



# Notice Establishing Additional Requirements for **Coordinated Entry**

March 2017



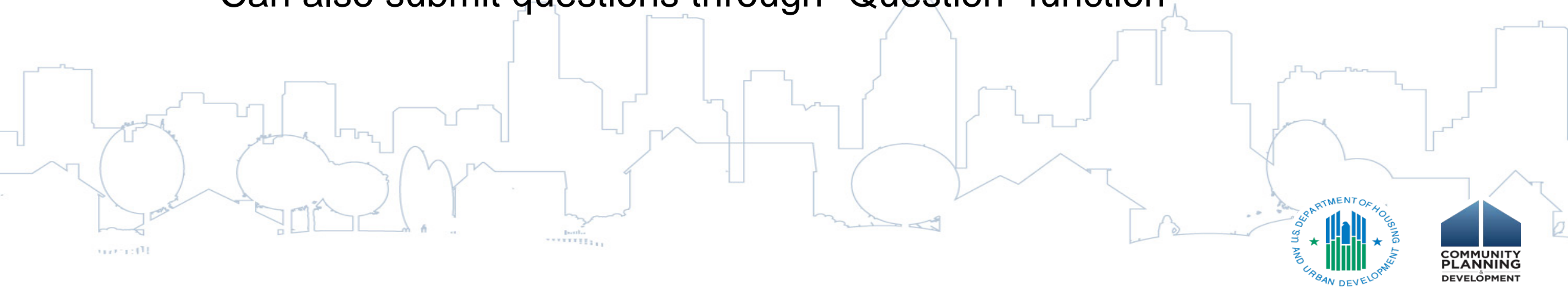
# Housekeeping

## Logistics:

- 90-minute webinar
- All lines are muted
- Submit technical issues through “Question” function

## Asking questions:

- There will be periodic pauses to discuss questions
- Can also submit questions through “Question” function



# Learning Objectives

By the end of the booster training participants will be able to:

1. Explain the fundamental goal of coordinated entry as a systems management approach
2. Identify the essential elements of coordinated entry required for implementation
3. Use and apply training and TA materials to support local CE development and operations



# POLL QUESTION #1 - select one response

**Of the options listed below which best describes the current status of your CoC's Coordinated Entry process:**

1. My CoC is **just getting started** and hasn't finalized a coordinated entry approach or design quite yet.
2. My CoC has **implemented some aspects** of coordinated entry but we still have a lot of work to do.
3. My CoC has **implemented most aspects** of coordinated entry but we have room for improvement.
4. **My CoC is done!** I'm just listening in to see if we got it right.



# Future TA Tools and Products

✓ **Coordinated Entry Process Self-Assessment**

<https://www.hudexchange.info/resource/5219/coordinated-entry-self-assessment/>

- **CE Toolkit of Community Samples – via NAEH Center for Capacity Building website**
- **Coordinated Entry Guidebook**
- **Coordinated Entry Implementation Guide**
- **Coordinated Entry Policies and Procedures Template**
- **Guide to Coordinated Entry Data Management**
- **Designing a Community-Specific Assessment Tool**
- **CE and Advanced System Planning**
- **Fair Housing Considerations for Coordinated Entry**



