

Indiana Gaming Commission Ernest Yelton Executive Director



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THE INDIANA GAMING COMMISSION

Matt Bell (Chairman)



Matt Bell (Chairman), of Avilla, Indiana is a founding Principal at Catalyst Public Affairs Group. Previously, Matt served as President of Ivy Tech Corporate College. Mr. Bell was the founding Chief Executive Officer of the Regional Chamber of Northeast Indiana from 2010-2012. Mr. Bell served in the Indiana House of Representatives from 2005 to 2010, representing House District 83 and serving on the Public Policy, Labor and Employment, and Family, Children, and Human Affairs committees. Mr. Bell received his undergraduate degree from the University of Tennessee.

Mr. Bell was appointed to the Commission September 2011.

Marc D. Fine (Vice Chairman)



Marc D. Fine (Vice Chairman), of Evansville, is an Attorney with the firm of Jackson, Kelly, PLLC. Mr. Fine is a 1981 graduate of the Indiana University School of Business with a BS in finance, with distinction, and a 1984 graduate of the University of Illinois College Of Law. He was one of the founders of American Community Bancorp and the Bank of Evansville, where he is a member of the Board of Directors and is also the corporate secretary.

Mr. Fine was appointed to the Commission in October 2007.

Robert Morgan



Robert Morgan, of Schererville, studied labor/management relations at Confederation College in Thunder Bay, Canada. After college, he worked for the Ontario Housing Corporation. In 1981, Mr. Morgan joined Thomas Equipment Ltd. a subsidiary of McCain Foods, Inc., in various regional management positions. Then in 1999, Mr. Morgan left McCain and founded his own business, Docu-tech Services, Inc., which currently provides litigation support services to large law firms throughout the United States.

Mr. Morgan was appointed to the Commission in July 2008.

Cris Johnston



Cris Johnston. of Indianapolis, is a director at KSM Consulting. Mr. Johnston served as Deputy Chief of Staff to Governor Mitch Daniels and as Executive Director of the Government Efficiency Division of the Office of Management and Budget. Prior to working in state government, he was a partner at Crowe Horwath. Mr. Johnston graduated from Wabash College and received his MBA from Butler University.

Mr. Johnston was appointed to the Commission January 2013.

THE INDIANA GAMING COMMISSION

Susan Williams



Susan Williams, of Indianapolis, recently retired as President of Indiana Sports Corporation. During her tenure at the helm of ISC, Indianapolis was awarded Big Ten Men's and Women's Basketball Tournaments and Football Championship, the 2008 Olympic Diving Trials, 2012 Super Bowl, 2015 Men's Final Four, 2016 Women's Final Four. Prior to arriving at ISC, Williams served as Executive Director of the Indiana State Office Building Commission. She served 13 years on the Indianapolis-Marion County City-County Council. Susan received her undergraduate degree from Franklin College and earned a master's degree from Indiana University.

Ms. Williams was appointed to the Commission January 2013.

Anita Sherman



Anita Sherman, CPA, CGMA, of Indianapolis, is the managing partner at Greenwalt CPAs, an accounting and consulting firm. She was the Chair of the Indiana CPA Society in 2007 and 2008 representing the 7,000 CPAs in Indiana. She previously served on the boards of United Way of Central Indiana, Westview Hospital and CICOA and is a current member of the Board of Directors of CPA Associates International. Anita is a graduate of Manchester University with a degree in accounting.

Ms. Sherman was appointed to the Commission February 2014.

Joseph C. Svetanoff



Joseph C. Svetanoff, of Crown Point, Indiana is an associate attorney in the Harris Law Firm, P.C. Mr. Svetanoff is a 1994 graduate of Butler University with a BS in Marketing and a 2002 graduate of Valparaiso University School of Law. He currently serves as a criminal public defender with Lake County Superior Court, County Division, Room I and previously with the Town of Merrillville Criminal Court.

Mr. Svetanoff was appointed to the Commission February 2014.

FORMER COMMISSIONERS

| 2013 | Matthew Bell (Chair) Marc Fine Tim Murphy Robert Morgan Susan Williams Cris Johnston | <u>2005</u> | William Barrett Tim Walsh Tom Swihart Harold Calloway (Chair) Bryan Robinson Donald Vowels | <u>1999</u> | Donald Vowels (Chair) Ann Marie Bochnowski Richard Darko Thomas Milcarek David Ross Robert Swan |
|-------------|---|-------------|---|-------------|--|
| <u>2012</u> | Tim Murphy (Chair) Marc Fine Mary Shy Robert Morgan Judge V. Sue Shields Matthew Bell Tim Murphy (Chair) | <u>2004</u> | Marya Rose Ann Marie Bochnowski Tim Fesko Tim Murphy Donald Vowels (Chair) Ann Marie Bochnowski Thomas Milcarek | <u>1998</u> | Donald Vowels (Chair) Ann Marie Bochnowski Richard Darko Thomas Milcarek David Ross Robert Sundwick Robert Swan |
| <u>2010</u> | Tom Swihart Marc Fine Mary Shy Robert Morgan Judge V. Sue Shields Tim Murphy (Chair) | <u>2003</u> | Dale Gettelfinger Marya Rose Maurice Ndukwu Robert Barlow Norman Melhiser Donald Vowels (Chair) | <u>1997</u> | Donald Vowels (Chair) Ann Marie Bochnowski Richard Darko David Ross Robert Sundwick Robert Swan |
| 2009 | Tom Swihart Marc Fine Mary Shy Robert Morgan Judge V. Sue Shields Tim Murphy (Chair) Tom Swihart | 2002 | Ann Marie Bochnowski Thomas Milcarek Dale Gettelfinger Marya Rose Maurice Ndukwu David Ross Donald Vowels (Chair) | <u>1996</u> | Alan Klineman (Chair) Ann Marie Bochnowski Donald Vowels Thomas Milcarek David Ross Robert Sundwick Robert Swan |
| 2008 | Mark Fine Mary Shy Robert Morgan Justin Christian Judge V. Sue Shields William Barrett (Chair) Tim Murphy | | Ann Marie Bochnowski Thomas Milcarek David Ross Richard Darko David Carlton Dale Gettelfinger | <u>1995</u> | Alan Klineman (Chair) Ann Marie Bochnowski Donald Vowels Thomas Milcarek David Ross Bob Sundwick |
| <u>2007</u> | Mary Shy James Cummings Jr. Tom Swihart Marc Fine Robert Morgan William Barrett (Chair) Tim Murphy | <u>2001</u> | Donald Vowels (Chair) Ann Marie Bochnowski David Carlton Richard Darko Thomas Milcarek David Ross Dale Gettelfinger | <u>1994</u> | Alan Klineman (Chair) Ann Marie Bochnowski Gilmore Hensley David Ross Robert Sundwick Donald Vowels |
| 2006 | Donald Vowels James Cummings Jr. Tom Swihart Marc Fine Tim Walsh Harold Calloway (Chair) Scott Newman (Chair) | 2000 | Donald Vowels (Chair) Ann Marie Bochnowski David Carlton Richard Darko Thomas Milcarek David Ross Robert Swan | 1993 | Alan Klineman (Chair) Ann Marie Bochnowski Gilmore Hensley David Ross Robert Sundwick Donald Vowels Robert Gilmore |
| | Bryan Robinson | | | | |

Donald Vowels Marya Rose Tim Fesko Tim Murphy



Indiana Gaming Commission

Executive Director's Annual Report



Ernest Yelton
Executive Director

The long anticipated opening of commercial casinos in Ohio finally arrived accompanied with a significant decrease in Indiana's gaming revenues.

Fiscal year 2014, marked the first complete year the four casinos in Ohio were fully operational. It also represented the lowest tax revenue for the State of Indiana since 2002 a date prior to the openings at French Lick, Shelbyville and Anderson. Wagering taxes and admission taxes totaled \$653,345,570 which represents a 13.2% reduction from FY 2013. Admissions in the 11 casinos dropped over 300,000 patrons. Clearly an inclement winter with an abundance of frigid temperatures, frequent snow accumulations and ice storms exacted a toll on adjusted gross receipts (AGR), but two other factors greatly contributed to the shortfall. Hollywood, Rising Star and Belterra are the casinos positioned most closely to an Ohio casino which is located in downtown Cincinnati. A comparison of tax revenues for the previous year for those casinos accounts for 60% of the total difference for the entire state. Also, the 2013 Indiana Legislature allowed the 13 casinos to deduct up to \$5 million of free play, a marketing technique that affords patrons to wager a certain amount of money or credits without charge, from their yearly AGR. That resulted in an additional 14% reduction. Most observers would attribute the remaining 26% deficiency to weather and a slow recovering economy. In addition, Illinois began the systematic installation of electronic gaming devices (EGDs) in privately owned establishments such as bars and taverns.

The outlook for revenues in FY 2015 remains uncertain. More racinos in Ohio are scheduled to open, and Illinois has yet to exhaust its local allocation of EGDs. The free play deduction has one remaining year before sunsetting, and the initial tax levy on the first \$25 million AGR was reduced from 15% to 5% for any casino that ended the year with AGRs below \$75 million. Three licensees, French Lick, Rising Star and Majestic Star II, qualified for the lower tax rate for 2015 which calculates to \$7.5 million of additional tax relief.

Even with this revenue downturn, national perspective is still impressive. In the United States, Indiana ranked fourth in gross revenues and third in total taxes. Also, employment figures, which have been declining since 2009, are showing signs of stabilization.

Capital Expenditures

Even in the face of lower revenues, Indiana licensees continue to freshen their product with substantial capital improvements.

Majestic Star, while replacing equipment and improving their IT systems, began construction of a flyover project that will eliminate the viaduct. The structure was subject to frequent flooding rendering the path to their garage a challenge. They were successful in a cooperative effort with the City of Gary to bring this much needed project to reality. The total estimated cost is \$6.7 million, and the work is anticipated to conclude in November.

Tropicana invested approximately \$4.5 million on the first property and riverboat to open in Indiana in 1995. Its elevator was modernized, and a needed second egress from the casino was constructed. Over one million dollars was spent on new gaming equipment plus an in-house laundry facility was added to service the two hotels. The owners were finally successful in obtaining title to two real estate parcels adjacent to the existing property.

Hoosier Park Racing and Casino concluded an over \$5 million renovation of their terrace and trackside area featuring a new state-of-the-art Terrace Showroom; upgraded furniture, fixtures, art and décor; expanded Shelby's Gifts; significantly remodeled the Homestretch Steakhouse; and opened Dan Patch's Brewhouse featuring local craft beers, wines, and food items.

Indiana Grand Racing and Casino concluded a \$1 million renovation of the former Grandstands Sports Bar & Grill into the new Winner's Circle Brewpub and OTB.

Ameristar, in addition to improved maintenance and slot purchases, spent over \$1.1 million on a new poker room, kitchen upgrades and the initial design of a new sports bar.

Belterra was busy investing over \$5.3 million during FY 2014. The casino welcomed carpet replacement, slot machines and gaming equipment. The hotel rooms were upgraded with new furniture and plasma TVs. The steakhouse was rebranded and remodeled while the pavilion and the lobby bar were the subjects of improvements.

Legislation

The 2014 "short" legislative session began with the appointment of a new chair of the House of Representative's Public Policy Committee, Tim Dermody, who hails from LaPorte. The Senate Public Policy Committee under the leadership of Ron Alting only called a handful of gaming proposals for hearing. The House was reluctant to move any gaming legislation without further study. As a result, none of the bills received a hearing in the House. In the waning days before sine die, the Senate passed a resolution calling for an interim study committee on nearly all types and aspects of gaming in the state. Ultimately, the Legislative Council announced a creation of the committee but limited its charge to study the:

- (i) Competition and potential competition posed to existing casinos and racinos in Indiana; and
- (ii) Comparative impact of potential changes in Indiana's existing gaming laws on the viability, patron admissions, and revenues of the existing casinos and racinos in Indiana.

The members of the committee have been named, but a schedule has yet to be announced. Conventional wisdom is that a substantial number of gaming initiatives will be filed in the upcoming session. However, the fate of such bills is never capable of prediction.

Staff Report

The IGC experienced both promotions and new additions throughout the fiscal year. Sara Gonso Tait moved from License Control Counsel to the position of General Counsel where she will supervise the entire Legal Division. Derek Young, staff attorney, replaced Sara. He serves as attorney for Charity Gaming and Gaming Control while retaining a few of his general legal responsibilities. The staff attorney opening was filled by Erica Sullivan who came to us from the Attorney General's Office.

Financial Investigator, William Murphy and Background Investigator William Coyle joined our forces and immediately began their investigative duties. Christopher Back became our newest (and youngest) field auditor. Charity Gaming welcomed Allan Strange as an Investigator after he attained the maximum age as a Gaming Control Officer and Heidi Justice as one of our Program Coordinators.

Barbara Lewis assumed her role as our Executive Administrative Assistant. The Gaming Enforcement Division began its tenth academy in Plainfield with a field of fifteen new recruits and Agent Stanley Tressler was promoted to Supervisor at Belterra.

Governor Pence appointed two new Commissioners that resulted in the IGC having a full complement of seven since 2008. Anita Sherman lives in Indianapolis and satisfies the CPA position requirement. Joseph Svetanoff from Crown Point fulfills the statutory obligation for a member to possess criminal law experience.

FY 2015

As the Indiana Gaming Commission enters 2015, it embraces an aggressive agenda. When mobile gaming was authorized in 2013, the legislature directed us to create rules and standards for systems and devices. We have already begun a dialogue with Gaming Laboratories International to assist us in that endeavor and expect to receive our first request to use these I-Pads from a casino yet this year.

We have begun examining rules that have not been revisited since gaming began in the mid 1990's. These include EGD manufacturing transportation procedures and casino refinancing requirements. It has been four years since we issued a Request for Proposals for an independent gaming laboratory for EGD testing. A new contract is on schedule to be awarded by year's end. We have been in negotiations with Indiana University for the creation of a new portal for Local Development Agreement reporting which will produce uniformity and new report generating functions.

These and other goals plus our core responsibility of assuring Indiana citizens that gaming operations and owners will continue to meet our high expectations of unquestioned suitability and honesty will continue to be our mission.

Respectfully submitted,

Ernest E. Yelton

Executive Director

of the Indiana Gaming Commission



FY 2014 TAX OVERVIEW

In FY 2014, gaming operations at Indiana casinos generated \$595,653,809 in wagering tax and \$57,691,761 in admission tax, for a total of \$653,345,570. For more information on wagering and admissions taxes and how they are distributed, please visit the State Budget Agency website at:

www.in.gov/sba/2511.htm.

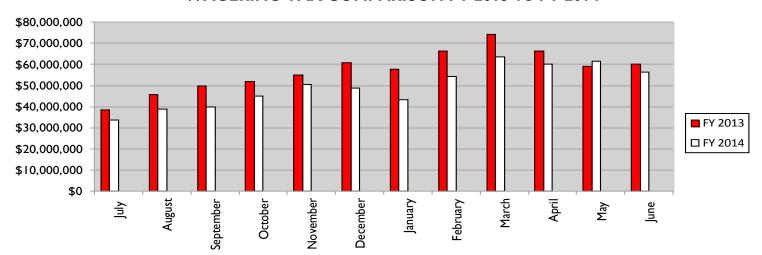
| FY 2014 | Total Win | Wagering Tax | Admission Tax | <u>Total Tax</u> |
|----------------------|--------------------|------------------|-----------------|------------------|
| Ameristar | \$213,653,084.00 | \$58,030,759.00 | \$7,187,445.00 | \$65,218,204.00 |
| Belterra | \$118,216,483.00 | \$26,531,680.00 | \$3,698,154.00 | \$30,229,834.00 |
| Blue Chip | \$154,592,598.00 | \$37,405,976.00 | \$6,819,552.00 | \$44,225,528.00 |
| French Lick | \$73,347,701.00 | \$13,350,041.00 | \$2,505,639.00 | \$15,855,680.00 |
| Hollywood | \$219,666,175.00 | \$60,080,533.00 | \$5,587,701.00 | \$65,668,234.00 |
| Hoosier Park | \$206,509,154.00 | \$50,339,568.00 | N/A | \$50,339,568.00 |
| Horseshoe Hammond | \$461,162,963.00 | \$144,524,988.00 | \$12,936,258.00 | \$157,461,246.00 |
| Horseshoe Southern | \$262,264,576.00 | \$75,220,539.00 | \$6,286,623.00 | \$81,507,162.00 |
| Indiana Grand | \$241,314,371.00 | \$60,642,041.00 | N/A | \$60,642,041.00 |
| Majestic Star | \$98,516,766.00 | \$20,557,320.00 | \$3,424,161.00 | \$23,981,481.00 |
| Majestic Star II | \$72,532,448.00 | \$13,150,904.00 | \$3,424,161.00 | \$16,575,065.00 |
| Rising Star | \$59,253,907.00 | \$9,914,182.00 | \$2,460,891.00 | \$12,375,073.00 |
| Tropicana Evansville | \$116,745,262.00 | \$25,905,279.00 | \$3,361,176.00 | \$29,266,455.00 |
| TOTALS | \$2,297,775,488.00 | \$595,653,809.00 | \$57,691,761.00 | \$653,345,570.00 |

