

INDIANA REAL ESTATE EDUCATION ADVISORY COUNCIL

July 13th, 2021

9:00 A.M.

***TO BE HELD THROUGH VIDEO AND AUDIO CONFERENCING*
IN ORDER TO JOIN THE MEETING PARTIES WILL LOG INTO:**

<https://IndianaEnhanced.Webex.com/join/PLAWebex> OR

**BY TELEPHONE BY CALLING 1-240-454-0887. MEETING PARTICIPANTS CALLING THE
TELEPHONE NUMBER MUST ENTER THE MEETING ACCESS CODE 610.915.440 TO JOIN
THE MEETING**

- A. Indiana Commercial Board of REALTORS (CE10600375)
 - a. Hybrid Workplace: What Commercial Real Estate Brokers Need to Know (RB& MB) 2hrs
- B. KTL Performance Mortgage
 - a. Understanding loan products: A Review of Conventional and Government Home Loan Programs 2hrs
- C. McKissick, LP (CE10600460)
 - a. Live Webinar: Cons, Scams and Hacks: Protecting Clients in an Internet World 3hrs
- D. Preferred Systems, Inc (CE21400021)
 - a. New Home Construction: For Real Estate Agents 3hrs
 - b. Radon and Real Estate Transactions 2hrs
 - c. Going Green 3hrs
 - d. Grow Houses 2hrs
 - e. Residential Structural Inspections 2hrs
 - f. Understanding Residential Electrical Inspections: For Real Estate Agents 2hrs
- E. Real Estate Career Network (CE10600513)
 - a. Watch Out! Its Owned 2hrs
- F. Real Estate Certification Program (CE10600303)
 - a. Anti-Trust. Let's Fix This! (Live& Online) 3hrs
 - b. H2O Risks, Rights, and Regulations 3hrs
- G. Real University (CE21100008)
 - a. Managing A Success Brokerage Via A Marketing Plan (Managing Broker C.E.) 4hrs
 - b. Brokerage Operations in Indiana (Managing Broker C.E.) 4 hrs
 - c. Working With Real Estate Investors & Investor Strategies 2 hrs
 - d. Helping Your First-Time Homebuyer Clients 2 hrs
 - e. Fair Housing: Sexual Discrimination & Sexual Harassment 2hrs
- H. Real Estate Institute (CE21500010)
 - a. Commercial Real Estate Introduction & Assignments 6hrs
 - b. Navigating Commercial Real Estate Procedures 6hrs
 - c. Executing Commercial Real Estate 6hrs
- I. SB Realty Consulting (CE22100012)

- a. 30hr Post Licensing
 - b. Fair Housing 2hrs
 - c. Antitrust 2hrs
- J. Southern Indiana REALTORS Association, Inc (CE21200049)
 - a. Working Effectively with Multicultural Clients 3hrs
- K. Tom Feeney School of Real Estate
 - a. Listing Contracts, Purchase Agreements and Various Forms 3hrs
 - b. Your Business and Goals 2hrs
 - c. Fair Housing 3hrs
- L. Upstate Alliance of REALTORS (CE10600435)
 - a. Code of Ethics 3hrs

Next Meeting
August 24, 2021 hours