# How we got here: background and regulatory context

2012: CoC Program  
Interim Rule; ESG  
Program Interim Rule

2015: Coordinated  
Entry Policy Brief

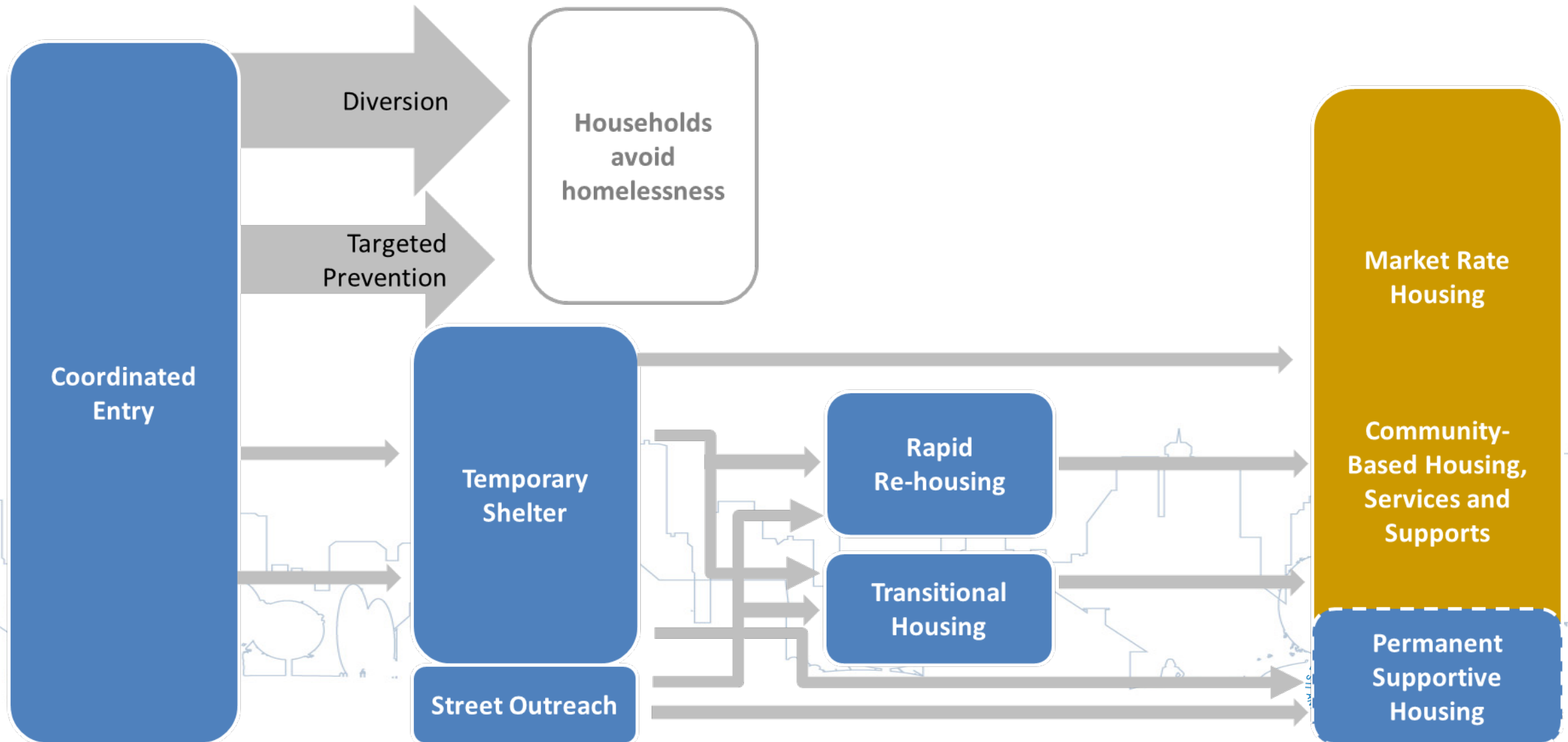
2014: PSH Prioritization  
Notice

- Updated in 2016,  
new CH definition

2017: Coordinated  
Entry Notice



# Coordinated Entry System in Context

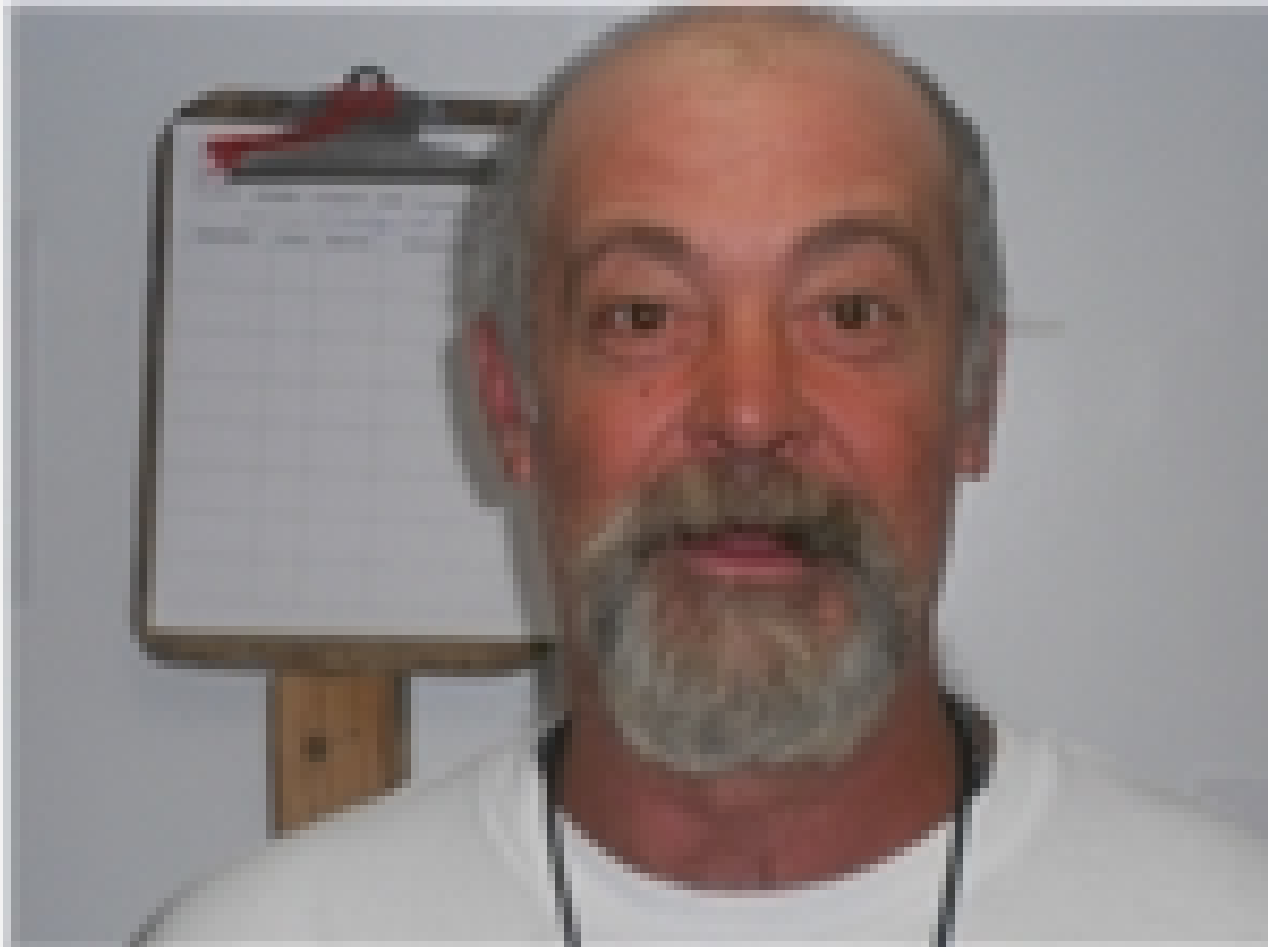


# WHAT IF?

*Heather Muller*  
*Coordinated Entry Example*









Jear [redacted]

