

"What stood out the most for me was Mike's ability to converse and participate in the issue resolution process without resorting to intimidation or other negative tactics that would encourage dissent among the parties. I found Mike to [take] the lead as an 'enabler' in the resolution process. Best people skills I have seen in a long time."

"Mike is a very passionate executive with utmost integrity whose education and experience place him well beyond other executives in the industry. His ability to lead and motivate a team is simply rare. He establishes a culture of collaboration and has the unique ability to build and maintain relationships with both internal and external customers."

G. Michael Patarino

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Leader ■ Collaborative ■ Adaptive ■ Organized ■ Problem Solver ■ Mentor ■ Communicator

EDUCATION

Indiana University Richard H. McKinney School of Law, JD 1992; Indiana Bar Admission 1992

Ball State University, Bachelor of Science, Political Science, 1987, *cum laude*

Vincennes University, Associate of Science, Architecture, 1984, *distinction*

WORK EXPERIENCE

President of Construction, Cityscape Residential LLC, Carmel, 05/2018 to Present

- President of Construction reporting to company partners; \$75 to \$100 million annual revenue.
- Project types include multi-family residential. Project sizes range from \$25 million to \$65 million.
- Responsibilities include leadership and management of construction group, coaching and training staff, risk mitigation, and leading project teams to meet budget, schedule, and quality expectations.
- Responsible for imparting and communicating company culture to staff including entrepreneurial spirit, innovation, hard work, adaptiveness, client service, and quality.

Adjunct Professor, University of Indianapolis, 2/2016 to 05/2022

- Adjunct Professor for professional master's in real estate development program, instructor for REDC 530 Construction Systems and REDC 540 Project Management; Advisory Board Member and Curriculum Committee Member.

Senior Vice President, Keystone Realty Group LLC, Indianapolis, 01/2012 to 05/2018

- Company executive reporting to the CEO. Executive with hands-on management of multiple real estate development projects through all phases from concept to completion. Executive in charge of construction group and business development / marketing personnel.
- Project types include public-private partnerships, mixed use buildings, multi-family residential, retail, office, education, hospitality/hotel, technology, manufacturing, medical, and tenant buildouts. Project size ranged from \$1 million to \$60 million.
- Responsible for meeting project NOI, company gross and net profit, client expectations, negotiating contracts and claims, risk mitigation, writing and maintaining company procedures, and communicating and collaborating with public officials, community leaders, project stakeholders, and business leaders.
- Experience in project concept formation, property due diligence, proforma and budgets, public planning process, presentations, management and coordination of design process, tenant LOIs and leases, consultant agreements, annual asset budgets, and risk management.

Group Manager, Shiel Sexton Company, Indianapolis, 12/2008 to 7/2011

- Company executive of a construction operations business group (1 of 6), which included multiple project teams responsible for winning and managing construction projects.
- Projects included GSA, National Guard, medical, public schools, and multi-family. Project size ranged from \$4M to \$62M for GC and CMc projects.
- Responsible for my Group's revenue and gross profits. FY2010 Group metrics: 9 projects, project volume \$173M, and project revenue \$65M (total company FY2010 revenue \$295M).
- Experience in contracts (owner, FAR, subcontractors, etc.), deal negotiation, dispute avoidance and resolution, partnering, BIM, Federal peer reviews, audits, small business requirements, etc.

Vice President, Lauth Construction, Indianapolis, 5/2006 to 11/2008

- Company executive of a construction operations business group (1 of 4), which included multiple project teams for real estate development projects.
- Project types included commercial and medical offices. Project size ranged from \$4M to \$42M. Group Metrics: about 800,000 gsf of office building work in almost three years.
- Responsible for meeting business group gross profit and satisfaction of external/internal clients.
- Collaboration and coordination with all business units including development, preconstruction, site engineering, capital, accounting, legal, and property management.

Construction Manager, Hunt Construction Group, Indianapolis, 12/1999 to 4/2006

- Project executive of multiple project teams, which included responsibility for winning and managing multiple construction projects.
- Project types included sports stadiums, public schools, and private projects. Project size ranged from \$15M to \$310M including at-risk GMP, GC, and Design-Build projects.
- Responsible for meeting project gross profit and managing/coaching large project staffs.
- Experience in project procurement, contract management, cost management, claims mitigation and management, project labor agreements, OCIP programs, insurance, bonding, MBE/WBE programs, mentor-protégé programs, Subguard program, safety programs, dispute avoidance, etc.