FY 2013 TAX COMPARISON TO FY 2014

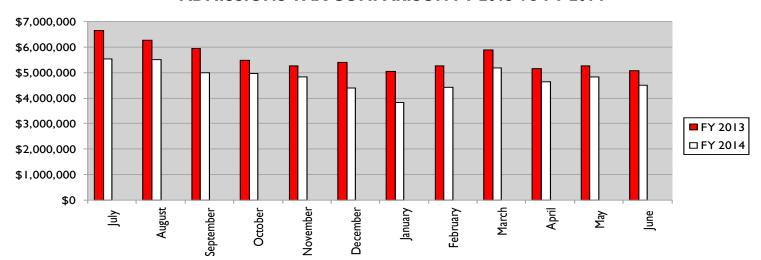
| WAGERING TAX | FY 2013 | FY 2014 | DIFFERENCE | % |
|--------------|---------------|---------------|----------------|---------|
| July | 38,467,511 | 33,719,816 | (4,747,695) | -12.34% |
| August | 45,651,357 | 38,832,536 | (6,818,821) | -14.94% |
| September | 49,841,539 | 39,738,941 | (10,102,598) | -20.27% |
| October | 51,886,076 | 45,003,949 | (6,882,127) | -13.26% |
| November | 54,898,581 | 50,537,785 | (4,360,796) | -7.94% |
| December | 60,819,331 | 48,631,485 | (12,187,846) | -20.04% |
| January | 57,734,247 | 43,174,159 | (14,560,087) | -25.22% |
| February | 66,244,717 | 54,360,452 | (11,884,264) | -17.94% |
| March | 74,217,051 | 63,471,801 | (10,745,250) | -14.48% |
| April | 66,525,407 | 60,214,051 | (6,311,356) | -9.49% |
| Мау | 59,289,579 | 61,648,557 | 2,358,978 | 3.98% |
| June | 60,055,812 | 56,320,276 | (3,735,536) | -6.22% |
| TOTAL | \$685,631,207 | \$595,653,809 | (\$89,977,398) | -13.12% |

| ADMISSIONS TAX | FY 2013 | FY 2014 | DIFFERENCE | % |
|----------------|--------------|--------------|---------------|---------|
| July | 6,650,916 | 5,536,782 | (1,114,134) | -16.75% |
| August | 6,264,105 | 5,510,664 | (753,441) | -12.03% |
| September | 5,949,279 | 5,009,811 | (939,468) | -15.79% |
| October | 5,484,198 | 4,967,520 | (516,678) | -9.42% |
| November | 5,265,204 | 4,824,366 | (440,838) | -8.37% |
| December | 5,397,468 | 4,395,459 | (1,002,009) | -18.56% |
| January | 5,048,754 | 3,831,465 | (1,217,289) | -24.11% |
| February | 5,274,837 | 4,434,135 | (840,702) | -15.94% |
| March | 5,895,453 | 5,183,427 | (712,026) | -12.08% |
| April | 5,152,572 | 4,633,671 | (518,901) | -10.07% |
| Мау | 5,274,411 | 4,847,589 | (426,822) | -8.09% |
| June | 5,091,102 | 4,516,872 | (574,230) | -11.28% |
| TOTAL | \$66,748,299 | \$57,691,761 | (\$9,056,538) | -13.57% |

WAGERING TAX COMPARISON FY 2013 TO FY 2014



ADMISSIONS TAX COMPARISON FY 2013 TO FY 2014



Page 11

REVENUES & EXPENDITURES

| FEES | \$6,152,094 | FINES | \$396,169 |
|------------------------|---------------------------|-------------------------------|--------------|
| Occupational Licensing | | Riverboats | \$253,669 |
| Applications: | \$523,627 | Suppliers | \$31,500 |
| Permanent/Renewal: | \$643,535 | Voluntary Exclusion Program | \$107,869 |
| Subtotal | \$1,167,162 | Miscellaneous | \$3,131 |
| Casino Licensing | | EXPENDITURES | \$21,840,713 |
| Permanent/Renewal | \$444,200 | IGC Administration | |
| Subtotal | \$444,200 | Salary/Wages | \$2,808,150 |
| | V 111 1 200 | Other Operating & Encumbrance | \$436,301 |
| | | Less Reimbursements | -\$178,318 |
| Supplier Licensing | | Subtotal | \$3,066,133 |
| Applications: | \$15,000 | | |
| Permanent/Renewal: | \$245,000 | Charity Gaming Enforcement | |
| Other - Junketeer: | \$8,100 | Salary/Wages | \$2,730,552 |
| Subtotal | \$268,100 | Build Indiana | \$2,250,000 |
| | | Other Operating & Encumbrance | \$437,398 |
| | | Subtotal | \$5,417,950 |
| Charity Gaming* | | | |
| Licensing | \$3,853,215 | Athletic Division | |
| Penalties/Misc. | \$228,976 | Salary/Wages | \$158,685 |
| Subtotal | \$4,082,191 | Other Operating & Encumbrance | \$9,403 |
| | | Less Reimbursements | -\$11,890 |
| | | Subtotal | \$156,198 |
| Athletic Division | | | |
| Licensing | \$48,710 | | |
| Closed Circuit Tax | \$56,525 | Gaming Enforcement** | |
| Event Tax | \$84,706 | Salary/Wages | \$12,454,405 |
| Penalties | \$500 | Other Operating & Encumbrance | \$746,027 |
| Subtotal | \$190,441 | Subtotal | \$13,200,432 |

^{*}Does not include Charity Gaming Excise Tax of \$1,138,699 collected by IDOR.

^{**}Fully reimbursed by riverboat casinos and racinos.

MBE/WBE UTILIZATION

Disparity Study

Statute requires the IGC to establish annual goals for the use of minority and women-owned enterprises (M/WBE). These goals must be derived from a statistical analysis of utilization study of casino contracting and purchases. Such an analysis, also called a disparity study, must be updated every five years.

In keeping with its statutory mandate, an update of the IGC's study was completed in November 2012. The Indiana University Public Policy Institute completed the study on our behalf, examining the contracting and purchasing practices of Indiana's casinos from 2009 through 2011. Based upon actual purchase data provided by the casinos and audited by IGC staff, the study period reviewed over \$1.2 billion in spending on goods and services.

In addition to a review of purchasing, also called utilization, a disparity study must also seek to establish capacity, which is a measure of all firms ready willing and able to provide goods and services to Indiana's riverboat casinos. The capacity estimate derived from the study is below.

| Capacity Estimates | <u>MBE</u> | <u>WBE</u> |
|------------------------------|------------|------------|
| Construction | 10.4% | 9.9% |
| Procurement of Supplies | 1.6% | 2.9% |
| Professional Services | 6.9% | 10.4% |
| Other Services | 5.7% | 11.4% |

The IGC adopted the study at its November meeting in Resolution 2012-149 and will continue to monitor M/WBE utilization annually. The full disparity study is available at www.in.gov/igc.

2013 Expenditures

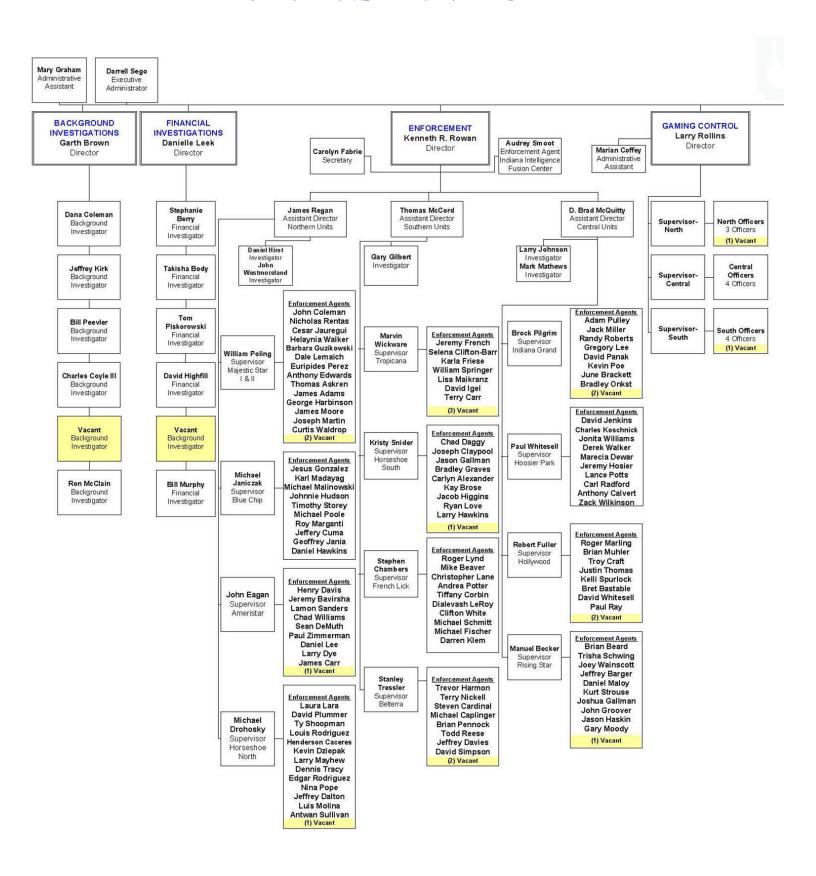
As the table below indicates, casinos exceeded the capacity estimates for spending in each category in CY 2013. Not reflected in the chart, but of importance to note, is that casinos spent \$127 million with Indiana firms, including non-M/WBE, during this period.

| Purchase Type | <u>Amount</u> | MBE Spend | WBE Spend |
|------------------------------|------------------|-----------|-----------|
| Construction | \$17,421,060.09 | 13.30% | 14.57% |
| Procurement | \$232,967,519.30 | 8.96% | 9.28% |
| Professional Services | \$30,675,634.62 | 17.28% | 13.77% |
| Non-Professional Services | \$57,808,,477.12 | 15.15% | 12.92% |
| <u>TOTAL</u> | \$403,593,757.29 | | |

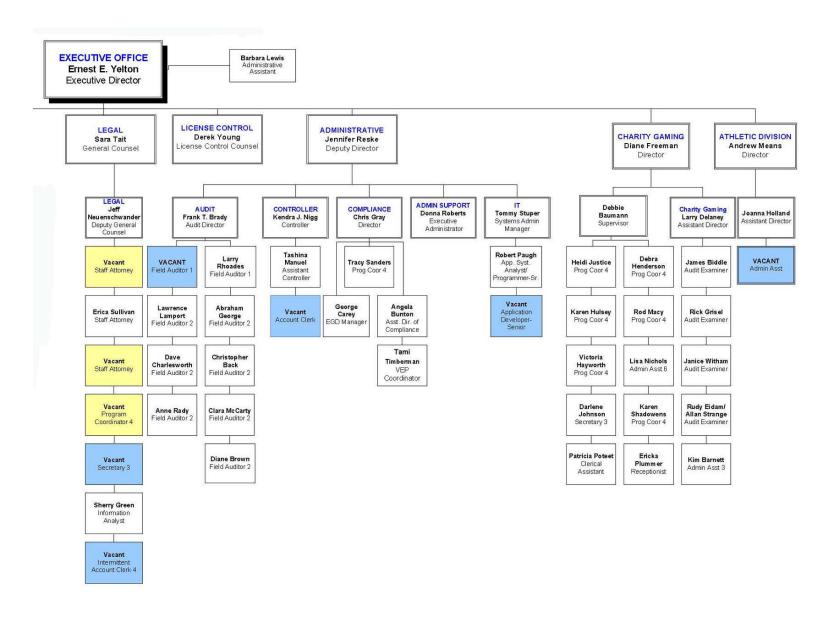


Jennifer Reske Deputy Director

ORGANIZATIONAL CHART



ORGANIZATIONAL CHART



Total Positions: 243

Budgeted Vacant Positions: 22

Un-Budgeted Vacant Positions: 5

As of: June 30, 2014



Divisions

ATHLETIC DIVISION

The Athletic Division is responsible for ensuring the safety of participants and the fairness and integrity of boxing and mixed martial arts events in the State. Commission staff is on site for every professional event that occurs in Indiana to make certain that all statutory and regulatory provisions of the Commission are strictly observed. Commission staff also occasionally attends amateur mixed martial arts events to ensure that the licensed sanctioning bodies and promoters are abiding by the Commission's requirements.

During FY 2014, nine professional boxing events and thirty-nine mixed martial arts events were conducted under the regulatory authority of the Athletic Division. Of the 39 mixed martial arts events, 2 were strictly professional events, 17 were pro-am events, and 20 were all-amateur events. The Athletic Division oversaw three events that were broadcast on television. Ultimate Fighting Championship (UFC) promoted a mixed martial arts event on August 28th, which took place at Bankers Life Fieldhouse and was seen on Fox Sports I. Hitz Entertainment Inc. promoted a boxing event on February 28th at the Horseshoe Hammond Casino that was seen on ESPN. Bellator Sport Worldwide promoted a mixed martial arts event on March 14th that also took place at the Horseshoe Hammond Casino and was broadcast on Spike TV.

The Athletic Division closed FY 2014 with the following numbers of active licensees: 13 boxing judges, 8 boxing managers, 5 boxing promoters, 8 boxing referees, 154 boxing seconds, 5 boxing time-keepers, 13 boxing trainers, 201 professional boxers, 3 amateur MMA sanctioning bodies, 22 MMA judges, 6 MMA managers, 2 MMA matchmakers, 17 MMA promoters, 15 MMA referees, 337 MMA seconds, 4 MMA timekeepers, 5 MMA trainers, 295 professional mixed martial artists, and 13 event physicians. In addition, the Athletic Division has issued approximately 231 National ID's to amateur mixed martial artists.



Andrew Means (*Director*) and Joanna Holland (*Deputy Director*).

AUDIT DIVISION

As of June 30, 2014, \$11,889,152,149.00 in Admission and Wagering Tax had been reported since inception. The first casino opened in 1995 and the Total Wagering and Admission Tax for that year was \$1,740,842. The Admission and Wagering Tax are reported on the Daily Adjusted Gross Receipts and Tax Remittance Form RG-I. These forms are filed electronically each day by the 11 casinos and the 2 racinos. The Audit Division coordinates closely with the Indiana Department of Revenue to ensure that each daily Form RG-I and the corresponding payments are accurate and timely.



Back Row: Frank Brady (Director), Larry Rhoades (Deputy Director), Christopher Back, Abraham George, and Larry Lamport.

Front Row: Anne Miller, Diane Brown, and Clara McCarty.

Desk audits of the Daily RG-I's are performed according to the Audit Plan. The results of these reviews are supplied bi-monthly to various state agencies. The casinos and racinos also send reports to the Commission at the end of each month detailing all fiscal activity during the month. The Audit Division reviews and reconciles the daily and monthly numbers.

A monthly revenue report is published that details the casino revenues and taxes generated from admissions and wagering. The monthly reports are available to the public on the Indiana Gaming Commission website. These reports continue to be revised to better serve the users.

An area of continued emphasis for casinos nationwide is their Anti-Money Laundering Programs. Partnering with casinos regarding the importance of a strong culture of compliance has been effective and has produced very positive results in Indiana. Special Audits have also been conducted regarding; free play, child support payments, credit, uncollectables and the Purchase Tracking System. The Audit Division maintains a close working relationship with the Gaming Enforcement Division and where appropriate Joint Investigations are initiated.

Quarterly Internal Audit Managers Meetings are held wherein best practices are discussed and this exchange of information has also fostered a strong culture of compliance.

This year one Field Auditor has been hired, Chris Back and one Field Auditor has retired, Dave Charlesworth.

CHARITY GAMING DIVISION

Indiana Code 4-32.2 allows bona fide religious, educational, senior citizens, veterans, or civic organizations, hospitals, health facilities, political organizations or political candidates to conduct gambling events as fundraising activities.

Nonprofit organizations must be exempt from taxation under Section 501 of the Internal Revenue Code, operate without profit to the organization's members, and have been either continuously in existence in Indiana for at least three years or affiliated with a parent organization that has been in existence in Indiana for at least three years.

Charity gaming statute prohibits any organization, other than a nonprofit entity that has been determined by the Indiana Gaming Commission to be qualified, from conducting an allowable event. A qualified organization may conduct only those gambling events defined under state statute or approved by the Commission. Approved events include bingo, charity game night (dice, card wheel games, etc.), door prizes, festivals, guessing games, raffles, water races, and the sale of pull-tabs, punchboards and tip boards.

To conduct an allowable event, a qualified organization must have received qualification status and a license from the Commission unless the value of all prizes (includes cash and merchandise) awarded at the single exempt event does not exceed \$1,000 or \$3,000 for all exempt events held over the course of a calendar year. While the organization under these circumstances is not required to obtain a license, they are required to submit notification and receive approval from the Commission to conduct exempt events. The Commission is also authorized to license manufacturers and distributors who provide equipment and supplies such as prize wheels, bingo equipment, bingo supplies, pull-tabs, punchboards and tip boards necessary to conduct allowable events.



Back Row: Lisa Nichols, Darlene Johnson, Rod Macy, Larry Delaney (*Deputy Director*), Kim Barnett, Debbie Baumann, Ericka Plummer, Patty Poteet, and Heidi Justice.

Front Row: Victoria Hayworth, Karen Shadowens, Diane Freeman (Director), Karen Hulsey, Debbie Henderson.

The Charity Gaming Division has the regulatory enforcement of charity gaming in Indiana. The division's goal is to ensure compliance with applicable statutes, rules and regulations in a manner that promotes and protects the integrity of charitable gaming in the State. This is derived through instruction and guidance to organizations who utilize gaming to meet their fundraising needs to further their lawful purposes.

Currently 3,466 organizations are qualified to conduct charity gaming in Indiana. Qualified organizations who refrain from conducting gaming events for a period of three years or more will lose their qualification status and are required to re-apply before gaming events can be held. Ten nonprofit organizations were denied qualification status. These organizations were denied due to their failure to provide all required documentation, meet the three year existence requirement, or failure to hold a current 501 exempt status through the IRS.

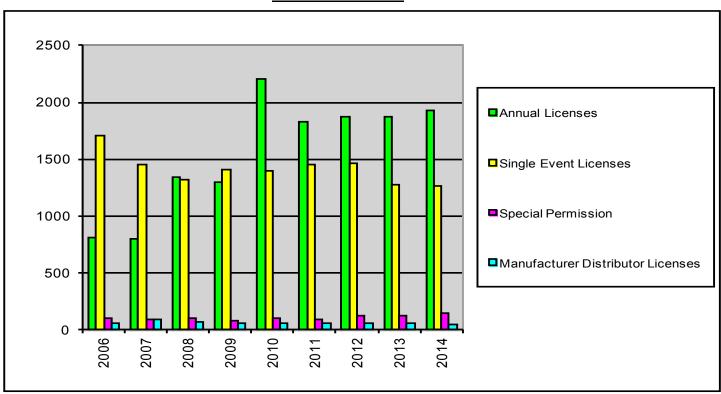
Thirty-four distributors and twenty manufacturers were licensed with the Commission to sell gaming supplies to the above mentioned organizations. During FY 2014 the Charity Gaming Division approved and issued 3,337 allowable event licenses which include special permissions. Special permissions may be granted to allow a qualified organization holding a valid gaming license to exceed the restricted bingo, door prize or raffle event payout. The organization must request approval and receive a special license. Notifications for 1,329 exempt events (non-licensed) were approved for the same period.