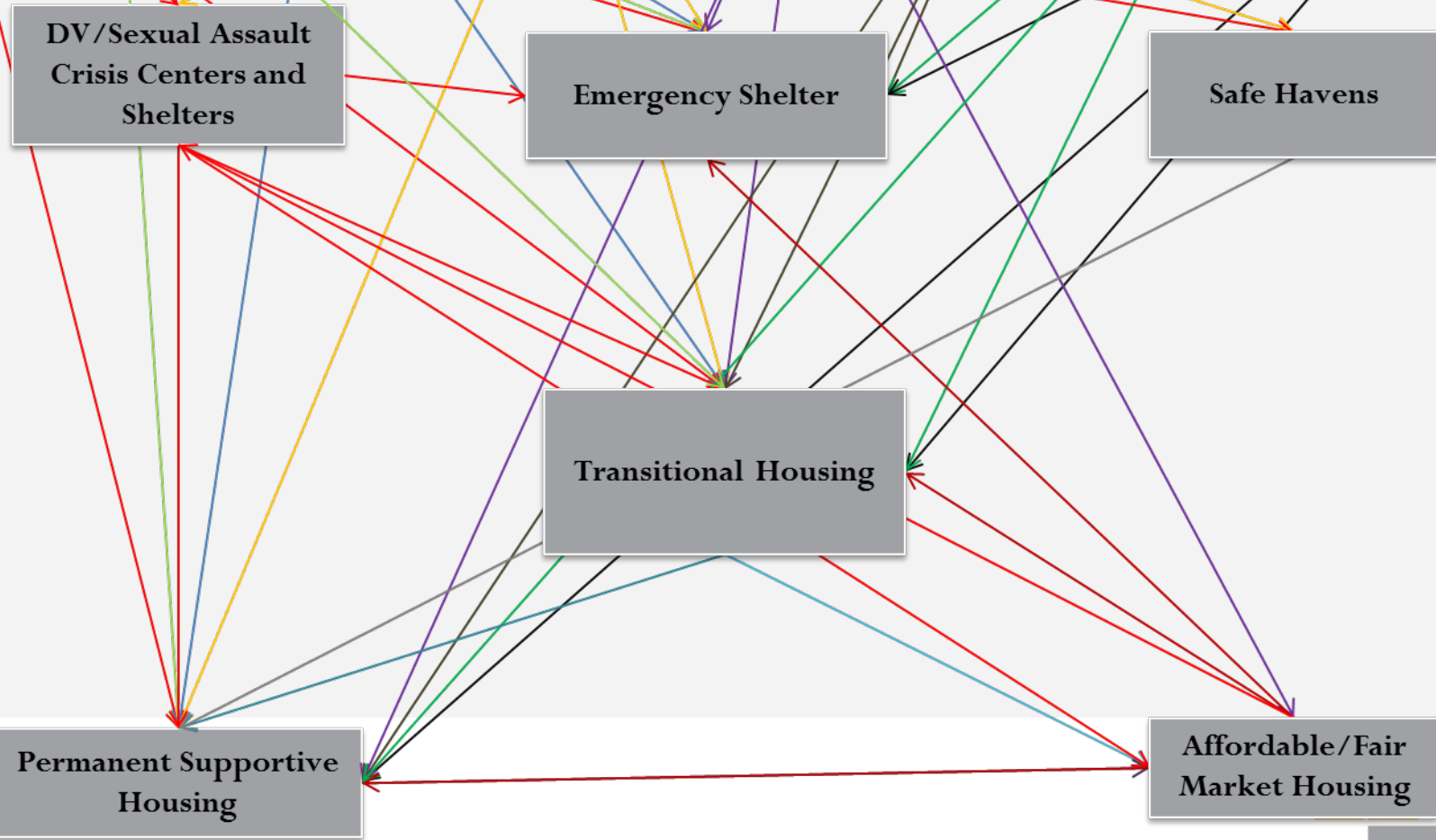


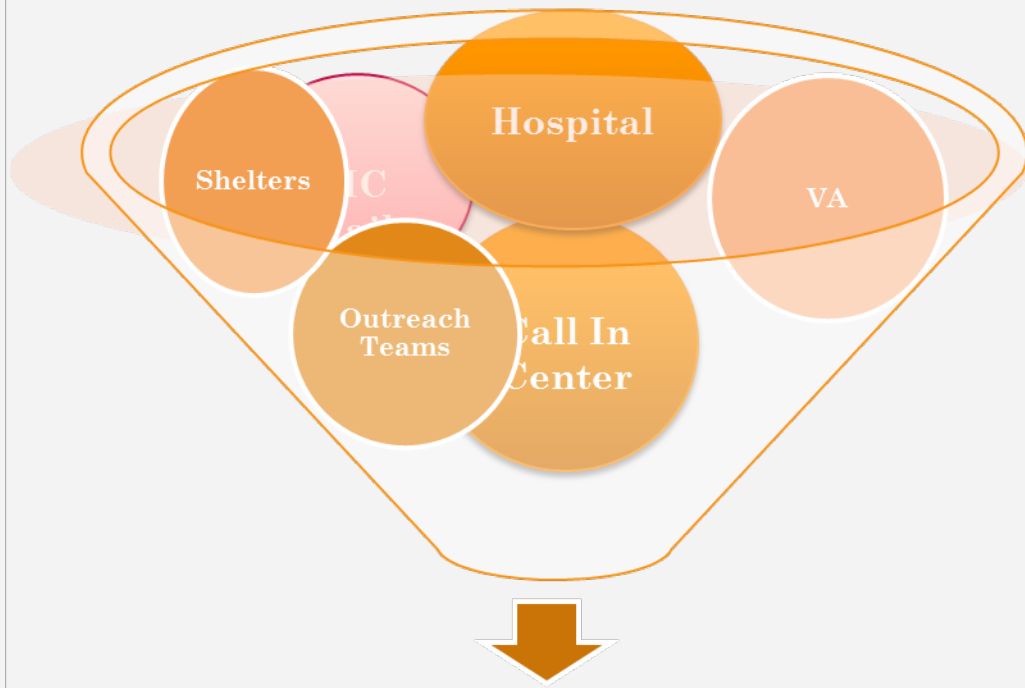
housing Placement Date.

frequent. [dropdown arrow]

### HMIS Enrollments

Case Name	Enroll Date	Exit Date	Case Manager	Project Name	Project Type	Organization
Jear [redacted] Louie	6/1/2015	8/17/2015	[redacted]	[redacted]	Transitional housing	[redacted]
Jear [redacted]	4/23/2015	8/31/2015	[redacted]	[redacted]	PH - Rapid Re-Housing	[redacted]
Jear [redacted]	9/28/2013	12/29/2013	[redacted]	[redacted]	Emergency shelter	[redacted]
Jear [redacted]	9/22/2013	9/22/2013	[redacted]	[redacted]	Services Only	[redacted]
Jear [redacted]	4/13/2013	4/13/2013	[redacted]	[redacted]	Services Only	[redacted]
Jear [redacted]	3/1/2013		[redacted]	[redacted]	Day Shelter	[redacted]
Jear [redacted]	11/2/2012	6/15/2013	[redacted]	[redacted]	Emergency shelter	[redacted]
Jear [redacted]	10/27/2012	10/27/2012	[redacted]	[redacted]	Services Only	[redacted]
Jear [redacted]	9/13/2012	5/9/2013	[redacted]	[redacted]	Day Shelter	[redacted]
