

2006
Indiana Gaming Commission Annual Report

to Governor Mitch Daniels

Ernest Yelton<br>Executive Director

## The Indiana Gaming Commission

Harold Calloway (Chair) of Evansville is an insurance agent with State Farm Insurance Company, and is on the Board of Directors of the Welborn Foundation. Mr. Calloway was appointed to the Commission in March 2005.

Bryan Robinson (Vice Chair) of Greenville serves as Executive Vice President of the Canaan Realty Group, Inc. Mr. Robinson was appointed to the Commission in March 2005.

Donald Raymond Vowels (Secretary) of Evansville is an attorney with Keating, Bumb, Vowels \& LaPlante, PC. Mr. Vowels is an original Commission member, appointed in September 1993.

Marya M. Rose of Indianapolis is the Vice President, General Counsel, and Corporate Secretary of Cummins, Inc. in Columbus, Indiana. She served as an Executive Assistant to Governors Bayh and O'Bannon before taking her present position at Cummins. Ms. Rose was appointed to the Commission in June 2002.

Tim Fesko of Schererville works in real estate development and commercial insurance. He is currently serving on the Board of Advisors of Indiana University Northwest. Mr. Fesko was appointed to the Commission in March 2005.

Tim Murphy of Fishers is the Chief Financial Officer for Irwin Mortgage Corporation (formerly Inland Mortgage Corporation), a subsidiary of The Irwin Financial Corporation. Mr. Murphy was appointed to the Commission in December 2005.

William Barrett of Greenwood is an attorney and a partner in the law firm of Williams, Hewitt, Barrett \& Wilkowski. He has served as clerk for the Indiana Court of Appeals, Judge John Baker and Tax Court Judge Tom Fisher. Commissioner Barrett also serves as litigation counsel for Johnson County. Mr. Barrett was appointed to the Commission in May 2006.

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## Executive Director's Report

This year, the Commission experienced extraordinary growth in staff and responsibilities, extreme challenges in preparation of the French Lick Springs Resort Casino opening, and the continued daily demands of regulatory oversight.


Ernest E. Yelton
Executive Director

## Gaming Agents

As a result of legislation passed in the 2005 legislative session allowing the IGC to create its own force of regulatory agents and investigators, the IGC hired its first agent, Superintendent Kevin Mahan, in July. In a very short period of time, a rigorous selection process was implemented, training curriculum was approved by the Indiana Law Enforcement Academy and a field training program was developed. At the close of FY 06, new IGC Gaming Agents replaced Indiana State Troopers serving at the two Majestic Star facilities in Gary, and the second and third classes of gaming agents were attending the Gaming Agent Academy. New Gaming Agents will fully staff Indiana's riverboats by the beginning of 2007.

## Transfers

The IGC approved the transfer of Trump Casino to Majestic Star, its neighbor at Buffington Harbor in Gary, in November. During the 4th quarter of FY 2006, Columbia Sussex entered into a purchase agreement for the Aztar Corporation and subsequently submitted a transfer application for Commission approval. The investigation of the company is underway, with Commission action anticipated in the second quarter of FY 07.

## Capital Improvements at the Riverboats

Several Indiana riverboats announced significant capital improvements in FY 06. Horseshoe announced a $\$ 485$ million project at its property in Hammond, and Argosy announced its plans for a $\$ 300$ million project in Lawrenceburg. Both projects include new, one-story gaming vessels.

Belterra moved forward with the construction of a new hotel tower in Switzerland County at an anticipated cost of \$45 million while Aztar, as part of its new development agreement with the City of Evansville, began construction of a
\$20 million entertainment complex, including a new hotel, to complement both the riverboat and the downtown. Caesars Indiana in Harrison County announced that its property will be re-branded as a Horseshoe property, with upgraded restaurants and other improvements, at a cost of $\$ 47$ million.

## Blue Chip New Vessel and Other Improvements

Blue Chip completed its $\$ 175$ million project in Michigan City, including a new gaming vessel, parking structure and improvements to the pavilion. With its opening in January, Blue Chip became the first riverboat in Indiana to offer a one-story gaming venue. In doing so, Blue Chip increased its square footage by $50 \%$ and increased slots to 2,170 and table games to 51. By the close of the fiscal year, Blue Chip had increased its win by $\$ 28$ million over FY 05 and its admissions by 283,000 . As a result, in addition to the economic benefit to Indiana created by the construction-related employment and purchases, Blue Chip paid $\$ 10.6$ million more in wagering and admissions taxes in FY 06 than it did in FY 05.

## Charity Gaming

Senate Enrolled Act 100 transferred the regulation of charity gaming from the Indiana Department of Revenue to the IGC. The IGC immediately began preparing for the transition, including drafting new administrative rules that went into effect on July 1, to ensure quality and uninterrupted services to charitable organizations.

## Alternative Vessel Certifications

As a result of the decision of the United States Coast Guard to cease inspections of new gaming vessels in Indiana, the IGC contracted with the American Bureau of Shipping to develop and implement alternate standards to ensure the safety of riverboat patrons. The new standards will provide equivalent levels of safety, while acknowledging that vessels are no longer required to regularly cruise under Indiana law.

# East Chicago and the East Chicago Second Century Foundation 

Based on information gathered by the Attorney General upon the request of the IGC, the Commission passed a resolution in June that the operation of the local development agreement with East Chicago Second Century, a for-profit corporation, was not in compliance with the legislative intent of economic development as stated in the Riverboat Gambling Act and was adversely affecting the integrity of the gaming industry in Indiana.

Thereafter, Second Century instituted a petition for Judicial Review of an Administrative Action in the Marion Superior Court. Subsequently, Resorts announced its decision to escrow future payments of the $.75 \%$ allotted to Second Century into a financial institution in East Chicago pending the result of litigation. The City has requested to intervene and asked that the entire agreement, including provisions that provide funding to two non-related, not-for-profit foundations, be cancelled.

## Disparity Study

In order to comply with a statutory mandate to conduct a gaming-specific study of minority business enterprises (MBE) and women business enterprises (WBE), the IGC contracted with the Center for Urban Policy and the Environment (Center). The results of the study will determine what participation goals, if any, should be imposed by the IGC to ensure that MBE's and WBE's have adequate opportunity to conduct business with riverboat casinos.

In January, the IGC began working with the Center on a research plan and subsequently began collecting and organizing casino procurement data for the years 2003, 2004, and 2005 and, at the close of FY 06, the IGC had created a database of over 10,000 vendors. It is anticipated that the study will be completed by January 2007.

## Social Impacts of Gaming Study

Pursuant to a directive of the Legislative Council, the IGC contracted with Policy Analytics LLC to complete a study entitled "A Benefit-Cost Analysis of Indiana's Riverboat Casinos for FY 2005." The study is available on the IGC Web site.

## Orange County Project

The Operating Agents contract for the eleventh riverboat in Indiana was executed on November 9, 2005, in a ceremony on site at French Lick with Blue Sky Resorts LLC. The proposal has blossomed into a $\$ 380$ million project that showcases a state of the art casino flanked by the fully restored and renovated French Lick Springs and West Baden hotels. Two championship golf courses compliment a multi-functional events center. The Commission has worked continuously with Blue Sky in a coordinated effort to open operations as early as November. Regretfully, the relationship between the two principals of Blue Sky has evolved into a substantial disagreement as to control and direction of the project, but fortunately the parties have not allowed the dispute to interfere with the construction, operation and finances of the project. The Commission remains ever-vigilant to see the endless efforts of Orange County citizens to witness the fruits of their labors become reality in a most impressive destination resort that will provide the needed economic boon to the area.

## Commissioners and Staff

In FY 05, the term of Commissioner Ann Bochnowski expired, and she was replaced by Scott Newman, former Marion County Prosecutor and owner of Stand Labs, a forensic testing laboratory. Commissioner Newman subsequently resigned due to increased business demands and was replaced by Johnson County attorney William Barrett. Timothy Murphy, a certified public accountant from Hamilton County, was appointed to fill the vacancy created by former Commissioner I. Maurice Ndukwu.

There were also many changes in the IGC administrative staff. Donna Roberts replaced Jill Wulf as Executive Administrator and Andrew Klinger was promoted from Staff Attorney to Deputy General Counsel upon the departure of Susan Brodnan. Also in the Legal Division, Lea Ellingwood was hired to replace Leanne Bailey and Adam Packer replaced Andrew as staff attorneys.