During this fiscal year, the Commission collected \$3,853,215 in gaming license fees. Gross income reported by these organizations is \$413,472,617 with total prize payouts of \$329,624,127. These statistics will change as not all financial reports have been received and processed for this period.

Three charitable gaming seminars were held in Indianapolis and attended by 291 representatives from either qualified organizations or organizations seeking information about becoming qualified and distributors licensed to provide gaming equipment and supplies to our licensed entities. Topics ranged from legislative changes, regulation updates, financial reporting to obtaining gaming equipment and supplies.

The charity gaming field staff conducted 301 compliance investigations. These cases were conducted to meet statutorily required pre-license inspections for the annual bingo and annual charity game night licenses, verify patron complaints of gaming violations, and identify non-compliance of charity gaming statute and regulation.

Licenses Issued



COMPLIANCE DIVISION

The Compliance Division oversees the regulation of electronic gaming devices ("EGD"), table games, promotions, tournaments, patron complaints, and the Voluntary Exclusion Program ("VEP").

A major function of the Compliance Division is the Compliance Committee which is chaired by the Director of Compliance. The Compliance Committee meets on a regular basis with the goal of optimizing the efficiency and effectiveness of the regulatory process. The Committee is comprised of representatives from the Compliance, Audit, Legal and Enforcement Divisions.

During FY 2014, the Committee made recommendations on all pending regulatory waivers and violations. The Committee issued 126 recommendations on waiver requests and disciplinary actions against casino and supplier licensees with \$238,169 levied in fines. The Committee was also involved in recommendations on rule changes and policy directives.

The Compliance Division assisted in the addition of a rule outlining the requirements for submitting promotions and tournament requests. This change also involved updating the forms the casinos use for the submissions. The Division is also working with Information Technology and Gaming Enforcement to update the surveillance rules.



Tami Timberman-Wright, George Carey, Angela Bunton (Assistant Director), Tracy Sanders, and Chris Gray (Director).

Table Games

The Compliance staff is responsible for the review and approval of all table game submissions which include internal control procedures, layout artwork, new table games, and new table game side bets. The Compliance staff also monitors and approves table game movements and the shipment of table games equipment. In FY 2014, there were nine table games reviewed; four have received permanent approval, three remain in a trial period of conditional approval and two were not given permanent approval. In addition to the new table game approvals, approximately 196 table moves, 276 shipments and 172 layout schematics were reviewed and approved.

Promotions

In order to maintain the integrity of casino gaming in Indiana, all promotional activities conducted by casino licensees are subject to review by the Commission. All gaming related promotional activities, such as any tournaments involving EGDs or table games must be approved by the Promotions/Compliance Coordinator and any non-gaming related promotional activities, such as concerts, giveaways, or parties, must be reviewed by the Promotions/Compliance Coordinator.

Electronic Gaming Devices

The Compliance staff is responsible for oversight of the Electronic Gaming Device System (EGDS). The EGDS contains a catalogue of all gaming laboratory tested and approved hardware, as well as associated software.

Compliance staff also monitors and approves all movements, purchases, destruction, and sale of devices, ensuring that only authorized parties are involved in these processes.

The Compliance staff stays in frequent contact with EGD manufacturers and gaming laboratories to ensure that the Commission is abreast of the latest technologies in electronic gaming. Compliance's communications with gaming laboratories, EGD departments at the properties, Gaming Control and Enforcement Divisions, ensures that all EGDs are in compliance at Indiana's properties.

Voluntary Exclusion Program

Through the Voluntary Exclusion Program(VEP), which went into effect on July 1, 2004, individuals may elect to voluntarily exclude themselves from all of the Indiana casinos by completing a form.

Individuals wishing to exclude themselves from Indiana casinos can do so in person at the Commission office in Indianapolis or at any Indiana casino location. To enroll in the program, a "Request for Voluntary Exclusion Form" must be completed in the presence of a gaming enforcement agent or a Commission Compliance Division staff member. The form must be completed voluntarily, of one's free will, and may not be completed under the influence of alcohol, a controlled substance, or prescription medication. The individual may select a length of exclusion of one year, five years or lifetime. The request form and identity of the applicant must remain confidential. Once enrolled in the VEP, it is the participant's responsibility to stay away from all Indiana casinos. To date, 7,049 individuals have enrolled in the VEP.

Participants in the VEP also agree to forfeit any jackpot or anything of value won as a result of a wager if they enter the gaming area of an Indiana casino. The forfeited jackpots are withheld by the Indiana casino and remitted to the Commission. In FY 2014, 102 VEP forfeitures were approved by the Commission and resulted in approximately \$112,807.12 in forfeitures.

A person who has selected a one year or five year exclusion may request removal from the VEP at the end of their exclusionary period. A participant who wishes to be removed from the VEP must complete a "Request for Removal Form" in the presence of a gaming enforcement agent or a Commission Compliance Division staff member to be valid. Once the Commission has approved and processed the removal request, the participant will be removed from the VEP. To date, 1,995 participants have been removed from VEP.



Tami Timberman-Wright Problem Gaming Coordinator

Promotions / Tournament Data

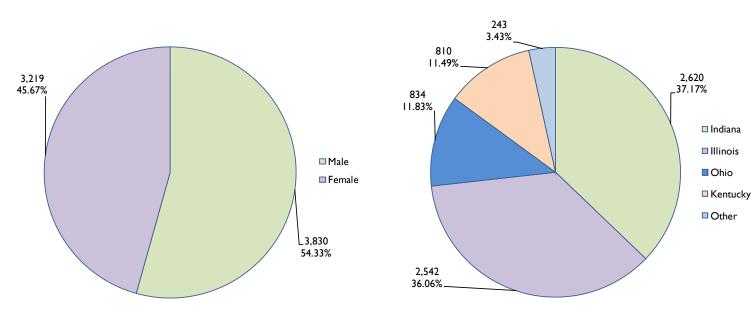
| | Received | Reviewed | <u>Approved</u> | Disapproved | Pending |
|----------------------|----------|----------|-----------------|--------------------|----------------|
| Ameristar | 50 | 44 | 5 | 0 | I |
| Belterra | 145 | 116 | 29 | 0 | 0 |
| Blue Chip | 179 | 158 | 20 | 1 | 0 |
| French Lick | 72 | 49 | 23 | 0 | 0 |
| Hollywood | 222 | 172 | 50 | 0 | 0 |
| Hoosier Park | 58 | 52 | 6 | 0 | 0 |
| Horseshoe Hammond | 53 | 10 | 43 | 0 | 0 |
| Horseshoe Southern | 81 | 10 | 71 | 0 | 0 |
| Indiana Grand | 118 | 93 | 25 | 0 | 0 |
| Majestic Star I & II | 130 | 81 | 47 | 2 | 0 |
| Rising Star Casino | 99 | 107 | 11 | 0 | 0 |
| Tropicana Evansville | 132 | 82 | 49 | 1 | I |
| TOTAL | 1339 | 974 | 379 | 4 | 1 |

VEP Statistics

There were **5,054** active members from twenty-nine different states in the Voluntary Exclusion Program as of July 1, 2014. The graphs below display the program participants, as categorized by age, gender, home state and length of exclusion.

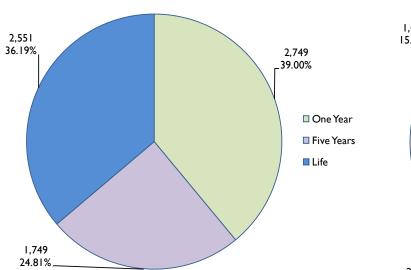
Member Gender

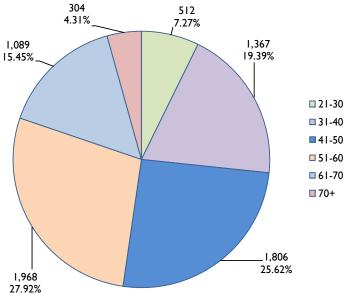
Member State



Member Exclusion Length

Member Age





ENFORCEMENT DIVISION



Back row: Jim Regan, Tom McCord, Ken Rowan (*Director*), and Brad McQuitty.
Front row: Donna Roberts (*Executive Administrator*) and Carolyn Fabrie.

The primary responsibility of a Gaming Enforcement Agent is to ensure that casino gaming is conducted in strict compliance with the laws and regulations of the State of Indiana.

There are 150 Gaming Enforcement Agents assigned to various casinos throughout the state of Indiana. Each casino is assigned ten Agents and one Supervisor. The Agency has five Enforcement Investigators, two assigned to northern Indiana, one assigned to southern Indiana, one assigned to central Indiana, and one assigned to southeast Indiana. We also have three Assistant Directors; they are responsible for the northern, central, and southern parts of the state.

The Enforcement Division has begun the hiring process for our 10th Gaming Enforcement Academy. The Gaming Enforcement Academy is scheduled for 3 weeks. It begins on Monday, September 8th. They will graduate on Friday, September 26th. The main focus of the gaming academy is regulatory subjects. The agents receive instruction in Ethics, Voluntary Exclusion Program, Patron Complaints, Promotion and Marketing. They also receive training in Table Games. With the implementation of Tier II training set forth by the Indiana Law Enforcement Training Board, the new agents that are ILEA certified law enforcement officers will not be required to attend the 8 week Tier II training. They will receive their assignments to report to one of the casinos located in the north, south, or central zones. Those that are not ILEA certified law enforcement officers will attend the 8 week Tier II

training. The main focus of the training is based in traditional law enforcement subjects such as criminal law, physical tactics, and firearms. Once the new agents complete the Tier II training, they will receive their assignment to report to one of the casinos.

New agents will be assigned a Field Training Officer for approximately 3 weeks. The Field Training Officers responsibility is to instruct and grade the new agents' performance handling daily regulatory issues, gaming crimes, and criminal investigations. Once the new agent successfully completes the field training, they will be inserted into a shift to begin working. The Enforcement Division strives to give the new agents the best possible training and a clear understanding of the responsibilities of an enforcement agent. The balance between regulatory oversight, gaming and criminal investigations training is first and foremost.

The Enforcement Division has experienced changes in the area of supervisor. Kyle Wentz, the supervisor at Indiana Grand Casino in Shelbyville, Indiana left the Indiana Gaming Commission in September 2013. Agent Brock Pilgrim from Hollywood Casino in Lawrenceburg, Indiana was promoted to the position of supervisor at Indiana Grand. Agent Stan Tressler from Belterra Casino was promoted to the position of supervisor at Belterra Casino, replacing Jeff Barger. Agent Audrey Smoot from Belterra Casino was transferred to the Indiana Intelligence Fusion Center in Indianapolis to work in the position of watch officer. She will be assigned to the Fusion Center for one year. Once she has completed that time, she will return to the casino. Another agent is then selected to work in the position of watch officer.

The Enforcement Division continues to conduct numerous regulatory and criminal investigations throughout the year. In FY 2014, the Enforcement Division conducted over 2,000 regulatory investigations, approximately 1,400 criminal investigations and effectuated approximately 750 arrests. The criminal investigations and arrests include; Theft, Cheating, Fraud and Forgery. The Enforcement Division is committed and continues to work diligently to ensure strict compliance with the law and regulations in the State of Indiana.

GAMING CONTROL DIVISION

The Gaming Control Division initiated 52 criminal investigations during fiscal year 2013 and continued investigating numerous cases that were ongoing. The investigations led to the confiscation of forty-three (43) illegal gambling devices. Action was taken on fourteen (14) illegal poker establishments, five (5) illegal pull tab operations, one (1) animal fighting operation, and four (4) bookmaking operations. Financial information gathered during the investigations was turned over to the Internal Revenue Service. A total of 2,189 inspections were conducted at retail businesses to insure that illegal gambling devices were not present. The Division continued with educational emphasis on illegal gambling to encourage voluntary compliance with Indiana statutes, by discussing the laws with the retailers.

Prosecutors successfully filed civil forfeiture action on five (5) of the criminal cases. This resulted in a total of \$11,960.67 being placed in the Gaming Control Forfeiture Fund. This fund has been used to procure some equipment and training to enhance investigative capabilities as well as funding ongoing investigations. There is also a total of 20 forfeiture actions awaiting judicial decisions by the U.S. Federal Courts from previous investigations.

Below are three (3) cases of note:

The most significant criminal investigation over the past year was in Terre Haute. On November 14, 2013, the culmination of a 3 year investigation involving numerous card games, gambling locations, and individuals involved in bookmaking resulted in felony warrants for 18 suspects and 2 search warrants being issued. Gaming

Control Officers, FBI Special Agents, Vigo County Sheriff's Department and ISP Troopers executed the warrants. All 18 of the people charged have subsequently been arrested.

On April 2, 2014, a search warrant was served at an alleged sports betting operation in Whiteland. Evidence was seized and turned over to the Johnson County Prosecutor for criminal action. Charges are pending.

A business in Muncie was investigated for illegally selling pull tabs. A search warrant was issued and evidence seized. There were also possible violations of drug statutes and counterfeiting copyrighted material violations discovered as well. The Delaware County Prosecutor's office is in the process of preparing criminal charges.

A total of 40 vending/amusement machine business owners have been interviewed since the Division was created. Based on those interviews the number of illegal gambling devices that have been removed by distributors is conservatively estimated at 3,895. Combining the number of illegal gambling devices seized by the Gaming Control Division and the conservative estimate of devices removed by distributors, a total of 5,880 are no longer operating in Indiana. The Division currently has 16 ongoing investigations.



Larry Rollins (*Director*), Derek Young (*License Control Counsel*), and Marian Coffey.

INFORMATION TECHNOLOGY DIVISION



Tom Stuper (IT Manager) and Robert Paugh (Application System Analyst / Programmer Senior).

The primary task of the Information Technology Division is to provide support and guidance to the IGC staff on the utilization of the electronic tools that are available for use within the State enterprise. It is the goal of the Information Technology Division to automate tedious manual operations with the use of computer technology. Another goal is to eliminate the use of paper driven processes whenever possible. It has become an ongoing function of the IT Division to act as the liaison to the Indiana Office of Technology (IOT). The State's physical computer infrastructure is maintained by IOT. Modifications and enhancements that are driven by IOT often require a great deal of time by the IT Division to carry out those changes.

This past year the IT Division continued to automate the process of conducting the Commission's quarterly meetings. All information that pertains to these meetings now resides on electronic media and can be accessed by the Commissioners prior to the meeting.

The IT Division has undertaken a new project in collaboration with the Compliance Division. This project involves the changes to the IGC code that pertains to the use of digital surveillance systems at the casino properties. An inventory has taken place to identify the equipment and software that is used at each casino. A better understanding of these systems will allow IGC to make more informed decisions on the approval of future implementations of surveillance systems.

Again this past year the IT Division coordinated the installation of new copier devices that can perform multiple functions such as printing, copying, scanning and faxing. The newer devices are faster and produce a lower overall cost than the previous devices.

BACKGROUND AND FINANCIAL INVESTIGATIONS

FY 2014 was a busy year for the Investigations Division. Seventeen casino and supplier licensees became due for their statutorily mandated reinvestigations which required the reinvestigation of each company and many individuals associated with those licensees. The year also brought about three license transfer investigations from mergers of supplier licensees.



Back row: Ron McClain, Bill Murphy, Garth Brown (*Director of Background Investigations*), Tom Piskorowski, Jeffrey Kirk, Dana Coleman, and Bill Peevler.

Front row: Darrell Sego, Mary Graham, Danielle Leek (Director of Financial Investigations), Stephanie Berry,

Takisha Body, and Tom Coyle.

Along with the reinvestigations and transfers of ownership investigations, the Division investigated two new supplier companies in FY 2014. The Division also completed several analyses for financing requests submitted by licensed casinos seeking to take advantage of the favorable financing markets. The Division expects the trend of license transfers, acquisitions, and refinancing to continue while the markets remain favorable.

In FY 2014, the Division completed a total of 220 Level 1 investigations associated with casinos, suppliers, and corporate investigations. The Division also completed 1,889 Level 2 and 1,360 Level 3 investigations of those individuals employed at licensed suppliers and casino properties.

The Commission receives reimbursement from the applicants for hours spent working on their investigations. In FY 2014, a total of 10,515 hours were logged. Keeping with efficiency standards, the Division maintained a billable rate of 63.96%.

LEGAL DIVISION

In FY 2014 the Legal Division continued to provide the Commission, the Executive Director, and other agency divisions extensive advice on gaming statutes, regulations, and other issues. The Legal Division represents the Commission's interests regarding: licensure of casino employees, owners, and suppliers; disciplinary actions; patron exclusions; financing agreements; and boxing and unarmed combat in Indiana. The Legal Division researches, monitors, and analyzes relevant legislation; drafts and promulgates administrative rules; and drafts Resolutions and Orders for Commission business meetings. The Legal Division is responsible for representing the Commission in employment disputes; monitoring litigation and Local Development Agreements; negotiating and executing contracts and memoranda of understanding. The Division also responds to inquiries from legislators, regulated entities, and the public.

Occupational Licensing

Indiana law requires casino licensees to employ licensed individuals for most occupations in the regulated environment. Occupational licensees are held to certain standards regarding licensure, renewal, conduct, and reporting. The Legal Division works closely with the Background and Financial Investigations divisions to ensure that an individual is suitable for licensure. Failure to meet these standards may result in disciplinary action initiated by the Legal Division, which may include denial, suspension or revocation of a license. The Legal Division represents the Commission's interests throughout the occupational licensing process, which may include administrative hearings before an administrative law judge.



