

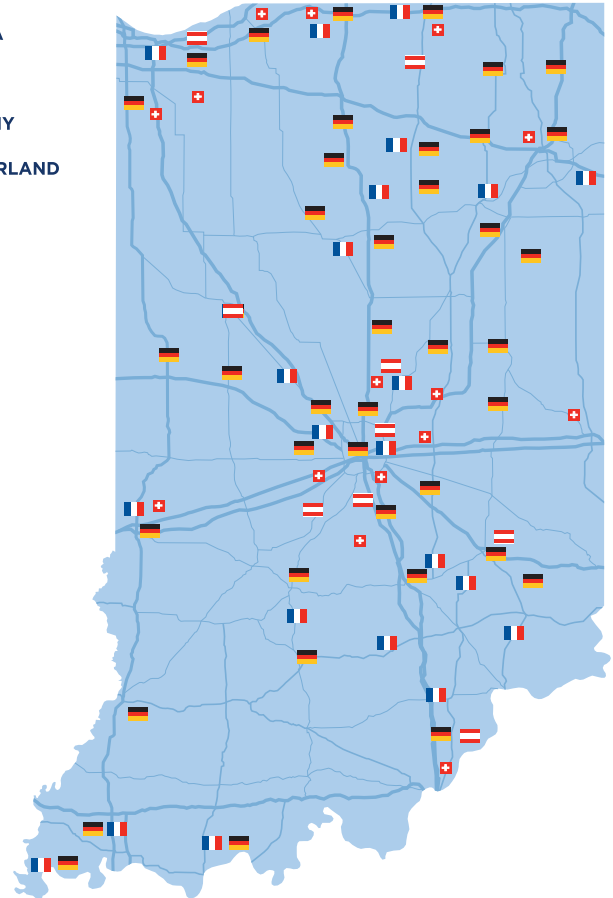
INDIANA ECONOMIC DEVELOPMENT CORPORATION

Indiana-Europe 2018

INDIANA-EUROPE ECONOMIC TIES

- » Indiana is home to more than 450 European business establishments.
- » These businesses employ approximately 113,900 Hoosiers, which accounts for about 60 percent of Indiana's total 190,900 jobs supported by foreign direct investment.
- » In 2017, Indiana exported more than \$9.6 billion of Hoosier-made products to Europe, accounting for more than 25 percent of the state's total exports.
- » During that same time, Indiana imported \$21.4 billion of goods from Europe—nearly 40 percent of the state's global imports.
- » Among European countries, Germany, the United Kingdom, France, Switzerland and Ireland host the largest number of business facilities in Indiana.

12		AUSTRIA
49		FRANCE
121		GERMANY
39		SWITZERLAND



**716 ADDITIONAL COUNTRIES
INVESTED IN INDIANA**

Sources – SelectUSA, Indiana Business Research Center, Bureau of Economic Analysis, U.S. Census Bureau

INDIANA ECONOMIC DEVELOPMENT CORPORATION

Indiana-Europe 2018

INDIANA—GERMANY

ECONOMIC TIES

- » Indiana is home to 121 business establishments headquartered in Germany—the second largest among foreign direct investors.
- » Germany-based companies operating in Indiana include Bayer Healthcare, DOT America, Freudenberg-NOK Sealing Technologies, Lehigh Cement Corp., Siemens Healthcare, ThyssenKrupp Presta, Voss Automotive and Würth Service Supply.
- » Together, these firms employ more than 14,800 Hoosiers across the state.
- » Indiana-based companies with operations in Germany include Cummins, Eli Lilly, Franklin Electric, Hillenbrand, Hurco and Zimmer Biomet.

INDIANA-GERMANY TRADE

- » In 2017, Indiana exported more than \$1.5 billion worth of Hoosier products to Germany and imported more than \$3.25 billion of goods from Germany.
- » The top trade categories between Indiana and Germany are pharmaceuticals and medical equipment and supplies.
- » Indiana also ships aerospace products and parts to Germany, and the state imports a large number of motor vehicles and motor vehicle parts.

CULTURAL CONNECTIONS

- » Ten Indiana cities have established sister-state relationships with cities in Germany, including Anderson, Columbus, Evansville, Fort Wayne, Goshen, Indianapolis, Jasper, New Harmony, South Bend and Vincennes.

RECENT HIGHLIGHTS

Since 2013, the IEDC has secured 28 commitments from German companies, together committing to invest more \$888 million in their Indiana operations and create more than 1,836 new Hoosier jobs.

- » ElringKlinger (2018), an auto parts manufacturer and supplier, announced plans to expand in Indiana, establishing a facility in Fort Wayne and creating up to 150 new jobs.
- » Ludo Fact GmbH (2017), a manufacturer of board games and puzzles, announced plans to expand in Lafayette, investing \$13 million and creating up to 75 new jobs.
- » American RENOLIT (2017), a manufacturer, announced plans to expand in La Porte, investing \$25 million and creating up to 30 new jobs.
- » Lindal North America (2017), a global manufacturing supplier, broke ground on a new \$20 million production facility in Columbus, which will create up to 30 new jobs.