Chris Gray replaced Jennifer Chelf as Director of Compliance, and Larry Rhoades was promoted to Lead Field Auditor (North) to replace Chris. Field Auditor Glen Lloyd transferred to the Division of Gaming Agents and Promotions \& Compliance Coordinator John Dickson was promoted to re-
place him. Martin Cordero, was hired to replace John Dickson, but was subsequently promoted to the position of Field Auditor to fill the vacancy created by the promotion of Larry.

In the Division of Gaming Agents, Sherry Green and Kileeta Holmes were hired to serve as Division Secretaries. The hiring of agents is detailed later in this report.

## Confidentiality of Occupational License Applications

Due to concerns about the protection of our licensees' personal information, the IGC requested and saw the passage of House Enrolled Act 1101. This law exempts from public disclosure information concerning minor children of applicants, the Social Security numbers of applicants and spouses, applicants' home telephone numbers, birth certificates and driver's license numbers and the name or address of previous spouses. In addition, this law exempts from disclosure the date and place of birth of spouses and the personal financial records of spouses and minor children of applicants.

This language was included as part of a comprehensive effort to safeguard the personal information of various groups of individuals holding Indiana licenses and permits, and we believe that this law will protect licensees from identity theft, identity deception and fraud.

## National Activities

The IGC benefited from several national affiliations in FY 05, including the National Association of Gaming Regulatory Attorneys, International Association of Gaming Regulators and the Internet Gambling Task Force. These affiliations have resulted in the sharing of important regulatory and investigatory information, as well as helped Indiana increase its profile as a strict and informed gaming regulatory agency.

## Agency Metrics

As part of Governor Daniels's initiative to create greater accountability in state government, performance metrics were established for IGC activities. IGC staff members, particularly
the Audit and Gaming Agent Divisions, are to be commended for their success in meeting and, in some cases, exceeding goals established for casino auditing and billable hours.

Most notably, in regard to time billed to applicants for investigations, the Background and Financial Investigators achieved $76.8 \%$ in billable time during the last quarter of FY 05, greatly exceeding their goal of $50 \%$ for their first year of investigations. This signifies a sharp increase in productivity and the IGC has and will continue to benefit from the diligence of these new agents.

The Indiana Gaming Commission has exploded into a dynamic executive branch agency charged with multiple responsibilities to the citizens of Indiana. We remain dedicated to the proposition that gaming in our state will be conducted in strict adherence with our laws and our regulations and that it is conducted with unquestionable integrity.


## FY 2006 Tax Overview

In FY 2006, riverboat gaming operations in Indiana generated $\$ 722,036,653$ in wagering tax, and $\$ 81,180,339$ in admission tax, for a FY 2006 tax total of $\$ 803,216,992$.

|  | Win | Wagering Tax | Admission Tax | Total |
| :--- | :---: | :---: | :---: | :---: |
| Argosy | $\$ 460,219,254$ | $\$ 146,084,421$ | $\$ 11,635,728$ | $\$ 157,720,149$ |
| Belterra | $\$ 160,543,025$ | $\$ 41,391,608$ | $\$ 5,728,818$ | $\$ 47,120,426$ |
| Blue Chip | $\$ 263,932,650$ | $\$ 77,480,939$ | $\$ 9,348,024$ | $\$ 86,828,963$ |
| Caesars | $\$ 324,817,840$ | $\$ 98,957,489$ | $\$ 10,409,361$ | $\$ 109,366,850$ |
| Casino Aztar | $\$ 125,838,350$ | $\$ 30,207,950$ | $\$ 4,619,412$ | $\$ 34,827,362$ |
| Grand Victoria | $\$ 150,728,128$ | $\$ 37,783,511$ | $\$ 5,626,080$ | $\$ 43,409,591$ |
| Horseshoe | $\$ 419,695,506$ | $\$ 131,938,502$ | $\$ 12,595,248$ | $\$ 144,533,750$ |
| Majestic Star I | $\$ 143,434,832$ | $\$ 35,536,035$ | $\$ 5,066,670$ | $\$ 40,602,705$ |
| Majestic Star II | $\$ 131,516,691$ | $\$ 31,988,168$ | $\$ 5,066,670$ | $\$ 37,054,838$ |
| Resorts | $\$ 301,842,988$ | $\$ 90,668,030$ | $\$ 11,084,328$ | $\$ 101,752,358$ |
| Totals | $\$ 2,482,569,264$ | $\$ 722,036,653$ | $\$ 81,180,339$ | $\$ 803,216,992$ |

## Admission and Wagering Tax Details

## 2006 Total Taxes Per Riverboat



Admission and Wagering Tax Contribution to Total


## FY 2006 Tax Comparison

The following charts compare Indiana's gaming tax revenues to those of other states.

| FY 2006 | AGR | Total Tax | Effective Tax Rate |
| :---: | :---: | :---: | :---: |
| Nevada | $\$ 12,193,784,441$ | $\$ 1,002,146,015$ | $8.2 \%$ |
| Indiana | $\$ 2,483,527,457$ | $\$ 803,216,992$ | $32.3 \%$ |
| Illinois | $\$ 1,870,115,000$ | $\$ 705,752,000$ | $37.7 \%$ |
| Missouri | $\$ 1,570,244,346$ | $\$ 421,847,900$ | $20.0 \%$ |
| New Jersey | $\$ 4,813,514,828$ | $\$ 412,840,386$ | $8.6 \%$ |
| Louisiana | $\$ 1,835,928,931$ | $\$ 394,478,764$ | $21.5 \%$ |
| Mississippi | $\$ 2,244,295,698$ | $\$ 273,560,660$ | $12.0 \%$ |
| Iowa | $\$ 759,202,990$ | $\$ 161,607,061$ | $22.1 \%$ |

Notes: (1) Nevada tax total includes roughly $\$ 200 \mathrm{M}$ in fees including entertainment fees, lodging fees, slot fees, table fees, and others that are in addition to a percentage Wagering Tax.
(2) Effective tax rate reflects IGC calculations derived from AGR figures and Total Tax numbers.
(3) The calculation of wagering tax is based upon adjusted gross receipts which includes adjustments such as chip and token float not included in win figures. All other figures are the best available, and are based upon IGC staff calculations drawn from Annual Reports and/or Monthly Revenue Reports when available.

State Gaming Tax Revenue FY 2006


State Effective Gaming Tax Rates FY 2006


## Organizational

Chart


## AMING COMMISSION



| Total Positions: | 180 |
| :---: | ---: |
| Vacant Positions: $\quad 65$ |  |
| As of: J une 30, 2006 |  |

## Voluntary Exclusion Program

## Through the Voluntary Exclusion Program (VEP), individuals may voluntarily exclude themselves from Indiana Riverboats by requesting to have their names placed on an exclusion list.



Angela Bunton
VEP Coordinator

The primary goal of the Voluntary Exclusion Program is to address problem gambling in Indiana, allowing those with such a problem to self-exclude from riverboat casinos.

## Purpose

The IGC has maintained control of the Voluntary Exclusion Program since the State Legislature voted in favor of its creation in 2003. As of July 1, 2004, individuals wishing to exclude themselves from Indiana's casinos have been able to do so by filling out a single form, available at the IGC headquarters in Indianapolis or at any of Indiana's casinos. Such individuals may elect to do so for one year, five years, or life. In order to qualify for the VEP, a person must fill out and sign a Request for Voluntary Exclusion form in the presence of a Gaming Agent or an IGC Staff member. The person must complete the form voluntarily while not under the influence of alcohol, controlled substances, or prescription medication. The form and the identity of the applicant remain confidential. It is the participant's responsibility to avoid gambling.

## Removal

A person signed up for the one-year or five-year option may request to be removed from the program at the end of his or her exclusion period. Participants wishing to be removed must complete a removal form in the presence of a Gaming Agent or an IGC staff member. Upon IGC approval, the participant will be removed from the exclusion list. To date, 83 individuals have been removed from the voluntary exclusion list.

## Statistics

There were 1,293 active members from 14 different states in the Voluntary Exlusion Program as of June 30, 2006. The graphs below display the program participants, categorized by age, gender, home state, and length of exclusion.