Back Row: Erica Sullivan, Jeff Neuenschwander (Deputy General Counsel), Ed Harcourt.

Front Row: Michelle Baldwin, Sherry Green, and Sara Tait (General Counsel).

Supplier Licensing

In addition to licensing casinos and occupational licensees, the Commission also licenses entities which supply certain goods and services to casinos, such as gaming products and devices. The Legal Division is the initial contact for prospective supplier licensees through a web-based inquiry. Legal Division staff members review supplier inquiries to determine whether licensure is required, and, if necessary, direct the applicant to the Investigations Division to initiate the suitability investigation process.

Junket Operators and Junketeers

Junket Operators are companies that arrange transportation, entertainment, dining, and lodging to travelers who wish to visit Indiana casinos. Junketeers are employees, owners, or persons possessing a substantial interest in the junket operator. Junket operators and junketeers must each obtain a certificate of registration from the Commission before contracting with Indiana casinos. The registration must be renewed annually. In FY 2014, the Commission continued to administer the junket operator and junketeer registration program. A total of 3 new junket operators and 5 new junketeers were issued certificates of registration. 4 junket operators and their junketeers allowed their certificates of registration to lapse. At the end of the reporting period, 26 junket operators and 30 junketeers held certificates of registration to operate in Indiana.

Rules

In FY 2014, the Legal Division readopted expiring rules, saw three rules adopted as final rules, and drafted an emergency rule. One final rule governs casino promotional events, one governs distributors and associated equipment, and one regulates certain areas of charity gaming.

Patron Matters

If a patron of an Indiana casino has violated Indiana gaming laws or performed an act that would adversely affect public confidence in gaming, the Executive Director may direct the Legal Division to add the patron to the exclusion list. Cheating at a gambling game, theft, and fraud are examples of the acts that serve as the basis for exclusion. If an excluded patron believes that he or she was improperly excluded, the excluded patron may appeal the exclusion. The Legal Division represents the Commission in the administrative appeal process. Exclusion permanently bars a person from entering any Indiana casino, but an excluded patron may apply for removal from the exclusion list after three years.

Public Records

The Commission frequently receives requests for information pursuant to Indiana's Access to Public Records Act. During FY 2014, staff received and responded to sixty-four (64) public records requests, resulting in the release of over 1,567 documents. Staff also updated at least forty-three (43) forms in an effort to comply with legislative changes and to streamline paperwork to make the agency's forms more useful.

LEGAL DIVISION STATISTICS

FY 2014 Occupational Licensing Statistics

| Temporary Licenses Issued | 3,316 |
|---|--------|
| Permanent Licenses Issued | 3,032 |
| License Renewals | 10,796 |
| License Revocations | 51 |
| License Denials | 28 |
| Felony Waivers | ı |
| Felony Waivers Granted | ı |
| Settlements in Lieu of Disciplinary Actions | 5 |
| Reinstatements of Revoked Licenses | 4 |

FY 2014 Supplier Licensing Statistics

| Suppliers License Inquiries Reviewed | 38 |
|--------------------------------------|----|
| Permanent Suppliers License Granted | 3 |
| Renewal of Suppliers License | 27 |
| Temporary Suppliers License Granted | ı |
| Expired Suppliers Licenses | ı |

FY 2014 Exclusion Statistics

| Patrons Excluded: | 34 |
|-------------------------------|-----|
| Removals from Exclusion List: | ı |
| Currently on Exclusion List: | 396 |



Tashina Manuel (Assistant Controller) and Kendra Nigg (Controller).

LICENSE CONTROL DIVISION

The License Control Division's primary legislated purpose is to conduct administrative enforcement actions against licensed entities engaged in unlawful gambling. The Division also supports the Gaming Control Division in its mission to investigate suspected violations of gambling laws by providing legal support, drafting search warrants, and obtaining subpoenas. Additionally, the Division works as a liaison with local prosecutors in the event that the filing of criminal charges is appropriate.

During FY 2014, the Division assisted Gaming Control by drafting search warrant affidavits which, after being successfully executed, resulted in the seizure of illegal gambling paraphernalia and proceeds of illegal gambling activity.

The License Control Division assists the Charity Gaming Division in the enforcement of charity gaming statutes and regulations. During FY 2014, the Division supported the Charity Gaming Division by initiating and settling numerous disciplinary actions. Many disciplinary action settlement agreements require mandatory training of individuals involved in running charitable gaming activities at qualified organizations in an effort to increase knowledge and understanding. The Division further supported the Charity Gaming Division by processing multiple denials of applications for licensure or qualification.



Derek Young
Director of License Control



Indiana Casinos

Indiana Casino Locations





AMERISTAR CASINO





General Manager:

Matthew Schuffert

Address: 777 Ameristar Blvd.

East Chicago, Indiana 46312

Website:

www.ameristar.com/east chicago.aspx

Date Opened: April 18, 1997

Gaming Space: 54,000 Square Feet

Electronic Gaming Devices: 1,819

Table Gaming Positions: 346

Restaurants: 8

Hotel: 290 Rooms

Admissions: 2,395,815

Total Taxes: \$65,218,204

Local Development Agreement Payments: \$7,288,242.96

Total Employment: 1,167

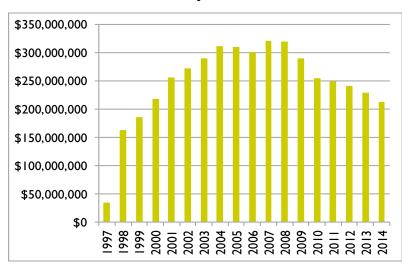
Minority Employment: 67.11%

County Employment: 76.35%

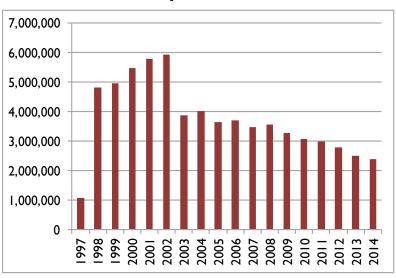
Indiana Employment: 85.00%



Yearly Win Totals



Yearly Admission Totals



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BELTERRA CASINO





General Manager: Sue Ascanio

Address: 777 Belterra Dr.

Florence, Indiana 47020

Website:

www.belterracasino.com

Date Opened: October 27, 2000

Gaming Space: 48,000 Square Feet

Electronic Gaming Devices: 1,209

Table Gaming Positions: 334

Restaurants: 6

Hotel: 608 rooms

Admissions: 1,232,718

Total Taxes: \$30,229,834

Local Development Agreement Payments: \$1,418,478.00

Total Employment: 962

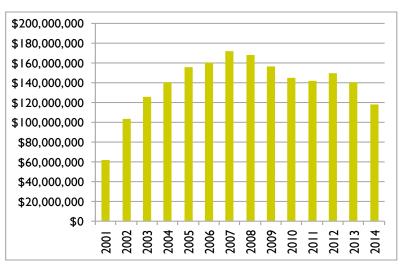
Minority Employment: 11.02%

County Employment: 50.52%

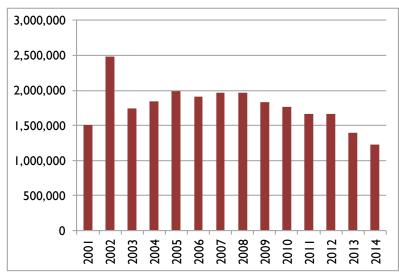
Indiana Employment: 67.98%



Yearly Win Totals



Yearly Admission Totals



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BLUE CHIP CASINO





General Manager:

Lief Erickson

Address: 777 Blue Chip Drive

Michigan City, Indiana 46360

Website:

www.bluechipcasino.com

Date Opened: April 18, 1997

Gaming Space: 65,000 Square Feet

Electronic Gaming Devices: 1,890

Table Gaming Positions: 406

Restaurants: 5

Hotel: 486 rooms

Admissions: 2,273,184

Total Taxes: \$44,225,528

<u>Local Development Agreement Payments</u>: \$1,566,289.52

Total Employment: 1,006

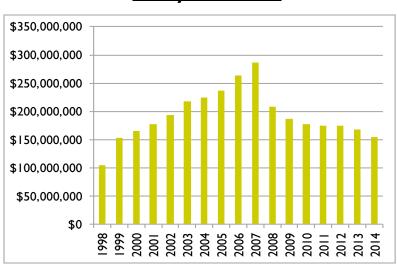
Minority Employment: 28.30%

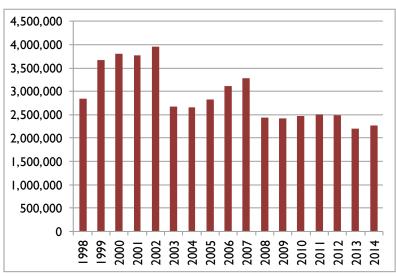
County Employment: 60.70%

Indiana Employment: 98.90%



Yearly Win Totals





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FRENCH LICK RESORT CASINO





General Manager: Brian Marsh

Address: 8670 West State Road 56

French Lick, Indiana 47432

Website:

www.frenchlick.com/gaming

Date Opened: November 1, 2006

Gaming Space: 49, 719 Square Feet

Electronic Gaming Devices: 989

Table Gaming Positions: 287

Restaurants: 7

Hotel: 686 rooms

Admissions: 835,213

Total Taxes: \$15,855,680

Local Development Agreement Payments: \$2,352,818.02

Total Employment: 1,418

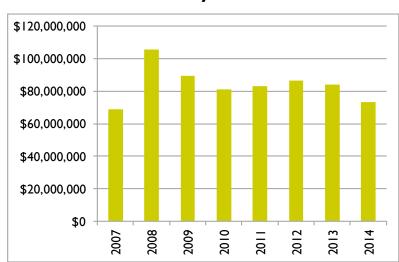
Minority Employment: 7.00%

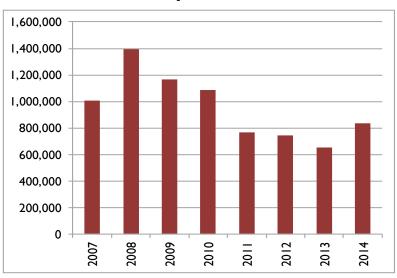
County Employment: 63.00%

Indiana Employment: 98.00%



Yearly Win Totals





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TROPICANA EVANSVILLE





General Manager: Jason Gregorec

Address: 421 N.W. Riverside Drive

Evansville, Indiana 47708

Website:

www.tropevansville.com

Date Opened: December 8, 1995

Gaming Space: 38,360 Square Feet

Electronic Gaming Devices: 889

Table Gaming Positions: 302

Restaurants: 8

Hotel: 339 rooms

Admissions: 1,120,392

Total Taxes: \$29,266,455

Local Development Agreement Payments: N/A

Total Employment: 919

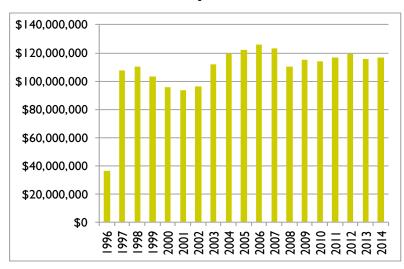
Minority Employment: 20.30%

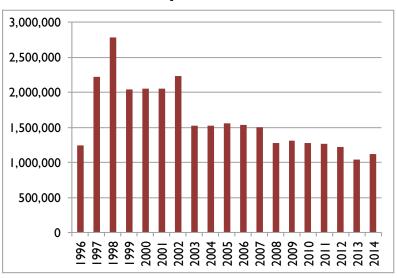
County Employment: 20.78%

Indiana Employment: 74.97%



Yearly Win Totals





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HOLLYWOOD CASINO





General Manager: Todd George

Address: 777 Hollywood Blvd.

Lawrenceburg, Indiana 47025

Website:

www.hollywoodindiana.com

Date Opened: December 13, 1996

Gaming Space: 142,000 Square Feet

Electronic Gaming Devices: 2,248

Table Gaming Positions: 724

Restaurants: 5

Hotel: 295 rooms

Admissions: 1,862,567

Total Taxes: \$65,668,234

Local Development Agreement Payments: \$29,322,112.71

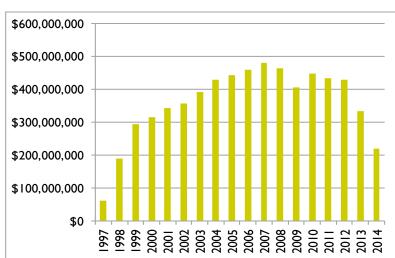
Total Employment: 994

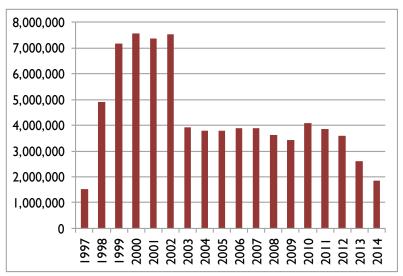
Minority Employment: 5.00%

County Employment: 45.50%

Indiana Employment: 60.40%

Yearly Win Totals





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HOOSIER PARK CASINO





General Manager:

Jahnae Erpenbach

Address: 4500 Dan Patch Circle

Anderson, Indiana 46013

Website:

www.hoosierpark.com

Date Opened: May 29, 2008

Gaming Space: 54,000 Square Feet

Electronic Gaming Devices: 1,925

Table Gaming Positions: N/A

Restaurants: 7

Hotel: N/A

Admissions: N/A

Total Taxes: \$50,339,568

Local Development Agreement Payments: N/A

Total Employment: 678

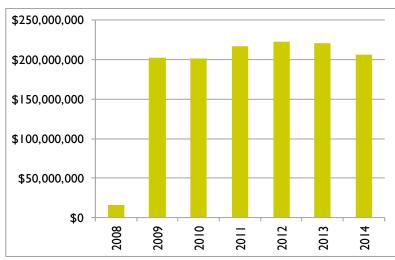
Minority Employment: 23.00%

County Employment: 72.27%

Indiana Employment: 99.26%



Yearly Win Totals



HORSESHOE CASINO HAMMOND





General Manager: Daniel Nita

Address: 777 Casino Center Dr.

Hammond, Indiana 46320

Website:

www.horseshoehammond.com

Date Opened: June 29, 1996

Gaming Space: 108,000 Square Feet

Electronic Gaming Devices: 2,928

Table Gaming Positions: 1,139

Restaurants: 4

Hotel: N/A

Admissions: 4,312,086

Total Taxes: \$157,461,246

Local Development Agreement Payments: \$28,840,721.44

Total Employment: 2,138

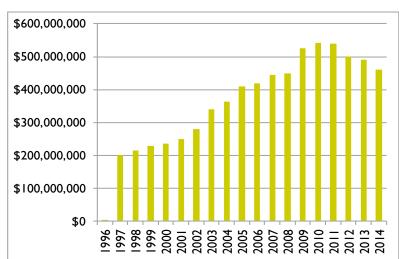
Minority Employment: 60.40%

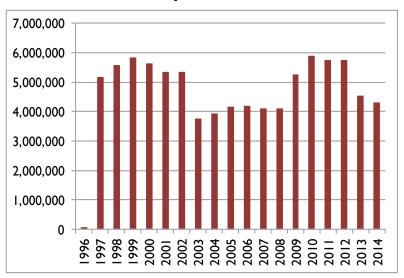
County Employment: 25.30%

Indiana Employment: 69.50%



Yearly Win Totals





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HORSESHOE CASINO SOUTHERN





General Manager: John Smith

Address:

11999 Casino Center Dr. S.E.

Elizabeth, Indiana 47117

Website:

www.horseshoe-indiana.com

Date Opened: November 20, 1996

Gaming Space: 86,600 Square Feet

Electronic Gaming Devices: 1,668

Table Gaming Positions: 736

Restaurants: 10

Hotel: 503 Rooms

Admissions: 2,095,541

Total Taxes: \$81,507,162

Local Development Agreement Payments: \$12,242,027.00

Total Employment: 1,501

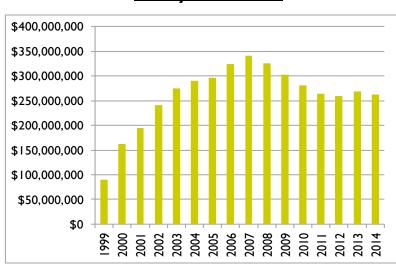
Minority Employment: 16.00%

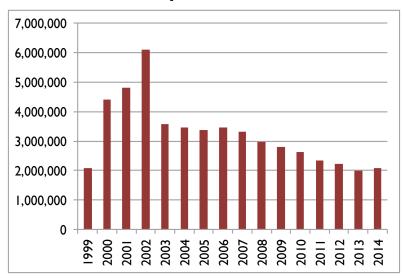
County Employment: 24.00%

Indiana Employment: 68.00%



Yearly Win Totals





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INDIANA GRAND CASINO





General Manager: Jim Brown

Address: 4300 N. Michigan Road

Shelbyville, Indiana 46176

Website:

www.indianagrand.com

Date Opened: June 6, 2008

Gaming Space: 83,800 Square Feet

Electronic Gaming Devices: 2,005

Table Gaming Positions: N/A

Restaurants: 3

Hotel: N/A

Admissions: N/A

Total Taxes: \$60,642,041

Local Development Agreement Payments: N/A

Total Employment: 1,121

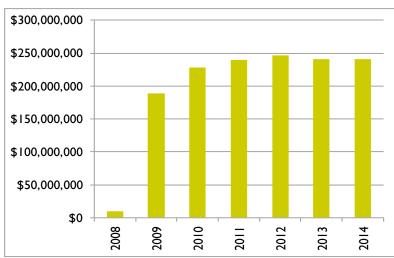
Minority Employment: 11.86%

County Employment: 43.89%

Indiana Employment: 96.00%



Yearly Win Totals



MAJESTIC STAR CASINO I





General Manager: Craig Ghelfi

Address: I Buffington Harbor Dr.