Sources – SelectUSA, Indiana Business Research Center, Bureau of Economic Analysis, U.S. Census Bureau, The International Center

INDIANA ECONOMIC DEVELOPMENT CORPORATION

Indiana-Europe 2018

INDIANA—FRANCE

- » Indiana is home to more than 49 France-based business establishments, including BFGoodrich (Michelin), BlueIndy, Faurecia, Hachette Book Group and Schneider Electric USA.
- » Together, these French companies support more than 28,600 Hoosier jobs across the state.
- » Between 2003-2017, French companies invested more than \$900 million in Indiana, creating more than 2,800 jobs.
- » France is Indiana's largest European and fifth-largest global export destination, with businesses shipping more than \$1.5 billion of Hoosier-made goods to France in 2017.
- » Indiana companies like Cummins, Eli Lilly, Hillenbrand, Hurco and Zimmer Biomet also have operations in France.

RECENT HIGHLIGHTS

Since 2013, the IEDC has secured eight commitments from French companies to locate or expand in Indiana. Together, they plan to invest more than \$7.7 million in Indiana and create 866 new jobs.

- » Faurecia Clean Mobility (2017), an automotive manufacturer, announced plans to locate a new facility in Fort Wayne, investing \$4 million and creating 144 new Hoosier jobs.
- » Hachette Book Group (2016), a subsidiary of Lagardère SCA, launched another expansion in Lebanon, planning to create up to 130 new Hoosier jobs.
- » AgReliant Genetics (2015), a subsidiary of Groupe Limagrain and the third largest corn seed company in the U.S. by market share, announced plans to expand its headquarters in Westfield, creating 24 new jobs.

INDIANA—SWITZERLAND

- » Switzerland was the seventh largest source of foreign direct investment in the U.S. in 2016.
- » Swiss companies support more than 468,200 U.S. jobs across the country and more than 11,300 jobs in Indiana.
- » Indiana supports 38 business operations of Swiss companies across the state, including Autoneum, Nestlé, Kuehne + Nagel, Roche and UGN.
- » Several Indiana companies also have operations in Switzerland, including Eli Lilly, Haynes International, Hillenbrand, Incipio Devices, Urschel Laboratories and Zimmer Biomet.
- » Indiana imported more than \$1.38 billion of products from Switzerland in 2017, primarily in pharmaceuticals, chemicals, measuring/medical/navigational instruments, and medical equipment and supplies.

RECENT HIGHLIGHTS

Since 2013, the IEDC has secured seven commitments from Swiss companies to locate or expand in Indiana. Together, they plan to invest more than \$4.58 million in Indiana and create up to 526 new jobs.

- » Nestlé USA (2017) announced plans to invest \$79.5 million in its Anderson operations, creating an additional 30 new jobs. The company has expanded in Madison County at least six times since locating in Anderson in 2009.
- » Autoneum (2017) announced plans to expand its operations at River Ridge in Jeffersonville to increase manufacturing and shipping capabilities. The company plans to create 133 new jobs in the coming years.
- » UGN (2014), an automotive industry supplier, announced plans to expand its operations in Valparaiso, investing more than \$4.8 million in Porter County.

Sources – SelectUSA, Indiana Business Research Center, Bureau of Economic Analysis, U.S. Census Bureau

INDIANA ECONOMIC DEVELOPMENT CORPORATION

Indiana-Europe 2018

INDIANA—AUSTRIA

- » Indiana is home to 12 Austria-based business establishments, including Danzer North America, Emarsys North America, Fronius USA and Red Bull Distribution.
- » Trade between Indiana and Austria reached more than \$230 million in 2017, with the largest exchanges in pharmaceuticals, machinery, chemicals, and semiconductors and electronic components.
- » Indiana's Eli Lilly and Zimmer Biomet also have operations in Austria.

RECENT HIGHLIGHTS

The IEDC has secured three commitments from Austrian companies in recent years.

- » Voestalpine Bohler Welding Group (2018), an international welding company, plans to invest \$13.5 million in its Portage operations and create up to 50 new jobs.
- » Emarsys (2015), a global cloud-based e-marketing company, announced plans to locate its North American headquarters in Indianapolis, with plans to create up to 167 new high-tech jobs.
- » Voestalpine Rotec Inc. (2013), a tube manufacturer, made plans to expand in Lafayette, investing \$1.4 million in its operations.

INDIANA—SLOVAKIA

ECONOMIC AND TRADE TIES

- » This year marks 100 years of Slovakia's independence.
- » U.S. imports from Slovakia totaled \$1.85 billion in 2016, which was largely dominated by Volkswagen, Audi and Porsche Sports Utility Vehicles.
- » Slovakia's foreign direct investment in the U.S. stands at more than \$43.1 billion as of 2015.
- » Indiana-based companies Eli Lilly, IMMI and Zimmer Biomet support operations in Slovakia.

DEFENSE AND EDUCATIONAL CONNECTIONS

- » Indiana and Slovakia currently have strong ties based on defense collaboration. The Indiana National Guard has been the partner unit of Slovakia's armed forces within the National Guard's State Partnership Program since 1994.
- » Educational institutions in Slovakia have ties to both Purdue University and Indiana University, through its Slavic and Eastern Languages Departments.

INDIANA—CZECH REPUBLIC

- » The U.S. is the third largest non-European investor in the Czech Republic, which offers a central location in Europe, and investments are expected to grow.
- » Total trade between Indiana and the Czech Republic reached nearly \$154.5 million in 2017.
- » Top Indiana exports to Czech Republic include aerospace products and parts, computer equipment, machinery and motor vehicle parts, while top imports from the Czech Republic include rubber products, machinery and motor vehicle parts.
- » Indiana companies such as Eli Lilly, Franklin Electric, Stant and Zimmer Biomet have operations in Czech Republic.

Sources - SelectUSA, Indiana Business Research Center, Bureau of Economic Analysis, U.S. Census Bureau, U.S. Department of State