Gender Summary

$\square$ Male ■ Female

## Exclusion Summary



One Year $\square$ Five Years $\square$ Lifetime

State Summary


## MBE/WBE Utilization

|  | MBE \% | WBE \% |
| :--- | :---: | :---: |
| Argosy | 19.44 | 9.53 |
| Belterra | 14.98 | 12.53 |
| Blue Chip | 4.69 | 4.00 |
| Caesars | 22.04 | 9.33 |
| Casino Aztar | 9.79 | 10.63 |
| Grand Victoria | 11.40 | 6.30 |
| Horseshoe | 24.57 | 18.30 |
| Majestic Star I | 11.30 | 5.40 |
| Majestic Star II | 8.93 | 9.06 |
| Resorts | 12.61 | 10.19 |
| Total | 13.01 | 8.95 |



Jenny Arnold Deputy Director

Minority and Women Business Enterprise Issues
The Riverboat Gambling Act contains provisions regarding the use of minority business enterprises (MBE) and women's business enterprises (WBE) in the riverboat industry. Only purchases made from certified MBEs and WBEs may be counted toward credit for statutory compliance. The Department of Administration's Minority and Women's Business Enterprise Division is the agency responsible for certification of MBEs, WBEs, and disadvantaged business enterprises. The riverboats are required to file a report with the IGC in January of each year containing a summary of expenditures made in the previous calendar year. Within these reports, each riverboat details the amount of their overall expenditures which went toward certified MBEs and WBEs. They also file quarterly reports.

The Center for Urban Policy and the Environment has recently undertaken a statistical study on behalf of the IGC which will determine if a disparity exists between the percentage of total purchases that are made from certified MBEs and WBEs and the capacity of those companies to provide goods and services to Indiana casinos. If such a disparity is found, state law requires the IGC to establish MBE and WBE utilization goals. The table at left displays the WBE and MBE utilization percentages per CY 2005.

The following is a list of advisors for the disparity study:
Sen. Johnny Nugent of Lawrenceburg
Sen. Earline Rogers of Gary
Rep. Matt Whetstone of Brownsburg
Rep. Greg Porter of Indianapolis
Tony Kirkland, Office of the Governor
Darrell Ragland, Sr., Evansville businessman
Myra Selby, Former Indiana Supreme Court Justice MikeSmith, ExecutiveDirector, Casino Association ofIndiana Darla Williams, Indianapolis attorney

## Information Technology

In FY 2006, the duties of the Information Technology staff changed significantly to accomodate the newly formed, centralized Office of Technology.


Tom Stuper
Information Technology Manager
Robert Paugh
Applications System Analyst

## Activities

In February 2006, the newly formed Indiana Office of Technology (IOT) assumed responsibility for the management and maintenance of the Indiana Gaming Commission's database and file servers, as well as all network related support. The IT department of the IGC, however, is still responsible for supporting and maintaining all in-house developed applications. These include the Electronic Gaming Device System (EGDS), the Occupational Licensing System (OCCLIC), the Voluntary Exclusion Program (VEP) and the Electronic Tax System (ETS). They also work as the liaison between IOT and the end users if any hardware or network related problems arise.

Over the past year there have been several changes at the IGC that have required the Information Technology staff's involvment. Recent accomplishments include the modification of the OCCLIC system to accomodate the new three-year identification badge period. The OCCLIC modifications will allow occupational licensees to use their identification badges for a period of three years before needing replacements. This will reduce the amount of time spent badging by Commission Agents at the boats and allow more time to be devoted to quality control of the day to day casino operations.

The Information Technology staff at the IGC also offers invaluable technical support on a daily basis. Currently, the IT department is in the process of creating file databases that will store information in a more efficient and organized format, reducing the flow of paper within the office of the Commission. One such database, the MBE/WBE database, has already been created and has enabled the Commission to make significant progress in creating utilization goals.

## Audit Division

## In FY 2006, the Audit Division worked to ensure that all ten of

 Indiana's operating riverboat casinos complied with the regulations and statutes governing this state's casino industry.

Larry C. Rhoades
Lead Auditor

A. Charles Vonderschmitt Lead Auditor

The Audit Division is comprised of Audit Director Frank T. Brady and two audit teams, each comprised of a lead auditor and three field auditors. The team led by Larry C. Rhoades oversees the Northern casinos - those riverboats on Lake Michigan, and the team led by A. Charles Vonderschmitt oversees the Southern casinos - those riverboats on the Ohio River, as well as Blue Sky Casino. Both lead auditors also hold positions on the Compliance Committee.

## Key Activities

Each of the ten operating riverboat casinos must file a daily tax return. IGC auditors coordinate with the Department of Revenue (DOR) to ensure that each casino's daily tax payment is accurate and timely. The casinos first send tax payments to the DOR, which then reports these amounts to the IGC. IGC auditors then audit each tax filing for completeness and accuracy. The riverboats also send to the IGC reports at the end of each month detailing all fiscal activity which occured during that month. The Audit Division reviews these reports, checking for discrepancies between the daily and monthly figures.

In FY 2006, the Audit Division performed unannounced program audits on each of the ten operating riverboat casinos. During an unannounced program audit, auditors travel to a riverboat casino and audit all departments within that casino for compliance. Program audits usually take a week to complete. If discrepancies are found, IGC auditors perform a follow-up audit within 90 days to ensure that the riverboat casino has made the necessary changes to guarantee compliance.

Another key component of the Audit Division's duties is to review the detailed working procedures of the casinos in order to ensure that their internal controls comply with the regulations and statutes guiding the riverboat casino industry.

## Compliance Division

## The Compliance Division ensures that riverboat licensees comply with the statutes and regulations which maintain the integrity of Indiana's riverboat casino industry.



Chris Gray
Director of Compliance

## Composition

The Compliance Division, comprised of the Director of Compliance, the Compliance Coordinator, and the Electronic Gaming Devices (EGD) Compliance Manager, is responsible for the regulation of promotions and the direction of the Compliance Committee.

The Compliance Committee contains members of the Compliance Division, as well as select representatives from the Audit and Legal Divisions and the Division of Gaming Agents. The Committee meets regularly with the goal of optimizing the efficiency and effectiveness of the regulatory process.

This year, the Division also became responsible for the oversight of slot machines, or Electronic Gaming Devices. This entails the approval of machines and electronic systems, as well as the supervision of the movement of machines.

## Committee Activities

During the 2006 fiscal year, the committee worked to make recommendations on all pending regulatory violations. During this time, the committee issued 177 recommendations covering issues such as rule waiver requests and rule changes, along with disciplinary actions against riverboat licensees and policy directives.

The Committee is also responsible for reviewing waiver requests concerning internal controls. If a riverboat seeks a waiver regarding a specific rule, the Committee reviews the request and makes a recommendation to the Commission. The Committee also reviews incident reports from the riverboats and makes recommendations concerning the appropriate disciplinary actions to be taken.

## Committee Activities (continued)

Currently, the committee is continuing its review of administrative rules with the purpose of eliminating redundancies and conforming rules to changing industry technology. The committee will continue to streamline the regulation of riverboat gambling in the state by establishing consistent fine structures and regulatory procedures.


Martin Cordero
Promotions and Compliance Coordinator

## Promotions

In order to maintain the integrity of riverboat gaming in Indiana, all promotional activity conducted by riverboat licensees is subject to review by the IGC. Promotional activity includes, but is not limited to, slot and live gaming tournaments, contests, and special events held on riverboat property, such as parties.

All gaming related promotional activity, such as any tournament involving Electronic Gaming Devices or table games, must be stamped as approved by the Promotions Coordinator. Any non-gaming related promotional activity, such as concerts, giveaways, or parties, need only be stamped as reviewed by the Promotions Coordinator. For example, every year Caesars must seek approval from the Commission to hold the World Series of Poker Midwest Regional Tournament.

In FY 2006, the IGC recieved 1135 submissions. Of those, 1133 resulted in a favorable review by the IGC staff.

Non-Gaming Related (Reviewed) 923
Gaming Related (Approved) 210
Disapproved 2

## Legal Division

The Legal Division acts on behalf of the Commission on a number of legal matters, such as licensing casino employees and companies affiliated with riverboat casino operations; pursuing disciplinary actions and settlement agreements; drafting contracts for the Commission and Commission resolutions and orders; reviewing new game proposals; maintaining the exclusion list; and proposing new or revised rules that govern the riverboat casino industry in Indiana.


Phil Sicuso
General Counsel


Andrew Klinger
Deputy General Counsel

## Legal Activities

In FY 2006, the Legal Division, in coordination with the Compliance Division, revised the regulations relating to security and surveillance systems at riverboat casinos. The revision of Article 12 of Title 68 of the Indiana Administrative Code is just one step in a continuing process of reviewing the Commission's regulations in an effort to update the rules to properly reflect new technologies and changing industry standards.