Jear [redacted]	9/10/2012	9/24/2012	[redacted]	[redacted]	Transitional housing	[redacted]
Jear [redacted]	7/16/2012	7/16/2012	[redacted]	[redacted]	Services Only	[redacted]
Jear [redacted]	3/2/2012	3/2/2012	[redacted]	[redacted]	Services Only	[redacted]
Jear [redacted]	1/25/2012	9/7/2012	[redacted]	[redacted]	Emergency shelter	[redacted]
Jear [redacted]	11/10/2011	11/12/2011	[redacted]	[redacted]	Emergency shelter	[redacted]
Jear [redacted]	9/3/2011	9/3/2011	[redacted]	[redacted]	Services Only	[redacted]





Housing and  
Income  
Assessment



Housing and  
Income  
Program  
Matching



Housing and  
Income  
Program  
Referral



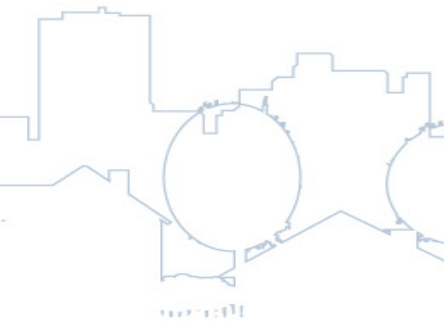
Housing and  
Income  
Navigation



# Countdown to Compliance



**JANUARY 23, 2018**



# Terms & Concepts

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Coordinated entry process

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Affirmative marketing/outreach and non-discrimination