Gary, Indiana 46406

Website:

www.majesticstarcasino.com

Date Opened: June 11, 1996

Gaming Space: 40,720 Square Feet

Electronic Gaming Devices: 888

Table Gaming Positions: 354

Restaurants: 5

Hotel: N/A

Admissions: 1,141,387

Total Taxes: \$23,981,481

Local Development Agreement Payments: \$3,000,000.00

Total Employment: 1,023

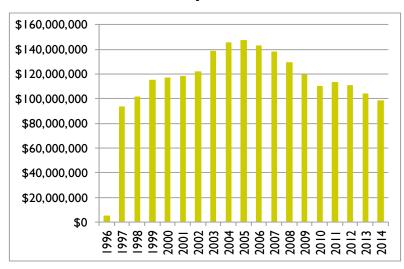
Minority Employment: 78.00%

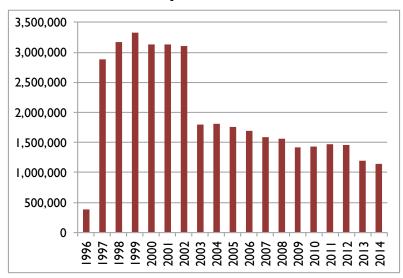
County Employment: 81.00%

Indiana Employment: 88.00%



Yearly Win Totals





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MAJESTIC STAR CASINO II





General Manager: Craig Ghelfi

Address: I Buffington Harbor Dr.

Gary, Indiana 46406

Website:

www.majesticstarcasino.com

Date Opened: June 11, 1996

Gaming Space: 37,300 Square Feet

Electronic Gaming Devices: 816

Table Gaming Positions: 242

Restaurants: 5

Hotel: 300 rooms

Admissions: 1,141,387

Total Taxes: \$16,575,065

Local Development Agreement Payments: \$3,000,000.00

Total Employment: 246

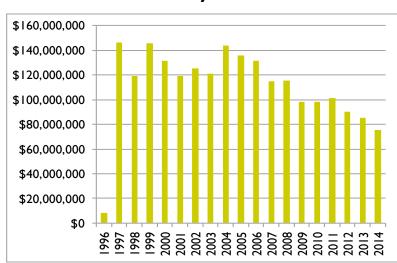
Minority Employment: 68.00%

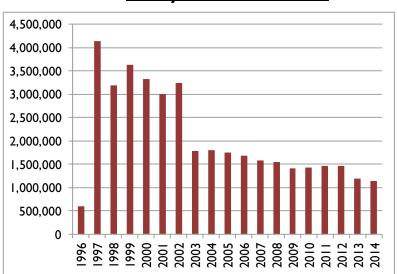
County Employment: 81.00%

Indiana Employment: 89.00%



Yearly Win Totals





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Rising Star Casino





General Manager: Steve Jimenez

Address: 777 Rising Star Drive

Rising Sun, Indiana 47040

Website:

www.risingstarcasino.com

Date Opened: October 4, 1996

Gaming Space: 40,000 Square Feet

Electronic Gaming Devices: 1,190

Table Gaming Positions: 208

Restaurants: 4

Hotel: 294 rooms

Admissions: 820,297

Total Taxes: \$12,375,073

Local Development Agreement Payments: \$1,008,607.96

Total Employment: 612

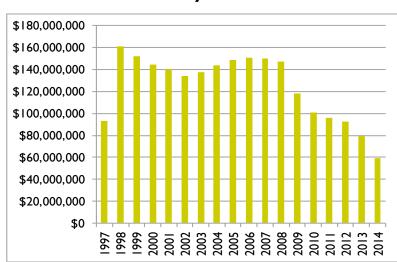
Minority Employment: 2.61%

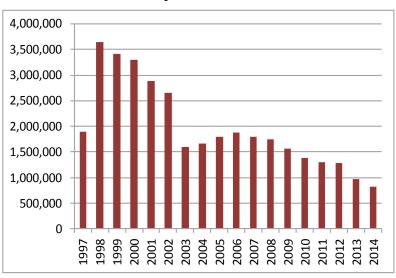
County Employment: 34.15%

Indiana Employment: 87.91%



Yearly Win Totals





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Gaming in other States

2014 GAMING REVENUE COMPARISON

These charts, along with the following pages, summarize the status of gaming in other, similarly situated states.

| State | Gross Casino Gaming Revenue | Gaming Space Square Feet | Admissions | Casinos |
|---------------------|-----------------------------|--------------------------|-----------------|--------------------------------|
| <u>Nevada</u> | \$11.226 Billion | 8,483,080 | N/A | 263 |
| <u>Pennsylvania</u> | \$3.052 Billion | 1,110,156 | N/A | 12 |
| New Jersey | \$2.689 Billion | 1,421,668 | N/A | 12 |
| <u>Indiana</u> | \$2.297 Billion | 848,542 | 19.23 Million | 13 |
| <u>Louisiana</u> | \$3.028 Billion | 818,275 | 31.35 Million | 18 |
| <u>Mississippi</u> | \$2.093 Billion | 1,416,579 | N/A | 30 |
| <u>Missouri</u> | \$1.662 Billion | 849,550 | 44.84 Million | 13 |
| <u>Illinois</u> | \$1.551 Billion | 366,022 | 14.89 Million | 10 |
| <u>lowa</u> | \$1.388 Billion | 683,818 | 20.90 Million | 18 |
| <u>Ohio</u> | \$825.11 Million | 521,000 | N/A | 4 |
| State | Total Taxes | Admissions Tax | Wagering Tax | Highest Marginal Rate |
| <u>Pennsylvania</u> | \$1.347 Billion | None | Flat | 55% (slots), 14% (table games) |
| <u>Nevada</u> | \$682.32 Million | None | Graduated | 6.75% |
| <u>Indiana</u> | \$653.34 Million | \$3 | Graduated | 40% |
| <u>Louisiana</u> | \$675.50 Million | None | Graduated | 21.5% |
| <u>Illinois</u> | \$536.70 Million | \$2,\$3 | Graduated | 50% |
| <u>Missouri</u> | \$438.80 Million | \$2 | Flat | 21% |
| <u>lowa</u> | \$299.46 Million | None | Graduated | 24% |
| <u>Mississippi</u> | \$250.72 Million | None | Graduated | 12% |
| New Jersey | \$207.57 Million | None | Flat | 9.25% |
| <u>Ohio</u> | \$273.39 Million | None | Flat | 33% |
| | | | | |

ILLINOIS GAMING BOARD



Privilege/Wagering Tax System

- 15% of AGR up to and including \$25 million
- 22.5% of AGR in excess of \$25 million but not exceeding \$50 million
- 27.5% of AGR in excess of \$50 million but not exceeding \$75 million
- 32.5% of AGR in excess of \$75 million but not exceeding \$100 million
- 37.5% of AGR in excess of \$100 million but not exceeding \$150 million
- 45% of AGR in excess of \$150 million but not exceeding \$200 million
- 50% of AGR in excess of \$200 million.
- Admissions Tax
 - \$2 per person at Jumer's Casino Rock Island
 - \$3 per person at remaining casinos
 - (\$1 to host community, remaining to state gaming fund)

Administrator: Mark Ostrowski

Address: 160 North LaSalle, Suite 300

Chicago, Illinois 60601

Phone #: 312-814-4700

Website: www.igb.illinois.gov

Overview

The Illinois Gaming Board provides regulatory oversight of riverboat casinos in the form of audit, legal, enforcement, investigative and financial analysis activities. It is assisted in its enforcement and investigative duties by a division of the Illinois State Police.

Tax Uses

Primarily educational assistance and local government needs.

FY 2014 Information

Number of Casinos: 10

Total Size: 366,022 Square Feet

Total Admissions: 14.89 million

Gross Revenue (Adjusted): \$1.551 billion

Per Admissions: \$104.16

Per Square Foot: \$4,237.45

Taxes Collected: \$536.70 million

State: \$444.20 million

Local: \$92.50 million

IOWA RACING AND GAMING COMMISSION



Graduated Wagering Tax System

• 5% of AGR up to \$1 million.

• 10% of AGR between \$1 million and \$3 million.

• 22% of AGR above \$3 million.

Of this, 1% of AGR is distributed to local government.

Note: Racinos are taxed at a rate of 22% of AGR for those under \$100 million in gaming revenue and 24% for those exceeding \$100 million in gaming revenue.

Administrator: Brian J. Ohorilko

Address: 1300 Des Moines Street, Ste 100

Des Moines, Iowa 50309

Phone #: 515-281-7352

Website: www.iowa.gov/irgc

Overview

The Iowa Racing and Gaming Commission administers the laws and rules on pari-mutuel wagering at racetracks and gambling at excursion gambling boats, racetrack enclosures and gambling structures to protect the public and ensure the integrity of licensed facilities and participants.

Tax Uses

Infrastructure, education, environmental causes, tourism projects, cultural initiates and general fund.

FY 2014 Information

Number of Casinos: 18

Total Size: 683,818 Square Feet

Total Admissions: 20.90 million

Gross Revenue (Adjusted): \$1.388 billion

Per Admissions: \$66.41

Per Square Foot: \$2,029.78

Taxes Collected: \$299.46 million

LOUISIANA GAMING CONTROL BOARD



Graduated Wagering Tax System

Riverboat Casinos: 21.5%

 Land-based casinos: \$60 million (annually) or 21.5% of gross gaming revenue (whichever is greater).

• 21.5% of AGR above \$8 million per month.

For all other licensees:

21.5% of AGR.

Racinos: 18.5% of AGR to state, 4% to local.

Chairman: Ronnie Jones

Address: 7901 Independence Boulevard, Bldg. A

Baton Rouge, Louisiana 70806

Phone #: (225) 925-1846

Website: lgcb.dps.louisiana.gov

Overview

The Louisiana Gaming Control Board shares responsibility for riverboat gaming with the Louisiana State Police Gaming Enforcement Division. It is also responsible for all other aspects of gaming in Louisiana, including video gaming machines, racetracks and a single land-based casino.

Tax Uses

Gaming Control fund, education, City of New Orleans, compulsive & problem gambling fund, public retirement systems, & state capital fund.

FY 2014 Information

Number of Casinos: 18

Total Size: 818,275 Square Feet

Total Admissions: 31.35 million

Gross Gaming Revenue: \$3.028 billion

Per Admissions: \$96.59

Per Square Foot: \$3,700.47

Taxes Collected: \$675.50 million

State: 18.5%

Local: 4%

MISSISSIPPI GAMING COMMISSION



Graduated Wagering Tax System

- 8% on gross gaming revenues
- Additional and optional 4% local tax on gaming revenue

Executive Director: Allen Godfrey

Address: 620 North Street, Suite 200

Jackson, Mississippi 39202

Phone #: (601) 576-3800

Website: www.msgamingcommission.com

Overview

The Mississippi Gaming Commission establishes and enforces regulations under the authority of those laws in such a manner that will ensure the integrity of the State of Mississippi and maintain the public confidence in both the charitable gaming and casino gaming industries.

Tax Uses

Housing, education, transportation, health care services, youth counseling programs, local public safety programs.

FY 2014 Information

Number of Casinos: 30

Total Size: 1,416,579 Square Feet

Total Admissions: N/A

Gross Revenue (Adjusted): \$2.093 billion

Per Admissions: N/A

Per Square Foot: \$1,477.50

Taxes Collected: \$250.72 million

Local: 4% maximum

MISSOURI GAMING COMMISSION



Tax Schedule

Flat rate of 21% of gross gaming revenue.

An admissions tax of \$2:

- \$1 to state government
- \$1 to local government

Executive Director: Roger Stottlemyre

Address: 3417 Knipp Drive

Jefferson City, Missouri 65109

Phone #: (573) 526-4080

Website: www.mgc.dps.mo.gov

Overview

The Missouri Gaming Commission regulates casinos, charitable gaming, and persons who engage in these licensed gaming activities. The Commission enforces laws and regulations that govern licensed gaming activities. The Commission establishes and enforces gaming regulations, investigates alleged violations by licensees, and takes disciplinary action against licensees for violations.

Tax Uses

Education, public safety programs, gambling addiction, veterans' and early childhood programs.

FY 2014 Information

Number of Casinos: 13

Total Size: 849,550 Square Feet

Total Admissions: 44.84 million

Gross Revenue (Adjusted): \$1.662 billion

Per Admissions: \$37.07

Per Square Foot: \$1,956.33

Taxes Collected: \$438.80 million

Local: 2%

OHIO CASINO CONTROL COMMISSION



Executive Director: Matthew Schuler

Address: 10 West Broad Street

Columbus, Ohio 43215

Phone #: (614) 387-5858

Website: casinocontrol.ohio.gov

Overview

The Ohio Casino Control Commission has the responsibility to ensure the integrity of casino gaming by licensing, regulating, investigating, and enforcing state laws.

Taxing Sources

- -33% flat tax rate
 - -Of that 33%:
 - -51% to counties and localities
 - -34% to the Ohio student fund
 - -5% to host city fund
 - -3% to the Ohio State Racing Commission
 - -3% to the Ohio Casino Control Commission
 - -2% to gambling addition services
 - -2% to law enforcement training programs

Tax Uses

Local governments, education, casino control commission, racing commission, law enforcement training, problem gambling and addictions.

FY 2014 Information

Number of Casinos: 4

Total Size: 521,000

Total Admissions: N/A

Gross Revenue (Adjusted): \$825.11 million

Per Admissions: N/A

Per Square Foot: \$1,583.71

Taxes Collected: \$273.39 million

PENNSYLVANIA GAMING CONTROL BOARD



Flat Wagering Tax System

Slot Machines (55% tax):

34% to the state gaming fund

12% to the horse racing industry

5% to economic development

4% to local and county governments

Table Games (14% tax):

-12% to the state general fund

-2% to local and county governments

Chairman: William H. Ryan, Jr.

Address: P.O. Box 69060

Harrisburg, Pennsylvania 17106

Phone #: (717) 346-8300

Website: gamingcontrolboard.pa.gov

Overview

The Pennsylvania Gaming Control Board is responsible for ensuring the integrity of legalized gaming, fulfilling the objectives of limited gaming in Pennsylvania to deliver a significant source of revenue, assisting the horse racing industry, providing broad economic opportunities and enhancing tourism.

Tax Uses

Property tax relief, economic development, tourism, horse racing and local government.

FY 2014 Information

Number of Casinos: 12

Total Size: 1,110,156 Square Feet

Total Admissions: N/A

Gross Revenue (Adjusted): \$3.052 billion

Per Admissions: N/A

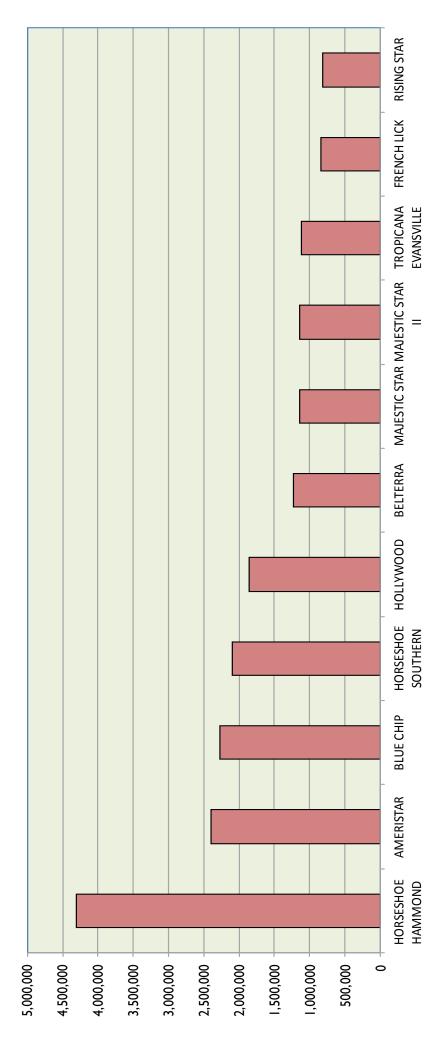
Per Square Foot: \$2,749.16

Taxes Collected: 1.347 billion



Appendix

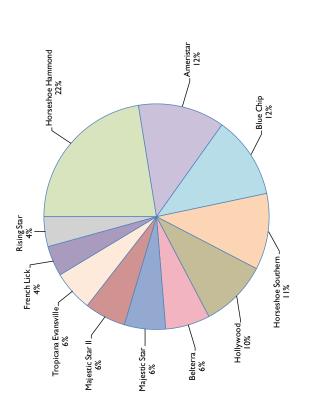
2014 TOTAL ADMISSIONS PER CASINO



| HORSESHOE | | | HORSESHOE | | | MAJESTIC | MAJESTIC | MAJESTIC MAJESTIC TROPICANA FRENCH RISING | FRENCH | RISING |
|-----------|-----------|----------------------|-----------|-----------------------------|-----------|-----------|-----------|---|---------|---------|
| HAMMOND | | AMERISTAR BLUECHIP S | SOUTHERN | SOUTHERN HOLLYWOOD BELTERRA | BELTERRA | STAR | STARII | EVANSVILLE | LICK | STAR |
| 4,312,086 | 2,395,815 | 2,273,184 | 2,095,541 | 1,862,567 | 1,232,718 | 1,141,387 | 1,141,387 | 1,120,392 | 835,213 | 820,297 |