The Legal Division devised and prepared Resolution 200628, which amended the Commission's method for badging occupational licensees. This resolution separates the licensing process from the badging process, thereby eliminating the need for temporary badges during the temporary occupational license period. Gaming Agents now issue three-year identification badges at the time of licensing. This new single-badge system has created greater efficiency in the functioning of the newly implemented Division of Gaming Agents.

## Owner Licensing

Each riverboat operator is subject to a complete reinvestigation following the first five years of operations and every three years thereafter. In September 2005, the Commission concluded a five-year investigation of Belterra and renewed its license. As of this year, all ten of Indiana's riverboat licensees have been in operation for more than five years and are now subject to reinvestigation every three years.

## Owners Licensing (continued)

On November 9, 2005, the Commission entered into the first ever Operating Agent Contract with Blue Sky Casino, LLC. Signed by the Governor, this contract allows Blue Sky Casino, LLC to construct and operate the French Lick Springs Resort and Casino as the eleventh riverboat in Indiana. Through operation of the contract and state law, Blue Sky Casino, LLC will conduct gaming under the same standards and policies of the Commission as the ten riverboat licensees in Indiana.

## Occupational Licensing

The IGC requires each individual who works on a riverboat casino or in a sensitive position with a riverboat licensee to hold an occupational gaming license. If an applicant appears to meet certain minimum standards for licensure, the IGC issues a temporary occupational license pending a background investigation. If the background investigation does not reveal any information that would prohibit licensing, the IGC will issue a permanent occupational license. Once permanently licensed, occupational licensees must continue to maintain suitability for licensure. The IGC may take formal disciplinary action against an occupational licensee by suspending or revoking the person's license, placing the licensee on probation, or seeking a civil penalty. Also, the Legal Division now more strictly enforces penalties for occupational licensees that fail to report criminal activity within ten days of arrest. Below is a break-down of occupational licenses issued and the actions taken against occupational licensees in FY 2006.
Temporary licenses issued ..... 4,015
Permanent licenses issued ..... 2,442
Renewal of permanent licenses issued ..... 9,631
Denials of occupational licenses ..... 6
Waivers granted ..... 2
Waivers Denied ..... 1
Disciplinary Action ..... 3
Settlement in lieu of disciplinary action ..... 1
Reinstatement of license ..... 1


Adam Packer Attorney


Lea Ellingwood
Attorney


Michelle Marsden
Licensing Coordinator

## Supplier Licensing

During FY 2006, the Commission granted a variety of requests for supplier's licenses, including permanent supplier's licenses, renewals of supplier's licenses, and transfers of ownership. Such actions are detailed below:

Permanent supplier's licenses granted 4
Renewal of supplier's licenses granted 22
Settlement in lieu of disciplinary action 1
Expired supplier's licenses 1
Transfer of ownership interest in a license granted 2

## Exclusions

Pursuant to IC 4-33-4-7, the IGC may place an individual on an exclusion list if the individual violates the Riverboat Gambling Act. Additionally, an individual may be placed on the exclusion list if the IGC determines that their reputation or conduct may call into question or interfere with the honesty or integrity of the riverboat gaming operation. An individual placed on the exclusion list is forbidden from entering any portion of an Indiana riverboat gambling operation. Currently, the Legal Division is formulating a new regulation that will create a procedure by which people may seek removal from the list.

There are currently 101 individuals on the exclusion list.

## Division of Gaming Agents

Early in 2005, the Indiana General Assembly passed Senate Bill 626, which outlined a comprehensive change to the investigation and enforcement sections of the Indiana Gaming Commission in regulating riverboat casinos.


Kevin Mahan Superintendent of Gaming Agents


James Beebe
Director of Financial Investigations

The Commission is now required to employ its own gaming agentstoperform certain statutory and regulatoryenforcement duties. Furthermore, the Gaming Commission was divested of the authority to outsource these tasks, as it had previously done through the State Police. An innovative Gaming Agent training program was conducted in conjunction with the Indiana Law Enforcement Academy and professionals in the financial industry. The first employees of the Division of Gaming Agents began work on July 6th, 2005, and have since made significant progress in the transition of responsibilities.

## Investigation

In FY 2006, the executive staff created a new structure for the investigative section within the Division of Gaming Agents with the goal of more efficiently conducting investigations into matters concerning riverboat casinos. Investigation Directors Garth Brown and James Beebe supervised the hiring and training of ten investigators to form this new investigative section, five of whom had significant financial training and five of whom had significant experience in background investigations. Since this transition, the investigative process has been redesigned, in turn increasing the level of scrutiny with which riverboat gaming is examined.

## Investigation (Continued)

After completing a rigorous training program on October 25th, 2005, the ten new investigators divided into five teams, with one financial investigator and one background investigator per team. All investigations are now handled by one of these five teams. Nearly a year later, executive staff is very pleased with the outcome of this structural transition and is satisfied with the depth and accuracy with which investigations are now conducted.

## Enforcement

Shortly after joining the Commission on July 6, 2005, Kevin Mahan and Ken Rowan developed a comprehensive training program for field agents, in coordination with the Indiana Law Enforcement Academy. The program that they created combines specialized casino-gaming training with traditional police training. During the eight-week training program, prospective agents learn how casino games are conducted and how to detect cheating theft, while also participating in traditional activities such as firearms training.

These highly trained agents have taken over the enforcement duties on two boats, Majestic Star I and II, thus far. Eventually, enforcement duties on all Indiana riverboats will be handled by Gaming Agents. The specialized training with which these agents are prepared will allow them to more scrupulously detect gaming crimes. They will serve as the on-site regulatory staff for the IGC, ensuring that riverboat gaming operations comply with Indiana law, Commission regulations, and boat specific internal controls.


Garth Brown
Director of Background Investigations


Ken Rowan
Director of Enforcement


Weapons Training

Gaming Agent Training


Casino Gaming Training


Defensive Training

## Revenues \& Expenditures

| Fees |  |
| :--- | ---: |
| Occupational Licensing |  |
| Applications | 512,057 |
| Permanent/Renewal | 523,950 |
| Other (replacement badges) | 6,390 |
| Subtotal | $1,042,397$ |
|  |  |
| Riverboat Licensing | 175,000 |
| Applications - transfer | 45,000 |
| Permanent/Renewal | $1,000,000$ |
| West Baden Springs Fund | $4,000,000$ |
| Other - License Transfer | $5,220,000$ |
| Subtotal | 10,000 |
| Supplier Licensing | 130,000 |
| Applications | 5,000 |
| Permanent/Renewal | 145,000 |
| Other - (transfer) |  |
| Subtotal | $\$ 6,407,397$ |
| Total Fees |  |
| Fines | 517,000 |
| Riverboats | 15,000 |
| Voluntary Self Exclusion | 43,664 |
| 576,500 |  |


| Expenditures |  |
| :--- | ---: |
| IGC Administration |  |
| Salary \& Wages | $1,866,847$ |
| Other Operating \& Encumbrances | 584,141 |
| Subtotal | $2,450,988$ |
|  |  |
| Background Investigations Unit | 724,954 |
| Salary \& Wages | 263,311 |
| Other Operating \& Encumbrances | $(69,400)$ |
| Less Reimbursements | 918,865 |
| Subtotal |  |
|  | $\$ 3,439,253$ |
| Total Expenditures |  |


| Expenditures and Reimbursements for |  |
| :--- | ---: |
| Gaming Agent Division |  |
| IGC Salary | $1,040,957$ |
| IGC Operating \& Encumbrance | 433,936 |
| ISP Salary | $6,814,262$ |
| ISP operating expenditures paid | 833,498 |

Total expenditures/encumbrances*
9,122,653
*This account is fully reimbursed by riverboat licensees.


