



ICC State Update

September 13, 2023

NEW Personnel Recruitment Efforts



- CVR contract (7/1/23-6/30/24)

Recruitment Focus:

Recruitment talking points 1-pager

College and University recruitment handout

- Recruitment video
- Social Media
 - Facebook, Instagram
- Paid Media
 - LinkedIn, Google search, Facebook, Instagram
- Website messaging enhancements to guide individuals more seamlessly to the SPOEs and agencies



Coming Soon!

A yellow starburst graphic with a black outline, containing the text 'Coming Soon!' in white, bold, sans-serif font. A dashed blue line curves from the top right towards the starburst.



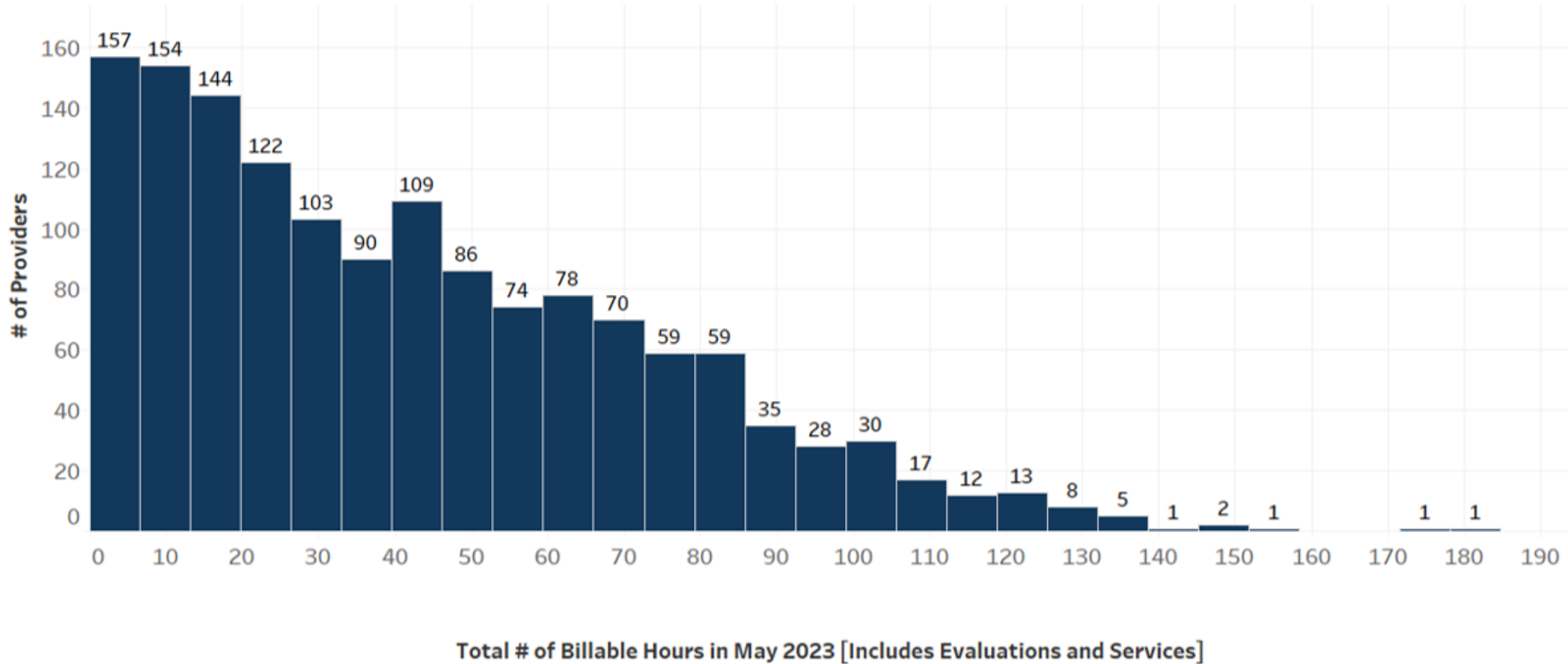
Personnel Data – Point in Time

- May 2022
 - 1,359 Unique Providers Billing
 - 52,456 Billable Hours
- May 2023
 - 1,485 Unique Providers Billing
 - 62,037 Billable Hours

Increase of 126 Providers! (+9.3%)

Increase of 9,581 billable hours (+18.3%)

Distribution of Number of Providers by Hours Billed (May 2023)