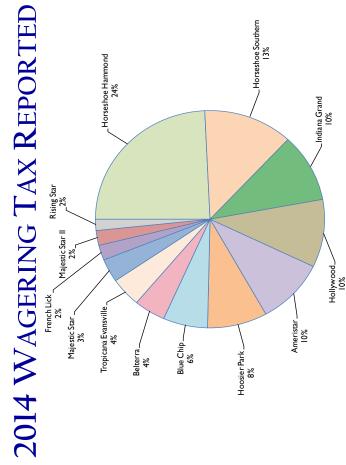
Total Admissions: 19,230,587

2014 ADMISSION TAX REPORTED



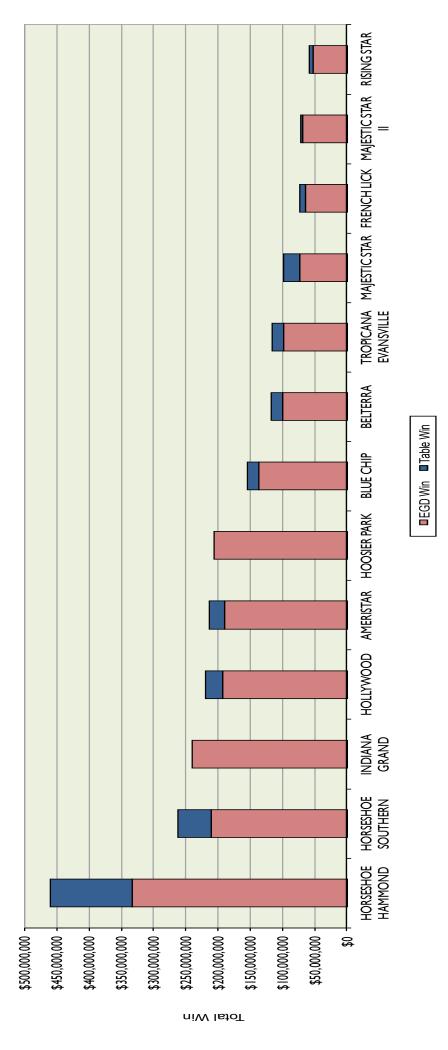
| TAX REPORTED | HORSESHOE | AMERISTAR | BLUE CHIP | HORSESHOE | HOLLYWOOD | BELTERRA | MAJESTICSTAR | MAJESTIC STAR | TROPICANA | FRENCH LICK | RISING STAR | GRAND |
|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|--------------|---------------|
| | HAMMOND | | | SOUTHERN | | | | = | EVANS VILLE | | | TOTAL |
| JULY | 1,214,799 | 639,249 | 633,924 | 582,720 | 571,476 | 381,024 | 349,938 | 349,938 | 307,041 | 265,056 | 241,617 | 5,536,782 |
| AUGUST | 1,237,110 | 634,008 | 644,580 | 558,852 | 549,642 | 387,966 | 353,040 | 353,040 | 294,144 | 250,617 | 247,665 | 5,510,664 |
| SEPTEMBER | 1,120,350 | 296,067 | 590,637 | 522,930 | 485,265 | 334,086 | 313,983 | 313,983 | 273,885 | 228,534 | 230,091 | 118'600'8 |
| OCTOBER | 1,193,103 | 580,512 | 594,045 | 218,760 | 473,565 | 332,073 | 288,936 | 288,936 | 267,972 | 216,918 | 212,700 | 4,967,520 |
| NOVEMBER | 1,147,770 | 172,271 | 549,288 | 514,755 | 480,174 | 298,008 | 272,034 | 272,034 | 272,133 | 206,790 | 209,109 | 4,824,366 |
| DECEMBER | 989,142 | 561,009 | 514,392 | 480,723 | 446,664 | 261,024 | 254,016 | 254,016 | 267,162 | 190,122 | 177,189 | 4,395,459 |
| JANUARY | 833,178 | 492,582 | 404,307 | 482,964 | 390,387 | 226,629 | 215,679 | 215,679 | 260,883 | 155,004 | 154,173 | 3,831,465 |
| FEBRUARY | 979,584 | 608'955 | 502,014 | 535,050 | 451,836 | 277,188 | 247,821 | 247,821 | 282,201 | 169,691 | 184,116 | 4,434,135 |
| MARCH | 1,164,420 | 996'159 | 638,157 | 581,949 | 492,399 | 327,927 | 295,044 | 295,044 | 309,060 | 214,836 | 212,625 | 5,183,427 |
| APRIL | 1,050,174 | 604,653 | 564,609 | 499,752 | 434,634 | 282,414 | 271,845 | 271,845 | 265,578 | 188,913 | 199,254 | 4,633,671 |
| MAY | 1,064,037 | 650,640 | 118'509 | 518,403 | 424,644 | 298,572 | 294,255 | 294,255 | 288,945 | 207,999 | 200,028 | 4,847,589 |
| JUNE | 942,591 | 617,679 | 577,788 | 489,765 | 387,015 | 291,243 | 267,570 | 267,570 | 272,172 | 211,155 | 192,324 | 4,516,872 |
| TOTAL | \$ 12,936,258 | \$ 7,187,445 | \$ 6,819,552 | \$ 6,286,623 | \$ 5,587,701 | \$ 3,698,154 | \$ 3,424,161 | \$ 3,424,161 | \$ 3,361,176 | \$ 2,505,639 | \$ 2,460,891 | \$ 57,691,761 |

Indiana Gaming Commission • Annual Report 2014



| 6.827,613 3,237,523 4,686,552 3,255,435 2,669,322 4,168,900 1,839,437 4,666,249 4,227,681 4,986,122 4,162,506 3,355,298 3,635,258 1,989,315 11,216,542 4,681,230 4,105,887 4,488,470 2,926,937 3,370,351 2,302,038 12,671,674 5,836,777 4,063,710 5,129,235 3,591,101 3,912,611 2,443,112 12,671,674 5,836,777 4,667,710 5,698,148 4,535,759 3,909,513 3,103,038 12,302,307 6,290,343 4,614,755 5,141,137 4,466,029 3,173,479 2,711,230 10,500,290 5,628,099 4,973,774 5,591,168 4,724,446 3,575,603 15,150,754 7,682,152 6,429,651 6,328,706 6,109,984 5,410,949 4,502,337 13,555,701 8,251,310 5,594,643 5,834,534 6,788,383 4,930,927 3,902,733 13,489,905 8,079,321 5,580,111 5,623,196 6,056,962 4,392,652 3,923,845 6,736,709 6,730,709 6,730,700 6,700,70 | TAX REPORTED HORSESHOE | | INDIANA | ДООМАТОН | AMERISTAR | HOOSIER PARK | BLUECHIP | BELTERRA | TROPICANA | MAJESTIC STAR FRENCH LICK | FRENCH LICK | MAJESTIC 5TAB II | RISING STAR | GRAND TOTAL |
|--|------------------------|-----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------------------|--------------|---------------------|-------------|---------------|
| 9,666,249 4,227,681 4,886,122 4,162,506 3,355,298 3,635,258 1,899,315 11,216,542 4,227,681 4,986,122 4,162,506 3,355,298 3,635,258 1,989,315 11,216,542 4,681,230 4,162,506 3,355,298 3,635,258 1,989,315 11,216,542 4,681,230 4,105,887 4,488,470 2,206,937 3,370,351 2,302,038 12,671,674 5,836,777 4,063,710 5,129,235 3,591,101 3,912,611 2,443,112 14,268,252 6,700,344 3,911,717 5,688,148 4,335,759 3,909,513 3,103,038 10,500,290 5,677,915 4,614,755 5,141,137 4,466,029 3,117,479 2,711,230 12,614,790 7,293,009 5,628,099 4,973,774 5,591,168 4,724,446 3,575,603 15,150,754 7,682,152 6,429,651 6,328,706 6,109,984 5,410,949 4,020,337 13,489,905 8,079,321 5,980,111 5,623,196 6,707,111 5,096,730 4,930,7 | CLY 700 Y | | 4 700 FF3 | ט טבר אטב | 1,0037,0 | 000 071 7 | 1 000 407 | 1075 | L 207 2 IE | 740 761 1 | 000000 | 1 AN 10 | 700 000 | 710 014 66 |
| 9,666,249 4,227,681 4,986,122 4,162,506 3,355,298 3,635,258 1,989,315 11,216,542 4,681,230 4,105,887 4,488,470 2,726,937 3,370,351 2,302,038 12,671,674 5,836,777 4,063,710 5,129,235 3,591,101 3,912,611 2,443,112 14,268,252 6,700,344 3,911,717 5,698,148 4,355,759 3,909,513 3,103,038 12,302,307 6,290,343 4,614,755 5,141,137 4,466,029 3,611,752 2,929,149 10,500,290 5,677,915 4,271,373 4,306,817 4,466,029 3,173,479 2,711,230 12,614,790 7,293,009 5,628,099 4,973,774 5,591,168 4,724,446 3,575,603 15,150,754 7,682,152 6,429,651 6,328,736 6,109,984 5,410,949 4,502,337 13,555,701 8,251,310 5,594,643 5,834,534 6,708,383 4,930,927 3,902,733 12,260,909 7,262,934 6,328,742 6,707,7111 5,098,730 4,184, | 6,62/,613 | | 4,688,332 | 5,255,455 | 7,667,322 | 4,168,700 | 1,637,43/ | 1,6/2,111 | 617,746,1 | 1,126,776 | 1,013,702 | 816,773 | 802,836 | 33,719,810 |
| 11,216,542 | | | 4,986,122 | 4,162,506 | 3,355,298 | 3,635,258 | 1,989,315 | 1,592,646 | 1,391,886 | 1,102,614 | 987,826 | 880,320 | 854,814 | 38,832,536 |
| 12,671,674 5,836,777 4,063,710 5,129,235 3,591,101 3,912,611 2,443,112 14,268,252 6,700,344 3,911,717 5,698,148 4,535,759 3,905,513 3,103,038 12,302,307 6,290,343 4,614,755 5,141,137 4,862,706 3,611,752 2,929,149 10,500,290 5,677,915 4,271,373 4,306,817 4,466,029 3,173,479 2,711,230 2,711,230 12,614,790 7,293,009 5,628,099 4,973,774 5,591,168 4,724,446 3,575,603 15,150,754 7,682,132 6,429,651 6,328,706 6,109,984 5,410,949 4,502,337 13,489,905 8,079,321 5,580,111 5,623,196 7,077,111 5,098,730 4,184,138 12,260,909 7,262,934 6,367,420 5,138,756 6,056,962 4,392,652 3,923,845 6,056,962 6,056,96 | | | 4,105,887 | 4,488,470 | 2,926,937 | 3,370,351 | 2,302,038 | 859'658'1 | 1,357,819 | 1,047,420 | 115'998 | 794,266 | 721,812 | 39,738,941 |
| 6,700,344 3,911,717 5,698,148 4,535,759 3,909,513 3,103,038 6,290,343 4,614,755 5,141,137 4,862,706 3,611,752 2,929,149 5,677,915 4,271,373 4,306,817 4,466,029 3,173,479 2,711,230 7,293,009 5,628,099 4,973,774 5,591,168 4,724,446 3,575,603 7,682,152 6,429,651 6,328,706 6,109,984 5,410,949 4,502,337 8,251,310 5,594,643 5,834,534 6,708,383 4,930,927 3,902,733 8,079,321 5,980,111 5,623,196 7,077,111 5,098,730 4,184,138 7,262,934 6,367,420 5,138,575 6,056,962 4,392,652 3,923,845 | | | 4,063,710 | 5,129,235 | 3,591,101 | 3,912,611 | 2,443,112 | 2,008,963 | 1,663,592 | 1,250,722 | 886,075 | 792,927 | 753,449 | 45,003,949 |
| 12,302,307 6,290,343 4,614,755 5,141,137 4,862,706 3,611,752 2,929,149 | | | 3,911,717 | 5,698,148 | 4,535,759 | 3,909,513 | 3,103,038 | 2,176,674 | 1,714,772 | 1,523,761 | 1,154,209 | 1,053,647 | 787,950 | 50,537,785 |
| 10,500,290 5,677,915 4,271,373 4,306,817 4,466,029 3,173,479 2,711,230 1,2614,790 7,293,009 5,628,099 4,973,774 5,591,168 4,724,446 3,575,603 2,515,037 15,150,754 7,682,152 6,429,651 6,328,706 6,109,984 5,410,949 4,502,337 2,555,701 8,251,310 5,594,643 5,834,534 6,788,383 4,930,927 3,902,733 3,902,733 13,489,905 8,079,321 5,623,196 7,077,111 5,098,730 4,184,138 12,260,909 7,262,934 6,367,420 5,138,575 6,056,962 4,392,652 3,923,845 2,148,514,909 6,427,614 6,427,6 | | | 4,614,755 | 5,141,137 | 4,862,706 | 3,611,752 | 2,929,149 | 2,542,849 | 1,932,845 | 1,425,763 | 1,051,527 | 1,105,080 | 821,271 | 48,631,485 |
| 12,614,790 | | | 4,271,373 | 4,306,817 | 4,466,029 | 3,173,479 | 2,711,230 | 900'068'1 | 2,207,921 | 1,491,481 | 934,859 | 824,643 | 718,116 | 43,174,159 |
| 15,150,754 | | | 5,628,099 | 4,973,774 | 5,591,168 | 4,724,446 | 3,575,603 | 2,436,645 | 2,431,334 | 2,010,395 | 1,029,744 | 1,206,236 | 845,210 | 54,360,452 |
| 13,555,70 8,251,310 5,594,643 5,834,534 6,788,383 4,930,927 3,902,733 | | | 6,429,651 | 6,328,706 | 6,109,984 | 5,410,949 | 4,502,337 | 2,758,502 | 3,088,537 | 2,444,433 | 1,268,987 | 1,378,072 | 918,738 | 63,471,801 |
| 13,489,905 8,079,321 5,980,111 5,623,196 7,077,111 5,098,730 4,184,138 12,260,909 7,262,934 6,367,420 5,138,575 6,056,962 4,392,652 3,923,845 6,044,040 6,044,040 6,044,041 6,044,040 6,044,041 6,04 | | | 5,594,643 | 5,834,534 | 6,788,383 | 4,930,927 | 3,902,733 | 2,677,220 | 2,819,442 | 2,217,609 | 1,348,943 | 1,460,455 | 832,152 | 60,214,051 |
| 12,260,909 7,262,934 6,367,420 5,138,575 6,056,962 4,392,652 3,923,845 6,045,040 600 600 600 600 600 600 600 600 600 | 13,489,905 | | 5,980,111 | 5,623,196 | 7,077,111 | 5,098,730 | 4,184,138 | 2,607,451 | 3,087,925 | 2,593,382 | 1,443,036 | 1,501,064 | 883,187 | 61,648,557 |
| 210 217 237 088 CE 133 CE 133 CE 1330 CE 1343 OF CE 134 E 135 CE | 12,260,909 | | 6,367,420 | 5,138,575 | 6,056,962 | 4,392,652 | 3,923,845 | 2,105,954 | 2,811,992 | 2,322,766 | 1,364,422 | 1,337,202 | 974,644 | 56,320,276 |
| 0/5,24,746 005,725,054 75,700,054 15,000,004 14,004 75,504,504 005,745,414 | \$144,524,988 | 88 \$75,220,539 | \$60,642,041 | \$60,080,533 | \$58,030,759 | 895'688'05\$ | \$37,405,976 | \$26,531,680 | \$25,905,279 | \$20,557,320 | \$13,350,041 | \$13,150,904 | \$9,914,182 | \$595,653,809 |

2014 TOTAL WIN PER CASINO



| | HORSESHOE | HORSESHOE | | | | | | | TROPICANA | | | | |
|-------------------|-------------------|-----------------------------------|-----------------------------------|---|-----------------------|------------------------|-------------------------------|------------------|---|------------------|-----------------------------|---|--------------------------|
| | HAMMOND | SOUTHERN | INDIANA GRAND HOLLYWOOD AMERISTAR | НОПТУМООД | AMERISTAR | HOOSIER PARK BLUE CHIP | BLUE CHIP | BELTERRA | EVANSVILLE | MAJESTIC STAR | FRENCHLICK | MAJESTIC STAR FRENCHLICK MAJESTIC STAR II | RISINGSTAR |
| TABLE GAME WIN \$ | \$ 128,007,878 \$ | 378 \$ 50,532,015 | | N/A \$ 25,730,142 \$ | \$ 23,357,634 | \$ V/N | \$ 16,904,452 \$ | 18,546,898 | \$ 17,802,025 \$ | \$ 24,302,898 \$ | \$ 600'021'6 \$ | 3,813,402 \$ | \$ 6,042,967 |
| EGD WIN | \$ 333,155,0 | 333,155,085 \$ 211,732,561 \$ | | 241,314,371 \$ 193,936,033 \$ | \$ 190,295,450 \$ | | 206,509,154 \$ 137,688,146 \$ | \$ \$85,699,69 | \$ 98,943,237 \$ | \$ 74,213,868 \$ | \$ 64,177,692 | \$ 96,719,046 | \$ 53,210,940 |
| TOTAL WIN | \$ 461,162,9 | 461,162,963 \$ 262,264,576 \$ | | 241,314,371 \$ 219,666,175 \$ 213,653,084 | \$ 213,653,084 | \$ 206,509,154 | \$ 154,592,598 | 118,216,483 | 206,509,154 \$ 154,592,598 \$ 118,216,483 \$ 116,745,262 \$ | | \$ 107,746 \$ 73,347,701 \$ | 72,532,448 | 72,532,448 \$ 59,253,907 |

| STATE-WIDE WIN - TABLE GAMES | \$324,210,320 |
|------------------------------|-----------------|
| STATE-WIDE WIN - EGD | \$1,973,565,168 |
| TOTAL STATEWIDE WIN | \$2,297,775,488 |
| | |

2014 GAMING OPERATIONS SUMMARY

| | receipts | **** Tournament receipts | | | e 30. 2014 | * As of lune |
|------|---------------|----------------------------------|-----------------|------------------|------------|--------------|
| d En | Hold Em Fo | 3-5-7, Wild Hold Em Fold Em | \$1,973,565,168 | \$21,219,478,842 | 20,427 | TOTAL |
| Let | bbean stud, | *** Includes Caribbean Stud, Let | 212,505 | 0 | N/A | Other ** |
| - | - 5 5 - | | 208,200 | 481,000 | _ | \$1,000 |
| | oker | ** Traditional Poker | 5,020 | 1,038,500 | 2 | \$500 |
| | 0, 2014 | * As of June 30, 2014 | 3,708,535 | 87,445,861 | 34 | \$100 |
| | 5 | 2 | 115,104 | 2,434,700 | 2 | \$50 |
| | ۲۲۶ | TOTAL | 9,535,815 | 209,367,518 | 76 | \$25 |
| | N/A | Other*** | 0 | 0 | 0 | \$20 |
| | 14 | Koulette | 5,801,469 | 115,241,027 | 19 | \$10 |
| | ; | | 64,474,168 | 1,219,481,400 | 478 | \$5 |
| | 128 | Poker Room ** | 3,590,501 | 47,031,907 | 20 | \$2 |
| | 94 | Poker *** | 320,509,904 | 4,773,966,602 | 2,610 | 1\$ |
| | > | IVON I FAGITIONAL | 26,888,545 | 314,190,760 | 335 | 50 CENT |
| | | - - - | 232,138,058 | 3,271,070,028 | 3,277 | 25 CENT |
| | 4 | Craps | 7,525,423 | 113,429,157 | 72 | 10 CENT |
| | 303 | Blackjack/21 | 74,954,999 | 946,744,797 | 806 | 5 CENT |
| | | Si o | 3,683,697 | 24,624,387 | 23 | 3 CENT |
| | 4 | Rig Six | 48,204,836 | 405,157,530 | 525 | 2 CENT |
| | 27 | Baccarat | 1,169,829,001 | 9,687,773,668 | 11,968 | I CENT |
| | *SIINO | GAMES | 2,179,388 | 0 | 01 | 0 |
| | İ | I ABLE | NIN | COININ | *STINO | EGD'S |
| | | | | | | |

^{*} As of June 30, 2014

Totals may include minor variations due to rounding.

| \$324,210,320 | \$1,498,142,459 | 673 | TOTAL |
|---------------|-----------------|--------|-----------------|
| 2,787,807 | 0 | N/A | Other*** |
| 26,875,528 | 104,767,037 | 14 | Roulette |
| 21,902,057 | 21,902,052 | 128 | Poker Room ** |
| 51,078,697 | 192,819,312 | 94 | Poker *** |
| 0 | 0 | 0 | Non Traditional |
| 44,508,566 | 198,982,002 | 44 | Craps |
| 130,352,690 | 675,632,300 | 303 | Blackjack/21 |
| 863,755 | 1,740,613 | 9 | BigSix |
| 45,841,220 | 302,299,143 | 57 | Baccarat |
| WIN | DROP | UNITS* | GAMES |
| | | | TABLE |

^{**} Tournament receipts

It Ride, Pai Gow, 3 Card, Boston 5 Stud,

m, Crazy 4, and 2-2-1.