## Indiana's Riverboats

Property Summaries

## Argosy Casino

## Larry Kinser, General Manager

777 Argosy Parkway
Lawrenceburg, IN 47025
(812) 539-8101

Date Opened: December 13, 1996
Gaming Space: 78,000 sq. ft.
Electronic Gaming Devices: 2,417
Table Games: 89
5 Restaurants
300 room Hotel
Banquet and Meeting Facilities

FY 2006 Admissions: 3,878,576
FY 2006 Gaming Taxes: $\$ 157,720,149$
FY 2006 LDA Payments: $\$ 41,031,924$
Total Employment: 2,016
Minority Employment: 7.5\%
County Employment: 41\%
Indiana Employment: 56\%



Yearly Turnstile Admissions Since Inception (FY)


Yearly Win Since Inception in Dollars (FY)


## Belterra Casino

Larry Buck, General Manager
777 Belterra Drive
Belterra, IN 47020
(812) 433-4001

Date Opened: October 27, 2000
Gaming Space: 40,200 sq. ft.
Electronic Gaming Devices: 1,641
Table Games: 56
7 Restaurants
608 room Hotel
Convention Center
Championship Golf Course
FY 2006 Admissions: 1,909,606
FY 2006 Gaming Taxes: $\$ 47,120,426$
FY 2006 LDA Payments: $\$ 2,137,859$
Total Employment: 1,131
Minority Employment: 7\%
County Employment: 45\%
Indiana Employment: 67\%





## Blue Chip Casino

Judy Campbell, General Manager

## 2 Easy Street

Michigan City, IN 46360
(219) 879-7711

Date Opened: August 22, 1997
Gaming Space: 65,000 sq. ft.
Electronic Gaming Devices: 2,171
Table Games: 54
3 Restaurants
184 room Hotel

FY 2006 Admissions: 3,116,008
FY 2006 Gaming Taxes: $\$ 86,828,963$
FY 2006 LDA Payments: $\$ 4,056,919$
Total Employment: 1,339
Minority Employment: \%24.8
County Employment: \%57.7
Indiana Employment: \%93.4


## Caesar's Indiana Casino

Ed Garruto, General Manager

11999 Avenue of the Emperors
Elizabeth, IN 47117
(812) 969-6726

Date Opened: November 20, 1998
Gaming Space: 86,500 sq. ft.
Electronic Gaming Devices: 2,200
Table Games: 135
8 Restaurants
503 room Hotel
18-hole Championship Golf Course

FY 2006 Admissions: 3,469,787
FY 2006 Gaming Taxes: $\$ 109,366,850$
FY 2006 LDA Payments: \$17,434,463

Total Employment: 2,148
Minority Employment: 14\%
County Employment: 25\%
Indiana Employment: 70\%


Yearly Turnstile Admissions Since Inception (FY)


Yearly Win Since Inception in Dollars (FY)


## Casino Aztar

James Brown, General Manager

421 NW Riverside Drive
Evansville, IN 47708
(812) 433-4001

Date Opened: December 8, 1995
Gaming Space: 38,360 sq. ft.
Electronic Gaming Devices: 1,378
Table Games: 52
5 Restaurants
250 room Hotel
Conference Center
FY 2006 Admissions: 1,539,804
FY 2006 Gaming Taxes: $\$ 34,409,591$
FY 2006 LDA Payments: $\$ 21,421,199$

Total Employment: 1,174
Minority Employment: 17\%
County Employment: 73\%
Indiana Employment: 91\%


## Grand Victoria Casino

Scott Cooper, General Manager
600 Grand Victoria Drive
Rising Sun, IN 47040
(812) 438-5013

Date Opened: October 4, 1996 Gaming Space: 40,000 sq. ft.
Electronic Gaming Devices: 1,489
Table Games: 47
5 Restaurants
201 room Hotel
18-hole Championship golf course

FY 2006 Admissions: 1,875,360
FY 2006 Gaming Taxes: $\$ 43,409,591$
FY 2005 LDA Payments: $\$ 2,354,182$
Total Employment: 1031
Minority Employment: 3\%
County Employment: 28\%
Indiana Employment: 84\%



Yearly Turnstile Admissions Since Inception (FY)


Yearly Win Since Inception in Dollars (FY)


## Horseshoe Casino

Rick Mazer, General Manager
777 Casino Center Drive
Hammond, IN 46320
(219) 473-6000
Date Opened: June 29, 1996
Gaming Space: 46,679 sq. ft .
Electronic Gaming Devices: 2,000
Table Games: 55
5 Restaurants
Banquet and meeting space

FY 2006 Admissions: 4,198,416
FY 2006 Gaming Taxes: $\$ 144,533,750$
FY 2006 LDA Payments: $\$ 24,467,485$
Total Employment: 2,261
Minority Employment: 58\%
County Employment: 66\%
Indiana Employment: 71\%




## Majestic Star I Casino

David Schugar, General Manager
One Buffington Harbor Drive
Gary, IN 46406
(219) 977-7777

Date Opened: June 11, 1996
Gaming Space: 43,000 sq. ft.
Electronic Gaming Devices: 1,615
Table Games: 44
3 Restaurants

FY 2006 Admissions: 1,688,890
FY 2006 Gaming Taxes: $\$ 40,602,705$
FY 2006 LDA Payments: $\$ 4,640,234$
Total Employment: 654
Minority Employment: \%75
County Employment: \%85
Indiana Employment: \%89




Yearly Win Since Inception in Dollars (FY)


## Majestic Star II Casino

David Schugar, General Manage
One Buffington Harbor Drive
Gary, IN 46406
(219) 977-7777

Date Opened: June 11, 1996
Gaming Space: 40,261 sq. ft.
Electronic Gaming Devices: 1,349
Table Games: 37
2 Restaurants
300 hotel rooms

FY 2006 Admissions: 1,688,890
FY 2006 Gaming Taxes: $\$ 37,054,838$
FY 2006 LDA Payments: $\$ 4,554,145$

Total Employment: 626
Minority Employment: \%72
County Employment: \%80
Indiana Employment: \%90



Yearly Turnstile Admissions Since Inception (FY)


Yearly Win Since Inception in Dollars (FY)


## Resorts East Chicago Casino

Joe DeRosa, General Manager
777 Harrah's Blvd
Hammond, IN 46320
(219) 378-3380

Date Opened: April 18, 1997
Gaming Space: 53,492 sq. ft.
Electronic Gaming Devices: 1,910
Table Games: 72
5 Restaurants
293 room Hotel

FY 2006 Admissions: 3,694,776
FY 2006 Gaming Taxes: $\$ 101,752,358$
FY 2006 LDA Payments: $\$ 11,146,257$
Total Employment: 1,740
Minority Employment: 63\%
County Employment: 76\%
Indiana Employment: 85\%





## Riverboat Revenue Comparison

This chart, along with the following pages, summarizes the state of riverboat gaming in select states with similar gaming operations.

| Boats <br> Illinois <br> Indiana <br> Iowa <br> (Square Footage) | Admissions | AGR |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Louisiana | 10 | 285,035 | $15,813,307$ | $1,870,115,000$ |
| Mississippi | 10 | 531,492 | $27,060,113$ | $2,483,527,457$ |
| Missouri | 29 | 297,215 | $13,427,449$ | \$759,202,990 |


|  | Total Taxes | Admissions Tax | Wagering <br> Tax | Highest <br> Marginal Rate |
| :--- | :---: | :---: | :---: | :---: |
| Illinois | $\$ 705,752,000$ | Graduated, \$3-\$5 | Graduated | $50 \%$, <br> AGR $>\$ 200 \mathrm{M}$ |
| Indiana | $803,216,992$ | $\$ 3$ | Graduated | $35 \%$ <br> AGR $>\$ 150 \mathrm{M}$ |
| Iowa | $\$ 161,607,061$ | None | Graduated | $22 \%$ <br> AGR $>\$ 3 \mathrm{M}$ |
| Louisiana | $\$ 394,478,764$ | None | Graduated <br> or Flat | $21.5 \%$ |
| Mississippi | $\$ 273,560,660$ | None | Flat | $12 \%$ |
| Missouri | $\$ 421,847,900$ | $\$ 2$ | Flat | $20 \%$ |

*Figure is an estimation due to the fact that 3 of the 15 riverboats are inoperable as a result of Hurricanes Katrina and Rita. 40 Indiana Gaming Commission

## Ihinois Gaming Board

160 North LaSalle, Suite 300

Chicago, Illinois 60601
Mark Ostrowski
Administrator
(312) 814-4700

The Illinois Gaming Board provides regulatory oversight to the riverboat casinos in the form of audit, legal, enforcement, investigative and financial analysis activities. They are assisted in their enforcement and investigative duties by a division of the Illinois State Police.

Overview of Illinois Riverboat Gaming

| Number of Boats | 9 |
| :--- | :--- |
| Total Square Footage | 285,035 |
| Total Admissions (FY 2006) | $15,813,307$ |
|  |  |
| Adjusted Gross Revenue (FY 2006) | $\$ 1,870,115,000$ |
| per Admission | $\$ 118$ |
| per Square Foot | $\$ 6561$ |
| Taxes Collected (FY 2006) | $\$ 705,752,000$ |
| State | $\$ 596,421,000$ |
| Local | $\$ 109,331,000$ |

## Tax Schedule

Graduated admissions tax based on previous calendar year admissions totals,

- $\quad \$ 3$ for less than one million visitors;
- $\quad \$ 4$ for between 1 and 2.3 million visitors;
- $\$ 5$ for above 2.3 million visitors.