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Access points

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Assessment

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Prioritization

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CE policies and procedures

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CoC-level vs. project-level requirements



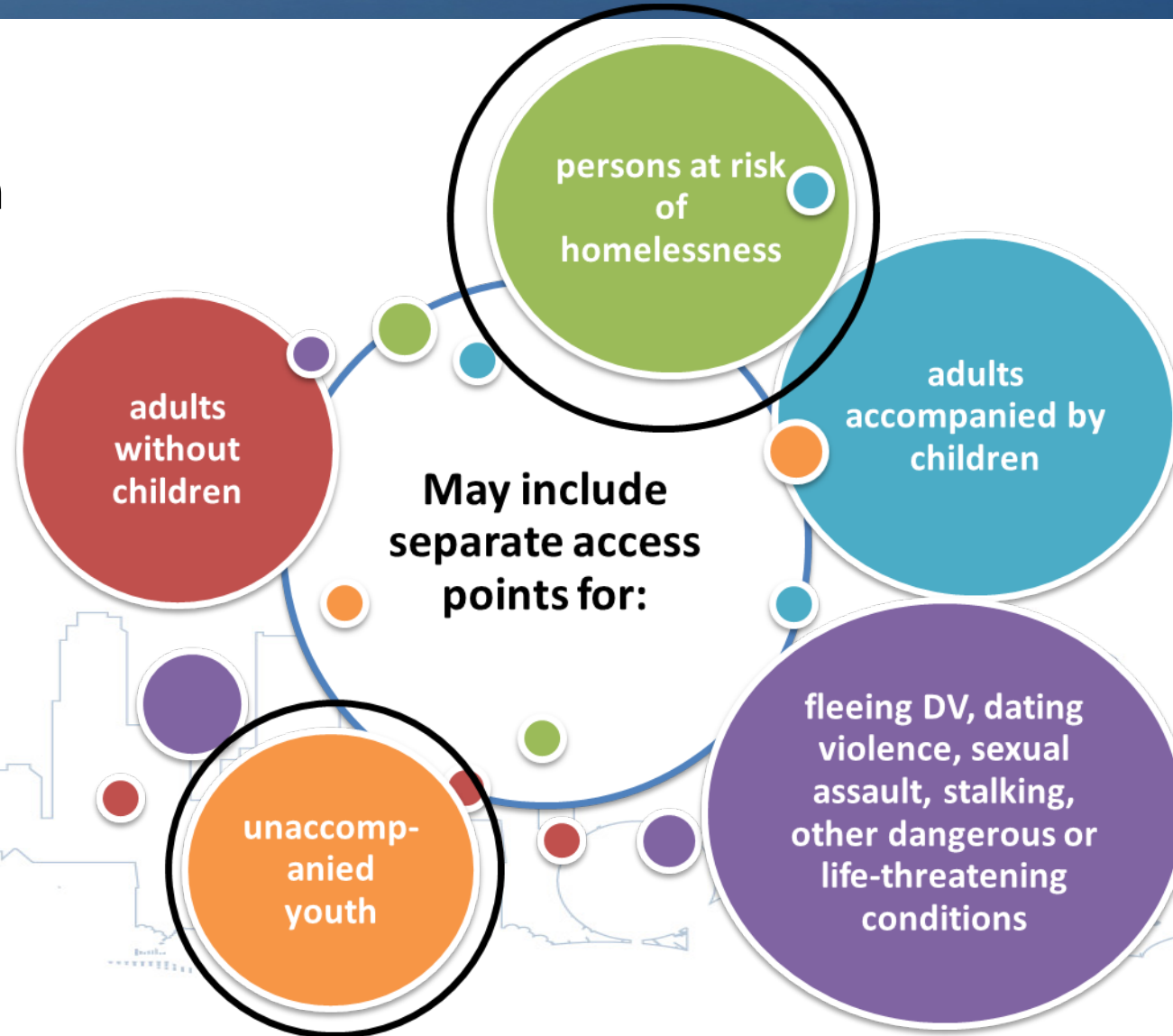
# Access Requirement: Full Coverage





# Access Consideration: Different Access Points

**Required: Same assessment approach at all access points.**



# Additional Access Requirements



## Ensuring Access:

Emergency Services

Homeless Prevention

Marketing and Accessibility

Safety Planning

Street Outreach

*Few barriers*

*Access isn't tied to CE open hours*

*Non-discriminatory  
Disabilities and  
Language*

*Fleeing and seeking  
services from non-  
victim service providers*

*Linked to CE*



# Write it down: Access Requirements



*CoC's written CE policies and procedures must:*

- ✓ Document a process ensuring access to emergency services during off hours*
- ✓ Document steps taken to ensure 1) access points are accessible to individuals with disabilities and 2) effective communication with individuals with disabilities*
- ✓ Address the needs of individuals and families who are fleeing violence*
- ✓ Describe how street outreach efforts funded under ESG or CoC are linked to the CE process*