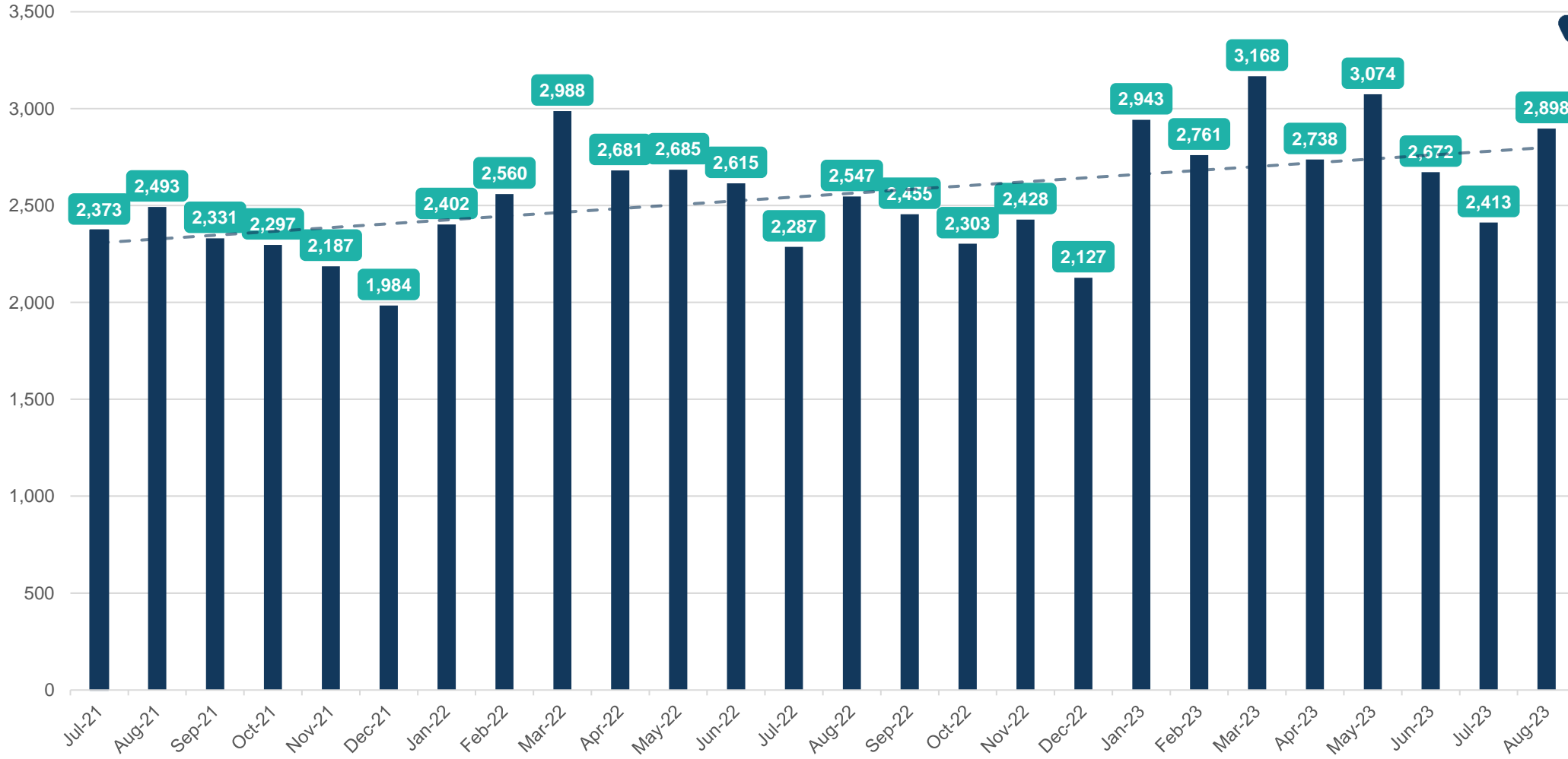


Program Data



- **36,531** Number of Program Referrals
 - July 1, 2022 – June 30, 2023
- **30,100** Children Served (Received at least an evaluation)
 - July 1, 2022 – June 30, 2023
- **26,221** Cumulative Count of Children with IFSPs
 - October 1, 2021 – September 30, 2022
- **14,167** Single Day Count of Children with IFSPs
 - December 1, 2022

Referrals Statewide



Fiscal Update



New State Budget Year – 7/1/23

- SFY 24 budget \$25.5M
- SFY 25 budget \$25.5M
- Sustained service rate increase

New Federal Budget Allocation – 7/1/23

- \$10,865,836
 - \$406,500 – 4 state staff salaries (includes benefits)
 - \$1,650,967 – infrastructure projects (e.g. coaching model, PD, recruitment & child find)
 - \$8,800,369 – IFSP services including service coordination

Interagency Agreement with Department of Family Resources – TANF Funds – 10/1/23

- \$21.5M

Social Services Block Grant – 10/1/23

- \$3M

Private Insurance

Medicaid Fee for Service

Family Cost Participation

Variable based upon claims paid

Fiscal Update Cont.

State Fiscal Year 7/1/22-6/30/23

Insurance Paid Claims

- Commercial = \$14.9M
- Medicaid = \$16.8M

Family Cost Participation

- \$1.2M

Total cost of services (includes 6mo of increased rates)

- \$64.3M

*Not including service coordination

**Increase of 24.3%



Fiscal Update Continued



New SPOE Contracts

- 4 Contractors
 - 1st Kids, Inc.
 - Thrive Alliance
 - Blue River Services, Inc.
 - ProKids, Inc.
- 2-year contracts (7/1/23 – 6/30/25) with optional 2-year extension
- Budget allocation increase of \$6.6M annually (36.6% increased investment)
 - Increase starting salary for service coordinators
 - Increase number of service coordinator positions at each SPOE
 - Decrease caseload sizes

Current Priorities



Federal Monitoring (DMS) Preparation

- Continued participation in TA workgroups to prepare
- Documentation of all policies and procedures
- Reviewing NEW federal general supervision guidance

EI Hub

- Service Logging Updates – awaiting user testing
- Case Management – correcting bugs since June release
- Database transfer for reporting purposes

Training

- Working to update all onboarding training
- Development of a child development course

Meaningful Parent Engagement

- Participation in Early Childhood Personnel Center's Leadership Academy – Capstone project
- Working to develop quarterly parent meetings

Thank you!



**Division of Disability and
Rehabilitative Services**

Christina Commons

First Steps Director

Bureau of Child Development Services

Indiana Family &

Social Services Administration

Division of Disability & Rehabilitative Services

317-234-1142

Christina.Commons@fssa.in.gov

@FirstStepsIndiana