certification Course | 6 hrs. |

Next Scheduled Meeting
March 6, 2023