A graduated wagering tax,

- $15 \%$ of AGR up to and including $\$ 25$ million;
- $22.5 \%$ of AGR in excess of $\$ 25$ million but not exceeding $\$ 50$ million;
- $27.5 \%$ of AGR in excess of $\$ 50$ million but not exceeding $\$ 75$ million;
- $32.5 \%$ of AGR in excess of $\$ 75$ million but not exceeding $\$ 100$ million;
- $37.5 \%$ of AGR in excess of $\$ 100$ million but not exceeding $\$ 150$ million;
- $45 \%$ of AGR in excess of $\$ 150$ million but not exceeding $\$ 200$ million;
- $50 \%$ of AGR in excess of $\$ 200$ million.

Of this, $5 \%$ of AGR and $\$ 1$ of admissions taxes goes to local government.

## Iowa Racing and Gaming Commission



717 East Court, Suite B
Des Moines, IA 50309
(515) 281-7352

Jack P. Ketterer
Administrator

The Iowa Racing and Gaming Commission regulates Riverboat Gaming and Pari-Mutuel Track Gaming. The Commission contracts with State Troopers to provide enforcement duties, and is reimbursed by the Riverboats for enforcement costs.

Overview of lowa Riverboat Gaming

| Number of Boats | 12 |
| :--- | :--- |
| Total Square Footage | 297,215 |
| Total Admissions (FY 2006) | $13,427,449$ |
| Adjusted Gross Revenue (FY 2006) | $\$ 759,202,990$ |
| per Admission | $\$ 56$ |
| per Square Foot | $\$ 2,554$ |
| Taxes Collected (FY 2006) | $\$ 161,607,061$ |
| State | $\$ 146,423,005$ |
| Local | $\$ 15,184,056$ |

## Tax Schedule

No admissions tax.

A graduated wagering tax,

- $5 \%$ of AGR up to $\$ 1$ million;
- $10 \%$ of AGR between $\$ 1$ million and $\$ 3$ million;
- $22 \%$ of AGR above $\$ 3$ million.

Of this, $1 \%$ of AGR is distributed to local government.

## Louisiana Gaming Control Board



9100 Bluebonnet Centre Boulevard, Ste. 5 H. Charles Gaudin<br>Baton Rouge, LA 70809<br>Chairman

(225) 295-8450

The Louisiana Gaming Control Board shares responsibility for Riverboat gaming with the Louisiana State Police Gaming Enforcement Division. It is also responsible for all other aspects of gaming in Louisiana, including video gaming machines, racetracks, and a single land-based casino.
Overview of Louisiana Riverboat Gaming*

| Number of Boats | 15 |
| :--- | :--- |
| Total Square Footage | $415,000^{* *}$ |
| Total Admissions (FY 2006) | $26,905,470$ |
|  | $\$ 1,835,928,931$ |
| Adjusted Gross Revenue (FY 2006) | $\$ 68$ |
| per Admission | $\$ 4,424^{* *}$ |
| per Square Foot | $\$ 394,478,764$ |
| Taxes Collected (FY 2006) | Due to the complexity of Louisiana law, the <br> exact distribution cannot be determined. |
| State |  |

## Tax Schedule

No admissions tax.

A graduated wagering tax for Bally's Casino ONLY,

- $18.5 \%$ of AGR up to $\$ 6$ million per month;
- $20.5 \%$ of AGR between $\$ 6$ million and $\$ 8$ million per month;
- $21.5 \%$ of AGR above $\$ 8$ million per month.

A flat wagering tax for all other licensees,

- $21.5 \%$ of AGR.

[^0]The Mississippi Gaming Commission covers Riverboat Gaming as well as Charitable Gaming activities. The Commission is charged with both regulation and enforcement duties.

Overview of Mississippi Riverboat Gaming

| Number of Boats | 29 |
| :--- | :--- |
| Total Square Footage | $1,075,327^{*}$ |
| Total Admissions (FY 2006) | $8,241,121$ |
| Adjusted Gross Revenue (FY 2006) | $\$ 2,244,295,698$ |
| per Admission | $\$ 272$ |
| per Square Foot | $\$ 2,087$ |
| Taxes Collected (FY 2006) | $\$ 273,560,660$ |
| State | $\$ 181,717,583$ |
| Local | $\$ 91,843,077$ |

## Tax Schedule

No admissions tax.

A flat wagering tax,

- $8 \%$ of AGR to state government;
- $4 \%$ of AGR to local government.
*The total square footage represents data from the quarter beginning January 1, 2006 and ending March 31, 2006. Due to Hurricanes Katrina and Rita, some of the riverboats were not operational during this time.


## Missouri Gaming Commission



3417 Knipp Drive, Box 1847
Jefferson City, MO 65109
(573) 526-4080

Gene McNary
Executive Director

The Missouri Gaming Commission regulates Riverboat Gaming as well as Charitable Bingo. The Commission contracts with the Missouri Highway Patrol to provide enforcement and regulatory services, although the salaries of enforcement officers are paid from the Commission budget.
Overview of Missouri Riverboat Gaming

| Number of Boats | 11 |
| :--- | :--- |
| Total Square Footage | 700,200 |
| Total Admissions (FY 2006) | $53,887,682$ |
|  |  |
| Adjusted Gross Revenue (FY 2006) | $\$ 1,570,294,346$ |
| per Admission | $\$ 29$ |
| per Square Foot | $\$ 2,243$ |
| Taxes Collected (FY 2006) | $\$ 421,847,900$ |
| State | $\$ 336,540,664$ |
| Local | $\$ 85,307,235$ |

## Tax Schedule

An admissions tax of \$2,

- $\quad \$ 1$ to state government;
- $\quad \$ 1$ to local government.

In addition, a flat wagering tax,

- $20 \%$ of AGR.
$10 \%$ of the wagering tax ( $2 \%$ of AGR) is transferred to local government.



## Appendix

TOTAL WIN PER RIVERBOAT - FY 2006


|  | ARGOSY | BELTERRA | BLUE CHIP | CAESARS | CASINO AZTAR | GRAND VICTORIA | HORSESHOE | MAJESTIC STAR I | MAJESTIC STAR II | RESORTS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TABLE GAME WIN | \$69,586,268 | \$23,752,897 | \$30,727,102 | \$63,515,407 | \$19,114,627 | \$16,946,545 | \$92,221,415 | \$23,805,071 | \$23,741,796 | \$57,051,426 |
| EGD WIN | \$390,632,986 | \$136,790,128 | \$233,205,548 | \$261,302,433 | \$106,723,723 | \$133,781,583 | \$327,474,091 | \$119,629,761 | \$107,774,895 | \$244,791,562 |
| TOTAL WIN | \$460,219,254 | \$160,543,025 | \$263,932,650 | \$324,817,840 | \$125,838,350 | \$150,728,128 | \$419,695,506 | \$143,434,832 | \$131,516,691 | \$301,842,988 |