# POLL QUESTION #2 - select one response

Which CE access requirement is most challenging to implement:

1. All access points consistently following CoC defined CE guidelines with **standardized approaches**
2. CE Access point services and guidelines are **well advertised**
3. All persons have **emergency access** to CoC crisis services regardless of business hours, subpopulation or geographic location
4. Persons with disabilities or limited English proficiency are provided **special accommodation** to ensure full access to CE services



# Assessment: Requirements and Considerations

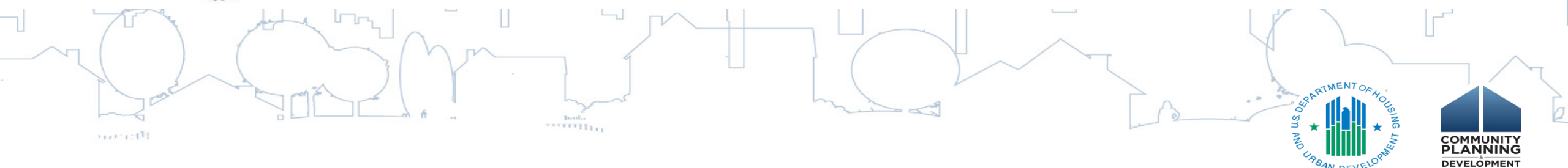
- **Standardized process to document needs and preferences**
- **Could be completed in phases**
- **CoC provides assessor training at least once annually**



# Write it down: Assessment Requirements



- ✓ *Establish criteria used for uniform decision-making*
- ✓ *Prohibit “screening out” from assistance*
- ✓ *Protect all data collected through the CE assessment process*
- ✓ *Establish that the assessment process cannot require disclosure of specific disabilities or diagnosis*
- ✓ *Provide training to staff administering CE processes*



# POLL QUESTION #3 – Yes or No?

CoC employs a phased approach to assessment with participant information collected according to all the following stages:

- 1. Initial Triage** – resolving immediate crisis needs
- 2. Diversion/Prevention** – examination of existing resources and options instead of emergency shelter
- 3. Intake** – basic information necessary to enroll participant in a CoC project
- 4. Comprehensive Assessment** – documentation of participant's needs, preferences, vulnerability
- 5. Next Step/Move On** – assess interest and capacity for more independent housing



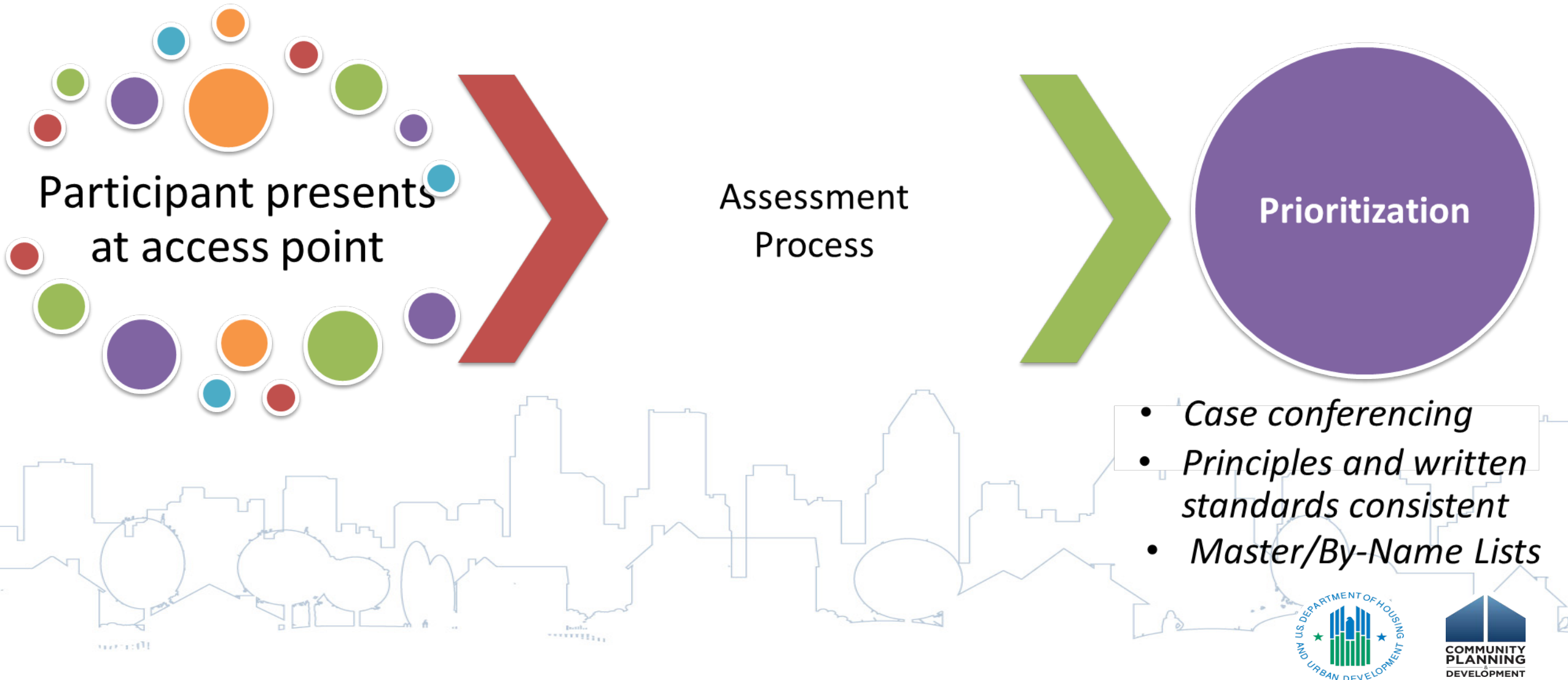
# Prioritization: What does it mean?

