

**REQUEST FOR PROPOSALS**  
**A PROJECT TO PROVIDE A COLLECTION AGENCY SERVICES**  
**FOR RIVERLINK'S OHIO RIVER BRIDGES**

**VOLUME III**  
**REFERENCE INFORMATION DOCUMENTS**

**A PROJECT OF**  
**THE INDIANA FINANCE AUTHORITY**  
**ISSUED APRIL 22, 2022**

**Indiana Finance Authority**  
**One North Capitol Avenue, Suite 900**  
**Indianapolis, Indiana 46204**

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## **Section 1: Joint Board Authority**

**<https://riverlink.com/about/joint-board/>**

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## **Section 2: Agency Website References**

**Kentucky Public Transportation Infrastructure Authority: Louisville Bridges Project**

**<https://transportation.ky.gov/KPTIA/Pages/default.aspx>**

**INDOT Ohio River Bridges: Library**

**<https://www.in.gov/indot/3696.htm>**

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## Section 3: Collections ICD



Collections ICD  
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## Section 4: Transactional & Account Data

## Placeable Transactions Based on Monthly Bill Date from May 2017 thru December 2021

The tables below depict the expected transaction placement from May 2017 to December 2021 based on the transactions remaining unpaid for one hundred & twenty (120) days or more after first billed. With that, please note that the below numbers were inevitably impacted by the volatility of the 2020 pandemic and, the following disruptions and impacts:

- ORB paused transaction aging between March 2020 thru August 2020, resulting in no Monthly Bills being generated from August 2020 thru December 2020
- Transaction backlogging between August 2020 thru October 2020
- The current BOS (TSP1) held transactions from billing until more than \$5 was reached. However, this will not be followed within the new TSP2 BOS.
  - o The values below does not include those transactions that were held.

	2017												2018											
	May	June	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec				
Monthly Bill Count	18130	41346	57980	56164	51230	41510	54627	22339	78565	61020	45226	49033	42075	36945	38397	47015	45613	48474	52329	54666				
Transaction Count	135314	251853	380399	415161	448341	322242	324752	134697	791006	436762	379524	386216	326464	320993	327663	387788	397833	413165	432586	476961				
Transaction Amount	\$ 1,443,680.00	\$ 2,979,248.00	\$ 3,983,091.00	\$ 4,975,859.00	\$ 5,335,688.00	\$ 3,575,084.00	\$ 3,667,742.00	\$ 1,531,303.00	\$ 6,752,524.00	\$ 4,539,414.00	\$ 3,622,464.00	\$ 3,840,049.00	\$ 3,282,417.00	\$ 3,049,917.00	\$ 3,131,085.00	\$ 3,767,314.00	\$ 3,755,729.00	\$ 3,929,475.00	\$ 4,218,820.30	\$ 4,530,484.29				
Average Amount Per Transaction	\$ 10.67	\$ 11.83	\$ 10.47	\$ 11.99	\$ 11.90	\$ 11.09	\$ 11.29	\$ 11.37	\$ 8.54	\$ 10.39	\$ 9.54	\$ 9.94	\$ 10.05	\$ 9.50	\$ 9.56	\$ 9.71	\$ 9.44	\$ 9.51	\$ 9.75	\$ 9.50				
Average Amount Per Monthly Bill	\$ 79.63	\$ 72.06	\$ 68.70	\$ 88.60	\$ 104.15	\$ 86.13	\$ 67.14	\$ 68.55	\$ 85.95	\$ 74.39	\$ 80.10	\$ 78.32	\$ 78.01	\$ 82.55	\$ 81.55	\$ 80.13	\$ 82.34	\$ 81.06	\$ 80.62	\$ 82.88				

	2019												2020					
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Monthly Bill Count	50680	46438	47668	42414	43785	32105	36091	52932	47885	50820	52829	51730	55208	46471	48479	39259	47001	48653
Transaction Count	436539	435986	411379	380102	367878	286475	313114	453429	426885	443322	449631	458699	496067	407464	409729	328142	391019	382592
Transaction Amount	\$ 4,169,337.99	\$ 3,959,966.61	\$ 3,925,453.83	\$ 3,601,339.94	\$ 3,590,890.23	\$ 2,722,086.22	\$ 3,008,832.81	\$ 4,373,208.24	\$ 4,035,157.25	\$ 4,235,451.19	\$ 4,360,130.85	\$ 4,375,467.96	\$ 4,661,897.54	\$ 3,894,743.63	\$ 3,828,946.98	\$ 3,132,080.08	\$ 3,876,134.13	\$ 3,198,152.19
Average Amount Per Transaction	\$ 9.55	\$ 9.08	\$ 9.54	\$ 9.47	\$ 9.76	\$ 9.50	\$ 9.61	\$ 9.64	\$ 9.45	\$ 9.55	\$ 9.70	\$ 9.54	\$ 9.40	\$ 9.56	\$ 9.35	\$ 9.54	\$ 9.91	\$ 8.36
Average Amount Per Monthly Bill	\$ 82.27	\$ 85.27	\$ 82.35	\$ 84.91	\$ 82.01	\$ 84.79	\$ 83.37	\$ 82.62	\$ 84.27	\$ 83.34	\$ 82.53	\$ 84.58	\$ 84.44	\$ 83.81	\$ 78.98	\$ 79.78	\$ 82.47	\$ 65.73