FY 2006 WAGERING TAX REPORTED


| TAX REPORTED | ARGOSY | BELTERRA | BLUE CHIP | CAESARS | CASINO AZTAR | GRAND VICTORIA | HORSESHOE | MAJESTIC STARI | MAJESTIC STAR II | RESORTS | GRAND TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 7,059,390 | 2,389,423 | 3,351,124 | 4,267,796 | 1,726,593 | 2,111,501 | 6,429,590 | 2,120,693 | 1,938,021 | 3,796,116 | 35,190,246 |
| AUGUST | 9,311,854 | 2,266,002 | 3,879,920 | 5,290,750 | 1,545,729 | 1,871,864 | 7,891,391 | 1,815,392 | 1,826,574 | 4,156,770 | 39,856,246 |
| SEPTEMBER | 10,601,096 | 2,513,242 | 4,625,700 | 6,692,787 | 1,826,362 | 2,310,006 | 9,750,535 | 2,355,007 | 2,366,998 | 5,354,831 | 48,396,563 |
| OCTOBER | 11,290,666 | 3,157,660 | 5,312,343 | 8,130,713 | 2,049,514 | 2,590,490 | 10,368,012 | 2,411,489 | 2,430,106 | 6,030,455 | 53,771,448 |
| NOVEMBER | 12,451,042 | 3,196,002 | 5,374,735 | 7,480,897 | 2,065,459 | 3,013,253 | 11,752,911 | 3,101,097 | 2,739,131 | 6,349,712 | 57,524,241 |
| DECEMBER | 12,111,588 | 3,287,418 | 5,494,938 | 8,361,121 | 2,544,192 | 2,792,548 | 10,083,877 | 3,048,574 | 2,749,665 | 7,331,478 | 57,805,401 |
| JANUARY | 13,670,130 | 3,702,999 | 5,600,060 | 9,772,689 | 2,715,561 | 4,020,985 | 12,380,319 | 3,613,468 | 3,444,896 | 9,439,986 | 68,361,094 |
| FEBRUARY | 13,773,677 | 3,814,820 | 8,907,463 | 9,633,016 | 3,057,670 | 3,780,456 | 13,721,948 | 3,557,303 | 3,518,684 | 9,805,456 | 73,570,492 |
| MARCH | 14,929,731 | 4,004,962 | 9,629,248 | 10,243,441 | 3,629,245 | 3,941,995 | 13,915,344 | 3,746,150 | 3,269,550 | 10,129,200 | 77,438,866 |
| APRIL | 13,979,532 | 4,236,398 | 8,957,512 | 9,816,669 | 2,947,734 | 3,690,297 | 11,884,701 | 3,386,762 | 2,732,821 | 9,347,435 | 70,979,860 |
| MAY | 13,200,645 | 4,285,416 | 8,426,157 | 9,643,896 | 3,084,070 | 3,674,236 | 12,395,653 | 3,203,617 | 2,398,033 | 9,875,253 | 70,186,975 |
| JUNE | 13,705,070 | 4,537,266 | 7,921,740 | 9,623,713 | 3,015,821 | 3,985,881 | 11,364,221 | 3,176,482 | 2,573,688 | 9,051,339 | 68,955,220 |
| TOTAL | \$146,084,421 | \$41,391,608 | \$77,480,939 | \$98,957,489 | \$30,207,950 | \$37,783,511 | \$131,938,502 | \$35,536,035 | \$31,988,168 | \$90,668,030 | \$722,036,653 |

TOTAL ADMISSIONS PER RIVERBOAT - FY 2006


[^1]FY 2006 ADMISSION TAX REPORTED



* As of June 30, 2006 ** Tournament receipts
Totals may include minor variations due to rounding.


## TAX COMPARISON OF FY 2006 TO FY 2005

| WAGERING TAX | FY 2005 | FY 2006 | DIFFERENCE | $\%$ |
| :--- | :---: | :---: | :---: | :---: |
| July | $34,713,645$ | $35,190,246$ | 476,602 | $1.37 \%$ |
| August | $40,141,785$ | $39,856,246$ | $(285,539)$ | $-0.71 \%$ |
| September | $48,531,313$ | $48,396,563$ | $(134,750)$ | $-0.28 \%$ |
| October | $53,934,485$ | $53,771,448$ | $(163,037)$ | $-0.30 \%$ |
| November | $54,065,840$ | $57,524,241$ | $3,458,401$ | $6.40 \%$ |
| December | $58,136,221$ | $57,805,401$ | $(330,820)$ | $-0.57 \%$ |
| January | $58,230,044$ | $68,361,094$ | $10,131,050$ | $17.40 \%$ |
| February | $70,823,848$ | $73,570,492$ | $2,746,644$ | $3.88 \%$ |
| March | $72,279,919$ | $77,438,866$ | $5,158,947$ | $7.14 \%$ |
| April | $71,028,250$ | $70,979,860$ | $(48,390)$ | $-0.07 \%$ |
| May | $68,943,550$ | $70,186,975$ | $1,243,425$ | $1.80 \%$ |
| June | $63,954,145$ | $68,955,220$ | $5,001,075$ | $7.82 \%$ |
| TOTAL | $\$ 694,783,046$ | $\$ 722,036,653$ | $\$ 27,253,608$ | $3.92 \%$ |


| ADMISSIONS TAX | FY 2005 | FY 2006 | DIFFERENCE | $\%$ |
| :--- | :---: | :---: | :---: | :---: |
| July | $7,425,696$ | $7,644,900$ | 219,204 | $2.95 \%$ |
| August | $6,859,818$ | $6,871,188$ | 11,370 | $0.17 \%$ |
| September | $6,528,999$ | $6,419,487$ | $(109,512)$ | $-1.68 \%$ |
| October | $6,835,923$ | $6,716,814$ | $(119,109)$ | $-1.74 \%$ |
| November | $6,252,471$ | $6,194,253$ | $(58,218)$ | $-0.93 \%$ |
| December | $6,107,184$ | $6,044,979$ | $(62,205)$ | $-1.02 \%$ |
| January | $5,947,137$ | $6,853,137$ | 906,000 | $15.23 \%$ |
| February | $6,743,352$ | $6,974,946$ | 231,594 | $3.43 \%$ |
| March | $7,025,091$ | $7,261,851$ | 236,760 | $3.37 \%$ |
| April | $6,849,216$ | $6,804,348$ | $(44,868)$ | $-0.66 \%$ |
| May | $6,917,454$ | $6,758,244$ | $(159,210)$ | $-2.30 \%$ |
| June | $6,598,794$ | $6,636,192$ | 37,398 | $0.57 \%$ |
| TOTAL | $\$ 80,091,135$ | $\$ 81,180,339$ | $\$ 1,089,204$ | $1.36 \%$ |

FY 2006 SUMMARY OF TABLE GAME ACTIVITY

$\begin{array}{ll}\text { * } & \text { As of 6/30/06 } \\ \text { ** } & \text { Traditional Poker }\end{array}$
*** Includes Caribbean Stud/Draw, Let It Ride, Pai Gow, 3 Card, Boston 5 Stud, 3-5-7, Wild Hold em Fold Em, Crazy 4, and 2-2-1
Totals may include minor variations due to rounding
FY 2006 SUMMARY OF EGD ACTIVITY