2014 SUMMARY OF TABLE GAME ACTIVITY

As reported for the year ended June 30, 2014

| NA NA NA NA NA NA NA NA | | | | | | | HORSESHOE | HORSESHOE | MAJESTIC | MAJESTIC STAR | | TROPICANA |
|--|-----------------|-------------|------------|------------|-------------|-------------|-------------|-------------|-------------|---------------|-------------|------------|
| Baccinate 10 NAA 1 1 3 36 3 12 12 BigSists NAA NAA NAA NAA NAA A49 | UNITS* | AMERISTAR | BELTERRA | BLUE CHIP | FRENCH LICK | HOLLYWOOD | HAMMOND | SOUTHERN | STAR | = | RISING STAR | EVANSVILLE |
| Biblicipacida NiA | Baccarat | 01 | Υ'Z | - | - | 3 | 26 | 3 | 12 | V/N | A/N | _ |
| Pacception 25 | Big Six | Y/V | Υ'Z | Α'N | A/Z | A/N | 4 | Α'N | 1 | ∀/N | - | Υ'Z |
| Copper 3 5 4 3 5 9 5 4 Copper NAA NAA <t< th=""><th>Black Jack</th><td>26</td><td>22</td><td>26</td><td>24</td><td>49</td><td>49</td><td>44</td><td>20</td><td>ε</td><td>22</td><td>18</td></t<> | Black Jack | 26 | 22 | 26 | 24 | 49 | 49 | 44 | 20 | ε | 22 | 18 |
| Poblemistorial NA | Craps | 3 | 5 | 4 | 3 | 5 | 6 | 5 | 4 | ı | 2 | 3 |
| Poblecification 6 8 7 6 9 9 34 15 10 10 10 10 10 10 10 | Non Traditional | A/N | ΑΊΝ | A/A | A/A | N/A | A/N | A/N | N/A | V/N | N/A | N/A |
| Number N | Poker*** | 9 | 8 | 7 | 9 | 6 | 24 | 15 | 10 | V/N | 4 | 5 |
| Cothert 4 3 4 3 5 9 6 2 Cother NA NA< | Poker Room** | N/A | 9 | 8 | N/A | 61 | 34 | 30 | N/A | 21 | N/A | 10 |
| Other NA TOTAL NA NA A4 SD 37 90 155 103 A9 NA | Roulette | 4 | 3 | 4 | 3 | 5 | 6 | 9 | 2 | 1 | ı | 3 |
| Paccarat 29952.008 63.356 51.391 5.393.112 200.314.343 14.744.540 45.172005 EBig Six NA | Other | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | V/N | N/A | N/A |
| Baccarat 2992,008 63,736 3,389,989 51,3911 5,393,112 200,314,343 14,744,540 45,172,005 Big Six N/A N/A N/A 2,517 1,602,631 N/A 10,216,339 14,744,540 45,172,005 Bisck Jack 71,767,588 22,512,449 38,939,499 28,375,444 71,025,439 176,010,23 12,006,549 14,744,540 45,172,005 Craps 18,41,776 16,536,946 13,196,549 97,13,418 16,416,826 316,53,288 30,951,199 14,749,509 Pokee*** 10,281,529 14,933,827 17,310,833 10,299,360 14,633,379 58,620,407 39,281,488 1,762,339 Nor N/A N/A N/A N/A N/A N/A N/A N/A Roulette 11,202,198 6,343,737 57,472,784 116,353,79 43,708 14,633,339 14,746,513 14,744,501 14,746,601 Pokee*** N/A N/A N/A N/A N/A N/A N/A <t< th=""><th>TOTAL</th><td>49</td><td>44</td><td>50</td><td>37</td><td>06</td><td>155</td><td>103</td><td>49</td><td>97</td><td>30</td><td>40</td></t<> | TOTAL | 49 | 44 | 50 | 37 | 06 | 155 | 103 | 49 | 97 | 30 | 40 |
| Bischart 29,95,2008 63,736 3,389,989 513,911 5,391,12 200,314,343 14,744,540 45,172,005 Big Six NA NA NA NA NA 1,005,439 | DROP | | | | | | | | | | | |
| Big Six N/A N/A N/A N/A N/A 1,60,231 N/A N/A 1,60,231 1,60,231 N/A 1,60,249 1,50,349 28,375,444 7,105,439 1,50,31035 1,20,04371 5,404,009 Caps 18,431,776 16,596,446 13,196,549 38,375,444 7,105,439 37,631,035 1,20,043 1,40,636 1,40,609 1, | Baccarat | 29,952,008 | 63,736 | 3,389,989 | 513,911 | 5,393,112 | 200,314,343 | 14,744,540 | 45,172,005 | V/N | N/A | 2,755,499 |
| Black Jack 71,767,598 52,512,49 38,939,499 28,375,444 71,025,439 175,031,025 128,094,371 54,404,009 Craps IB431,776 16,596,946 13,196,549 97,13,418 16,416,826 53,635,288 30,995,159 14,769,563 Von Traditional N/A N/A N/A N/A N/A N/A N/A N/A Poker Room*** I 0,281,329 1,230,138 1,230,138 1,230,138 1,230,139 1,4769,563 1,4769,563 Poker Room*** I 0,281,329 1,231,339 1,230,497 1,473,139 1,4769,563 1,4769,563 1,4769,563 Poker Room*** N/A N/A N/A N/A N/A N/A N/A N/A Baccarat 4,925,977 13,146 516,942 1,533,465 543,718,70 23,340,83 1,468,48 1,468,48 Baccarat 4,925,977 13,146 516,942 1,533,465 543,718,70 23,40,943 1,468,68 1,468,48 Big Six N/A N/A <th>Big Six</th> <td>N/A</td> <td>N/A</td> <td>A/A</td> <td>N/A</td> <td>2,517</td> <td>1,602,631</td> <td>N/A</td> <td>108,268</td> <td>V/N</td> <td>27,197</td> <td>N/A</td> | Big Six | N/A | N/A | A/A | N/A | 2,517 | 1,602,631 | N/A | 108,268 | V/N | 27,197 | N/A |
| Craps 18,431,776 16,596,946 13,196,549 9,713,418 16,416,826 53,635,288 30,995,159 14,765,633 Von Traditional N/A | Black Jack | 71,767,598 | 52,551,249 | 38,939,499 | 28,375,444 | 71,025,439 | 175,031,025 | 128,084,371 | 54,404,009 | 2,049,048 | 16,880,084 | 36,524,534 |
| Volter Facilitional N/A | Craps | 18,431,776 | 16,596,946 | 13,196,549 | 9,713,418 | 16,416,826 | 53,635,288 | 30,995,159 | 14,769,563 | 3,395,009 | 8,437,162 | 13,394,306 |
| Poker*** 10.281,529 14,933,877 17,310,833 10.299,360 14,633,379 \$8,820,407 39,281,488 7,822,339 Poker Room*** N/A 380,281 1,237,115 42,900 1,013,272 11,142,913 4,163,152 N/A N/A Roulette 11,202,198 5,136,238 6,338,020 3,527,751 7,879,120 43,172,098 13,540,843 6,077,183 Other N/A N/A N/A N/A N/A N/A N/A N/A TOTAL 11,635,109 89,662,277 80,437,787 52,472,784 116,363,665 543,718,705 230,809,553 128,333,367 Baccarat 4,925,977 13,146 516,942 1,635 963,210 239,471,85 230,809,553 128,333,367 4,476,81 Big Six N/A | Non Traditional | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Poker Room*** N/A 380.281 1,237,115 42,900 1,013.272 11,142,913 4,163.152 N/A N/A Roulette 11,202,198 5,136,238 6,353.802 3,527,751 7,879,120 43,172,098 13,540,843 6,077,183 Other N/A N/A N/A N/A N/A N/A N/A N/A TOTAL 141,635,109 89,662,277 80,437,787 52,472,784 116,363,665 543,718,705 230,809,553 128,353,367 Baccarat 4,925,977 13,146 516,942 1,635 963,210 29,947,155 236,097 6,47,681 Black Jack N/A N/A N/A N/A N/A A8,648 236,097 6,47,681 1779,588 Sobic Six N/A | Poker*** | 10,281,529 | 14,933,827 | 17,310,833 | 10,299,360 | 14,633,379 | 58,820,407 | 39,281,488 | 7,822,339 | N/A | 6,199,554 | 13,236,596 |
| Roulette 11,202,198 5,136,238 6,536,302 3,527,751 7,879,120 43,172,098 13,540,843 6,077,183 Other N/A N/A N/A N/A N/A II,633,665 543,718,705 230,809,553 128,353,367 Baccarat 4,925,977 13,146 516,942 1,635 963,210 29,947,155 2,356,097 6,447,681 Big Six N/A N/A N/A N/A N/A 48,648 10,729,558 Back Jack 3,072,794 3,076,245 2,558,639 1,769,288 3,444,773 13,333,551 7,557,557 3,264,048 Poker*** 2,812,447 3,951,827 4,470,860 2,644,130 4,011,193 16,334,778 9,188,277 2,757,557 3,264,048 Poker**** 1,281,447 3,951,827 4,470,860 2,644,130 4,011,193 16,334,778 9,188,277 2,757,957 N/A Poker*** 1,281,447 3,951,827 4,470,860 2,644,130 4,011,193 1,147,273 3,642,291 | Poker Room** | N/A | 380,281 | 1,237,115 | 42,900 | 1,013,272 | 11,142,913 | 4,163,152 | N/A | 1,990,681 | N/A | 1,931,738 |
| Other NI/A NI/A <t< th=""><th>Roulette</th><td>11,202,198</td><td>5,136,238</td><td>6,363,802</td><td>3,527,751</td><td>7,879,120</td><td>43,172,098</td><td>13,540,843</td><td>6,077,183</td><td>1,138,458</td><td>1,101,746</td><td>5,627,600</td></t<> | Roulette | 11,202,198 | 5,136,238 | 6,363,802 | 3,527,751 | 7,879,120 | 43,172,098 | 13,540,843 | 6,077,183 | 1,138,458 | 1,101,746 | 5,627,600 |
| FOTAL 141,635,109 89,662,277 80,437,787 52,472,784 116,363,665 543,718,705 230,809,553 128,353,367 Baccarat 4,925,977 13,146 516,942 1,635 963,210 29,947,155 2,356,097 6,447,681 Big Six N/A N/A N/A N/A N/A N/A 48,648 48,648 Black Jack 9,266,543 9,833,417 6,616,441 3,827,598 13,833,381 43,333,685 23,609,980 10,729,588 Oraps Craps 3,672,794 3,076,245 2,586,339 1,769,288 3,444,773 13,833,581 7,557,557 3,264,048 Yon Traditional N/A N/A N/A N/A N/A N/A N/A Poker*** 2,812,447 3,951,827 4,470,860 2,644,130 4,011,193 16,334,778 9,188,277 2,276,796 Poker Room*** N/A 380,281 1,237,115 42,905 1,013,272 11,142,913 4,163,152 N/A Roulette < | Other | N/A | ΝΆ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Big Six N/A N/A N/A N/A N/A A.656 963,210 29,947,155 2,356,097 6,447,681 Big Six N/A N/A N/A N/A 656 808,658 N/A 48,648 Black Jack 9,266,543 9,833,417 6,616,441 3,827,598 13,833,381 43,333,685 23,608,980 10,729,558 Craps 3,672,794 3,076,245 2,558,639 1,769,288 3,444,773 13,333,551 7,557,557 3,264,048 Non Traditional N/A N/A N/A N/A N/A N/A N/A Poker*** 2,812,447 3,951,827 4,470,860 2,644,130 4,011,193 16,334,778 9,188,277 2,276,796 Poker*Room*** N/A 380,281 1,237,115 42,905 1,013,272 11,142,913 4,163,152 N/A Roulette 2,679,873 3,651,827 3,661 N/A N/A 1,609,865 3,661 N/A ADAR 3,237,33 3,6 | TOTAL | 141,635,109 | 89,662,277 | 80,437,787 | 52,472,784 | 116,363,665 | 543,718,705 | 230,809,553 | 128,353,367 | 8,573,196 | 32,645,743 | 73,470,273 |
| 13,146 516,942 1,635 963,210 29,947,155 2,356,097 6,447,681 NIA | WIN | | | | | | | | | | | |
| NIA | Baccarat | 4,925,977 | 13,146 | 516,942 | 1,635 | 963,210 | 29,947,155 | 2,356,097 | 6,447,681 | N/A | N/A | 669,377 |
| 9,266,543 9,833,417 6,616,441 3,827,598 13,833,381 43,333,685 23,608,980 10,729,588 1 3,672,794 3,076,245 2,558,639 1,769,288 3,444,773 13,383,551 7,557,557 3,264,048 N/A N/A N/A N/A N/A N/A N/A N/A 1,281,447 3,951,827 4,470,860 2,644,130 4,011,193 16,334,778 9,188,277 2,276,796 N/A 380,281 1,237,115 42,905 1,013,272 11,142,913 4,163,152 N/A 2,679,873 1,237,115 42,905 2,017,108 11,447,273 3,654,291 1,536,167 N/A 60,530 136,105 6,805 447,861 1,609,865 3,661 N/A | Big Six | N/A | ΑΊΛ | A/N | A/A | -656 | 808,658 | N/A | 48,648 | N/A | 7,105 | N/A |
| 3,672,794 3,076,245 2,558,639 1,769,288 3,444,773 13,383,551 7,557,557 3,264,048 NI/A NI/A NI/A NI/A NI/A NI/A NI/A NI/A 2,812,447 3,951,827 4,470,860 2,644,130 4,011,193 16,334,778 9,188,277 2,276,796 NI/A 380,281 1,237,115 42,905 1,013,272 11,142,913 4,163,152 NI/A 2,679,873 1,231,452 1,368,350 877,648 2,017,108 11,447,273 3,654,291 1,536,167 NI/A 60,530 136,105 6,805 447,861 1,609,865 3,661 NI/A | Black Jack | 9,266,543 | 9,833,417 | 6,616,441 | 3,827,598 | 13,833,381 | 43,333,685 | 23,608,980 | 10,729,558 | 318,997 | 2,339,110 | 6,644,980 |
| NI/A | Craps | 3,672,794 | 3,076,245 | 2,558,639 | 1,769,288 | 3,444,773 | 13,383,551 | 7,557,557 | 3,264,048 | 720,177 | 1,981,007 | 3,080,487 |
| 2.812,447 3.951,827 4,470,860 2,644,130 4,011,193 16,334,778 9,188,277 2,276,796 NJA 380,281 1,237,115 42,905 1,013,272 11,142,913 4,163,152 NJA 2,679,873 1,231,452 1,368,350 877,648 2,017,108 11,447,273 3,654,291 1,536,167 | Non Traditional | N/A | Α'N | Α'N | A/A | N/A | N/A | N/A | N/A | N/A | N/A | NA |
| N/A 380,281 1,237,115 42,905 1,013,272 11,142,913 4,163,152 N/A 2,679,873 1,231,452 1,368,350 877,648 2,017,108 11,47,273 3,654,291 1,536,167 N/A 60,530 136,105 6,805 447,861 1,609,865 3,661 N/A | Poker*** | 2,812,447 | 3,951,827 | 4,470,860 | 2,644,130 | 4,011,193 | 16,334,778 | 9,188,277 | 2,276,796 | A/N | 1,491,081 | 3,897,308 |
| 2,679,873 1,231,452 1,368,350 877,648 2,017,108 11,47,273 3,654,291 1,536,167 1,536,16 | Poker Room** | N/A | 380,281 | 1,237,115 | 42,905 | 1,013,272 | 11,142,913 | 4,163,152 | N/A | 1,990,681 | N/A | 1,931,738 |
| N/A 60,530 136,105 6,805 447,861 1,609,865 3,661 N/A | Roulette | 2,679,873 | 1,231,452 | 1,368,350 | 877,648 | 2,017,108 | 11,447,273 | 3,654,291 | 1,536,167 | 260,567 | 224,664 | 1,578,135 |
| 22.257.234 10.544.000 14.004.457 0.170.000 35.730.143 130.007.079 50.523.015 34.303.000 | Other | Y/Z | 60,530 | 136,105 | 6,805 | 447,861 | 1,609,865 | 3,661 | A/Z | 522,980 | N/A | Ϋ́Z |
| 25,557,054 10,540,070 10,704,452 7,170,007 751,142 120,007,070 50,527,015 | TOTAL | 23,357,634 | 18,546,898 | 16,904,452 | 9,170,009 | 25,730,142 | 128,007,878 | 50,532,015 | 24,302,898 | 3,813,402 | 6,042,967 | 17,802,025 |