Project Manager/Associate, DLR Group Architects, Denver, 11/1995 to 11/1999

- Owner's Representative (CMA) for multi-prime construction projects and Architectural Project Manager for multiple architectural/engineering projects.
- Project types included public schools and correctional. Project size ranged from \$3M to \$25M.
- Experience in architectural/engineering drawings, code review, specification writing, budgeting, design scheduling, bidding, construction administration, marketing, and business development.

Project Manager, Schenkel Shultz Architects, Indianapolis, 1/1992 to 10/1995

- Architectural Project Manager and draftsman for multiple architectural/engineering projects.
- Project types included public schools and restaurants. Project sizes ranged from \$3M to \$15M.
- Experience in architectural drafting, coordinating engineering drawings, code review, specification writing, budgeting, design scheduling, construction administration, and business development.
- Americans with Disabilities consulting for over twenty school districts and county governments.

Job Captain, CSO Architects, Indianapolis, 9/1987 to 12/1991

- Architectural Job Captain and draftsman for multiple architectural projects.
- Projects included higher education, commercial offices, public schools, multi-family, manufacturing, and tenant build-out. Project sizes ranged from \$500K to \$15M.

Additional architectural company experience from 10/1983 to 8/1987, available upon request

ACTIVITIES, VOLUNTEER SERVICE, CERTIFICATIONS, AND AWARDS

- Commissioner, Indiana Department of Homeland Security Fire Prevention and Building Safety Commission, appointed by Governor Holcomb, 2023 (five-year term)
- Volunteer of the Year Award, Indiana Apartment Association, 2022
- Speaker Testimony, "Workforce Housing", Indiana State Legislative Housing Task Force, representing the Indiana Apartment Association, 9/2022
- Speaker Panelist, Midwest Multi-Family Conference, Indiana Apartment Association 10/2022
- Member, Indiana Electrical Code Update Committee, Indiana Department of Homeland Security Fire Prevention and Building Safety Commission, representing the Indiana Apartment Association, 2022
- Adjunct Professor, professional master's in real estate development, University of Indianapolis, School of Business, taught construction systems and project management, 2016-2022
- Advisory Board Member and Curriculum Committee Member, University of Indianapolis, School of Business, 2016-2022
- Member, Board of Directors, Junior Achievement of Central Indiana, 2018 to 2020
- Speaker Panelist, Midwest CRE Conference, "Indianapolis Commercial Real Estate Developers: Transforming Real Estate", 3/2017
- Interview Panelist, BizVoice Magazine Roundtable "Rebuild and they will come", Indiana Chamber of Commerce, July/August 2016
- Graduate, Emotional Intelligence Training Course, ten-week program, 2012
- Certificate of Achievement for Project Collaboration, General Services Administration (GSA), presented by the GSA Regional Administrator, 2010
- Certified, OSHA 10 Hour for construction safety, 2010
- Graduate, Servant Leadership Training Course, six-month program, 2009
- Nominated, "Great Service Award" Lauth Property Group, three nominations, 2006 to 2008
- Graduate, Coaching & Accountability Leadership Program, Dale Carnegie, 2008
- Project Manager of the Year, Hunt Construction, 2006
- Commissioner and Vice-Chairman, Jefferson County Colorado Housing Authority Board, appointed by Jefferson County Colorado Commissioners, 1996-1999
- New Member of the Year Award, International Facility Management Association (IFMA), 1996
- Chairman Newsletter Committee, International Facility Management Association (IFMA), 1996-1999
- Author, "Project Delivery Systems Compared", School Construction News, 3/1999
- Author, "Case Study: A Project Manager's Personal Study", School Construction News, 12/1999
- State Chairman, State of Colorado Young Republicans, 1998-1999
- County Chairman, Jefferson County Colorado Young Republicans, 1997-1998
- Forum Member, "Rx: A Prescription for the Continued Financial Health of Jefferson County Colorado", appointed by Jefferson County Colorado Commissioners, 1998
- Instructor, Economics of Staying in School Program, Junior Achievement of Central Indiana, 1993-1994
- Speaker, "The Americans with Disabilities Act, Title II", Annual Association of County Commissioners Convention, Indianapolis, 12/1992
- Member, Indiana State Bar Association, 1992 to present
- Member, Indiana Bar, 7/1992