	2020						2021											
	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
Monthly Bill Count	53454	32608	34372	36525	68997	71463	15412			57086	116780	29622	45247	51220	56571	56757	56766	62666
Transaction Count	401329	254093	294297	270836	534176	504997	100672			604557	1181602	259703	394349	416796	465577	462017	461656	505201
Transaction Amount	\$ 3,570,244.64	\$ 2,278,926.88	\$ 2,585,805.47	\$ 2,558,354.78	\$ 4,826,286.10	\$ 4,798,244.64	\$ 983,041.53			\$ 5,306,547.54	\$ 10,832,592.33	\$ 2,551,419.61	\$ 3,903,652.74	\$ 4,255,511.06	\$ 4,735,303.69	\$ 4,710,634.94	\$ 4,715,157.33	\$ 5,213,216.07
Average Amount Per Transaction	\$ 8.90	\$ 8.97	\$ 8.79	\$ 9.45	\$ 9.04	\$ 9.50	\$ 9.76			\$ 8.78	\$ 9.17	\$ 9.82	\$ 9.90	\$ 10.21	\$ 10.17	\$ 10.20	\$ 10.21	\$ 10.32
Average Amount Per Monthly Bill	\$ 66.79	\$ 69.89	\$ 75.23	\$ 70.04	\$ 69.95	\$ 67.14	\$ 63.78			\$ 92.96	\$ 92.76	\$ 86.13	\$ 86.27	\$ 83.08	\$ 83.71	\$ 83.00	\$ 83.06	\$ 83.19



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### Average Accounts Placeable Per Month from 2018 to 2021 by Monthly Bill Date

The table below depicts the average expected new account placement per month from 2018 to 2021 based on a unique account with one or more LPN having one or more transactions remaining unpaid for one hundred & twenty (120) days or more after first billed. With that, please note that the below numbers were inevitably impacted by the volatility of the 2020 pandemic and, the following disruptions and impacts:

- ORB paused transaction aging between March 2020 thru August 2020, resulting in no Monthly Bills being generated from August 2020 thru December 2020
- Transaction backlogging between August 2020 thru October 2020
- The current BOS (TSP1) held transactions from billing until more than \$5 was reached. However, this will not be followed within the new TSP2 BOS.
  - o The values below do not include those transactions that were held.

	2018	2019	2020	2021
Average Number of New Accounts	26224	21850	23262	27699

### Average Accounts Placeable Per Month from 2018 to 2021 Grouped by Monthly Bill Date & Account Type

The table below depicts the average expected new account placement per month from 2018 to 2021 by account type and, based on a unique account with one or more LPN having one or more transactions remaining unpaid for one hundred & twenty (120) days or more after first billed; where account type is determined by the account type within the TSP1 system of Personal, Commercial or Violator. With that, please note that the below numbers were inevitably impacted by the volatility of the 2020 pandemic and, the following disruptions and impacts:

- ORB paused transaction aging between March 2020 thru August 2020, resulting in no Monthly Bills being generated from August 2020 thru December 2020

- Transaction backlogging between August 2020 thru October 2020
- The current BOS (TSP1) held transactions from billing until more than \$5 was reached. However, this will not be followed within the new TSP2 BOS.
  - o The values below do not include those transactions that were held.

	Personal Accounts	Commercial Accounts	Violator Accounts
2018	2054	57	24113
2019	1799	34	20018
2020	2198	42	21022
2021	2339	38	25322
Total Monthly Averages From 2018 to 2021	2087	43	22501

*PLEASE NOTE: In instances in which a LPN on an Unregistered Violator Account in the TSP1 system was also found on a Registered ORB Account, that LPN was counted toward either the Commercial or Personal Account bucket based on the Registered ORB Account it was found in. In addition, if there was more than one LPN on a Registered ORB Account that had past due debts eligible for Placement in Collections, that Account was only counted once.*

### **Average Accounts Placeable Per Month from 2018 to 2021 Grouped by Monthly Bill Date & Account Owner Name**

The table below depicts the average expected new account placement per month from 2018 to 2021 by account owner name and, based on a unique account with one or more LPN having one or more transactions remaining unpaid for one hundred & twenty (120) days or more after first billed; where account owner name is fitted into the account type buckets of Personal, Commercial, Automotive/Dealerships, Lease/Credit/Finance, Large Fleets and, Used Car. With that, please note that the below numbers were inevitably impacted by the volatility of the 2020 pandemic and, the following disruptions and impacts:

- ORB paused transaction aging between March 2020 thru August 2020, resulting in no Monthly Bills being generated from August 2020 thru December 2020
- Transaction backlogging between August 2020 thru October 2020

- The current BOS (TSP1) held transactions from billing until more than \$5 was reached. However, this will not be followed within the new TSP2 BOS.
  - o The values below do not include those transactions that were held.

	Personal	Commercial	Automotive/Dealerships	Lease/Credit/Finance	Large Fleets	Used Car
2018	22984	2241	93	264	436	206
2019	19083	2071	95	196	222	184
2020	19750	2364	116	293	546	194
2021	23089	2944	81	319	1048	218
Total Monthly Averages From 2018 to 2021	22444	2381	97	266	542	200

*PLEASE NOTE: In instances in which an LPN existed on multiple Accounts in the TSP1 system, the LPN and its associated account owner name was randomly selected from one of the accounts in order to determine the proper account type bucket the account should be applied to. In addition, if there was more than one LPN on a Registered ORB Account that had past due debts eligible for Placement in Collections, that Account was only counted once.*