^{*} As of 6/30/2014

Totals may include minor variations due to rounding

^{**} Traditional Poker

^{***} Includes Caribbean Stud/Draw, Let It Ride, Pai Gow, 3 Card, Boston 5 Stud, 3-5-7, Wild Hold em Fold Em, Crazy 4, and 2-2-1

Indiana Gaming Commission • Annual Report 2014

2014 SUMMARY OF EGD ACTIVITY—UNITS

| STINN | AMERISTAR | BELTERRA | BLUE CHIP | FRENCH LICK | НОГГУМООВ | HOOSIER PARK | HORSESHOE | HORSESHOE | INDIANA GRAND | MAJESTIC STAR | MAJESTIC STAR II | RISING STAR | TROPICANA EVANSVILLE |
|---------|-----------|--------------|-----------|-------------|-----------|--------------|-----------|-----------|---------------|---------------|------------------|-------------|----------------------|
| 0 | N/A | NA | NA | N/A | N/A | N/A | NA | NA | 01 | NA | NA | N/A | ΝΑ |
| l cent | 6881 | 843 | 848 | 547 | 8/6 | 1024 | 1591 | 106 | 1213 | 574 | 915 | 831 | 504 |
| 2 cent | V/A | NA | 92 | 23 | 6/ | 08 | 30 | 68 | 65 | 21 | 8 | N/A | 01 |
| 3 cent | V/V | NA | NA | N/A | N/A | V/N | 23 | NA | ٧N | NA | NA | N/A | NA |
| nickel | 68 | 32 | 69 | 52 | 11 | 601 | 308 | 46 | 82 | 44 | 39 | 20 | 36 |
| 10 cent | 3 | 01 | NA | N/A | 40 | N/A | NA | NA | NA | 17 | NA | N/A | NA |
| 25 cent | 122 | 136 | 384 | 192 | 195 | 368 | 154 | 313 | 282 | 89 | ≡ | 144 | 145 |
| 50 cent | 70 | | 12 | 44 | 06 | 61 | 18 | 42 | 67 | 7 | NA | 15 | 12 |
| I\$ | 781 | 130 | 329 | <i>L</i> 9 | 258 | 769 | 194 | 226 | 279 | 137 | 35 | 95 | 142 |
| \$2 | 81 | NA | NA | _ | 61 | ٧N | 01 | NA | ٧N | NA | 2 | N/A | N/A |
| \$\$ | 32 | 32 | 94 | 81 | 64 | 74 | 38 | 43 | 75 | 20 | 9 | 35 | 30 |
| \$10 | 7 | 3 | - | 4 | 29 | 4 | 9 | NA | 3 | ΝA | NA | 3 | 4 |
| \$20 | V/A | NA | NA | N/A | N/A | ٧N | ٧N | NA | ٧N | ΝA | NA | N/A | NA |
| \$25 | 9 | 4 | 7 | 3 | 11 | 8 | | 5 | 8 | ΝA | NA | 7 | 3 |
| \$20 | V/N | NA | NA | N/A | _ | ٧N | ٧N | NA | V/A | NA | NA | N/A | _ |
| \$100 | 4 | 5 | 2 | 2 | 3 | 7 | 9 | 2 | | ΝA | NA | 3 | 2 |
| \$200 | V/V | NA | NA | N/A | N/A | ٧N | | | ٧N | ΝA | NA | N/A | N/A |
| \$1,000 | V/A | NA | NA | N/A | N/A | ٧N | | NA | ٧N | ΝA | NA | N/A | NA |
| other | N/A | NA | NA | N/A | N/A | ΝA | NA | NA | N/A | ΝA | NA | N/A | NA |
| TOTAL | 618'1 | 1,209 | 068'1 | 686 | 2,248 | 1,925 | 2,928 | 899'1 | 2,005 | 888 | 918 | 1,153 | 688 |
| | | | | | Ī | | | | | | | | |

As of 06/30/2014

2014 SUMMARY OF EGD ACTIVITIY—COIN IN

| COIN IN | AMERISTAR | BELTERRA | BLUE CHIP | FRENCH LICK | НОГГАМООВ | HOOSIER PARK | HORSESHOE HAMMOND | HORSESHOE SOUTHERN | INDIANA GRAND | MAJESTIC STAR | MAJESTIC STAR II | RISING STAR | TROPICANA EVANSVILLE |
|---------|------------------|------------------|------------------|----------------|------------------|------------------|----------------------|-----------------------|------------------|----------------|------------------|----------------|----------------------|
| 0 | NA | ΝA | NA | N/A | N/A | N/A | N/A | NA | ΑN | N/A | N/A | N/A | N/A |
| l cent | 1,275,297,637 | 526,322,699 | 561,143,512 | 369,316,628 | 642,455,349 | 950,678,531 | 1,542,077,964 | 873,784,152 | 1,156,405,458 | 410,978,886 | 458,202,834 | 448,618,513 | \$472,491,505 |
| 2 cent | NA | NA | 50,950,010 | 42,525,223 | 71,996,280 | 67,983,926 | 29,606,708 | 74,343,711 | 55,018,692 | 8,175,257 | 1,721,061 | V/N | \$2,836,662 |
| 3 cent | NA | NA | NIA | N/A | N/A | N/A | 24,624,387 | N/A | N/A | N/A | N/A | V/N | N/A |
| nickel | 88,496,182 | 21,507,124 | 95,037,692 | 28,504,444 | 59,982,441 | 83,219,297 | 210,563,335 | 68,482,211 | 81,360,056 | 63,121,873 | 93,144,478 | 6,393,084 | \$46,932,580 |
| 10 cent | 11,012,972 | 35,754,460 | NA | N/A | 57,948,883 | N/A | N/A | N/A | NA | 8,381,726 | 331,116 | V/N | N/A |
| 25 cent | 141,960,071 | 218,424,704 | 382,387,657 | 140,737,105 | 376,910,567 | 369,780,014 | 472,370,531 | 337,037,822 | 417,852,270 | 103,035,760 | 105,625,233 | 57,121,968 | \$147,826,326 |
| 50 cent | 16,323,669 | 12,033,613 | 11,095,541 | 22,905,170 | 96,118,706 | 20,766,307 | 38,476,686 | 41,866,344 | 22,835,936 | 9,600,165 | 245,944 | 10,010,044 | \$11,912,635 |
| 1\$ | 326,425,763 | 206,865,652 | 422,891,274 | 91,635,669 | 518,013,324 | 12,901,989 | 754,583,667 | 555,454,841 | 758,427,491 | 146,540,210 | 33,133,471 | 75,975,080 | \$197,913,889 |
| \$2 | 7,916,128 | NA | NIA | 1,834,482 | 14,052,600 | N/A | 21,480,768 | NA | NA | N/A | 1,747,929 | N/A | N/A |
| \$3 | 88,976,676 | 70,120,760 | 79,629,445 | 26,064,180 | 156,452,579 | 187,020,871 | 116,575,825 | 164,322,989 | 168,463,620 | 22,763,225 | 4,310,135 | 28,257,960 | \$106,523,135 |
| \$10 | 1,711,350 | 13,283,950 | 322,480 | 11,226,690 | 34,005,982 | 3,544,790 | 20,183,210 | NA | 18,517,005 | N/A | N/A | 2,112,780 | \$10,332,790 |
| \$20 | NA | NA | NIA | N/A | N/A | N/A | N/A | NA | NA | N/A | N/A | V/N | N/A |
| \$25 | 4,333,697 | 7,479,300 | 10,953,800 | 6,993,900 | 24,058,675 | 74,632,196 | 34,403,525 | 17,518,325 | 17,823,825 | N/A | N/A | 2,709,250 | \$8,461,025 |
| \$50 | NA | N/A | NA | N/A | 1,569,300 | N/A | N/A | N/A | N/A | N/A | N/A | V/N | \$865,400 |
| \$100 | 196'886 | 19,787,000 | 4,121,300 | 4,428,300 | 7,609,900 | 6,992,900 | 9,570,400 | 19,252,800 | 7,466,100 | N/A | N/A | 7,581,000 | \$4,647,200 |
| \$200 | NA | NA | NA | N/A | N/A | N/A | 492,000 | 546,500 | NA | N/A | N/A | V/N | N/A |
| \$1,000 | NA | NA | NA | N/A | N/A | N/A | 481,000 | N/A | NA | N/A | N/A | V/N | N/A |
| other | NA | NA | NA | N/A | N/A | N/A | N/A | N/A | NA | N/A | N/A | V/N | N/A |
| TOTAL | \$ 1,963,443,106 | \$ 1,131,579,262 | \$ 1,618,532,711 | \$ 746,171,791 | \$ 2,061,174,586 | \$ 2,450,725,103 | \$ 3,275,490,006 | \$ 2,152,609,695 | \$ 2,704,170,453 | \$ 772,597,102 | \$ 698,462,201 | \$ 633,779,679 | \$ 1,010,743,147 |

2014 SUMMARY OF EGD ACTIVITY—WIN

| - | | | | | | | HORSESHOE | HORSESHOE | | | | | TROPICANA |
|---|----------------|-----------------|----------------|---------------|----------------|----------------|----------------|----------------|----------------|---------------|------------------|---------------|---------------|
| | AMERISTAR | BELTERRA | BLUECHIP | FRENCH LICK | HOLLYWOOD | HOOSIER PARK | HAMMOND | SOUTHERN | INDIANA GRAND | MAJESTIC STAR | MAJESTIC STAR II | RISING STAR | EVANSVILLE |
| ı | ΑΝ | NA | N/A | N/A | N/A | N/A | N/A | ΑN | 2,179,388 | N/A | N/A | N/A | N/A |
| | 147,006,945 | 64,814,554 | 66,254,007 | 39,069,159 | 84,596,829 | 114,267,032 | 198,326,843 | 112,738,151 | 138,603,942 | 50,819,123 | 54,059,300 | 41,381,554 | \$57,891,562 |
| | NA | NA | 6,026,497 | 3,496,170 | 9,644,594 | 7,440,716 | 3,528,293 | 185'919'6 | 908'308 | 913,855 | 256,104 | N/A | \$401,720 |
| | NA | NA | NA | N/A | N/A | N/A | 3,683,697 | NA | NA | N/A | N/A | N/A | N/A |
| | 5,804,990 | 1,691,738 | 7,248,030 | 1,689,344 | 5,904,113 | 8,190,857 | 18,482,160 | 4,826,219 | 8,498,195 | 3,118,981 | 4,815,497 | 378,095 | \$4,306,780 |
| | 389,596 | 1,397,952 | NA | N/A | 4,757,737 | N/A | N/A | NA | NA | 959,211 | 20,927 | N/A | N/A |
| | 8,476,132 | 11,766,324 | 24,462,886 | 9,878,712 | 31,296,871 | 23,157,595 | 40,058,720 | 25,789,535 | 28,369,049 | 5,288,202 | 7,277,607 | 3,558,599 | \$12,757,826 |
| | 1,425,010 | 150'696 | 754,026 | 1,880,186 | 8,003,586 | 1,768,331 | 3,251,033 | 4,236,612 | 1,767,337 | 681,269 | 19,512 | 852,804 | \$1,279,788 |
| | 21,715,581 | 13,861,645 | 27,254,849 | 5,446,829 | 37,696,919 | 40,930,632 | 56,074,765 | 40,870,715 | 44,249,284 | 10,953,170 | 1,923,481 | 4,766,370 | \$14,765,664 |
| | 942'509 | NA | NA | 146,588 | 708'799 | N/A | 2,001,772 | ΑN | NA | N/A | 173,593 | N/A | N/A |
| | 4,432,319 | 3,927,428 | 4,854,437 | 1,422,437 | 8,127,601 | 7,829,185 | 4,585,707 | 10,849,366 | 8,874,554 | 1,480,057 | 173,025 | 1,711,398 | \$6,206,654 |
| | 63,416 | 519,293 | 58,850 | 372,232 | 1,674,508 | 346,561 | 1,035,968 | NA | 1,044,060 | N/A | N/A | 147,770 | \$538,811 |
| | NA | NA | NA | N/A | N/A | N/A | N/A | NA | NA | N/A | N/A | N/A | N/A |
| | 250,325 | 511,064 | 575,664 | 200,625 | 970,239 | 2,284,510 | 900'619'1 | 1,517,700 | 583,931 | N/A | N/A | 320,050 | \$402,701 |
| | NA | NA | NA | N/A | 98,804 | N/A | N/A | NA | NA | N/A | N/A | N/A | \$16,300 |
| | 125,390 | 210,536 | 198,900 | 275,000 | 501,430 | 293,665 | 406,921 | 1,174,662 | 52,300 | N/A | N/A | 94,300 | \$375,431 |
| | ΥN | NA | N/A | N/A | N/A | N/A | -108,000 | 113,020 | NA | N/A | N/A | N/A | N/A |
| | MA | MA | N/A | N/A | N/A | N/A | 208,200 | NA | NA | N/A | N/A | N/A | N/A |
| | WA | MA | N/A | 410 | N/A | 70 | N/A | NA | 212,025 | N/A | N/A | N/A | N/A |
| | \$ 190,295,450 | \$ \$69,699,585 | \$ 137,688,146 | \$ 64,177,692 | \$ 193,936,033 | \$ 206,509,154 | \$ 333,155,085 | \$ 211,732,561 | \$ 241,314,371 | \$ 74,213,868 | \$ 68,719,046 | \$ 53,210,940 | \$ 98,943,237 |

2014 GRADUATED TAX STATUS

| | | Date of | |
|-------------------|--------------|------------|----------|
| North Boats | Кате | Change | ~ |
| | % S I | 07/01/2013 | |
| | 70% | 08/12/2013 | H |
| Ameristar | 25% | 09/28/2013 | |
| | 30% | 11/19/2013 | |
| | 35% | 03/29/2014 | |
| | 15% | 07/01/2013 | |
| | 70% | 08/31/2013 | |
| Blue Chip | 72% | 11/02/2013 | |
| | 30% | 01/06/2014 | 0 |
| | 35% | A/Z | AG |
| | 15% | 07/01/2013 | less |
| | 70% | 07/20/2013 | \$25 |
| Horseshoe Hammond | 25% | 08/08/2013 | \$ 50 |
| | %0£ | 08/29/2013 | \$7£ |
| | % 58 | 10/25/2013 | |
| | 15% | 07/01/2013 | ove |
| | %07 | 10/13/2013 | ove |
| Majestic Star | %57 | 01/29/2014 | |
| | %08 | 04/23/2014 | <u>~</u> |
| | 32% | N/A | AGF |
| | 15% | 07/01/2013 | less |
| | 70% | 11/15/2013 | 8 |
| Majestic Star II | 72% | 03/29/2014 | . 0 |
| | 30% | N/A | |
| | 35% | Y/Z | |
| | | | |

| Racinos | Rate | Date of |
|---------------|-------------|------------|
| Nacilios | וומוב | Change |
| | 72% | 07/01/2013 |
| Hoosier Park | %0 E | 01/25/2014 |
| | 32% | N/A |
| | 72% | 07/01/2013 |
| Indiana Grand | %0 E | 12/26/2013 |
| | 32% | 06/05/2014 |

| Casinos | |
|------------------------|------|
| AGR | Rate |
| less than \$25 million | 15% |
| \$25 - \$50 million | 70% |
| \$50 - \$75 million | 25% |
| \$75 - \$150 million | 30% |
| over \$150 million | 35% |
| over \$600 million | 40% |
| | |

| Racinos | |
|-------------------------|------|
| AGR | Rate |
| less than \$100 million | 25% |
| \$100-\$200 million | 30% |
| over \$200 million | 35% |
| | |

| | | Date of |
|----------------------|--------------|------------|
| South Boats | Kate | Change |
| | % S I | 07/01/2013 |
| | 70% | 09/06/2013 |
| Belterra | 72% | 11/23/2013 |
| | 30% | 02/15/2014 |
| | 32% | ∀ Z |
| | % S I | 07/01/2013 |
| | %07 | 09/22/2013 |
| Tropicana Evansville | 72% | 12/25/2013 |
| | 30% | 03/10/2014 |
| | % 58 | Y/Z |
| | % S I | 07/01/2013 |
| | %07 | 10/31/2013 |
| French Lick | 72% | 03/23/2014 |
| | %0ε | A/A |
| | %58 | Y/Z |
| | % S I | 07/01/2013 |
| | 20% | 08/04/2013 |
| Hollywood | 25% | 09/11/2013 |

| 05/25/2014 05/25/2014 N/A | 20% 25% 30% 35% | Rising Star |
|---------------------------------|--------------------------|--------------------|
| 11/27/2013 | %07 | |
| 07/01/2013 | % 51 | |
| 02/06/2014 | % 58 | |
| 10/18/2013 | %0 E | |
| 09/11/2013 | 72% | Horseshoe Southern |
| 08/05/2013 | 20% | |
| | | |

10/20/2013 03/03/2014 07/01/2013

30%

15%



The Indiana Gaming Commission would like to thank its intern, Nick Moskalick (left), and Robert Paugh (below), for their help with this report.





The Indiana Gaming Commission would also like to thank Angela Bunton for her photography in this report.

WWW.IN.GOV/IGC

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