- Requirement: Prioritize most severe service needs / highest vulnerability
- But how do we know?
  - Defined by community-established principles
    - Ask: What does it mean in your community to have the most severe needs or be most vulnerable?
    - Ask: How do you account for differences in populations?





# Prioritization: Requirements and Considerations



# Write it down: Prioritization Requirements



- ✓ Document specific, definable prioritization criteria
- ✓ Include the factors and assessment information used for prioritization decisions
- ✓ Clearly distinguish between the interventions that will and will not be prioritized
- ✓ Document process for participants to file a discrimination complaint
- ✓ Specify the conditions for participants to maintain their place in CE prioritization lists when the participant rejects options



# POLL QUESTION #4 - select one response

**Your CoC's prioritization process, documented in policies and procedures, incorporates which of the following approaches?  
Select the best response?**

1. Standardized decision assistance tool
2. Locally-defined factors and scoring
3. Case conferencing
4. Some combination of any or all of above



# Referral Requirements and Considerations



Participant presents at access point

Assessment Process

Prioritization

Referral

- *Uniform across projects*
- *No screening out*
- *For CoC and ESG projects, CE is only referral source*



# Write it down: Referral Requirements



- ✓ *Document assessment, vulnerability and need-based factors used to make prioritization decisions, including homelessness prevention services*
- ✓ *Include a process by which individuals and families may appeal coordinated entry decisions*
- ✓ *Document protocol for participant rejection of a referral*



# POLL QUESTION #5 – select one response

I operate a project that receives no CoC program or ESG program funds.  
Must I only accept referrals from the CoC's defined CE referral process?

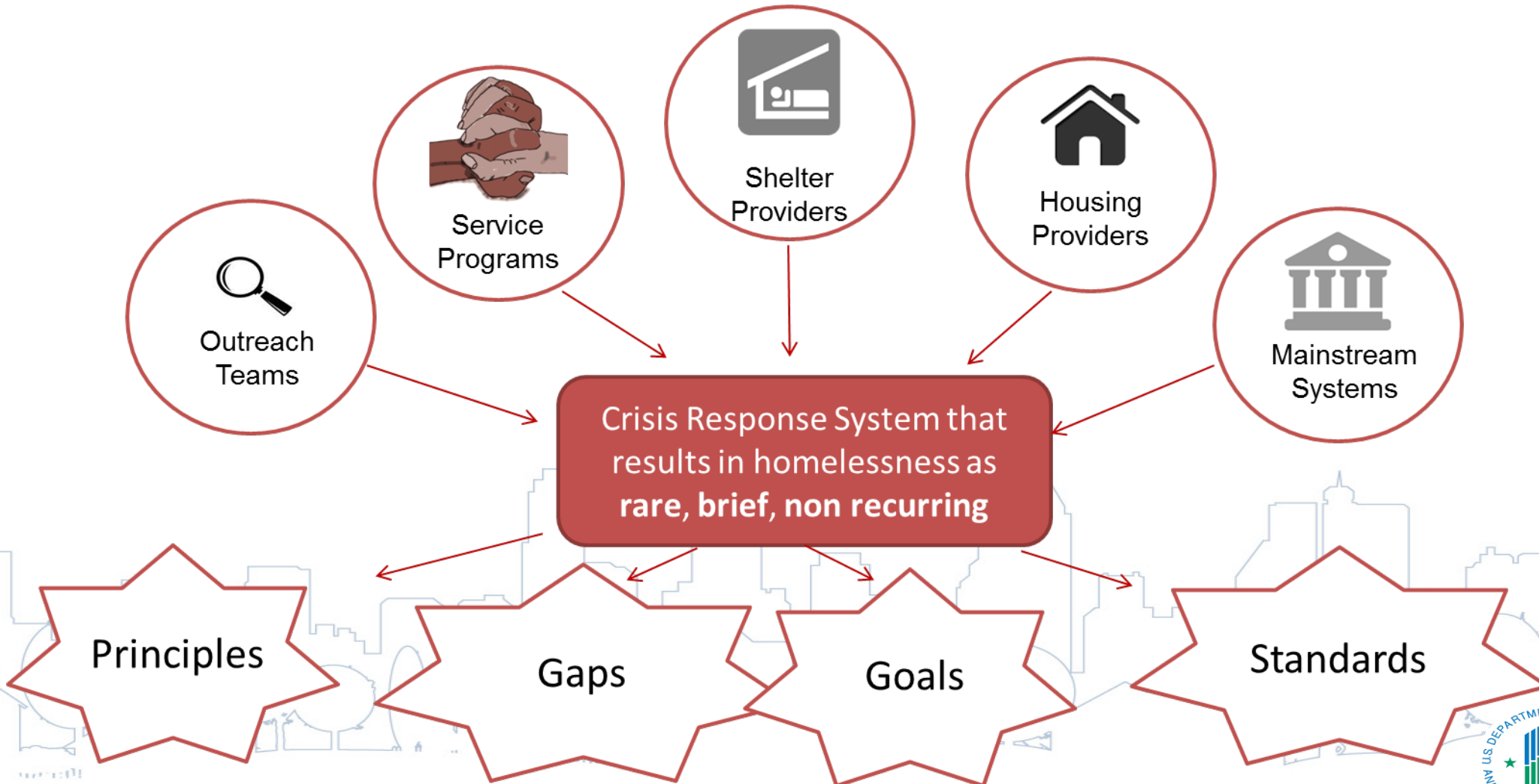
- 1. Yes**, all projects regardless of funding source must accept CE referrals.
- 2. No**, homelessness assistance agencies who receive no HUD funding are not obligated to accept referrals from the CE process.
- 3. It depends**. The CoC may establish local CE referral protocols that extend requirements for participation to all local homeless assistance providers within the CoC's geographic area.