|  |  |  |  |  |  | GRAND |  | MAJESTIC | MAJEStic |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| UNITS* | ARGOSY | BELTERRA | BLUE CHIP | CAESARS | AZTAR | VICTORIA | HORSESHOE | STAR | STAR II | RESORTS |
| 1 cent | 238 | 420 | 249 | 343 | 98 | 276 | N/A | 455 | 75 | 202 |
| 2 cent | 208 | 53 | 52 | 134 | 66 | N/A | N/A | 48 | 253 | 112 |
| nickel | 398 | 195 | 600 | 454 | 286 | 321 | 335 | 150 | 343 | 541 |
| 10 cent | 156 | N/A | N/A | N/A | N/A | N/A | 4 | N/A | 3 | 8 |
| 25 cent | 519 | 472 | 585 | 694 | 369 | 383 | 759 | 308 | 378 | 393 |
| 50 cent | 269 | 118 | 24 | 91 | 78 | 75 | 216 | 31 | 26 | 95 |
| \$1 | 502 | 323 | 578 | 390 | 363 | 302 | 600 | 266 | 232 | 453 |
| \$2 | N/A | N/A | N/A | N/A | N/A | N/A | 6 | 1 | 18 | 5 |
| \$5 | 95 | 46 | 63 | 50 | 72 | 50 | 64 | 12 | 17 | 79 |
| \$10 | 16 | 7 | 8 | 24 | 17 | N/A | N/A | N/A | N/A | 11 |
| \$20 | N/A | N/A | N/A | 12 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25 | 13 | 6 | 10 | N/A | 6 | 7 | 5 | 6 | 4 | 7 |
| \$100 | 3 | 4 | 2 | 8 | 2 | 1 | 4 | 3 | N/A | 4 |
| \$500 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| other | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| TOTAL | 2,417 | 1,644 | 2,171 | 2,200 | 1,357 | 1,415 | 1,993 | 1,280 | 1,349 | 1,910 |
| COIN IN |  |  |  |  |  |  |  |  |  |  |
| 1 cent | 295,519,901 | 353,385,752 | 164,775,724 | 227,032,492 | 79,570,174 | 259,063,669 | N/A | 351,041,515 | 102,030,528 | 189,206,207 |
| 2 cent | 283,108,994 | 9,821,724 | 33,850,225 | 167,968,461 | 59,759,473 | N/A | N/A | 83,075,664 | 225,007,601 | 135,698,141 |
| nickel | 631,847,827 | 177,327,557 | 512,665,634 | 670,677,626 | 200,054,418 | 186,748,620 | 413,949,743 | 246,859,919 | 254,610,878 | 897,916,565 |
| 10 cent | 268,448,138 | N/A | N/A | N/A | N/A | N/A | 2,831,974 | N/A | 3,999,672 | 6,609,667 |
| 25 cent | 978,291,261 | 534,575,530 | 748,816,385 | 959,206,434 | 280,153,931 | 448,616,516 | 1,199,040,814 | 325,338,310 | 400,650,906 | 451,155,717 |
| 50 cent | 536,820,973 | 96,538,081 | 33,777,967 | 141,522,934 | 64,180,305 | 63,558,157 | 325,583,957 | 68,895,315 | 18,804,533 | 96,032,750 |
| \$1 | 1,654,481,576 | 419,577,792 | 1,123,359,442 | 872,454,069 | 368,881,115 | 542,339,978 | 1,670,807,672 | 351,708,968 | 278,617,905 | 737,225,036 |
| \$2 | N/A | N/A | N/A | N/A | N/A | N/A | 19,821,906 | 1,958,092 | 15,002,786 | 7,840,610 |
| \$5 | 693,921,998 | 124,149,425 | 182,745,580 | 248,130,172 | 129,714,540 | 107,779,130 | 225,737,771 | 18,658,638 | 36,681,715 | 144,254,873 |
| \$10 | 106,214,360 | 20,448,080 | 14,609,370 | 37,298,250 | 29,185,309 | N/A | 10,037,220 | N/A | N/A | 17,217,710 |
| \$20 | N/A | N/A | N/A | 30,538,820 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25 | 153,271,800 | 15,434,425 | 48,063,775 | N/A | 10,859,600 | 20,374,900 | 24,501,610 | 5,588,590 | 5,415,625 | 10,951,550 |
| \$100 | 49,735,500 | 15,588,200 | 5,342,100 | 19,830,900 | 8,051,100 | 4,693,400 | 14,914,400 | 1,280,825 | N/A | 4,649,850 |
| \$500 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| other | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| TOTAL | \$5,651,662,328 | \$1,766,846,566 | \$2,868,006,202 | \$3,374,660,158 | \$1,230,409,965 | \$1,633,174,370 | \$3,907,227,067 | \$1,454,405,836 | \$1,340,822,149 | \$2,698,758,676 |
| WIN |  |  |  |  |  |  |  |  |  |  |
| 1 cent | 34,814,586 | 40,203,524 | 22,442,176 | 26,682,320 | 9,855,075 | 26,489,136 | 0 | 38,603,816 | 11,942,321 | 23,309,104 |
| 2 cent | 31,167,028 | 1,165,214 | 4,934,294 | 20,379,654 | 7,217,560 | 0 | 0 | 9,888,739 | 28,019,769 | 17,329,823 |
| nickel | 64,918,319 | 16,839,860 | 62,341,379 | 65,419,969 | 23,077,869 | 22,356,132 | 53,100,595 | 21,114,171 | 24,050,052 | 99,095,195 |
| 10 cent | 26,606,166 | 0 | 0 | 0 | 0 | 0 | 359,203 | 0 | 485,306 | 687,992 |
| 25 cent | 70,732,332 | 34,653,396 | 60,299,105 | 64,657,170 | 25,879,471 | 35,377,666 | 121,555,478 | 23,547,296 | 24,617,568 | 37,542,551 |
| 50 cent | 39,598,948 | 8,036,512 | 2,908,834 | 12,452,563 | 5,692,214 | 5,558,424 | 28,919,338 | 3,999,516 | 1,553,791 | 10,646,575 |
| \$1 | 89,520,268 | 25,851,952 | 69,484,701 | 56,273,982 | 26,458,863 | 36,674,643 | 110,860,430 | 21,235,146 | 14,826,951 | 46,455,228 |
| \$2 | 0 | 0 | 0 | 0 | 0 | 0 | 1,090,917 | 28,800 | 705,343 | 184,416 |
| \$5 | 26,379,963 | 7,428,602 | 9,099,037 | 11,675,328 | 6,274,336 | 5,681,580 | 10,458,394 | 757,123 | 1,189,550 | 7,452,780 |
| \$10 | 3,083,591 | 1,306,745 | 584,310 | 1,802,849 | 1,226,711 | 0 | 372,791 | 0 | 0 | 1,220,836 |
| \$20 | 0 | 0 | 0 | 720,765 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$25 | 3,488,325 | 1,030,412 | 741,062 | 0 | 847,360 | 1,311,501 | 672,266 | 288,898 | 384,244 | 616,800 |
| \$100 | 219,980 | 273,911 | 370,650 | 1,237,833 | 194,264 | 332,501 | 84,679 | 166,256 | 0 | 250,262 |
| \$500 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| other | 103,480 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL | \$390,632,986 | \$136,790,128 | \$233,205,548 | \$261,302,433 | \$106,723,723 | \$133,781,583 | \$327,474,091 | \$119,629,761 | \$107,774,895 | \$244,791,562 |

## GRADUATED TAX STATUS - FY 2006

| North Boats | Rate | Date of Change |
| :---: | :---: | :---: |
| Blue Chip | 15\% | 7/1/2005 |
|  | 20\% | 8/5/2005 |
|  | 25\% | 9/10/2005 |
|  | 30\% | 10/22/2005 |
|  | 35\% | 2/12/2006 |
| Horseshoe | 15\% | 7/1/2005 |
|  | 20\% | 7/20/2005 |
|  | 25\% | 8/11/2005 |
|  | 30\% | 9/3/2005 |
|  | 35\% | 11/9/2005 |
| Majestic Star I | 15\% | 7/1/2005 |
|  | 20\% | 8/29/2005 |
|  | 25\% | 11/1/2005 |
|  | 30\% | 1/2/2006 |
|  | 35\% |  |
| Majestic Star 2 | 15\% | 7/1/2005 |
|  | 20\% | 8/31/2005 |
|  | 25\% | 11/3/2005 |
|  | 30\% | 1/11/2006 |
|  | 35\% |  |
| Resorts | 15\% | 7/1/2005 |
|  | 20\% | 7/31/2005 |
|  | 25\% | 9/5/2005 |
|  | 30\% | 10/9/2005 |
|  | 35\% | 1/16/2006 |


|  |  | South Boats | Rate | Date of Change |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Argosy | 15\% | 7/1/2005 |
|  |  | 20\% | 7/19/2005 |
|  |  | 25\% | 8/7/2005 |
|  |  | 30\% | 8/27/2005 |
|  |  | 35\% | 10/29/2005 |
|  |  | Caesars | 15\% | 7/1/2005 |
| AGR | Rate |  | 20\% | 7/29/2005 |
| less than \$25 million | 15\% |  | 25\% | 8/27/2005 |
| \$25-\$50 million | 20\% |  | 30\% | 9/25/2005 |
| \$50-\$75 million | 25\% |  | 35\% | 12/25/2005 |
| \$75-\$150 million | 30\% | Belterra | 15\% | 7/1/2005 |
| over \$150 million | 35\% |  | 20\% | 8/20/2005 |
|  |  |  | 25\% | 10/19/2005 |
|  |  |  | 30\% | 12/21/2005 |
|  |  |  | 35\% | 6/6/2006 |
|  |  | Casino Aztar | 15\% | 7/1/2005 |
|  |  |  | 20\% | 9/9/2005 |
|  |  |  | 25\% | 11/25/2005 |
|  |  |  | 30\% | 2/5/2006 |
|  |  |  | 35\% |  |
|  |  | Grand Victoria | 15\% | 7/1/2005 |
|  |  |  | 20\% | 8/28/2005 |
|  |  |  | 25\% | 10/30/2005 |
|  |  |  | 30\% | 1/2/2006 |
|  |  |  | 35\% | 6/29/2006 |



The Indiana Gaming Commission would like to recognize the outstanding efforts of its Governor's Public Service Interns, Dan Becker, Joe Cooper and Mindy Westrick for their contributions toward the creation of this report.

# The Indiana Gaming Commission 

South Tower, Suite 950<br>115 W. Washington Street<br>Indianapolis, IN 46204

Phone: (317) 233-0046
Fax: (317) 233-0047

## http://www.in.gov/gaming


[^0]:    * FYTD numbers reflect revisions made in June 2006 to update August 2005 and September 2005 revenues due to Hurricanes Katrina and Rita. Additions include: 19,309 in Admissions, $\$ 2,118,128$ in AGR, and $\$ 445,261$ in State Fees.
    **Figure is an estimation due to the fact that 3 of the 15 riverboats are inoperable as a result of Hurricanes Katrina and Rita.

[^1]:    