# Questions on core elements?



# Infrastructure Element: Planning

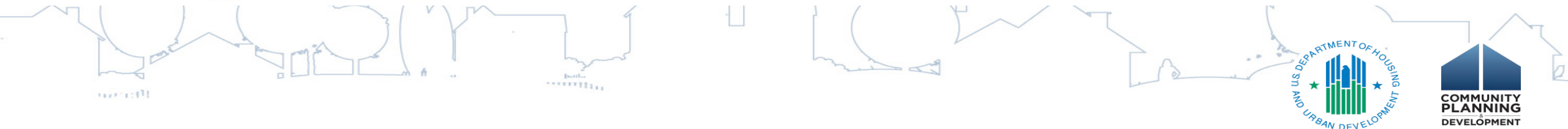




# Write it down: Planning Requirements



- ✓ *Establish policies guiding CE operations*
- ✓ *Define CE geography, participation expectations and roles, training, oversight and management*
- ✓ *Align written standards for providing CoC assistance with written policies and procedures for CE*
- ✓ *Ensure equal access to CE for all persons*



# Infrastructure Element: Management & Oversight

## Questions:

- ✓ Who develops/adopts/revises policies?
- ✓ Who sets performance expectations?
- ✓ Who monitors performance?
- ✓ Who resolves conflicts?

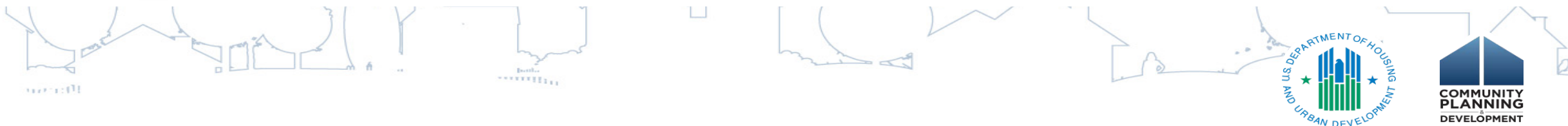




# Write it down: Data Management Requirements



- ✓ *Ensure adequate privacy protections of all participant information*
- ✓ *Define protocol for participant consent to share data*
- ✓ *If using HMIS, ensure all users are trained and understand CoC privacy and security expectations*
- ✓ *Prohibit the denial of services if participants don't share*



# Infrastructure Element: Evaluation

Annual CE evaluation answers the following questions:

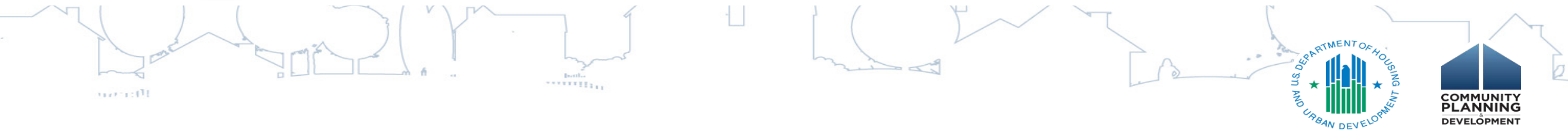
- ✓ Does CE work for persons experiencing a housing crisis?
- ✓ Does CE work for providers of homeless assistance?
- ✓ Is CE functioning according to CoC's design principles?
- ✓ Is CoC system more efficient and effective as a result of CE?



# Write it down: Evaluation Requirements



- ✓ *Define frequency and methods by which CE evaluation will be conducted*



# Questions on infrastructure elements?



# Future TA Tools and Products

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